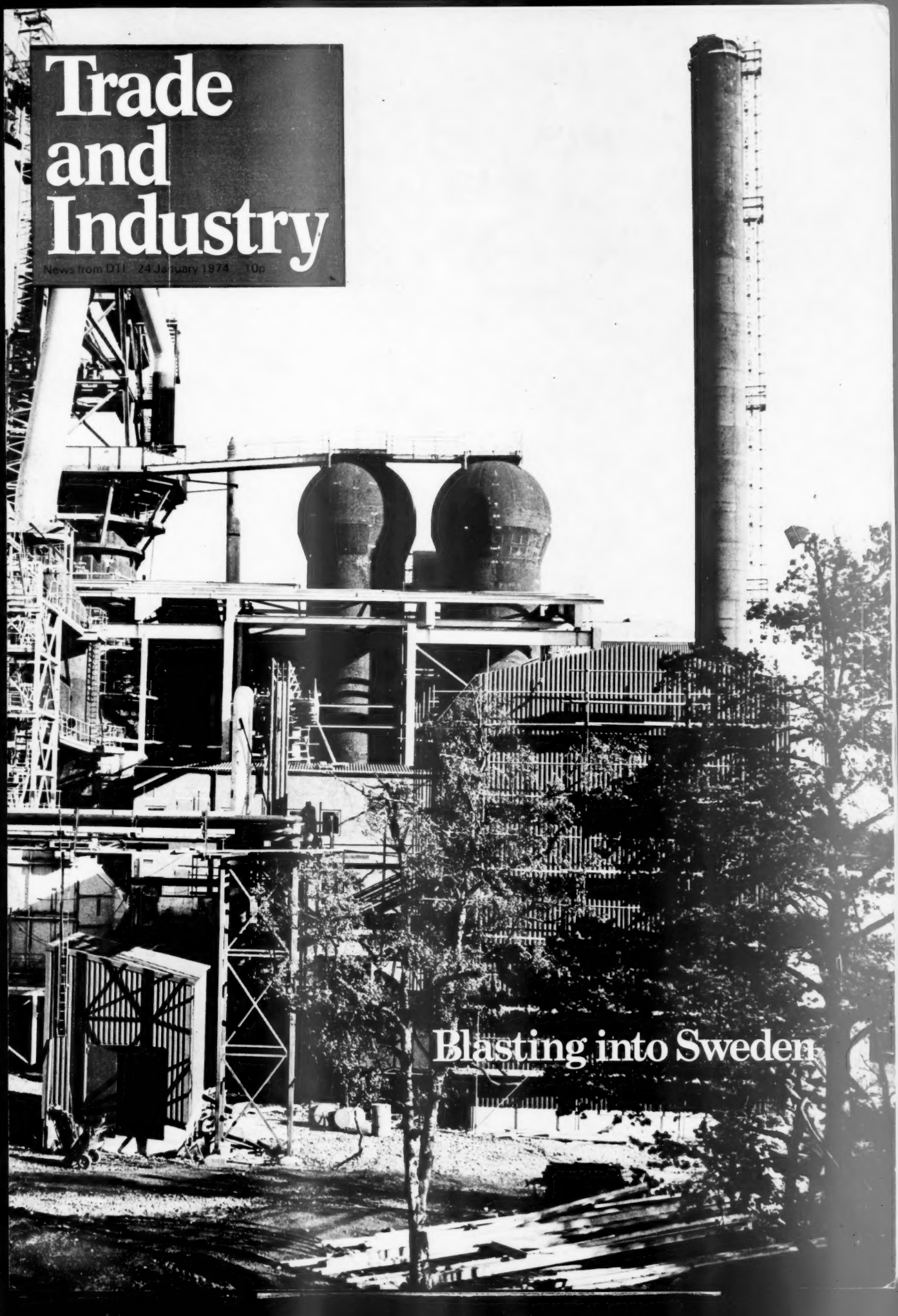
Trade and Industry

News from DTI 24 January 1974 10p



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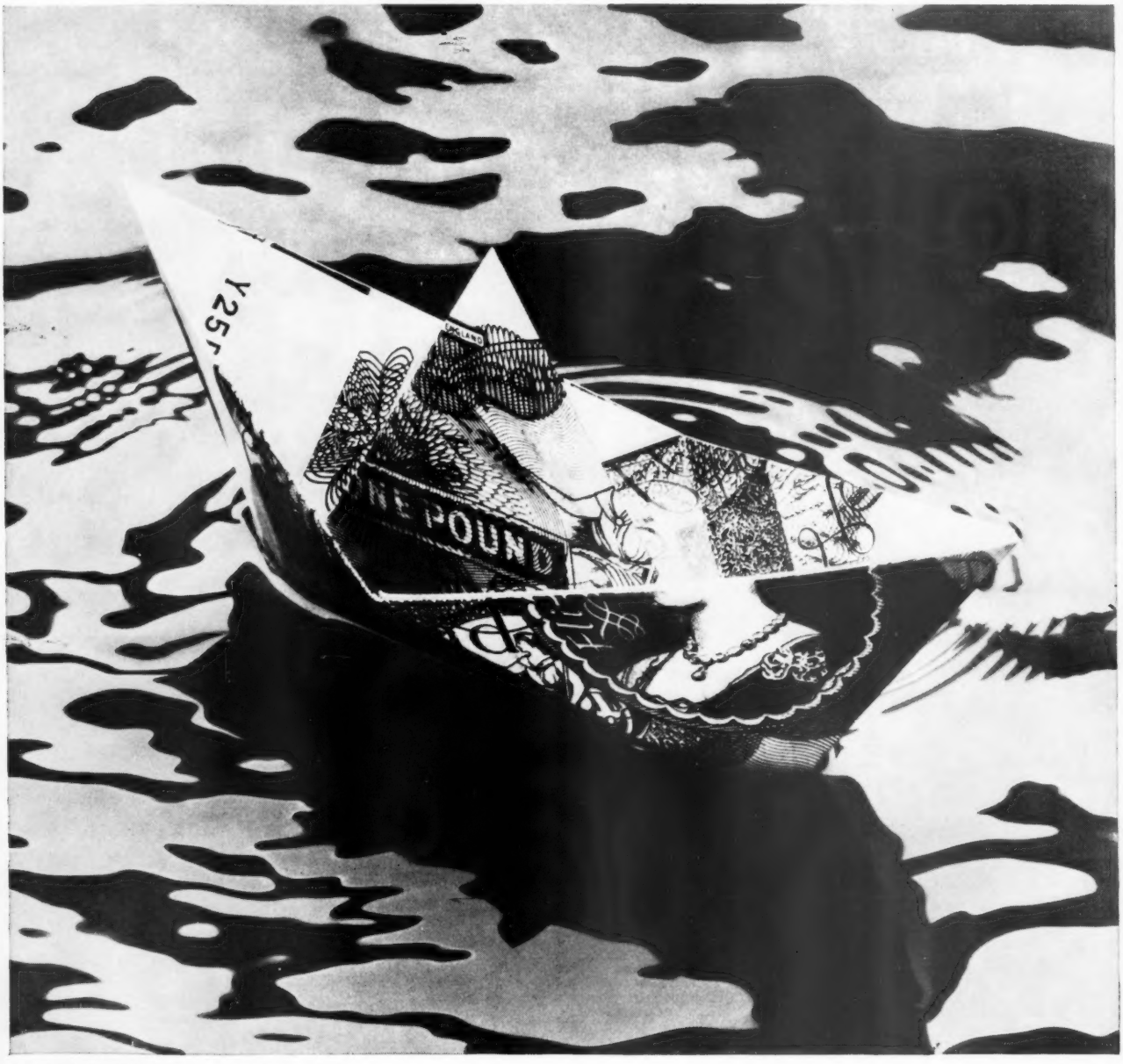
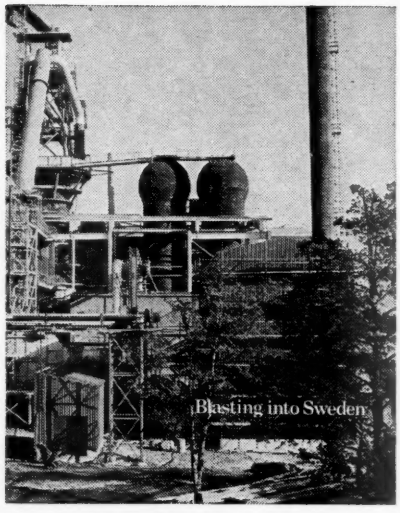


Trade and Industry



After building 60 furnaces in many countries, Davy Ashmore International is now blasting into Sweden. The British company is constructing this blast furnace for Surahammars Bruks AB—'blow in' is expected within two months. There is plenty of scope for British exporters to emulate the Stockton-on-Tees company, for Sweden's annual bill for imports is around £4,250 million. Market guidelines are given in an article by our Commercial Counsellor in Stockholm (page 111), while opportunities in Norway are surveyed by the First Secretary (Commercial) in Oslo (page 114).

Trade and Industry
Incorporating the Board of Trade Journal
Volume 14. No. 4.
Pages 109 to 156. January 24, 1974.
Price 10p. Net subscription post inclusive, £7.60
Editorial address: Room 437, Department of Trade and Industry, 1 Victoria St., SW1H 0ET. 01-222 7877
Advertisements: HMSO, Room C70, Atlantic House, Holborn Viaduct, London EC1P 1BN. 01-248 9876 ext. 6147
Subscriptions: HMSO, PO Box 569, London SE1. 01-928 6977 ext. 472

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Sweden: a priority export market

by B. A. Flack, Counsellor (Commercial), Stockholm

IT is a great mistake to think of Sweden as a small market simply because her population is only just over eight million. This year imports into Sweden are running at an annual rate of £4,250 million which is some 30 per cent of the United Kingdom figure. What is more, a far higher proportion of Swedish imports than of ours consist of industrial goods, for Sweden is fortunate enough to be nearly self-sufficient in food and to be well endowed with such indigenous raw materials as iron ore and forests, though not with oil, gas or coal.

Britain is Sweden's largest export market, while we are Sweden's second biggest supplier after West Germany. In 1973 our imports from Sweden will be worth about £700 million, while our sales to Sweden will go up by about a quarter to around £500 million. Last year Sweden bought more British goods than any Commonwealth country, more than the whole of Latin America and more than the Soviet Union and Eastern Europe combined. Our share of Swedish imports is around 13 per cent and has not varied by more than a few percentage points in the last 20 years. A breakdown into major commodity groups is shown in the accompanying table. To have maintained this share of a highly competitive market is an achievement but scope for improvement remains. In 1972 Sweden signed an agreement with EEC leading to a free-trade area for manufactured goods—agricultural products are excluded—while at the same time preserving in principle the tariff-free trade already established between the original members of EFTA. One result will be that most tariffs on goods traded between Sweden and the original Six will be removed by 1977, and all by 1984, leading to stronger competition in the Swedish market. But the benefits to our competitors from the removal of tariffs will be smaller than those already accrued to British exporters through the currency realignments of recent years.

Paradoxically, the narrow population base itself adds indirectly to the attraction of Sweden as an export market. Swedish industry has established a world-wide reputation for technological innovation and quality, and Swedish exports, like her imports, represent one of the highest per capita figures in the world. The many Swedish manufacturers whose names are universally known and respected such as Volvo, AGA, Electrolux, L. M. Ericsson, SKF, Atlas-Copco, ASEA and Alfa Laval, could not have become giants on the world scene if they had traded only within Sweden. About 40 per cent of total industrial production is exported and Swedish exports this year will amount to some £4,800 million or nearly 40 per cent of British exports. About half of that figure will be accounted for by the 12 largest individual exporting firms.

PRINCIPAL BRITISH EXPORTS TO SWEDEN

SITC		Jan-Aug 1972 (£ million)	Jan-Aug 1973 (£ million)	% Change
	TOTAL	251.5	323.7	+28.7
0	Food and live animals	6.0	8.6	+43.3
2	Crude rubber and fertilisers	5.5	8.1	+47.3
3	Fuels and lubricants	30.8	40.2	+30.5
5	Chemicals	28.2	35.8	+27.0
62	Rubber manufactures	6.6	9.3	+40.9
65	Textile yarns and fabrics	16.9	22.0	+30.2
67	Iron and steel	11.7	18.0	+53.8
71 & 72	Machinery	56.6	76.2	+34.6
73	Transport equipment	36.0	39.7	+10.3
86	Professional instruments	8.6	10.4	+20.9

Industrial products

How does Sweden achieve these figures? The answer lies essentially in the importation of industrial products such as steel and components of all kinds and their re-exportation with a strikingly high added value.

Beside this high import content for Swedish exports, the market has the further attraction that although Swedes are few in number, they enjoy an individual standard of living and a purchasing power second only to North America (and on some bases of calculation second to none). The levelling effect of high rates of personal taxation and social subsidies spreads this spending power widely throughout society. In addition to the young who are now big spenders in most developed countries, there are two other groups in Sweden especially noted for their purchasing power. They are the married women, of whom an unusually large proportion are engaged in full-time employment, and the old who enjoy both one of the highest expectations of life in the world and one of the highest pension rates.

(continued on next page)

There is no prejudice in Sweden against imported goods. But at the same time there is the whole world to buy from and success is determined by quality, delivery and price. Swedish industry is intensely conscious of its high labour costs and relies heavily on investment in labour-saving machinery. The same consideration causes stocks of components to be kept as low as practicable, and manufacturing greatly depends upon sophisticated production planning. So delivery dates and quality are often more vital than price, and while there are now few complaints about the quality or cost of British goods, it would be disingenuous not to recognise that a lack of confidence in delivery promises is the biggest single handicap to our export performance in Sweden. The Swedish purchaser understands that delivery failures are sometimes due to factors outside the immediate control of the supplier. But this offers little consolation if his own production becomes disorganised. He expects at least to be given the longest possible notice when deliveries are likely to fall behind schedule. There is, of course, a further relationship between reliable deliveries of components and their price, if delays in production can lead to penalties. Those who fail over deliveries cannot expect to be given repeat orders and moreover they contribute to an image damaging to British industry as a whole.

Close relations required

Swedish purchasers, perhaps not uniquely, expect close relations with their suppliers. They are not noted for letter-writing and much prefer direct personal contacts. Not only do they welcome visits, but they are becoming increasingly insistent that firms with whom they deal should nominate an individual as a regular and continuing point of contact. British business visitors to Sweden are especially welcome when the contacts they make can be expected to be lasting and personal ones.

An export boom

At the time of writing Sweden is enjoying an export boom with the value of overseas sales up by more than a third compared with two years ago. Existing orders will ensure that the boom continues at least well into 1974. Here it is relevant that Sweden, as an exporter of raw materials and products directly based on her own natural resources such as timber, pulp, paper and iron ore, has been a beneficiary as well as a victim of the global rise in raw material prices. But the major feature of the Swedish economy during 1973 has been the contrast between the growth in exports and with it the profitability of major firms like those mentioned above, and the much more modest rate of expansion in domestic demand. In other words there has been a stronger upswing in her major export markets than in Sweden herself. It is not so much that the domestic consumer has felt short of money, but rather that he has reacted in a period of rising prices by saving rather than spending, and even by keeping his money in the bank rather than in longer term investments such as bonds or shares. This combination of circumstances has served to ensure a record balance of payments surplus with exports increasing faster than imports in both volume and price, but it also explains why unemployment has remained at an historically high level. It is now deliberate government policy to expand domestic demand which is expected to improve in 1974 by over 4 per cent, or twice as much as last year. Stocks which are estimated to be lower now than 12 months ago are also expected to be built up

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in 1974. Consequently imports are forecast to rise by some 11 per cent this year. However, Sweden's balance of payments is expected to remain favourable and there is little fear that the measures aimed at stimulating consumption will have to be put into reverse. This favourable economic outlook for Sweden should encourage British exporters of capital equipment, industrial components and supplies, and consumer goods.

Targets for investment

Looking further ahead the biggest targets for investment in Sweden in the next five years are expected to include steel and paper making, shipbuilding, computers and the engineering industry generally. Over the longer term the power generation programme deserves special mention. It provides for the construction between 1977 and 1990 of 19 nuclear and eight conventional power stations costing nearly £3,000 million. British firms have already achieved some success in bidding for orders in this field: there are now many opportunities for selling not only generating plant, but also component assemblies such as pumps, valves, instrumentation, pipework and nuclear fuel materials. Other major projects under consideration include the construction of both tunnel and bridge connections between Sweden and Denmark, and the (probable) development of a natural gas distribution system.

On the consumer goods front, our sales of foods, radio and hi-fi equipment, carpets, power tools and other equipment for the 'do-it-yourself' enthusiast are all going well. In so wealthy and spacious a country opportunities for leisure pursuits. are numerous. Sports equipment especially for golf, tennis, riding and squash is much in demand. The Swedish enthusiasm for boats of all sizes, of which there are now some 800,000 in Sweden, or one for every 10 people, creates a demand not only for motor and sailing boats, but for everything associated with them, from radar and echo-sounding devices for the sophisticated craft, to sails and life jackets. The enthusiasm for outdoor sports adds to the existing demand for clothing, while the quantity of British toys to be seen in Swedish shop windows continues to increase.

A search for higher quality

Just as the industrial buyer is likely to be influenced more by quality and delivery than by price (within tolerable limits), so the Swedish private consumer is characterised by his search for ever higher quality even at greater cost. There is little demand here for the inferior cut-price article, an attitude which favours British manufacturers of consumer goods, who enjoy a high reputation for quality. A further factor making Sweden a very good market for British consumer goods in spite of the relatively small size of the population and its wide dispersal is the general tendency in retailing towards the centralisation of purchasing. This was first noted in food and groceries, but now extends into furniture, textiles and ironmongery. The Co-operative Union and Wholesale Society (KF) has as much as a 20 per cent share of the retail trade and also manufactures many of the products sold in its stores from margarine to chinaware. Two other large chain stores, Nordiska Kompaniet (NK) with its EPA outlets, and Ahlén and Holm with Tempo, each have a turnover in excess of £200 million p.a. including in each case at least £1 million of British goods.

Invisibles should be mentioned. The number of Swedes visiting the United Kingdom is already high but still increasing, both 'swinging London' and the quiet of the countryside including golfing centres appealing to different groups. There is scope in Sweden for consultancy services of all kinds, best provided in collaboration with Swedish partners, and although there are restrictions in Sweden on foreign insurance and banking activities, reinsurance and the substantial rate of

A Volvo tractor unit operated by Ferrymasters Ltd. on their international road haulage services between the UK, Scandinavia and the Continent. The tractor is part of a fleet of more than 200 units and 2,000 load carrying units. In Sweden Ferrymasters have established their own company with offices and depot facilities in Gothenburg.

Swedish investment overseas including the United Kingdom, offer compensating opportunities. British films and television programmes, invariably with Swedish sub-titles or dubbing are popular, and the Swedish viewer can watch English First Division football matches live on Saturday afternoons. This and the use of British fixtures for Swedish football pools explains why the pennants of British clubs are on sale in Sweden.

Sweden is a friendly country where English is widely and well spoken. Many people are prejudiced in favour of doing business with Britain when other considerations are equal. But like other markets, Sweden does have her own special regulations and requirements which apply alike to the foreign and domestic manufacturer, for example that all domestic electrical appliances must be approved before they can be sold retail and that the selling of alcohol, tobacco and pharmaceuticals are all State monopolies, though imports of all these commodities are considerable. A non-technical, but nevertheless important, complication is the difficulty visitors have in finding Swedish businessmen at their desks between Midsummer and the end of August, though those who have experienced the long northern winters understand why every hour of summer is precious.

Not only for these reasons but because a wealth of information and advice is readily available, the newcomer to Sweden is well advised to consult the British Overseas Trade Board or the commercial staffs in Stockholm, Gothenburg and Malmo before seeking to break new ground. But the problems of trading with this excellent market are few and the rewards are many, as thousands of British businessmen will testify.

Hints to businessmen

DTI's *Hints to Business Men* booklets cover over 100 countries individually, and provide invaluable information on such subjects as industries, economic factors, the nature and extent of imports and exports, population, travel, hotels, climate, currency and public holidays. Copies are available free to British businessmen visiting any country on export business. Apply to: Export Services Division, Department of Trade and Industry, Export House, 50 Ludgate Hill, London EC4M 7HU (Tel. 01-248 5757 ext 7146).

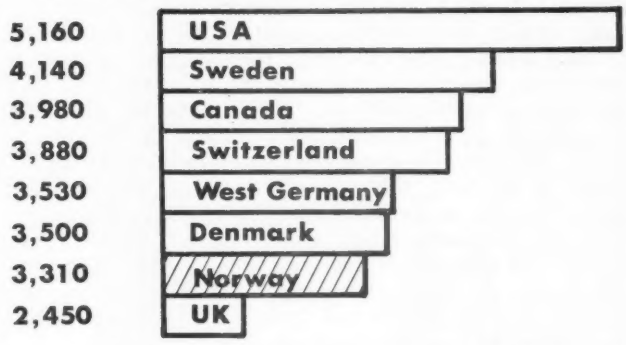
Norway: a land worth exploring

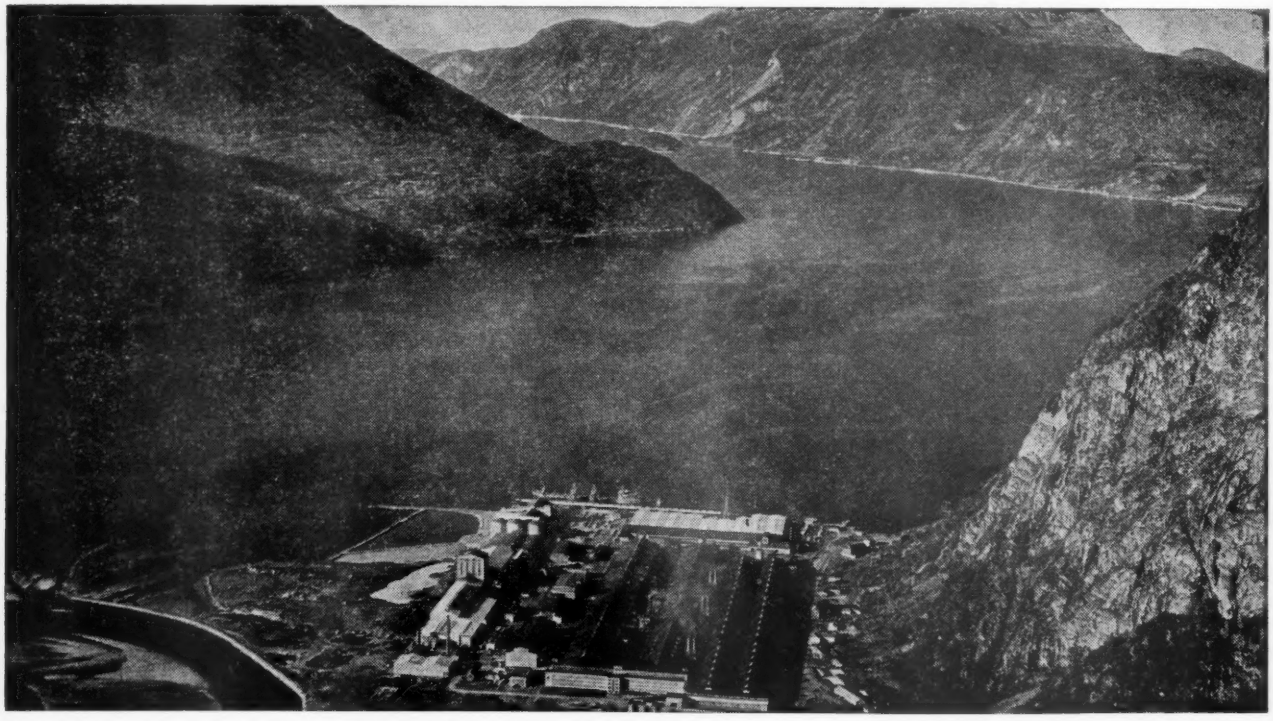
by E. V. H. Cooper, First Secretary (Commercial), in Oslo

Many people on being asked what they know about Norway would almost certainly reply that it is an excitingly beautiful though cold and rugged land: something to do with the midnight sun or the Vikings. All very true but only a minute part of the story. The picture of an ancient, bucolic country is most misleading. Norway is now a modern developed state with a sound, industrial and maritime-based economy which provides its inhabitants with one of the highest standards of living in the world. So much for the background, what are the salient facts?

NORWAY is the fifth largest country in Europe with a population density the second lowest. It covers some 125,000 square miles, which is roughly the same size as the whole of the British Isles, and is an unusually elongated country stretching 1,100 miles from north to south while being four miles wide only at its narrowest point. To put its length into perspective, if it could be turned around its southernmost point, the north cape would reach all the way to Rome. The greatest part of the country, namely 72 per cent, comprises mountains and waste land, while forests cover a further 24 per cent thus leaving a tillable area of 4 per cent only. Although one-third of Norway lies within the Arctic Circle and other territories on similar geographical parallels are covered permanently in snow and ice, the flow of the comparatively warm Gulf Stream ensures ice-free harbours along the 12,000 miles westward facing coastline even in mid-winter. The sea has been Norway's gateway to other lands over the years and its larder—it is interesting to note that fish have been exported since Viking times. Traditionally a rugged and demanding country with limited resources, Norway has presented a continuous challenge to its people and the success with which these obstacles have been overcome or used, for example, the creation of extensive hydro-electric power, can be measured by the simple fact that the per capita income in Norway is one of the highest in the world.

GROSS NATIONAL PRODUCT PER CAPITA, 1971





A/S Ardal og Sunndal Verk's aluminium smelter at Sunndalsora. West Norway.

The population of Norway is now 3.95 million, of which over one-half live in the Eastern sector of the country, an area dominated by the capital Oslo and towns on the Oslo fjord. In this area there is the highest population density as almost 70 per cent of the population live in urban districts. About a fifth of the people live in the Western sector, some 55 per cent of whom live in urban districts principally in the large towns such as Bergen, Stavanger, Haugesund and Alesund. Of the remainder, about 14 per cent live in the narrow central district dominated by Trondheim and 10 per cent in the north where Tromso is the major town.

Norway's economic development over the past 50 years has been based on the exploitation of her natural resources of forests and water power and a knowledge of and use of the sea. The value of production has been increasing by about 5 per cent annually in real terms over the past 20 years. In the post-war period, the electro-metallurgical industry based on Norway's rich resources of hydro-electric power was in the forefront of industrial development but in recent years there have been important advances in areas of high technology, such as electronics and advanced engineering concepts. A new commercial aspect, which has sprung into being during the last couple of years, has been the finding of oil in the Norwegian sector of the North Sea. There is little doubt that this discovery will profoundly influence the direction of the Norwegian economy and undoubtedly become the foundation of the further prosperity during the remainder of this century.

GROSS NATIONAL PRODUCT BY INDUSTRY IN PER CENT

	1968	1970	1972
Agriculture and forestry	5.1	4.9	4.4
Fishing, sealing and whaling	1.3	1.6	1.4
Mining and manufacturing	21.8	22.9	22.3
Building and construction	8.0	8.2	8.7
Power and water supply	2.9	3.1	3.2
Trade	19.6	18.8	19.2
Shipping	10.2	9.2	7.7
Other transport	6.2	6.6	6.8
Other services	24.9	24.7	26.3

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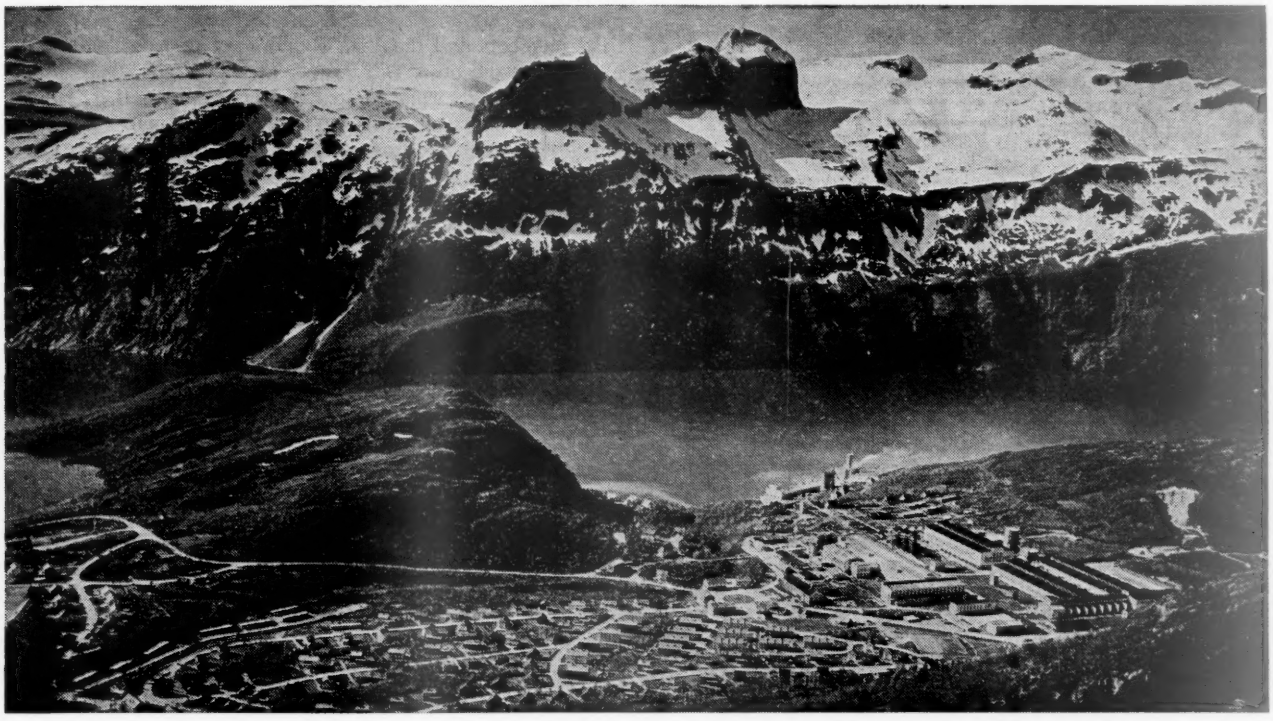


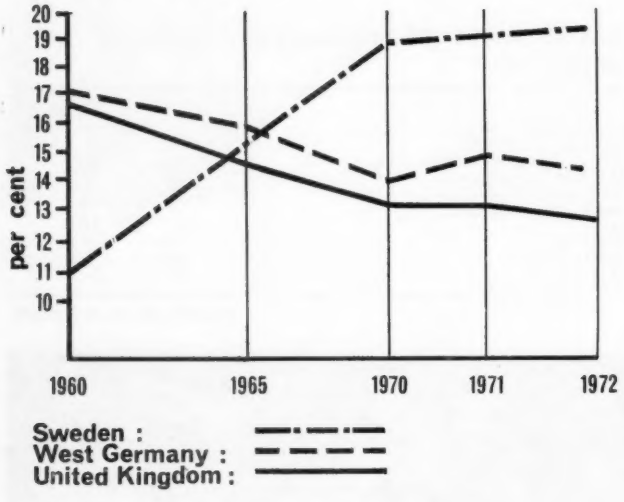
Norsk Hydro's production plant at Glomfjord, North Norway—Norsk Hydro is one of the largest industrial undertakings in Norway.

That Norway is essentially an industrial, trading and maritime nation is shown by the table on page 115 which gives a two-yearly breakdown of the factors making up the gross national product. Mining and manufacturing account for over 22 per cent, trade 19 per cent and shipping for almost 8 per cent while service trades have become increasingly important in recent years as a consequence of the rising standard of living.

In the seventies, Norwegian imports have equalled about 30 per cent of the country's gross national product which is high when compared with other countries. There are two main reasons for the relatively high import rate: firstly, many of the finished products which are imported are not or cannot be manufactured in Norway and secondly, domestic production requires the import of substantial quantities of raw materials, semi-finished manufactures and components.

Norway's most important trading partners are Sweden, West Germany and the United Kingdom who between them account for 46 per cent of all imports (and 50 per cent of total Norwegian exports) excluding ships.

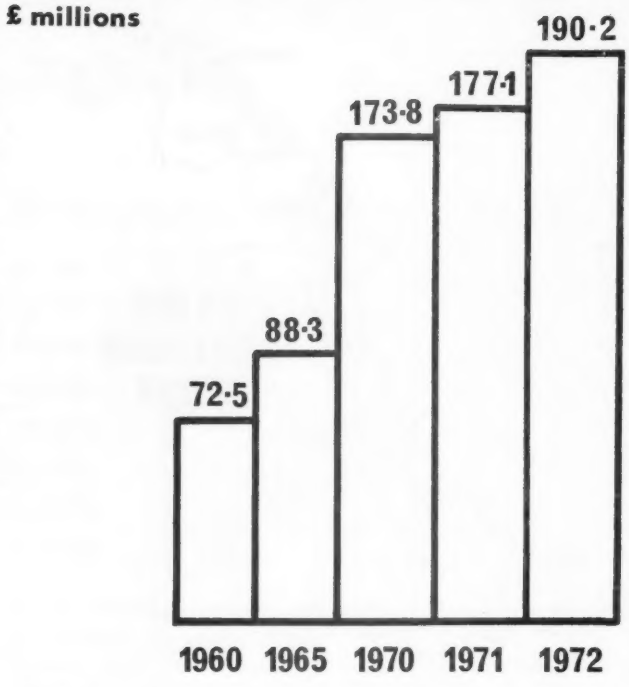
PERCENTAGE SHARES OF NORWEGIAN MARKET 1960-72



Anglo-Norwegian commercial relations have a long history of harmony and close co-operation. This situation has doubtless arisen because, not too many years ago, it was probably easier for Norwegians living along the western seaboard to look to and travel towards Britain rather than to Oslo and the eastern parts of the Scandinavian peninsula. Norway's exports to Britain in the past have been mainly primary products such as fish and fish preparations, pulp, paper and wood products, iron, steel and aluminium, chemicals and plastics with increased sales in recent years of finished manufactured goods, while British exports to Norway have mainly comprised ships, machinery, iron and steel, coal, coke, petroleum products, textiles and motor vehicles.

In 1960, these well developed trading links were further strengthened when both countries became members of the European Free Trade Association. It was under EFTA that duty free trade in industrial goods was achieved by the end of 1966. During our EFTA membership the volume of trade between the two countries grew by leaps and bounds till in 1972 trade with Norway had almost trebled in value to a Norwegian per capita consumption of British exports, including ships, of nearly £50.

BRITISH EXPORTS TO NORWAY INCLUDING SHIPS



In 1971, both Britain and Norway applied for full membership of the European Economic Community. Subsequently, in a referendum, the Norwegian electorate decided against full membership. Norway then negotiated a Free Trade Agreement with the enlarged EEC.

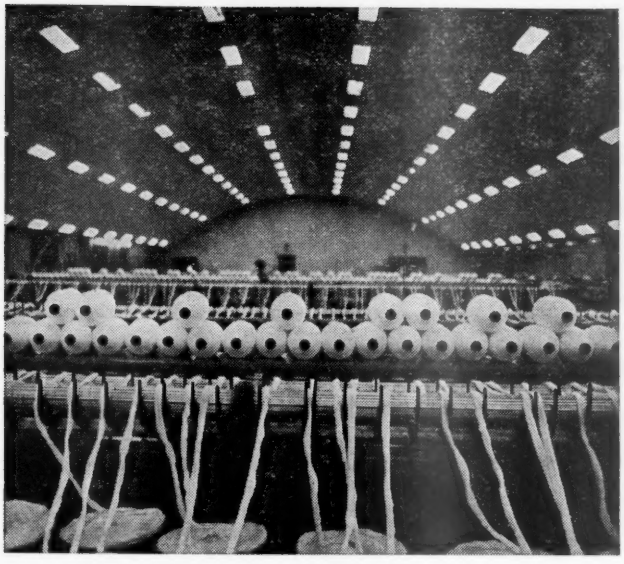
The Agreement, which came into effect on July 1, 1973, provides in principle for the continuation of the duty free trade established under EFTA between the UK and Norway.

Full details of the main provisions of the EEC/EFTA Agreements have already been published in *Trade and Industry* and the EEC/Norway Free Trade Agreement will be available shortly from HMSO as a Command Paper. Inevitably, the progressive elimination of tariffs between the original (6) EEC members and the Irish Republic on the one hand, and Norway on the other will destroy any tariff advantage which the UK formerly enjoyed in the Norwegian market. Nevertheless, the major objective of maintaining Anglo-Norwegian duty free trade has been achieved.

Impact of North Sea oil

But what of the future of Anglo-Norwegian trade and in particular, the next few years. Obviously, the development of North Sea oil is almost certain to have an immense impact on the industrial scene and the present pattern of trade in Norway. Traditional industries, in order to survive, will have to be geared to the new conditions which in turn will offer considerable opportunities and rewards to the successful. A certain requirement from overseas will be the need for large amounts of capital and British financial houses and money specialists should find Norway to be a very worthwhile subject for their particular skills and know-how.

A new activity which has burgeoned rapidly is the building of oil rigs and platforms for which the deep and rapidly shelving waters of the fjords are ideal, and also special supply ships and storage tanks. Norwegian industry, particularly shipbuilding, has been very quick off the mark and has already developed a considerable expertise in the design and construction of these giant structures. However, the deck modules and a large part of the costly auxiliary equipment



The carding section of the spinning mill at Norway's biggest wood-processing concern, Aktieselskapet Borregaard, Sarpsborg.

and units, such as electrical power machinery, are usually imported thus offering an extremely valuable market for enterprising manufacturers of this kind of equipment.

Another spin off has been an upsurge of interest in the petrochemical industry which to date has been comparatively small. The ready availability of large amounts of suitable base material from the North Sea has already had a catalytic effect on the industry and a large petrochemical complex is planned by the end of this decade. The chemical industry will also be a beneficiary and products likely to be offered by a more sophisticated base are vinyl chloride, PVC, low and high density polythene and polypropylene. British suppliers to these industries would be well advised to bear Norway in mind.

The glittering prospects of the oil industry and its associated activities should not blind potential exporters to Norway of the splendid opportunities which exist in other fields, both capital and consumer.

Consumer goods

In the case of consumer durables, the continual rise in the standard of living—the estimated national average income on January 1, 1972 was about £2,800 a year at current exchange values—should increase demand for better and more sophisticated equipment despite the fact that most Norwegian households already seem to be well equipped. The following table will give an indication as to how sales have grown during the past 12 years:

Thousands of units	1960	1965	1970	1971	1972
Refrigeration	58	77	91	79	80
Washing machines	46	56	85	87	83
Vacuum cleaners	50	64	90	93	101
Tape recorders	13	20	93	102	80
Radio receivers	102	133	188	202	185
Television sets	42	82	56	40	55
Private cars (new)	31	56	70	82	75

Consumer perishables over the same period have taken a small percentage of available income. A factor which has accelerated the introduction of labour-saving devices into the home is the increasing number of women taking outside employment.

The demand for electrical equipment has increased annually by about 10 per cent and although at present British suppliers are handicapped to some degree by the local NEMKO regulations which tend to follow DIN standards the adoption of EEC standards should obviate this difficulty in time. Up till now, Britain has not made much of a showing in the rapidly growing hi-fi field but the rationalisation which has taken place together with the interest being shown in all sectors of the industry by leading manufacturers in Britain should enable a better share to be obtained if the market is approached sensibly, with determination and with adequate preparation before launching any sales campaign. On the other hand, the 20 per cent market share enjoyed by British hospital and medical equipment, navigation instruments, industrial control equipment, measuring tools and analytical instruments reflects the high esteem in which these are held, especially when the salient feature of our success appears to be quality and reputation rather than price. There seems to be reasonable possibilities for diligent exporters to increase their market share.

Good quality British consumer goods are readily acceptable and sell well even though in some cases, such as food, Norwegian tastes are often more akin to those of continental Europe. Similar considerations apply to clothing but a market penetration of about 12 per cent has been achieved. British footwear has sold even better namely 14 per cent in 1972. But it seems likely that competition will increase in certain categories as the tariffs against the EEC Six are reduced over the next few years. Britain is also a leading supplier of floor coverings—bright colours and gay patterns are the thing—and fabrics and yarns where a market share of 20 per cent is held despite cries of conservatism in colours, designs and weights. Again, the market is becoming more competitive but proper husbandry should not only protect our interest but also provide the base to do better.

Capital goods

It is in capital goods, raw materials and components, however, that the possibility of large earnings exist. Norway's need to import most of her machinery and transport and the expansion which has been taking place in engineering activity offers scope for any supplier worth his salt. Overall, Britain has about 10 per cent of these market sectors, in fact, 17 per cent of the non-electrical machinery needs, but more could be done. In the field of transport, increased competition has made inroads into our standing as a supplier of cars but competitiveness in the bus sector may receive a boost if the new British bus proves acceptable to the Norwegian authorities following recent trials.

Goodwill in Norway towards Britain and British goods

This is modern Norway and, very briefly, the part British exports play in its daily life. Could we do better? The answer without any doubt is 'yes'. It is surprising how much goodwill there is in Norway for Britain and things British. Norwegians would be very happy to buy more from Britain. But despite our growing competitive edge, following the currency changes during 1973, they are reluctant to do so mainly because of that old bogey, bad deliveries. Most British exporters perform extremely creditably and are most punctilious in doing what they contract to do; but there is a small minority who exasperate their Norwegian buyers and, more importantly, create an image which affects British exports as a whole. If this could be corrected once and for all, it would be possible to see a resurgence in British exports across the board; particularly if bolstered by personal and meticulous attention to the market, an attribute very much admired by Norwegians.

Frankfurt fair for fashion fabrics tailored to needs of world market

From R. Weatherburn, Vice-Consul, British Consulate-General, Frankfurt: The first INTERSTOFF, International Textiles for Clothing Exhibition, took place in Frankfurt in July 1959. Eighty-three firms exhibited and 2,600 trade visitors were recorded. Today, Interstoff is acknowledged as being the most important international fair for clothing textiles.

At the 30th in this series of twice-yearly fairs, which took place in Frankfurt, November 20-23, over 870 firms from 22 countries showed a wide selection of men's and women's clothing fabrics and accessories. British participation, which was dominated by two large joint ventures co-sponsored by the British Overseas Trade Board and the National Wool Textile Export Corporation, accounted for more than one-fifth of the 760 direct exhibitors—a clear indication of the importance attached to Interstoff by the British industry *(a stand is pictured above)*.

There were, according to the official statistics, almost 24,000 trade visitors, nearly two-thirds of them from abroad. For the first time in the history of Interstoff, the number of visitors from the Federal Republic of Germany declined; compared with the previous November their attendance was down by 5 per cent. This was undoubtedly due to the depressed state of the German clothing industry. A number of German makers-up have closed down and many more are working on short time. The number of foreign visitors on the other hand, about 14,000, was a record.

Of the 760 direct exhibitors, 580 were from outside Germany. Exhibitors from the United Kingdom, 152 in total, were the largest foreign contingent followed by France, Italy, Austria and Switzerland. Seventy of the British firms, showing mainly textiles for womenswear, were grouped in one joint venture and another 54 formed a joint venture in the 'textiles for menswear' section, a venture which owes its existence to an earlier British initiative. A further 28 British firms exhibited independently.

British worsteds, woollens and tweeds attracted great attention but order books are long, almost uncomfortably so. The higher quality knitteds, continuing a trend observed at the May Interstoff, gained further in popularity. One UK firm, exhibiting for the first time here, used with great effect sketches illustrating knitted fabrics in made-up form. Tartans, cluny laces, leavers laces and imitation furs also did well. Generally speaking, the trend towards higher quality fabrics, already evident at the previous two events, was maintained in nearly all sectors.

Although things got off to a slow start, the majority of British exhibitors described it as a good hard-working fair. German visitors were fewer but there was still some business to be done with them, particularly in higher quality goods. Interest from Scandinavia was still considerable and the number of inquiries from France seemed higher than ever before. Japanese buyers were also much in evidence and there was a good number of visitors from the United Kingdom, Canada, the Middle East, South Africa, Switzerland and America.

Overseas events: BOTB sets aid for first quarter

Over 1,800 British firms will take part in 84 overseas trade fairs during the first three months of 1974. The British Overseas Trade Board will provide direct assistance to all firms participating in these events. Assistance will also be given to nine store promotions abroad during the first quarter.

In addition, the Board plans to assist 850 members of British firms to go on 59 outward missions involving 38 countries. This compares with 458 members on 39 missions visiting 34 countries in the first quarter of 1973.

Some of the major trade promotions abroad sponsored by the Board include:

All-British Quality Consumer Goods Exhibition in Bahrain. During February, 50 companies will be showing a variety of products and services. The Clothing Export Council is organising a fashion show during the exhibition.

All-British Building and Construction Equipment Exhibition in Dubai. Over 100 British firms will demonstrate building materials, construction equipment and services available from Britain. This is the largest display of its type ever held in the Lower Gulf. Both these exhibitions will strengthen existing trade links and develop new trade relationships.

All-British Exhibition of Medical Equipment and Medical Conference in Florence. Over 30 companies will be taking part and British and Italian doctors and surgeons will be speaking at lectures during the event.

Other BOTB supported group displays of British goods will be at the International Agricultural Exhibition and the International Agricultural Machinery Exhibition, both held in Paris. At the Society of Automotive Engineers' Exposition and Congress in Detroit, 23 British companies will show a wide variety of engineering products.

Basle: plenty of food for thought at big hotel and restaurant show

From H. M. Shone, Consul, British Consulate, Basle: The fifth international exhibition for large-scale catering, hotels and restaurants, IGEHO 73, was held in the halls of the Swiss Industries Fair, Basle, November 16-22. Five hundred and forty exhibitors showed their goods in an area of 23,000 sq. m (1971: 21,500 sq. m). Approximately 40,000 visitors passed the gates this year (1971: 37,000).

These increases would seem to indicate the continuing importance of IGEHO as an international trade fair in the field of large-scale catering and hotel and restaurant equipment. In addition to the display of food and drink, machinery and equipment, more than 10,600 participants were counted at the various conferences and symposia taking place simultaneously with the exhibition.

Joint venture

The British joint venture stand was sponsored by the British Overseas Trade Board and the London Chamber of Commerce. The stand was of high quality and well placed on the ground floor of the main exhibition building. Thirteen firms displayed their equipment and gave a first class picture of the high quality products the British catering trade has to offer. After a somewhat slow beginning the British exhibitors were busy answering inquiries and negotiating agency agreements.

For some of the participants it was their first participation abroad and this has led to a much fuller appreciation of the market requirements, not only for Switzerland but for other European countries. That the exhibition is truly international was demonstrated by the amount of interest shown by visitors from Germany, France, Holland, Austria, Italy etc.

The London Chamber of Commerce manned an information stand ready to give help and assistance. It was pleasing to note the many British products being shown by Swiss agents.

There is no doubt that the high quality of the British goods shown will have made an impact on customers from Switzerland and other countries. It is to be hoped that other UK firms in this field, particularly those in the food sector, can be encouraged to exhibit at the next IGEHO which will take place in Basle in November 1975.

Tokyo: fast follow-up for furniture at UK's Export Marketing Centre

From Ben Thorne, OBE, Director, British Export Marketing Centre, Tokyo: Gunze Sangyo is a Japanese trading company of medium size which spotted the prospects for imported British furniture just too late to get its new British principals, Ducal and Staples, into the major furniture exhibition staged in the Centre in November. Nonetheless, it came to the exhibition and picked up a further British agency, that of Wood Bros., and the associated British company, Lurashell.

Believing that fine British furniture could achieve fairly wide marketing in Japan, it brought into association a Japanese furniture manufacturer, Yamamoto Kogyo, which has first class access to the Japanese distribution network of wholesalers and retailers. Together these Japanese companies booked the Centre for their own private furniture show and went to work with a will to mount it during the second week of December.

They invited Mr. Jeffrey Wiseman, chairman of Ducal, to make a special visit to Japan on this occasion because Mr. Yamamoto, president of Yamamoto Kogyo, as a leading light in the Japanese furniture industry, knew that his techniques for manufacturing from natural pine were quite outstanding and were something that the Japanese industry could not hope to match for a number of years. The Japanese have great respect for real innovation and, furthermore, pine has a great natural beauty in the Japanese eye.

First class interior decorators were commissioned and the Exhibition Hall at the Centre was tastefully laid out with the products of the three British manufacturers in time for the opening of the three-day exhibition. On the third day, Mr. Wiseman joined with Professor Shin Shimazaki of Musashino University of Art in a short seminar presentation on modern Western furniture. When the exhibition closed all concerned were delighted with the outcome.

'It has been overwhelmingly successful,' said Mr. Wiseman. 'As a result, I expect to sell more furniture to Japan than any other British manufacturer in 1974.' Gunze Sangyo said that it had expected no more than 150 people but that they ran out of presents when the 200th person came—and many more came after that. There was much press interest and good feature articles in both furniture and home interior magazines are confidently expected.

Not only did many interior directors and designers visit the exhibition but, at the other end of the spectrum, buyers of the best department stores and from the major wholesalers came. Gunze Sangyo and Yamamoto Kogyo's immediate reaction was to ask for a further booking at the Centre in May. Although the Centre is fully booked then, they have compromised and taken a week at the beginning of August.

Industrial cleaning: interest growing

From W. P. Hartshorne, Vice-Consul (Commercial), British Consulate-General, Milan: Supported by the British Overseas Trade Board on joint venture terms, eight British companies took part in Pulisan '73, which was held in the Fiera Campionaria grounds, Milan, November 22-26. The British firms were sponsored by the British Institute of Cleaning Science.

Favourable comment

The attractive, well-designed British stands were quite easily the most outstanding displays at this Industrial Cleaning, Maintenance and Sanitation Exhibition, and received many favourable comments from visitors and exhibitors alike.

Pulisan, though a fairly small exhibition, is the major Italian fair in its sector and the scale of participation this time reflected the rapidly growing interest in industrial cleaning—a relatively new science in Italy. The British exhibitors and the Institute of Cleaning Science's information stand received a good number of inquiries and it is hoped that these will result in Britain's obtaining a solid foothold in this promising market, which we obviously have a great deal to offer.

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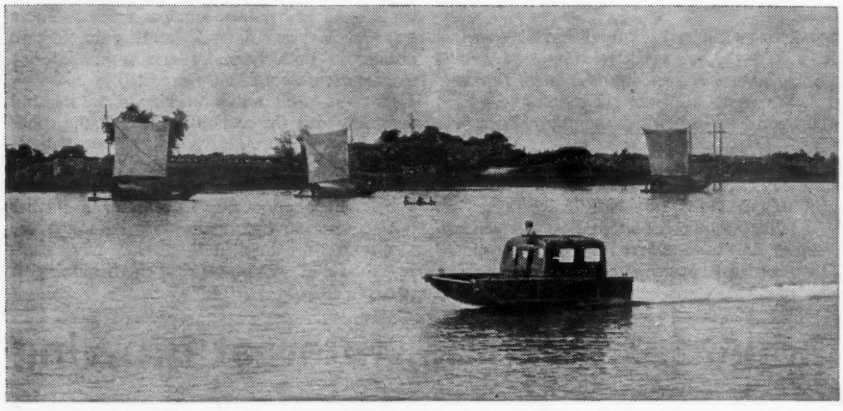


One of the latest Sea Trucks of Rotork Marine Ltd. of Westbury, Wilts., skims over the water at 40 miles per hour at Pagla, near Dacca, with a number of traditional Bangladesh river craft in the background. Fifty-six Sea Trucks for relief and rehabilitation work, were formally handed over to Bangladesh by the British Government at a recent ceremony at Pagla.

Polish state agency buys £10m forge to produce agricultural machinery

CONTRACT worth £10.4 million for a forging plant to produce agricultural implements in Poland has been won by GKN Contractors Ltd., Redditch-based subsidiary of the GKN Group. Believed by GKN to be the largest-ever industrial contract negotiated between Metalexport, the Polish State buying agency, and Britain, it was won against international competition, particularly from Japan and Italy.

The contract covers the construction and equipment of a new forging plant at Jawor, near Wroclaw, for Agromet, a division of the Ministry of Machine Industry responsible for the production of agricultural machinery and equipment. It will become the largest and most modern forge in Poland.

The contract also includes the sale of expertise and know-how from GKN Forgings, Europe's largest forging organisation, and the training of Polish supervisors and operatives at GKN and sub-contractors' plants in Britain.

Hardware to be supplied by GKN Contractors includes forging presses of up to 2,500 tons capacity, horizontal forging machines, induction billet heaters and furnaces. The billet heaters are being designed and built by GKN Birwelco (Uskside).

All but £500,000 worth of the equipment will be made in Britain. Planned to be in full production within three years, the plant will have a forging capacity of 40,000 tons a year from 49 separate forging units and will be capable of producing some 820 different components for the agricultural industry.

Control cables ordered for refinery expansion

BRITISH Insulated Callender's Cables' wiring and general cables division has received a contract worth over £500,000 from Fluor Nederland BV, for compensating, instrumentation and control cables for a major expansion project at Esso Belgium NV's refinery at Antwerp.

The contract was won by the division's Helsby factory against stiff Continental competition, states BICC.

Fluor Europe Inc. is the principal contractor for the project. Three Fluor companies are executing the work: Fluor Nederland BV and Fluor (England) Ltd. (engineering and procurement) and Fluor Belgium NV (at the construction site).

Peru lighthouses take navigation equipment

ORDER for 10 new sealed beam revolving beacons is included in a contract valued at £130,000 received by AGA Navigation Aids of Brentford. This navigation aid equipment is part of the modernisation programme for 27 Peruvian lighthouses being undertaken by Direccion de Hydrografia Y Faros.

The order was obtained against strong competition from French and American marine lighting manufacturers due to the high technical efficiency of the equipment, reports AGA. Other navigational aids supplied include 12 acrylic lanterns capable of 12 miles visibility and four large gearless pedestals with sealed beam arrays giving 30 miles visibility.

The new PRB 42 sealed beam revolving beacons provide 22 miles visibility. This extremely efficient high-intensity self-contained beacon lantern is powered by batteries rechargeable by mains or a small generator. A 20 per cent increase in light output compared with conventional rotating beacons has been achieved and an input voltage from 6 to 36 in stages of 6 volts is available.

Conforming to AGA's design objectives of reducing servicing to a minimum, bearings are dry lubricated and sealed for life. A daylight switch is built in and a particular feature of the PRB 42 is the simplicity in setting or altering the light characters. This provides added versatility to the beacon as characters can be selected and matched to the required location by the purchasing authority or can be moved from one location to another with minimum work.

Further advantages of using sealed beam lamps as opposed to a lighthouse optic, states AGA, are the dramatic reduction in cost and a far speedier delivery.

Pye television broadcasting for Kano State

PYE TVT LTD. starts 1974 with an announcement of a £1 million order from Kano State Government in Nigeria for a television broadcasting service. The contract was signed by the Commissioner of Information and Cultural Affairs, Alhaji Y. M. Sule, on behalf of the Kano State Government and Mr. Maurice Badley, West African sales manager for Pye TVT.

The new broadcasting complex, which comprises two main studios and a presentation suite, together with associated technical areas, will be housed in a new building due for completion during this year. Television coverage of the State will be by microwave link from the studio centre to the main transmitter and two ancillary transmitter stations. Because of the flat terrain of Kano State, five aerial masts will be required ranging from 300 ft. to 500 ft. in height.

'This order from Kano State brings Pye TVT's orders received from Nigeria to nearly £2 million,' said Mr. Badley. 'During the last 12 months a £650,000 contract for TV coverage of the Mid-West State has been completed and substantial orders for television equipment were received from the Nigerian Broadcasting Corporation, the Federal Ministry of Education in the North Central State and the Ministry of Information, Benue, Plateau State.'

Phone exchange plants order switch machines

CONTRACTS for automatic reed switch machinery valued at over £350,000 have been won by Badalex Ltd. of Weybridge, a member of the Sale Tilney Group of Companies. These new orders for technologically advanced reed switch machines come from manufacturers of reed relays for telephone exchange equipment in Japan, the United States and West Germany.

They follow a 1972 contract for a complete reed switch manufacturing plant for the Soviet Union capable of producing 7½ million reed switches a year. Deliveries for this £750,000 installation, now nearing completion, have been phased over the past 18 months.

'The design of our reed switch assembly and sealing devices has overcome the wastage and instability problems formerly associated with mass production,' said Mr. Keith Elphinstone, chairman of Badalex Ltd. and joint managing director of Sale Tilney and Co. Ltd. 'Badalex reed switch machines have been production tested and have proved that they give good consistent yields in operation in customers' factories. These new orders from sophisticated markets show that our company is beginning to meet an important world demand.'

Scottish-built computers flown out to Australia

THREE planes packed with 70 tons of Honeywell computer equipment worth £3.4 million, including £2.8 million worth of exports from the company's Newhouse, Lanarkshire plant, flew out to Australia during November and December.

The Scottish exports comprised nine computer systems from the company's Series 200 and Series 2000 ranges, together with some 'add-on' equipment for computer systems already in Australia. They were joined by six Model 58 computers from the Honeywell Bull plant at Angers in France.

Cuba: mosquito pests befogged by London deal

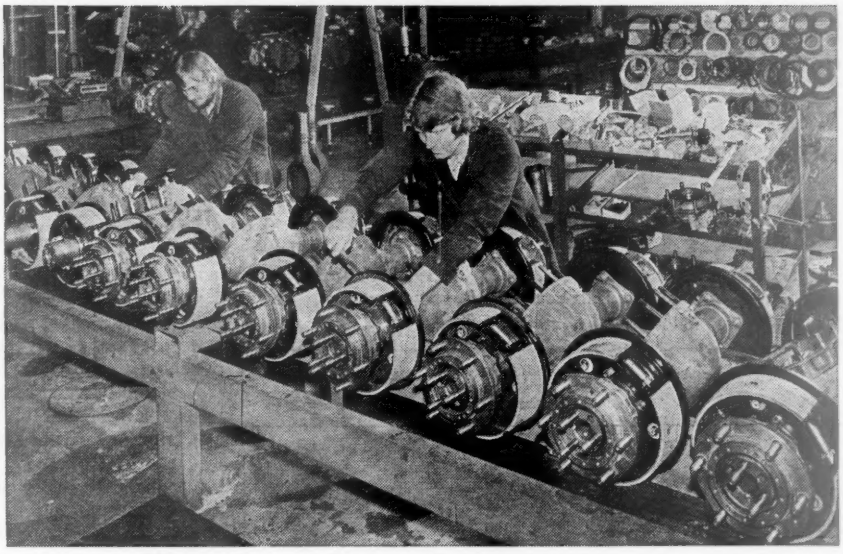
FLIES, mosquitoes and other disease-carrying insect pests in Cuba will shortly be fighting a more difficult battle for survival: thermal fogging machines with accessories and spares worth nearly £60,000 are being shipped out by the manufacturer, Tifa Ltd. of Maidstone.

The 46 machines, ordered earlier this year through the Cuban government state buying office in London, will be used to combat disease-carrying and nuisance insects by municipal health authorities as part of their public health programmes.

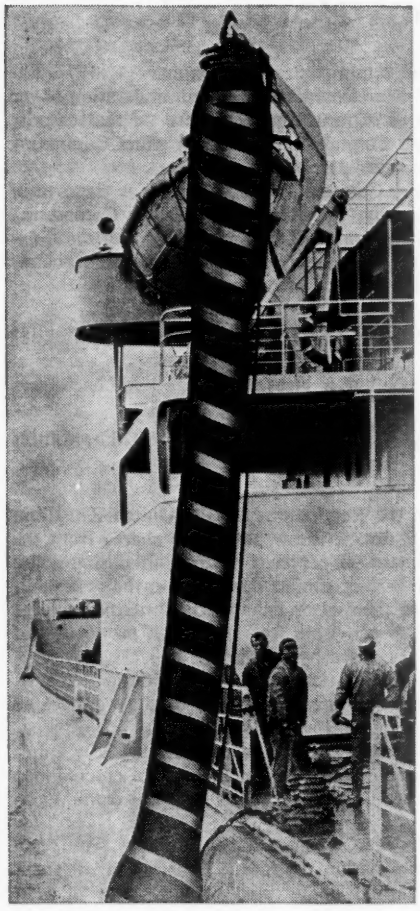
This consignment will replace the Tifa machines which have been in satisfactory operation in Cuba for over 20 years. This could explain why the equipment was favoured by Cuba over less expensive and less versatile fogging machines from countries such as Japan and Germany, states Tifa.

Gordon Bull, Tifa's service engineer, has just returned from Cuba where he was instructing operators in using the Powerfogger for fogging, spraying, misting and dusting, as well as in service and maintenance operations.

The Tifa range of Powerfogger machines is used by public health authorities in over 100 countries for the application of insecticides in their control programmes.



Fork lift truck axles, specially coupled to Borg Warner transmissions systems, are assembled at the Poole works of Hamworthy Engineering's transmissions division for the firm of La Brügeoise et Nivelles, Liege. This export order for Belgium is worth £125,000.



A Dunlop Bar Bell rail hose, one of the family of Selflote hoses produced by Dunlop's oil and marine division. Recently developed for use over the side of oil tankers, it was shown at the recent Europort Exhibition in Amsterdam.

Hong Kong Government awards £5m contract for incinerator plant

CLARKE Chapman-John Thompson Ltd. of Gateshead, has been awarded a $61.5 million (£5 million) contract by the Government of Hong Kong to design, supply, erect and commission a four-stream incineration plant in Kwai Chung. Mr. J. A. Wallace, principal government electrical and mechanical engineer signed the contract on behalf of the Hong Kong Government, while Mr. J. W. Ashley, a director of the power plant division, signed for the company.

The plant, to be operational in 1978, will be able to dispose of 900 tons of refuse a day: it will work round the clock non-stop for 365 days a year.

Clarke Chapman-John Thompson Ltd. won the contract against intense international competition from well-known companies based in Japan, Italy, Canada and the UK.

At the signing ceremony, Mr. Wallace pointed out that the plant would be one of the most advanced and largest incinerators ever built: it will consist of a pre-drying chamber, a main combustion chamber, a rotary kiln and an after-burn chamber.

Feeding the raw refuse to the incinerator will be overhead travelling cranes each equipped with an electrohydraulic grab. Dust extraction equipment will be provided to prevent nuisance within the tipping and incinerator charging areas. Work has already commenced.

Bag-making machines order from Brazilians

ORDERS for bag-making and printing machines worth over £110,000 have been received from Brazil by Beasley, French and Co. Ltd. of Bristol. This follows display of its machines for the first time at SIE-SIAG, the printing and paper convertibles exhibition, at São Paulo in March.

Beasley, French, a Dickinson Robinson Group company, which designs and manufactures 'Befanco' machinery for the printing, packaging and allied industries, entered the Brazilian market only two years ago. At SIE-SIAG this year they demonstrated a bag machine and a printer using local domestic inks, papers and adhesive materials.

Since SIE-SIAG, the company has received positive orders totalling more than £40,000, as well as a further £70,000 worth subject to the granting of import licences. The orders were secured by Beasley, French's agent in Brazil, Geraldo Modern and Cia Ltda., São Paulo.

Two steel plate benders sold to Eastern Europe

HUGH Smith (Glasgow), a member of the GHP group, has won orders from the Soviet Union and Poland. The orders, for two steel plate bending machines, are worth in total nearly £400,000.

A 5,000 ton, 3.66 m vertical plate bending machine, capable of bending cold heavy plate up to 160 mm thick, has been ordered by Stankoimport, the Soviet Union machine tool purchasing agency. The order is particularly important to Hugh Smith as it represents the renewal of a trading relationship with the Soviet Union last enjoyed during the second World War and the 1930's.

The Polish order, placed by the central purchasing agency, Centrozap, is for a 2,000 ton, 3.66 m steel plate bending machine.

Accommodation for Zaire

CONTRACT worth £320,000 for the supply to Zaire, of 'instant' accommodation has been won by the J. E. Lesser Group of Companies. The orders have been placed by Geo. Wimpey and Co. Ltd., on behalf of GKN Contractors, which is undertaking the improvements of seven airfields for the Government of Zaire.

The requirement is for 150 Supaskid Mk II accommodation units from J. E. Lesser (Building Systems) Ltd. and £40,000 worth of furniture and fittings from Glenhill Furnishings Ltd., another Lesser company, for two forward and two base camps to house construction teams.

NOTICES TO IMPORTERS

Global tariff quotas for 1974

TARIFF quotas were opened on January 1, 1974 for imports from any source outside the European Economic Community for the products listed below:

Products	Provisional UK share (or initial share) Tonnes		Quota duty rate
Newsprint	1.32 million		Nil
Bullion lead	155,000		Nil
Refined unwrought lead	9,089		Nil
Unwrought zinc	2,934		Nil
Ferro chrome	100		Nil
Ferro silico manganese	2,000		Nil
Ferro silicon	2,750		Nil
Unwrought magnesium—Pure	241.40		Nil
—Alloys	40		
Raw silk	115		Nil
Silk yarn (thrown)	4		2.5%
Silk yarn (spun)	25	Dyed	1.0%
		Undyed	0.4%
Eels for certain processing	150		Nil
Rosins	2,585		Nil

		Full	CW
Dried grapes in immediate containers of 15 kg or less	6,021	Currants 8p per cwt + 0.24%	0.24%
		Other 16p per cwt + 0.24%	0.24%

Products	Units of account (a)	Quota duty rate
Silk handloom fabrics	343,000	Nil
Cotton handloom fabrics (for imports from Bangladesh, India, Pakistan and Thailand)	210,000	Nil
Certain handicrafts (for imports from Bangladesh, Ceylon, India, Iran, Pakistan, Philippines, Thailand, Uruguay)	1.4 million	Nil
	Cubic metres	
Coniferous plywood	246,000	Nil

(a) For definition of Units of Account see HM Customs and Excise Tariff Part 3A para. 5.

Where imports from particular third country sources qualify for duty free treatment or a rate of duty as low as the quota rate under other preferential arrangements such imports will not count against the quotas. As long as the quota for particular goods is not exceeded they may be imported from other Member States duty free or at the quota rate when otherwise duty or a higher rate of duty would be chargeable.

It is expected that the Community Regulations for these tariff quotas and the United Kingdom's shares of them will be published soon in the *Official Journal of the Communities*. The Order (SI 1973 No. 2226) implementing the UK shares and providing for their administration in the United Kingdom was published on January 11, 1974. The Community Regulations will specify the UK initial share of the quotas and the arrangements for a Community reserve where these exist. (For the time being therefore the information in paragraph 1 about the size of the UK shares is provisional.) The Order specifies the rates of duty that will apply within the quota shares. In all cases except the quotas for newsprint and bullion lead the benefit of the quotas will be available to importers in the order that they enter the goods with Customs for home use. In the other two cases mentioned importers will benefit only under certificates issued to them by Import Licensing Branch of the DTI under special arrangements. Any importer of these goods who is still unaware of these arrangements should get in touch immediately with Import Licensing Branch, Sanctuary Buildings, 20 Great Smith Street, London SW1. Any questions as to the rates of duty within the quotas or other general matters not relating to certification under the quotas for bullion lead and newsprint should be addressed to Branch 2, Tariff Division, Room 333, Kingsgate House, 66-74 Victoria Street, London SW1E 6SJ. Claims for tariff quota relief should be made in accordance with Customs Notice 771 and amendments (copies of which can be obtained free from any Custom House or Collector of Customs and Excise).

Note

Tariff quotas provide for the importation of specified amounts of goods at zero or reduced rates of duty. Any goods that do not qualify for the quota are charged the normal rate of duty.

Tariff quotas for certain wines from Portugal

AN Order, which came into operation on January 1, 1974, has been made providing for implementation and administration of the United Kingdom's shares of tariff quotas opened on that date by the European Economic Community for certain wines originating in Portugal, up to December 31, 1974.

It is expected that the Community Regulations for these tariff quotas which also specify the arrangements for Community reserves will be published soon in the *Official Journal of the Communities*. (For the time being therefore the information below about the size of the UK shares is provisional.)

Port in containers holding more than 2 litres —ie 'bulk'	61,200 hectolitres
Port in containers holding 2 litres or less —ie 'in bottle'	1,590 hectolitres
Madeira	1,220 hectolitres
Setubal Muscatel	590 hectolitres

There is provision in the Regulations for the United Kingdom, as for other Member States, to draw additional shares from the Community reserves where 90 per cent of the initial shares are exhausted and to make further similar drawings on the reserves if the earlier drawings are themselves exhausted, until the reserves are used up. There is also provision for returning a proportion of the initial share if this is unused by September 15.

The Order—the Customs Duties (Quota Relief) Order 1973, SI No. 2224 of 1973—specifies the reduced rates of duty applicable within the quotas, as set out below.

Qualifying imports will be debited against the United Kingdom's shares of the quotas in the order in which they are entered with Customs for home use; (this includes goods removed from Warehouse).

(Customs Notice 771 and amendments, available from any Custom Office, give information on the administration of Tariff Quotas and inquiries should be directed to any office of HM Customs and Excise. Any general inquiries about this quota should be directed either to the Ministry of Agriculture, Fisheries and Food, Whitehall Place, London SW1, or to Tariff Division 2 of the Department of Trade and Industry, Kingsgate House, 66-74 Victoria Street, London SW1E 6SJ.)

Tariff subheading	Description of goods	Rates of duty within quota
22.05CIIIa)1	Port, Madeira and Setubal muscatel of an actual alcoholic strength exceeding 15° (26.2° proof) but not exceeding 18° (31.5° proof) with a registered designation of origin, in containers holding 2 litres or less	£1.8500 per liquid gallon
22.05CIIIa)2aa)11	Port, Madeira and Setubal muscatel, of an actual alcoholic strength exceeding 15° (26.2° proof) but not exceeding 18° (31.5° proof) with a registered designation of origin, in containers holding more than 2 litres, not in bottle	£1.7750 per liquid gallon
22.05CIIIa)2aa)22	Port, Madeira and Setubal muscatel as described in the entry immediately above but in bottle	£1.8500 per liquid gallon
22.05CIVa)1	Port, Madeira and Setubal muscatel of an actual alcoholic strength exceeding 18° (31.5° proof) but not exceeding 22° (38.4° proof) with a registered designation of origin, in containers holding 2 litres or less	£1.8500 per liquid gallon
22.05CIVa)2aa)11	Port, Madeira and Setubal muscatel, of an actual alcoholic strength exceeding 18° (31.5° proof, but not exceeding 22° (38.4° proof) with a registered designation of origin, in containers holding more than 2 litres, not in bottle	£1.7750 per liquid gallon
22.05CIVa)2aa)22	Port, Madeira and Setubal muscatel as described in the entry immediately above but in bottle	£1.8500 per liquid gallon

Tariff quota for hazelnuts from Turkey

AN Order (the Import Duties (Quota Relief) Order 1973, SI No. 2225 of 1973), which came into operation on January 1, 1974 has been made providing *inter alia* for the implementation and administration of the United Kingdom's share of a tariff quota opened on that date by the European Economic Communities for hazelnuts from Turkey, up to December 31, 1974.

The Regulation, which was approved by the Council of the EEC on December 10, 1973 and was published in the *Official Journal of the Communities* of December 12, 1973, No. L345, provides for an initial United Kingdom share of 1,974 metric tons. There is provision in the Regulation for the United Kingdom, as for other Member States, to draw additional shares from the Community reserve when 90 per cent of the initial share is exhausted and to make further similar drawings on the reserve if the earlier drawings are themselves exhausted, until the reserve is used up. There is also provision for returning a proportion of the initial share if this is unused by October 15, 1974.

The Order specifies (Schedule 2), the reduced rates of duty applicable within the quota:

Tariff subheading	Description of goods	Rates of duty within the quota
	Hazelnuts:	
08.05 GI	Not in shell	0.5%
ex 08.05 GII	In shell	8.0%

Qualifying imports will be debited against the United Kingdom's share of the quota in the order in which they are entered with Customs for home use.

Tariff quota for new potatoes from Cyprus

FURTHER to Notice to Importers 1428 dated November 30, 1973, an Order (the Import Duties (Quota Relief) Order 1973, SI No. 2225 of 1973), which came into operation on January 1, 1974, has been made providing for the implementation and administration of a tariff quota for 1974 for new potatoes from Cyprus. (Schedule I). The EEC Regulation for this quota is expected to be published shortly in the *Official Journal of the European Communities*.

The tariff quota allows for imports into the United Kingdom of 110,000 tons of new potatoes originating in Cyprus (tariff heading 07.01 AII), at a Nil rate of duty.

Qualifying imports will be debited against the quota in the order in which they are entered with Customs for home use.

(Customs Notice 771 and amendments, available from any Custom Office, give information on the administration of Tariff Quotas and inquiries should be directed to any office of HM Customs and Excise. Any general inquiries about this quota should be directed to Tariff Division 2 of the Department of Trade and Industry, Room 333, Kingsgate House, 66-74 Victoria Street, London SW1E 6JS.)

Note

Tariff quotas provide for the importation of specified amounts of goods at zero or reduced rates of duty. Any goods that do not qualify for the quota are charged the normal rate of duty.

Tariff quota for ethyl alcohol

AN Order was made on January 7 opening from January 8 up to and including March 31,1974 a tariff quota of 2,500 tons of fermentation ethyl alcohol or fermentation neutral spirits undenatured, of a strength of 140° proof or higher, not warehoused or warehoused less than three years.

The quota is for imports from other Member States of the Community and its benefit is restricted to importers who have received allocations from the Department of Trade and Industry (see Customs Notice 771). Allocations will be made only to applicants that can satisfy the Department that they have been regular importers of this kind of ethyl alcohol concerned free of protective duty for the period of 3 years, 1971/73 inclusive and will be proportional to their past imports. Applications should be made to Import Licensing Branch, Sanctuary Buildings, 20 Great Smith Street, London SW1P 3DB and should reach them by February 8, 1974.

Tariff quotas provide for the importation of specified amounts of goods at zero or reduced rates of duty. Any goods that do not qualify for the quota are charged the normal rate of duty.

Applications for temporary exemption from import duty

THE Department of Trade and Industry is considering an application for the temporary exemption from import duty of the material listed below on the grounds that this material is not made in this country or the Commonwealth or the supply available from these sources is not substantial having regard to the existing United Kingdom demand.

Representations are invited from manufacturers in this country or agents of Commonwealth manufacturers who consider they are, or will be within a reasonable period, in a position to supply a substantial proportion of the United Kingdom demand for this material, or who are interested in its future production.

Temporary exemptions come into effect on the operative date of the Treasury Order in which the materials are specified and normally continue until the end of the current calendar year, when they are reviewed.

Interested parties who wish to make representations should address them to Tariff Division, Department of Trade and Industry, Kingsgate House, 66-74 Victoria Street, London SW1E 6SJ, preferably through a Trade Association, giving the respective reference shown below and stating whether their names may be passed to the applicants for temporary exemption. Representations should be received by February 7.

Tariff heading	Proposed definition for tariff purposes	Applied for as	Exemption required until	Reference
29.22	Sodium hydrogen 3-aminonaphthalene-1, 5-disulphonate	2-Naphthylamine-4,8-disulphonic acid (C acid) (Sodium-3-aminonaphthalene-1,5-disulphonate	December 31, 1974	14644

Hints to business men booklets

A REVISED edition of the booklet on Zaire has been published in the 'Hints to business men' series. British business men who intend visiting this country on export business can obtain copies of the booklet on application to Export Services and Promotions Division, Department of Trade and Industry, Room D05 Export House, 50 Ludgate Hill, London EC4M 7HU (tel. 01-248 5757 ext. 7146) or to any Regional Office of the Department of Trade and Industry.

Miss Oluyemski Olubunmi Ojo, from Nigeria, who has broken a 100-year male tradition by being the first woman to take a technician's course at the Cable and Wireless Training School in Cornwall. She is pictured viewing an oscilloscope while examining the properties of square wave forms. Miss Ojo is one of five employees of Nigerian External Communications Ltd. on the course.

In many cases further information on the notices published on these pages is available from the Department of Trade and Industry. The main branches concerned are: Commercial Relations and Exports (CRE) Divisions, DTI, 1 Victoria Street, London SW1H 0ET (tel: 01-222 7877); and Export Data Branch (EDB), DTI, Export House, 50 Ludgate Hill, London EC4M 7HU (tel: 01-248 5757). In each case, the relevant information source is indicated at the end of the notice by its initials (CRE or EDB) and the appropriate telephone extension number. In the Tariff and Trade Notices section countries are grouped by continents as far as possible; they are listed alphabetically on the contents page.

GKN to build £10m forging plant in Poland: ECGD backs loan

THE Export Credits Guarantee Department has guaranteed a loan of almost £9 million which Morgan Grenfell and Co. Ltd., acting with Lloyds Bank Ltd., has arranged with Bank Handlowy w Warszawie SA, Poland.

The loan will be used to finance a contract between GKN Contractors Ltd. of Worcestershire and Metalexport in Poland. GKN will build at Jawor a forging plant producing farm machinery parts. The contract price is £10.4 million, of which ECGD is guaranteeing 85 per cent. Commissioning of the plant is scheduled for December 1976.

ECGD general purpose lines of credit

THE table below gives lines of credit guaranteed by the Export Credits Guarantee Department under which there is capacity for further export business to be financed out of the credit. The date given is generally that of the first public announcement; working details are often finalised some time later.

Recipient	UK Bank	Date announced	Purpose	Loan value £m	Minimum single contract value £000s	Final date for entering into contracts
Algeria	Lloyds	14.12.72	Capital goods and associated services	10	10	December 31, 1974
Algeria	Lloyds	25. 6.73	Industrial plant, machinery, and associated services	1	10	June 20, 1975
Brazil	Hambros	12. 3.71	Marine equipment	10	5	June 12, 1974
Brazil	Baring Brothers	30.11.71	Electrical plant and equipment for the Marimbondo hydro-electric project	5	$200,000 (Sterling equivalent)	August 31, 1975
Colombia	Schroder Wagg	3. 5.73	Road construction machinery	0.315	50	May 3, 1974
Costa Rica	National Westminster	5.11.73	Capital goods, plant, machinery and associated services	0.5	10	April 30, 1975
Cuba	National Westminster	15. 2.72	Miscellaneous capital equipment and associated services	3	10	February 28, 1974
Cyprus	Midland	28.12.72	Capital and semi-capital goods	0.3	10	November 30, 1974
Denmark	Midland	30. 5.72	Capital goods and associated services	1	10	March 31, 1974
Denmark	Barclays Bank International	22. 2.73	Capital goods and associated services	1	10	February 28, 1974
Denmark	Barclays Bank International	2. 4.73	Capital goods and associated services	1	10	March 31, 1974
Finland	Scandinavian Bank	10. 9.73	Capital plant and equipment and associated services (Oy Wartsila AB)	0.5	10	August 14, 1974
France	Midland	16.10.72	Industrial plant and equipment and similar capital goods	5	10	April 16, 1974
France	Midland	3.11.72	Industrial plant and equipment and similar capital goods	5	10	May 3, 1974
France	Lloyds	21. 3.73	Industrial plant and machinery	5	10	August 31, 1974
France	National Westminster		Industrial plant and equipment	1	10	October 31, 1974
German Federal Republic	Lloyds	3. 4.73	Industrial plant and machinery	5	10	September 30, 1974
German Federal Republic	National Westminster	16.10.73	Industrial plant and equipment	2	10	October 31, 1974
Irish Republic	National Westminster	25. 1.73	Capital and semi-capital goods	1	5	June 30, 1974
Liberia	Morgan Grenfell	22.11.73	Capital goods and associated services	3	50	June 30, 1975
Mexico	Lloyds	18.12.72	Capital goods and small projects	5	15	December 15, 1974
Mozambique	Baring Brothers		Industrial plant and machinery and sundry capital goods	1	10	March 31, 1975
Philippines	Rothschild	5. 3.73	Textile machinery	3	200	March 5, 1974
Poland	Barclays Bank International	27. 9.73	Capital goods and associated services	4	10	December 31, 1974
Portugal	Rothschild	5. 7.73	Industrial plant and machinery	5	25	July 2, 1975
Romania	National Westminster	26. 6.72	Capital and semi-capital goods and associated services	8	5	June 23, 1974
South Africa	Schroder Wagg	30. 9.70	Capital and semi-capital goods and associated services	25	10	October 31, 1974
South Africa	Hill Samuel	10. 8.72	Telecommunication equipment for the South African Post Office	20	—	March 31, 1975
South Africa	Schroder Wagg	25. 6.70	Capital equipment and associated services for the South African Iron and Steel Industrial Corporation Ltd. (ISCOR)	38	100	December 31, 1974
South Korea	Lloyds	30. 6.70	Capital and semi-capital goods and associated services	6	25	December 31, 1974
Sweden	Midland	7. 5.73	Ships' equipment and other capital goods (Kockums Mekaniska Verkstads Aktiebolag)	1	50	May 4, 1974
Sweden	Midland	29. 5.73	Ships' equipment and other capital goods (AB Gotaverken)	2	50	May 31, 1974
USSR	Morgan Grenfell	25. 1.73	Capital goods and associated services	25	250	July 31, 1974
Yugoslavia	Barclays	25. 3.71	Capital goods and associated services	10	10	Expired, but extension to December 31, 1974 under consideration
Zambia	Morgan Grenfell	15.11.72	Capital goods for development of the mining industry (Roan Consolidated Mines Ltd.)	2.4	5	November 30, 1974

Requests for further information on any of these lines of credit should be made to the bank concerned or to Mr. E. J. Crumplin, Export Credits Guarantee Department, PO Box 272, Aldermanbury House, Aldermanbury, London EC2P 2EL (tel. 01-606-6699, ext. 7366).

TARIFF & TRADE NOTICES

Irish Republic

NEW CUSTOMS AND EXCISE TARIFF: The Revenue Commissioners of the Irish Republic have issued a new Customs and Excise Tariff, operative from January 1, 1974. The following are the main changes introduced in the tariff:

1 In accordance with the Act of Accession to the European Communities the rates of duties in the OMS (Other Member States) column of the Schedule of Customs Duties are reduced by a further 20 per cent for most products. Similar reductions are being made in Special Charging Provisions 3, 4, 5 and 6 (used clothing; bottles and jars of glass, full; electro-plated articles and packages).

Customs duties on goods covered by the Euratom Treaty are being completely removed in trade with Other Member States.

A first reduction of 20 per cent is made in the OMS rate of duty for certain horticultural products, ie processed fruit and vegetables, live trees, plants, etc.

Duties on goods of UK and Northern Ireland origin not subject to tariff reductions under the Anglo-Irish Free Trade Area (AIFTA) Agreement are being reduced in the same manner as the OMS rates. Customs duties on goods covered by the AIFTA Agreement will continue to be eliminated under the special time tables provided in the Agreement.

2 The first move is taking place towards alignment of the full and preferential rates of customs duties in the Irish Tariff to the rates in the Common Customs Tariff (CCT) of the European Economic Community. This first move reduces in most cases the difference between the Irish rates and the CCT rates of duty by 40 per cent (20 per cent in the case of certain processed fruit and vegetables). This alignment also applies to duties imposed under Special Charging Provisions Nos. 2 (goods containing spirits), 3, 4, 5 and 6. In the following cases, however, the CCT is being adopted in full:

Euratom goods;

where the difference between the Irish rate and the CCT rate of duty does not exceed 15 per cent of the CCT.

3 Certain goods originating in countries having preferential agreements with the European Economic Community may be admitted at reduced rates of duty. Particulars of these reduced rates are contained in Supplements to the Tariff which are being issued separately.

Copies of the tariff are obtainable from the Government Publications Sales Office, GPO Arcade, Dublin 1 (price 70p, postage extra). Copies of the Tariff Supplements will also be available from this office. **EDB ext. 467/466/288**

Belgium

PRICE CONTROL REGULATIONS: The *Moniteur Belge* December 28, 1973 published a decree dated December 21, 1973, amending the decree of March 1, 1973 concerning temporary changes to the price control regulations. The notification period for price rises, which should have returned to two months on January 1, 1974, will now remain at three months until April 1, 1974. Copies of the decree are available in French. **EDB ext. 288/466/467**

The lists of Tariff, Customs and Import Regulations changes in overseas countries published in this section of *Trade and Industry* sometimes contain words which are registered trade marks in the United Kingdom. So far as is practicable, all lists of goods are checked before publication from this point of view. Items which fall into this category are preceded by the letters rtm. Readers should note that this prefix signifies that the words are registered as trade marks in the United Kingdom but that in the present context are assumed to refer generally to products of the descriptions stated in brackets. While every attempt will be made to ensure that the scrutiny is complete, the lists may contain other words which are registered as trade marks in the United Kingdom or in other countries but which it has not been possible to identify.

France

ADDITIVES IN FOODS FOR LIVESTOCK: The French *Journal Officiel* of December 15 published a decree setting out regulations governing the use of additives in foods for livestock and in particular for young animals.

A table annexed to the decree lists the permitted additives, their chemical description and amount allowed, types of animals involved, their maximum age and other provisions.

The label requirements are also specified.

Copies of the French text can be sent on request or seen at Export House. **EDB ext. 423/408/482**

DUTY-FREE TARIFF QUOTAS FOR WOOD PULP: The French *Journal Officiel* of January 3 announced that for the year 1974 the following amounts of wood pulp may be imported free of duty:

Tariff no.	Description	Amount metric tons net
ex 47.01 A II	Mechanical and semi-chemical wood pulp*	200,000 at 90% dryness
ex 47.01 A II	Wood pulp chemically treated by the sulphate, soda or bisulphate process*	1,500,000 at 90% dryness

* The weight to be shown on the import licence applications for these quotas is that of the pulp taken at 90 per cent dryness.

Copies of the French text can be sent on request or seen at Export House. **EDB ext. 423/408/482**

Federal Republic of Germany

POULTRY MEAT HYGIENE LAW: Copies of the German text of the Poultry Meat Hygiene Law are obtainable from Export Data Branch. It is expected that an English translation will be available soon. As far as trade within the European Economic Community is concerned, the law came into force on September 1, 1973. **EDB ext. 466/467/482**

Czechoslovakia

TOURIST PREMIUM RATE OF EXCHANGE REDUCED: Czechoslovakia's tourist premium rate of exchange was reduced on January 1, 1974. Visitors with a business visa are now eligible for a bonus on the official rate of exchange of 75 per cent instead of 125 per cent.

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Spain

GLOBAL QUOTAS FOR 1974: In the *State Gazette*, January 3, 1974 the Spanish authorities published details of the global quotas for 1974. The complete list is reproduced below:

Quota no.	Goods	Tariff heading	Annual value pesetas	Method of calling
1	Hops	12.06	56,367,850	Yearly
2	Meat preserves	16.01 and 16.02	56,689,952	Yearly
3	Fruit preserves	20.03, 20.04, 20.05, ex 20.06 and 20.07.B	56,689,952	Yearly
4	Miscellaneous food products	19.04, 21.07.B and 21.07.D	11,515,146	Yearly
5	Soups and soup preparations	21.05	21,258,732	Yearly
6	Beer	22.03	26,142,836	Permanently open
7	Fish meal	23.01.B	339,076,775	Permanently open
9	Anthracite	27.01.B	38,087,500	Permanently open
16	Industrial fatty alcohols	15.10.C	71,500,000	Six monthly
18	Sugars, glucose, lactose and maltose	17.02.A.1 and 17.02.B.1	71,500,000	Six monthly
22	Dextrins and Dextrin glues; soluble or roasted starches; starch glues	35.05	5,000,000	Six monthly
23	Matches	36.06	1,000,000	Six monthly
24	Photographic material	37.04.A and 37.05.B	5,500,000	Six monthly
29	Cotton yarns	55.05 and 55.06	24,200,000	Six monthly
30	Cotton fabrics	55.07, 55.08 and 55.09	66,000,000	Six monthly
31	Tulle, lace, velvet and knitted goods	58.04.E, 58.08, 58.09 and 60.01.C	30,800,000	Six monthly
32	Special cotton fabrics	ex 59.07, ex 59.08, ex 59.11, ex 59.13 and ex 60.06	25,000,000	Six monthly
33	Carpets and rugs made of cotton	ex 58.01.B, ex 58.02 and ex 58.03	10,000,000	Six monthly
34	Other textile manufactures	58.05.D, ex 58.07, 59.01, ex 59.04.B, ex 59.05.C, ex 59.06, ex 59.14 and ex 59.15	22,000,000	Six monthly
35	Knitted fabrics	ex 60.02, ex 60.03, 60.04.C and 60.05.C	3,300,000	Six monthly
36	Outer garments	61.01.A and 61.02.A	14,300,000	Six monthly
37	Under garments	61.03.A and 61.04.A	1,650,000	Six monthly
38	Other garments and fabric accessories	61.05, 61.10.A and 61.11.A	6,500,000	Six monthly
39	Other made up textile articles	62.01.B.1, 62.02.A, 62.03, ex 62.04 and ex 62.05.B	8,800,000	Six monthly
41	Colour television receivers	85.15.A.2	25,000,000	Six monthly
44	Capital equipment for new investment projects	Sections XVI and XVII	13,641,019,700	Permanently open
45	Special vehicles for the transport of sands, rocks and minerals	87.02.B.2	354,312,200	Six monthly
47	Motor vehicles for the transport of goods or of persons and goods (dual purpose)	87.02.A.1	1,100,000,000	Yearly
48	Parts for the manufacture of tractors	ex 87.06	155,897,368	Permanently open
49	Industrial motor vehicles and their parts and spares for their manufacture	87.01.C, 87.02.A.2, 87.02.B.1, 87.02.B.3, 87.04, 87.05 and ex 87.06	300,000,000	Six monthly except parts for manufacture Permanently open
50	Parts and accessories for the manufacture of motor cars	ex 87.04.A, ex 87.05 and ex 87.06	265,734,150	Permanently open

EDB ext. 462/471/472/473

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TARIFF MODIFICATIONS—CENTRIFUGE PARTS: The Spanish *State Gazette*, January 14, 1974 announced modifications to the Spanish customs tariff. Subheading 84.18.E should read as follows:

Tariff no.		Description	Import duty
84.18.E		Parts of laboratory-type centrifuges:	
	1	Cartridges made of membrane or semi-permeable fibres for filtering by inverted osmosis	1%
	2	Metallic catalysts for combustion to be used in gas purifiers	1%
	3	Others	18.5%

EDB ext. 462/471/472/473

MEASURES AGAINST INFLATION—PRICE CONTROL: Notice was published in *Trade and Industry*, December 20, 1973 (page 656) of new measures to combat inflation. An unofficial translation of the two decree laws, numbers 12/73 and 13/73, may be obtained from OTAR Section, Export Data Branch.

EDB ext. 462/471/472/473

Greece

PRICE CONTROL: The Greek *Government Gazette* No. 304 of November 9, 1973 published Law Decree No. 234 which abolished, from that date, Law Decree No. 918/71. This means that price control in the case of all commodities, except those classified as essentials in short supply (mainly foodstuffs), has been abolished. (See *Trade and Industry* August 19, 1971). **EDB ext. 420/475**

Lebanon

ANIMAL FEED WITH ARSENIC OR ANTIMONY—IMPORT BAN: The Lebanese authorities have banned the import of animal feed and feed additives containing arsenic or antimony compounds.

EDB ext. 420/475

Iran

IMPORT OF AMBULANCES—APPROVAL NEEDED: The Iranian Ministry of Economy has declared that the import of ambulances under tariff no. 87.02 is now dependent upon the approval of the Ministry of Economy. **EDB ext. 420/475**

Sierra Leone

CUSTOMS TARIFF AMENDMENTS: Public Notices 79, 80 and 81 published in the *Sierra Leone Gazette*, December 27, 1973 amend Part A of the First Schedule to the Customs Tariff Act with effect from November 20, 1973 as follows:

Tariff no.	Tariff description	Rate of duty	Statistical number	Statistical description	Unit of quantity
PUBLIC NOTICE NO. 79 OF 1973					
83.13	Stoppers, crown corks, bottle caps, capsules, bung covers, seals and plombs, case corner, protectors and other packing accessories of base metal:				
	A. Crown corks				
	(1) For use in the bottling of soft drinks	the thous. Le10	698-851		Cwt.
	(2) Other crown corks	the great gross Le1.00			
	B. Other	36¼%			
PUBLIC NOTICE NO. 80 OF 1973					
55.07/09	Woven fabrics of cotton				
	A. Wholly of cotton				
	(2) (a) Imitation Gara (other than fents)	the hundred sq. yds. Le20.00	652-071		sq. yd and lb
PUBLIC NOTICE NO. 81 OF 1973					
33.01/04	B. Other, imported in bulk as raw material for the manufacture of perfumery, cosmetics and confectionery	36¼%	551-500		lb

EDB ext. 473/471/472/462

Turkey

MAN-MADE FIBRE YARNS—CUSTOMS TAX REDUCTIONS: The Turkish Government has announced that the customs tax on the following yarns, made from man-made fibres (continuous), has been reduced from 50 per cent to 10 per cent: BN 51.01.31, 51.0.32, 51.01.33, 51.01.39, 51.01.51, 51.01.52, 51.01.53, and 51.01.59. The reduction applies only to yarns imported by Sumerbank (the state economic enterprise). No further information is available. **EDB ext. 420/475**

South Africa

TARIFF CHANGES: The following changes were listed in the South African *Government Gazette* as follows:

Government Gazette, December 14, 1973

R. 2345: BN 40.12.10
Sheath contraceptives: the MFN duty is increased from 20% to 25%.

R. 2346: BN 73.36.30
The duty on floor standing gas stoves incorporating ovens is increased from 15% to 25%.

R. 2347: BN 73.36.40
Specific provision is made for portable liquid fuel space heaters fitted with reflectors, of iron or steel, and the general duty thereon is increased from 15% to 40%.

R. 2348: BN 27.10
Petroleum naphtha for the manufacture of petroleum gases.
BN 58.10
Embroidery for infant's clothing: Provisions are made for the above, for a rebate of the full duty.
BN 58.09
As provision exists for a rebate of duty on lace trimmings, the provision for lace under this heading is withdrawn.

R. 2349: BN 73.16
Provision is made for a rebate of the full duty on burners and tank assemblies, for the manufacture of portable liquid fuel space heaters fitted with reflectors.

R. 2350: Provisions are made for a rebate of the full duty on the following:
BN 29.23
Diethanolamine for manufacture of plastic goods
BN 87.06
Rack and pinion steering assemblies and parts thereof, when imported in unit packs for motor vehicles not exceeding 1,270 kg.

Government Gazette, December 21, 1973

R. 2424: BN 29.31.25
Specific provision is made for calcium hypochlorite with an available chlorine content exceeding 40% by mass Kg 25%

R. 2424: BN 29.35.15
Specific provision is made for chloroisocyanuric acid (mono-, di- and tri-): sodium chloro-s-triazinetrione (mono- and di-) Kg 10%

R. 2425: BN 84.11.05
Specific provision is made for use with motor vehicle engines. No 20%

R. 2426: BN 98.05
Provisions are made for ordinary anti-dumping duty on wood-case blacklead and copying pencils if imported from or originating in the United Kingdom of Great Britain and Northern Ireland.

R. 2427: BN 73.38
Provision is made for a rebate of the full duty for spouts and handles; stampings pressings and made up roughs; unenamelled baths etc for the manufacture of kitchen and other household articles, electro-plated ware and porcelain enamel or baked enamel bath of a length of 135 cm or more (the above of iron and/or steel).

R. 2428: BN 28.31
Provision is made for a partial rebate of calcium hypochlorite with an available chlorine content exceeding 40% by mass, under specific permit allowance. Full duty less 5%

R. 2429: Provisions are made for a rebate of duty in such quantities and at such times as the Secretary for Industries may allow by specific permit on the following:
BN 73.08
Iron or steel coils for re-rolling.
BN 73.14
Iron or steel wire.
BN 73.16
Iron or steel rails.
BN 73.18
Iron or steel tubes and pipes with an external cross-sectional dimension not exceeding 50 m/m, seamless or welded of a kind used for the supply of water, steam or gas.

R. 2430: BN 20.07.05
Citrus juices. The duty is increased from 5% to 25% General and 20% MFN

Government Gazette, December 28, 1973

R 2478: BN 90.28.20
Non-portable ammeters and volt meters (including milliammeters and maximum demand ammeters) the duty is increased from 10% to 15%.

R 2479: BN 85.08
Provision is made for a rebate of the full duty on distributor parts for the manufacture or completion thereof.

R 2480: Provision is made for a rebate of the full duty on the following:
BN 48.01
Bleached kraft paper for the manufacture of wrapping paper and paperboard, printed or designed.
BN 29.01
Benzene and toluene for the manufacture of asbestos jointing.
BN 15.07
Tung oil for friction materials.
BN 25.24
Chrysotile asbestos, for asbestos jointing.
BN 28.35
Molybdenum disulphide for friction materials.
BN 29.01
Toluene, for friction materials.
BN 87.06
Backing plates for friction materials
BN 29.15
Dibutyl phthalate for general industrial purposes.

R 2481: Provisions are made for a rebate of the full duty as the Secretary of Industries may allow by specific permit on the following:
BN 29.02
Dichlorodifluoromethane and trichloromonofluoromethane.
BN 38.19 (1) Mixed alkylbenzenes.
(2) Mixtures containing above 29.02, each or both.

R 2482: BN 62.03
The provision for a rebate of duty on woolpacks of polyethylene strips is withdrawn.

EDB ext. 471/472/473/462

Japan

DRAFT PACKAGING STANDARD FOR SUGAR CONFECTIONERY: Copies of the draft packaging regulations for sugar confectionery (candy) drawn up by the All Japan National Confectionery Federation are available on request. The standards are still under consideration by the Federation. Comments by British trade associations will be forwarded to the British Embassy in Tokyo by Commercial Relations and Exports Division 2/3b.
CRE ext. 3457/5243

Australia

RESULT OF TARIFF BOARD DUMPING INQUIRY—PETROL: A notice was published in *Trade and Industry*, Sept. 16, 1971, to the effect that a reference had been made to the Tariff Board under the Australian Tariff (Dumping and Subsidies) Act on petrol (tariff item 27.10.4). The inquiry has been completed and as a result dumping has been confirmed but has not caused or threatened injury to Australian industry. Dumping duties will not apply. Collectors of Customs are being instructed to return all dumping cash securities to importers. Ref. CRE 1793/71 **CRE ext. 5318**

BOOKS AND PHOTOGRAPHIC APPARATUS—TARIFF CHANGES: As a result of Australian Tariff Board inquiries, changes are to be made in the customs tariff affecting the rates of duty on the following goods:

Printed books and other products of the printing industry (tariff items in chapter 49)

Photographic and cinematographic apparatus (tariff items within 90.07 to 90.10, 85.20.3, 85.20.4 and 90.14.3).

Notices were published in the *Board of Trade Journal*, June 11, 1969, and in *Trade and Industry*, November 11, 1970, respectively giving details of the inquiries. Full details of the changes will be published as soon as possible; in the meantime brief details only are available. **EDB ext. 468/469/401**

New Zealand

FOOD ADDITIVES NOTICE 1973: Pursuant to section 46 (3) of the Food and Drug Act 1969 the New Zealand Minister of Health has issued the following notice which will have effect for 12 months from November 15, 1973:

Variation of present limit of mevinphos in food. The maximum quantity of mevinphos that under subclause (3) of regulation 24 of the Food and Drug Regulations 1973 may be contained in any food is varied by substituting the quantity of 1 part per million by weight for the quantity of 0.25 of a part per million by weight specified in the second table in that regulation.

Permitted incidental constituents. Notwithstanding subclause (2) of regulation 24 of the Food and Drug Regulations 1973, any food specifiied in the second column of the Schedule to this notice may contain not more than the quantity specified in the third column of the Schedule of residue of the pesticide specified in the first column of the Schedule in relation to that food.

SCHEDULE C1.4

PROPORTIONS OF PESTICIDES IN FOODS

Pesticide	Food	Permissible proportions (parts per million by weight)
Ethion	Fruit	1
Leptophos	Fruit and vegetables	2
Methamidophos	Potatoes	0.1
	Brassicas	0.1
Pirimicarb	Any food	0.5

Wellington, November 9, 1973. **EDB ext. 401/468/469**

(continued on next page)

NEW ZEALAND
continued

CUSTOMS TARIFF CHANGES: The New Zealand Government has issued Customs Tariff Amendment Orders (Nos. 21, 22, 23), 1973 which came into force on December 20, 1973 amending tariff items 15.04.004, 15.04.009, 28.06.001, 28.31.000, 82.09.009, 82.09.012 82.13.002, 82.15.009 and 95.05.001 to read as follows:

Number	Description	Unit	Rates of duty		
			British Preferential	Most Favoured Nation	General Tariff
15.04	Fats and oils, of fish and marine mammals, whether or not refined: Other kinds: In containers of a capacity of 1 gal or more:				
15.04.005	As may be determined by the Minister	gal	25%* Aul free		25%*
15.04.008	Other	gal	Free		Free
	In other containers:				
15.04.011	As may be determined by the Minister	gal	25%* Aul Free		35%*
15.04.019	Other	gal	Free		20%
28.06	Hydrochloric acid and chlorosulphuric acid:				
28.06.001	Hydrochloric acid	cwt	Free		Free
28.31	Chlorites and hypochlorites:				
28.31.001	Sodium hypochlorite	cwt	20% *or*†	20% *or*†	20% *or*†
	per gallon		23c	23c	23c
28.31.002					
28.31.009	Other	cwt	Free		Free
82.09	Knives with cutting blades, serrated or not (including pruning knives), other than knives falling within heading No. 82.06:				
82.09.009	Other tradesmen's knives with non-folding blades	doz	Free	7½%	20%
	Other kinds:				
82.09.012	With folding blades	doz	Free	10% DC free	20%
82.13	Other articles of cutlery (for example, secateurs, hair clippers, butchers' cleavers, paper knives); manicure and chiropody sets and appliances (including nail files):				
82.13.002	Butchers' cleavers and choppers	doz	Free	7½%	20%
82.15	Handles of base metal for articles falling within heading No. 82.09, 82.13 or 82.14:				
82.15.009	Other		Free	10%	20%
95.05	Worked horn, coral (natural or agglomerated) and other animal carving material, and articles of horn, coral (natural or agglomerated) or of other animal carving material:				
95.05.001	Handles for cutlery		Free	10% DC free	20%

* Or such lower rate of duty as the Minister may in any case direct.
† Where alternative rates are shown the rate chargeable is that which returns the higher duty.
Aul = Australia.
DC = Developing Countries.

EDB ext. 401/468/469

TARIFF AND DEVELOPMENT BOARD REPORTS: (1) Fats and oils of fish etc., (2) Chlorine etc and acids, and (3) Cutlery, spoons and forks, and associated items, and certain handles for cutlery. Copies of the above three New Zealand Tariff and Development Board reports are available from Commercial Relations and Exports Division. Ref. CRE 1222/73 **CRE ext. 5321**

TARIFF AND DEVELOPMENT BOARD INTERIM REPORT—MARINE JET UNITS: Copies of the New Zealand Tariff and Development Board interim report on marine jet units (Tariff no. 84.08.200) are available from Commercial Relations and Exports Division. Ref. CRE 1191/72. **CRE ext. 5321**

CRE Commercial Relations and Exports Divisions
Department of Trade and Industry
1 Victoria Street, London SW1H 0ET
Tel. 01-222 7877

EDB Export Data Branch, Export Services Division
Department of Trade and Industry
Export House, 50 Ludgate Hill, London EC4M 7HU
Tel. 01-248 5757

Fiji

SINGLE-LINE TARIFF INTRODUCED: On January 1, 1974, the Fijian Government introduced a single-line tariff which abolishes Commonwealth preferences. Prior notice was given in *Trade and Industry*, October 18, 1973, pages 134/6. **EDB ext. 469/468/401**

Canada

FOOD AND DRUG REGULATIONS: The Canadian Department of Health and Welfare has issued Information Letters 404, 407 and 409 listing modifications to the food and drug regulations, including (i) an amendment to the labelling requirements for drugs which contain boric acid or sodium borate as a medical ingredient and (ii) changes in the regulations on the distribution of drug samples. Copies are available. **EDB ext. 455/456**

PHOTOFLUOROGRAPHIC DEVICES: Information Letter 408 issued by the Canadian Department of Health and Welfare states that it is proposed to recommend that regulations be established under the Radiation Emitting Devices Act governing the manufacture, importation and sale of photofluorographic X-ray equipment. Suggested standards of design, construction and functioning are indicated in the letter, copies of which are available, and comments are invited by March 21. **EDB ext. 455/456/457**

United States

CHEESE QUOTAS: The quota for cheddar cheese falling under TSUS 950.08A has been temporarily increased by 100 million lb. during the period January 3 to March 31, 1974. Of this amount 33 million lb. has been allocated on a first come, first served basis. There is also to be a Tariff Commission investigation into the need for the increase and a public hearing will be held on January 29. **EDB ext. 455/456**

Leeward and Windward Islands

TRADE MISSION REPORT: UK companies exporting or intending to export to St. Kitts, Montserrat, Antigua, Dominica, St. Lucia, St. Vincent and Grenada may be interested in the West India Committee report of the trade mission which visited the Leeward and Windward Islands in October 1973. It is available from the West India Committee, 18 Grosvenor Street, London W1X 0HP (tel: 01-629 6353) at £1 per copy plus postage. **CRE ext. 5627**

Guyana

IMPORT RESTRICTIONS: Following the adoption on August 1, 1973 of a new Customs Tariff based on the BN system, the Guyana Customs authorities have prepared a revised list of goods the importation of which is prohibited, subject to licensing, or permitted only from CARICOM member countries. Copies available in OTAR section. **EDB ext. 7312/474/476**

Chile

EXCHANGE RATES: A new Chilean Central Bank circular (no. 2021) has been issued that modifies circular 1993 (see *Trade and Industry*, November 29, 1973). The new circular transfers reinsurance premiums to the 'bankers' exchange rate and enters insurance compensation payments in the same category. Copies, in Spanish, of circular 2021 are available upon request. **CRE ext. 5289**

New EC legislation

The legislation listed below has been published in the *Official Journal of the European Communities* as indicated against each item. The *Official Journal* is now published in English and copies should be obtained from HMSO. Information about the items listed, in so far as exports are concerned, is available from Department of Trade and Industry, Export Services and Promotions Division, Export House, 50 Ludgate Hill, London EC4M 7HU (tel. 01-248 5757 ext. 7174/482/408). Other information may be obtained from the reference point given at the end of the item.

Applications for copies of the *Official Journal of the European Communities* containing the legislation referred to should be made to HMSO and not to the inquiry points given in the notices.

COMMON AGRICULTURAL POLICY: The texts of the following Regulations and Decisions which affect the various agricultural sectors in the EEC have been published in the *Official Journal of the European Communities*.

General. Regulation (EEC) 3494/73 defining additional measures to be taken in agriculture following the fixing, with effect from January 1, 1974, of a new representative rate for the Italian lira. (*Official Journal* L357, December 28, 1973)

Regulation (EEC) 3449/73 extending the provision under which import and export licences, advance fixing certificates, and applications for and extracts from such licences and certificates, may be drawn up on the forms in use before accession. (*Official Journal* L353, December 22, 1973)

Regulation (EEC) 3450/73 amending Regulation (EEC) 974/71 as regards the level of prices for agricultural products in Italy following developments in the monetary situation. (*Official Journal* L353, December 22, 1973)

Cereals. Regulation (EEC) 3451/73 amending Regulation (EEC) 133/73 as regards the period of validity of export licences for cereals. (*Official Journal* L353, December 22, 1973)

Decision 73/414/EEC on the Advisory Committee on Cereals set up by the Commission Decision of July 18, 1962. (*Official Journal* L355, December 24, 1973)

Decision 73/415/EEC on the special Rice Section of the Advisory Committee on Cereals set up by Decision 64/436/EEC. (*Official Journal* L355, December 24, 1973)

Milk and milk products. Decision 73/416/EEC on the Advisory Committee on Milk and Milk Products set up by Decision 64/435/EEC. (*Official Journal* L355, December 24, 1973)

Cattle, beef and veal. Decision 73/417/EEC on the Advisory Committee on Beef and Veal set up by Decision 64/434/EEC. (*Official Journal* L355, December 24, 1973)

Regulation (EEC) 3422/73 completing Regulation (EEC) 1821/73 on the method of calculation of the premium for the conversion of dairy herds to meat production. (*Official Journal* L351, December 20, 1973)

Pigmeat. Decision 73/418/EEC on the Advisory Committee on Pigmeat set up by the Commission Decision of July 18, 1962. (*Official Journal* L355, December 24, 1973)

Poultrymeat. Decision 73/419/EEC setting up an Advisory Committee on Poultrymeat. (*Official Journal* L355, December 24, 1973)

Eggs. Decision 73/420/EEC setting up an Advisory Committee on Eggs. (*Official Journal* L355, December 24, 1973)

Oils, fats and oilseeds. Decision 73/421/EEC on the Advisory Committee on Oils and Fats set up by Decision 67/388/EEC. (*Official Journal* L355, December 24, 1973)

Regulation (EEC) 3423/73 laying down detailed rules for granting the subsidies for olive oil provided for in Regulation (EEC) 3209/73 on the subsidy for olive oil, the text of which was published in *Official Journal* L327, November 28, 1973. (*Official Journal* L351, December 20, 1973)

Regulation (EEC) 3448/73 laying down detailed rules for the application of Article 4b of Regulation (EEC) 974/71 in the olive oil sector. (*Official Journal* L353, December 22, 1973)

Sugar. Decision 73/422/EEC on the Advisory Committee on Sugar set up by Decision 69/146/EEC. (*Official Journal* L355, December 24, 1973)

Fresh and processed fruit and vegetables. Decision 73/423/EEC on the Advisory Committee on Fresh and Processed Fruit and Vegetables set up by Commission Decision of July 18, 1962. (*Official Journal* L355, December 24, 1973)

Wine. Decision 73/424/EEC on the Advisory Committee on Wine set up by Commission Decision of July 18, 1962. (*Official Journal* L355, December 24, 1973)

Tobacco. Decision 73/425/EEC on the Advisory Committee on Raw Tobacco set up by Decision 71/31/EEC. (*Official Journal* L355, December 24, 1973)

Hops. Decision 73/426/EEC on the Advisory Committee on Hops set up by Decision 72/286/EEC. (*Official Journal* L355, December 24, 1973)

Live plants and products of the flower growing industry. Decision 73/427/EEC on the Advisory Committee on Live Plants set up by Decision 69/84/EEC. (*Official Journal* L355, December 24, 1973)

Flax and hemp. Decision 73/428/EEC on the Advisory Committee on Flax and Hemp set up by Decision 71/32/EEC. (*Official Journal* L355, December 24, 1973)

Fish and fish products. Decision 73/429/EEC on the Advisory Committee on Fisheries set up by Decision 71/128/EEC. (*Official Journal* L355, December 24, 1973)

Seeds. Decision 73/436/EEC authorising France to allow the marketing of seeds of white clover subject to reduced requirements up to and including June 30, 1974. (*Official Journal* L355, December 24, 1973)

TRADE IN COTTON TEXTILES: The *Official Journal of the European Communities* L355, December 24, 1973, contains the text of Decision 73/432/EEC regarding an autonomous increase of imports into the Community during the period ending December 31, 1973, of cotton textiles covered by the Trade Agreement between the EEC and Korea on trade in cotton textiles.

UK traders should note that the bilateral arrangements operative until December 31, 1973, between the UK and Korea are not affected by this Decision.

Further information: Department of Trade and Industry, Chemicals and Textiles Division, Millbank Tower, Millbank, London SW1P 4QU (tel: 01-834 4422, ext. 715).

EEC/TURKEY AGREEMENT—CORRIGENDUM: The *Official Journal of the European Communities* L3, January 4, 1974, contains the text of a corrigendum to Regulation (EEC) 3375/73, published in *Official Journal* L345, December 15, 1973, on the importation into the Community of certain agricultural products originating in Turkey. This adds 60 per cent to the third column of Annex 1 of Regulation (EEC) 3375/73 against the entry for tariff heading 07.01 –O Capers.

NEW EC LEGISLATION
continued

UNCTAD GENERALISED PREFERENCES SYSTEM: *Trade and Industry*, February 15, 1973 contained a notice about a number of Regulations setting up tariff quotas and opening tariff preferences for certain products originating in developing countries for the period January 1 to December 31, 1973. The text of the following notice reimposing the Common Customs Tariff Duties on certain of these products has been published in the *Official Journal of the European Communities*.

CCT no.	Description of goods	Country of origin	Full rate of duty payable from	Tariff quota or preference set up by Reg. No.
Notice 85.03	Primary cells and primary batteries	Hong Kong	December 18, 1973	2761/72
85.15	Radiotelegraphic and radiotelephonic transmission and reception apparatus; radio-broadcasting and television transmission and reception apparatus (including receivers incorporating sound recorders or reproducers) and television cameras; radio navigational aid apparatus, radar apparatus and radio remote control apparatus: A Radiotelegraphic and radiotelephonic transmission and reception apparatus; radiobroadcasting and televising transmission and reception apparatus (including receivers incorporating sound recorders or reproducers) and television cameras; III Receivers, whether or not combined with a sound recorder or reproducer C Parts of the goods of subheadings above: III Other	Yugoslavia	December 18, 1973	2761/72

(*Official Journal* C111, December 18, 1973)

SPECIAL RELATIONS AGREEMENTS—DECISIONS ON CUSTOMS MATTERS: The *Official Journal of the European Communities* L347, December 17, 1973, contains the texts of a number of Regulations applying Decisions on customs matters taken by the Joint Committees set up under the various special relations agreements, as follows:

EEC/Norway. Regulation (EEC) 3352/73 of the Council of November 22, 1973, on the application of Decisions 3/73, 4/73 and 5/73 of the EEC/Norway Joint Committee on customs matters.

Decision 3/73 of the Joint Committee laying down the methods of administrative co-operation in the customs field for the purpose of implementing the Agreement between the EEC and Norway.
Decision 4/73 of the Joint Committee on Protocol No. 3 concerning the definition of the concept of 'originating products' and methods of administrative co-operation.
Decision 5/73 of the Joint Committee on AW1 certificates contained in Annex VI to Protocol No. 3.

Regulation (EEC) 3358/73 of the Council of November 26, 1973, on the implementation of Decision 6/73 of the EEC/Norway Joint Committee supplementing and amending Articles 24 and 25 of Protocol No. 3 concerning the definition of the concept of 'originating products' and methods of administrative co-operation.

Decision 6/73 of the Joint Committee supplementing and amending Articles 24 and 25 of Protocol No. 3 concerning the definition of the concept of 'originating products' and methods of administrative co-operation.

EEC/Austria. Regulation (EEC) 3353/73 of the Council of November 26, 1973, on the implementation of Decision 9/73 of the EEC/Austria Joint Committee supplementing and amending Articles 24 and 25 of Protocol No. 3 concerning the definition of the concept of 'originating products' and methods of administrative co-operation.

Decision 9/73 of the Joint Committee supplementing and amending Articles 24 and 25 of Protocol No. 3 concerning the definition of the concept of 'originating products' and methods of administrative co-operation.

EEC/Iceland. Regulation (EEC) 3354/73 of the Council of November 26, 1973, on the implementation of Decision 9/73 of the EEC/Iceland Joint Committee supplementing and amending Articles 24 and 25 of Protocol No. 3 concerning the definition of the concept of 'originating products' and methods of administrative co-operation.

Decision 9/73 of the Joint Committee supplementing and amending Articles 24 and 25 of Protocol No. 3 concerning the definition of the concept of 'originating products' and methods of administrative co-operation.

EEC/Portugal. Regulation (EEC) 3355/73 of the Council of November 26, 1973, on the implementation of Decision 9/73 of the EEC/Portugal Joint Committee supplementing and amending Articles 24 and 25 of Protocol No. 3 concerning the definition of the concept of 'originating products' and methods of administrative co-operation.

Decision 9/73 of the Joint Committee supplementing and amending Articles 24 and 25 of Protocol No. 3 concerning the definition of the concept of 'originating products' and methods of administrative co-operation.

EEC/Sweden. Regulation (EEC) 3356/73 of the Council of November 26, 1973, on the implementation of Decision 9/73 of the EEC/Sweden Joint Committee supplementing and amending Articles 24 and 25 of Protocol No. 3 concerning the definition of the concept of 'originating products' and methods of administrative co-operation.

Decision 9/73 of the Joint Committee supplementing and amending Articles 24 and 25 of Protocol No. 3 concerning the definition of the concept of 'originating products' and methods of administrative co-operation.

EEC/Switzerland. Regulation (EEC) 3357/73 of the Council of November 26, 1973, on the implementation of Decision 9/73 of the EEC/Switzerland Joint Committee supplementing and amending Articles 24 and 25 of Protocol No. 3 concerning the definition of the concept of 'originating products' and methods of administrative co-operation.

Decision 9/73 of the Joint Committee supplementing and amending Articles 24 and 25 of Protocol No. 3 concerning the definition of the concept of 'originating products' and methods of administrative co-operation.

Further information: Department of Trade and Industry, Tariff Division, Kingsgate House, 66-74 Victoria Street, London SW1E 6SJ, tel. 01-222 7877, ext. 5713/5750 (origin rules).

HM Customs and Excise, King's Beam House, 39-41 Mark Lane, London EC3R 7HE, tel. 01-626 1515 (documentation).

Progress in simplification of EEC trade procedures

LORD Thorneycroft, chairman of the Simplification of International Trade Procedures Board (SITPRO), led a combined delegation of trade facilitation experts from five community countries—France, Belgium, Holland, Denmark and the UK—in discussions on January 17 in Brussels with EEC Commissioner Finn-Olav Gundelach and senior colleagues from the EEC Customs Union Administration. Observers also attended from Germany and Luxembourg.

The aim of the meeting was to examine major problems in current EEC documentation and procedures and arrange for joint consultation and action in order to bring about the earliest possible improvements.

Lord Thorneycroft said after the meeting that the five facilitation bodies — SITPRO, SIMPROFRANCE, SIPROCOM, SITPRONETH and DANPRO—had been greatly encouraged by recent evidence of the Commission's firm intention to reflect the objectives of the Rome Treaty in up-to-date and efficient procedures for the movement of goods within the Community and for external trade with associated and other trading partners.

SITPRO would be consulting a wide range of organisations in the UK to ensure that the British contribution to these improvements would be rapid, effective and fully representative of pressing priorities.

Lord Thorneycroft was accompanied by two other SITPRO Board members, Mr. Edmund Knight, Commissioner, HM Customs, and Mr. John Raven, Director General, Association of British Chambers of Commerce.

The Companies (Disclosure of Directors' Nationalities) (Exemption) Order 1974

THE above Order, which was made on January 16, 1974 and which entered into force on the same date, exempts companies from the need to state the nationality of non-British directors on certain business letters and similar documents, where the directors are nationals of an EEC Member State.

Such details previously had to be given under the provisions of Section 201(1)(c) of the Companies Act 1948.

The consumer and the law —£14,000 compensation awarded to consumers

SIR Geoffrey Howe, Minister for Trade and Consumer Affairs, speaking on January 16 on the consumer and the law, said that £14,555 had already been paid in compensation to consumers under the Criminal Justice Act 1972.

Sir Geoffrey, addressing the Law Society London Young Solicitors Group, said:

'We have created a new legal machinery that will be able to correct, more quickly than ever before, any further defects in the law that operate to the unfair economic disadvantage of the consumer. For that, of course, is the intention and the effect of Part II of the Fair Trading Act 1973, which defines the roles that will be played by the Director General of Fair Trading and the Consumer Protection Advisory Committee in preparing new regulations for the economic benefit of the consumer.

'But I am very far from arguing that legislation is the universal solvent for all consumer ills. A right reputedly conferred by law is only as strong as the remedy available to enforce it. This is the simple fact that too many lawyers are prone to overlook.

'This serves to explain why the Government is very well aware of the need to do much more than change the substance of consumer law. This is why we have been acting to extend and modernise the pattern of legal aid and advice. This is why I have been taking steps to improve the availability of consumer advice, through Citizens' Advice Bureaux as well as through local authorities. This is why we have made substantive changes in the rules of the County Court. In all these respects there is almost certainly a fair way still to go before we can begin to be satisfied.

'But the changes already made should make it possible for consumer claims (amongst others) to be disposed of informally within the existing County Court system without a public hearing, formal pleadings or the rigid application of rules of evidence. I believe that this is a better approach to the important problem of small claims than to set up a new and entirely separate system of small claims courts.

'But there are other important ways in which we have been improving our legal machinery. For it is increasingly clear that we must devote as much energy to the improvement of remedies as to the redefinition of rights. And it is indeed fair to claim that the last three years have seen quite remarkable inventiveness and willingness to innovate in the field of legal remedies.

'One new approach that will probably be worth developing further is illustrated by the provisions of the Criminal Justice Act 1972. For, as you will recollect, Section 1 of that Act enables a criminal court which convicts a person of an offence (which has involved the infliction of certain kinds of damage) to order the payment of what amounts to civil compensation to the victim. This power is of particular importance in the consumer protection field. For it enables the consumer to be assisted directly to secure redress as a result of the work of public officials, in the person of Weights and Measures Inspectors, in the enforcement of the Criminal Law.

'The gap between the civil and the criminal law has thus been significantly reduced. And already the provision is working to the advantage of the consumer. In its 10 months of operation this provision has been invoked in 195 cases. A total of £14,555 has been recovered in compensation.'

Clearance of merger proposal under the Fair Trading Act 1973

ON the information at present before him, Sir Geoffrey Howe, Minister for Trade and Consumer Affairs, has decided not to refer to the Monopolies and Mergers Commission, under the provisions of the Fair Trading Act 1973, the proposed merger between Courtaulds Ltd. and Swan Lane Spinning Co. (1920) Ltd.

Restriction of insurance company

MR. Peter Walker, Secretary of State for Trade and Industry, has issued a direction under Section 13(1) of the Insurance Companies Amendment Act 1973 to Bastion Insurance Co. Ltd. that it shall cease taking on new insurance business in Great Britain on or after January 14, 1974.

This prohibition applies to renewal and variation of existing agreements as well as to taking on new business. It does not, however, prevent the company discharging its liabilities under existing agreements nor does it prevent the company varying existing long term agreements provided that in so doing it does not increase the company's liabilities.

Official appointments

MR. Peter Walker, Secretary of State for Trade and Industry, has authorised the following appointments:

Mrs. E. E. Gunstone and Mrs. J. R. Lamond to be members of the Scottish Gas Consumer's Council.

Mrs. J. R. Fairhurst, Mrs. J. E. Pratley and Mrs. J. Soffer to be members of the North Eastern Gas Consumer's Council.

Mrs. A. M. Prew to be a member of the West Midlands Gas Consumer's Council.

Mrs. E. McClelland to be a member of the South Eastern Gas Consumer's Council.

Dr. J. Morgan to be a member of the Southern Gas Consumer's Council.

Sir Roger Falk to be re-appointed as an independent member and chairman of the Furniture Development Council from January 1, 1974 until December 31, 1976.

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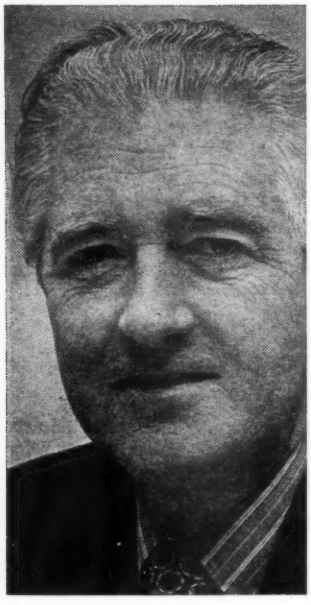
Industrial and commercial property

Lord Aberdare, Minister without Portfolio



Lord Aberdare, the new Minister without Portfolio, will follow his predecessor, Lord Drumalbyn, in being the DTI's chief spokesman in the House of Lords on all matters except those for which Lord Limerick, Parliamentary Under-Secretary of State for Trade, is responsible. He succeeded his father in the House of Lords in 1957 and has been Deputy Leader since 1970.

On the formation of the present Government in June 1970 he was appointed Minister of State, Department of Health and Social Security. His new post was announced with other changes in the Government on January 8, and the following day he was appointed to the Privy Council. Lord Aberdare was born in 1919. He studied at New College, Oxford, and is a Master of Arts of the university. During the second world war he served with the Welsh Guards.

Sir Geoffrey Howe speaks on the benefits of invention

SIR Geoffrey Howe, speaking on January 15 at a reception of the Institute of Patentees and Inventors at the House of Lords, said: 'In my job, as Minister for Trade and Consumer Affairs, I see a lot of the other side of the equation—of the demand for invention. For Britain's consumers and Britain's overseas customers have this in common: they are all positively hungry for innovation.'

Sir Geoffrey continued: 'Today's consumer looks, of course, for more than simple novelty. Pointless gimmickry is out. But there is an increasingly discerning demand for new products that will help the citizen through an increasingly complex society. We are looking for ways to master the complexities that we have helped to create. The working wife looks for domestic appliances which will help her meet the demands of her dual role. The motorist looks for safety devices which will not impair the efficiency of his car. These are some of the domestic demands for which inventions are often initially developed. This is the way in which those same inventions can be promoted to the great advantage of Britain's world trade.

'I hope we won't let people run away with the idea that Britain is always behindhand in developing her own inventions and innovations. Of course, some British ideas are eventually exploited overseas. Britain sometimes derives prosperity herself from the inventions of others. But there are plenty of examples of British promotion of British ideas. I have seen plenty of evidence of this when I have visited firms throughout the country. A few weeks ago I was at the Lancashire headquarters of Gullick & Dobson: they make hydraulic pit props and have captured nearly one-third of the North American market for these. They have also secured a £3 million contract in China. There are many other examples of success stories. Bexford Ltd. of Suffolk developed a process for the manufacture of a new type of polyester filmbase. They built up sales of over £5 million—mostly exports—in only five years.

'Henry Cooke Ltd. of Westmorland developed a special paper for bags used to sterilise surgical equipment and capable of standing up to vacuum and live steam. In three years they increased sales from 400 to 2,000 tonnes. There are plenty of similar success stories: the well-known float glass process developed by Pilkingtons; Decca with its Decca navigator, or Lansing Bagnall with its forklift trucks.

'But you are anxious, and rightly so, to urge still further action. Certainly we could with advantage become even more aware of the benefits of invention, of the dynamism that inventors can bring to a society.'

Patents endorsed 'Licences of Right'

UNDER Section 35 of the Patents Act 1949 the following patents were endorsed 'Licences of Right' on the date specified.

Number	Grantee	Subject-matter
December 11, 1973		
1,148,699	Creed and Co. Ltd.	Receiving apparatus for telegraph signals
1,197,677	H. Ernault Somua SA	Horizontal milling machine
1,233,211	Les Plastiques de Roubaix and Anciens Etablissements Repiquet	Method and apparatus for winding up successive segments of a continuously delivered strip
1,239,698	International Standard Electric Corporation	Telecommunication apparatus
1,051,682	Standard Telephones and Cables Ltd.	Automatic contact welding machines
1,236,039	Standard Telephones and Cables Ltd.	Magnetic store arrangements
1,245,709	Standard Telephones and Cables Ltd.	An electrographic apparatus
1,057,320	Agfa Aktiengesellschaft	Photographic shutter
1,082,923	Agfa Aktiengesellschaft	Photographic shutter
1,204,684	Agfa Aktiengesellschaft	Photographic camera with film advance locking means
1,292,004	Agfa Aktiengesellschaft	Apparatus for the processing of layer supports
1,293,621	Agfa Aktiengesellschaft	Photographic silver halide stabiliser bath
December 18, 1973		
928,746	LEC Refrigeration Ltd.	Gas compression apparatus
1,112,779	E. S. & A. Robinson Ltd. (formerly known as The Gee Manufacturing Co. Ltd.)	Containers
1,176,267	Francisco Godia Alvarez	Apparatus for physical exercises
1,242,628	Solvay & Cie	Elastomeric compositions which cross-link spontaneously at ambient temperature, based on Ethylene propylene terpolymers
January 4, 1974		
996,137	Dowty Mining Equipment Ltd.	Mining apparatus
1,001,411	Dowty Mining Equipment Ltd.	Roof supports suitable for use in mines
1,011,067	Dowty Mining Equipment Ltd.	Roof supports assembly suitable for use in mines
1,024,167	Dowty Mining Equipment Ltd.	Roof support assembly suitable for use in mines
1,115,462	Dowty Mining Equipment Ltd.	Roof support assembly suitable for use in mines
1,202,358	Dowty Mining Equipment Ltd.	Mine roof support systems

Any person who claims that the patentee at the time of endorsement of any of the above patents was precluded by a contract in which claimant is interested from granting licences under the patents may apply for cancellation of the endorsement on Patents Form No. 45 within two months after the date of endorsement.

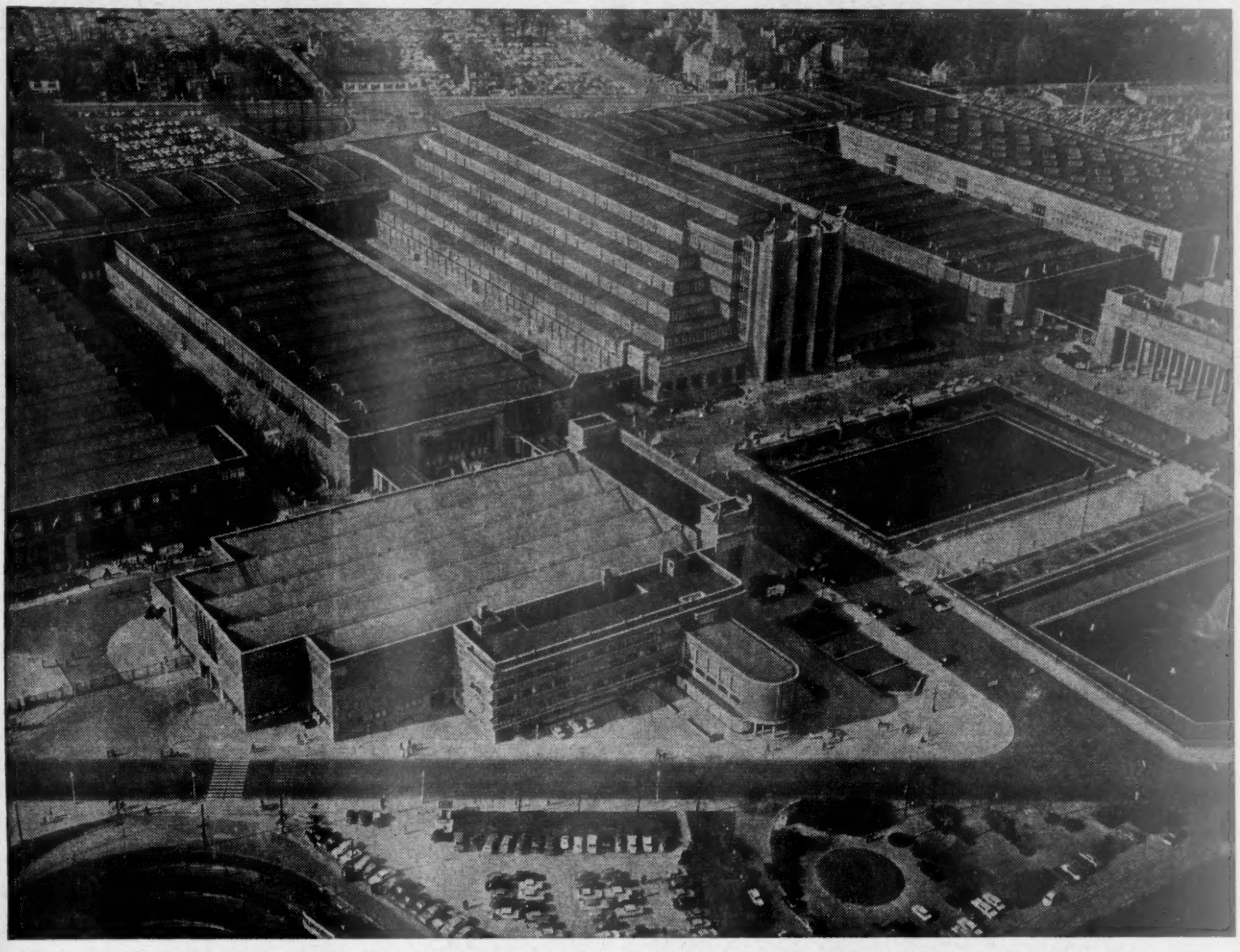
The Patents Office
London

E. ARMITAGE
Comptroller

The Deputy Prime Minister of Fiji, Ratu Sir Penaia K. Ganitau, and Mr. Cranley Onslow, Parliamentary Under-Secretary of State for Aerospace and Shipping, signing an Air Services Agreement between the two countries. Under the Agreement, British Airways operates through Fiji on its South Pacific route to Australia and Air Pacific operates through UK dependencies in the area. Air Pacific is owned by various Commonwealth partners including British Airways and the Fiji Government.

BRITISH OVERSEAS TRADE BOARD

Programme of Trade Promotions 1974-76



Site of numerous trade exhibitions, the Grands Palais du Centenaire, on the outskirts of Brussels, will be the venue for DIDACTA, European Educational Materials Exhibition, June 10-14. The British participation—supported by British Overseas Trade Board and sponsored by British Educational Equipment Association, Engineering Teaching Equipment Manufacturers Association and the Publishers Association—will comprise 70 firms in six separate sections and include an impressive display by the Department of Education and Science and the British Council.

Section I

Overseas events where Government assistance to UK participants is planned or under consideration 4-36

Section II

Trade Fairs and Exhibitions within Europe 37-53

Section III

Trade Fairs and Exhibitions outside Europe 54-60

Section IV

Trade Fairs and Exhibitions in the United Kingdom 61-64

If you're exhibiting in the Soviet Union, Eastern Europe, the USA or South America, use the specialist freight service

Brewster Druce Turner are specialists in two key exhibition services. Their executives have had years of experience in shipping and forwarding exhibits of every kind and category to exhibitions in these countries.

They are also advisory experts on all aspects of national and international exhibitions and trade fairs.

Contact Brewster Druce Turner for a door-to-door, problem-free freighting service—and for all the advice and information you need.

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Programme of Trade Promotions

This programme of Trade Promotions is published as a supplement to *Trade and Industry* in January, April, July, and October.

Section I lists overseas trade promotions and missions over the next two years for which British Overseas Trade Board support is already being planned, or is under consideration. The information is necessarily brief, but further details can be obtained from the trade association or from the officer named against the event (Tel. 01-248 5757). For trade fairs the date shown in brackets after the officer's name and telephone extension number indicates the closing date for applications for support. Those interested in participating in any event for which the cut-off date has passed should inquire of the sponsor or the officer named against the event, as occasionally it is possible to accommodate late requests. Where no date is shown the cut-off date has not yet been fixed.

Section II (Europe) and Section III (outside Europe) list a number of regular overseas trade fairs, some of which are also included in Section I. **Section IV** lists some United Kingdom trade fairs.

Fairs in this supplement are classified under the commodity groups (right), definite dates being given when known or alternatively the month in which a fair is usually held.

General inquiries should be addressed as follows:

(1) About support provided by the British Overseas Trade Board for overseas promotions: Fairs and Promotions Branch, Department of Trade and Industry, Hillgate House, 26 Old Bailey, London EC4M 7HU (Tel. 01-248 5757)
Telephone inquiries should be made as follows:
For trade fairs, symposia, trade drives, British Shopping Weeks and store promotions—Ext. 7091
For British Export Marketing Centre, Tokyo—Ext. 7104 or 7317
For Outward Missions—Ext. 7086

(2) About Inward Missions:
Special Export Services Branch, Export Services and Promotions Division, Department of Trade and Industry, Export House, 50 Ludgate Hill, London EC4M 7HU (Tel. 01-248 5757, Ext. 463).

CLASSIFICATIONS

General
Agriculture, forestry, fishing, agricultural machinery
Aircraft and aeronautical equipment
Books and periodicals
Building, public works and construction equipment
Chemicals and allied industries, including plastics
Clothing
Display and shop equipment
Engineering, electrical and electronic, including radio and television
Engineering, other
Foodstuffs, food machinery, hotel and catering equipment
Footwear
Furniture, furnishings, household equipment and hardware
Handicrafts
Heating and ventilating
Horticulture and horticultural equipment
Hospital, medical, surgical and dental equipment
Jewellery and giftware
Laundry and allied services
Leather, leather goods and fur
Motor vehicles, motor cycles and cycles
Music and musical instruments
Office machinery and equipment
Packaging machinery and materials, including containers
Photographic equipment
Pottery and glassware
Printing, stationery and printing machinery
Scientific instruments and nuclear equipment
Ships and boats
Sports goods and camping equipment including caravans
Textiles and textile machinery
Toys and games
Watches and clocks
Water, effluent and air treatment plant including anti-pollution, cleaning and refuse disposal equipment
Other specialised fairs

How the British Overseas Trade Board can help you promote your goods overseas

Under the direction of the British Overseas Trade Board Export Services and Promotions Division, the Department of Trade and Industry supports British firms at trade promotions overseas through its Fairs and Promotions Branch.

In 1973 the British Overseas Trade Board supported some 6,300 firms exhibiting at 322 trade fairs in 48 different countries: eight British Shopping Weeks and 63 Store promotions. In 1973 155 Outward Missions were supported and some 1,800 firms were helped in that way.

Joint Ventures

Under its Joint Venture Scheme the BOTB provides space and a shell stand for each firm taking part in a group display sponsored by a trade association or other non profit-making body at an overseas trade fair. In addition, for joint ventures held outside Western Europe, the BOTB pays half the return tourist air fares of two representatives from each firm manning their stand for the duration of the event and half the freight charges for returning unsold goods exhibited at the event. Firms taking part in a joint venture display will be charged a participation fee. FOR JOINT VENTURES TAKING PLACE AFTER JULY 1, 1974 THE PARTICIPATION FEE WILL BE REPLACED BY A CHARGE OF £3 PER SQ. METRE OF SPACE AND SHELL STAND OCCUPIED.

British Pavilions

At some overseas trade fairs, usually those where participation is organised on a national basis, the BOTB organises British pavilions. Space and shell stands are provided to participating firms at attractive rates. Firms taking space in a British pavilion, provided the event is held outside Western Europe, are also eligible for assistance similar to that given under the Joint Venture Scheme towards the costs of representatives' travel and of returning unsold exhibits.

Technical Symposia

In certain circumstances British firms taking part in technical symposia organised in association with a trade association may be given support.

Information Stands

At the more important trade fairs, especially in Western Europe, the BOTB provides an official Information Stand staffed by Diplomatic Service Commercial Officers. Apart from dealing with commercial inquiries, these Information Stands serve as a focal point for British firms exhibiting at the event either directly or through local agents.

British Export Marketing Centre, Tokyo (see also page 29)

Up to 10 official export promotions and trade exhibitions will be held each year in the British Export Marketing Centre in Tokyo. These will be arranged in conjunction with a trade association. In addition the centre is available to British companies or their agents in Japan for mounting individual product exhibitions or promotions.

British Shopping Weeks

These are organised by local authorities or Chambers of Commerce overseas with the help of Diplomatic Service Commercial Officers. The BOTB provides display material, arranges supporting events and helps individual stores to arrange special features.

Store Promotions

Promotions of British goods involving a substantial volume of new buying are frequently put on by overseas department stores. The BOTB assists the store by providing display material and by arranging for special supporting features to be set out either wholly or partly at the store's expense.

Outward Missions

Trade Missions to overseas markets are sponsored by a trade association, Chamber of Commerce or similar non profit-making body. Their purpose is to assess the prospects for British exports in selected markets or to sell or to promote the sale of British products. For approved Outward Missions the BOTB contributes towards the costs of each participant according to a fixed scale.

Inward Missions

The BOTB through the Special Export Services Branch offers financial assistance to trade associations and other non profit-making bodies sponsoring visits to Britain by groups of overseas businessmen wishing to purchase British products or assess the latest developments in British industry.

Section I

Overseas Fairs, Symposia, British Export Marketing Centre Exhibitions (Tokyo), Trade Drives, British Shopping Weeks, Store Promotions and Missions taking place with British Overseas Trade Board assistance

General Fairs—Page 4 **Specialised Fairs and Symposia—Page 5**
British Export Marketing Centre Exhibitions (Tokyo)—Page 29
Trade Drives, British Shopping Weeks, and Store Promotions—Page 30
Missions—Page 30

General fairs

1974

BAHRAIN:
British Quality Consumer Goods Exhibition—February 16-23, 1974
The Department of Trade and Industry will organise a special British pavilion.
(J. A. Swinton, Ext. 7209)
(Cut off date: Passed)

FRANKFURT:
International Trade Fair (Spring)—March 3-7, 1974
Joint ventures with:
(i) Association of Musical Instruments Industries.
(ii) Piano Manufacturers' Association.
(iii) British Stationery and Office Products Federation.
(iv) British Ceramic Manufacturers' Federation.
(v) British Export Council for Jewellery and Giftware Industries.
(vi) Birmingham Artmetal Export Group.
(vii) Design Council.
(B. G. Doyle, Ext. 7180)
(Cut off date: Passed)

LEIPZIG:
International Spring Fair—March 10-17, 1974
The Department of Trade and Industry will organise a British Information Stand at this event.
(J. A. Swinton, Ext. 7209)

BASLE:
Swiss Industries Fair (2nd European Watch, Clock and Jewellery Fair)—March 30-April 8, 1974
Joint venture with:
(i) The British Export Council for the Jewellery and Giftware Industries.
(ii) The British Clock and Watch Manufacturers' Association.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: Passed)

BRNO:
Fifth International Consumer Goods Fair—April 20-28, 1974
Joint venture with Clothing Export Council.
(M. L. Sellek, Ext. 7314)
(Cut off date: Passed)

HANOVER:
Hanover Fair—April 25-May 3, 1974
Official Information Office and joint ventures with:
(i) British Electrical and Allied Manufacturers' Association.
(ii) Business Equipment Trade Association.
(iii) British Stationery and Office Products Federation.
(iv) Lighting Industry Federation.
(v) British Internal Combustion Engine Manufacturers' Association.
(vi) Birmingham Engineering and Building Centre.
(vii) Birmingham Chamber of Commerce and Industry.
(viii) Association of Public Address Engineers.
(ix) SIRA Institute.
(x) Electronic Components Centre (GB) Ltd.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Passed)

TOKYO:
International Good Living Show—April 26-May 6, 1974
Joint venture with London Group of Building Centres.
(M. F. Moor, Ext. 7317)
(Cut off date: Passed)

BUDAPEST:
International Spring Fair—May 18-26, 1974
The Department of Trade and Industry will organise a British pavilion at this event.
(Miss H. Howie, Ext. 7213)
(Cut off date: Passed)

TEL AVIV:
International Trade Fair (Consumer Goods)—June 4-22, 1974
The Department of Trade and Industry may organise a British pavilion at this event.
(K. J. C. Edgington, Ext. 7216)
(Cut off date: 31.1.74)

POZNAN:
International Technical Goods Fair—June 9-18, 1974
The Department of Trade and Industry will organise a British pavilion at this event.
(G. A. Casburn, Ext. 689)
(Cut off date: Passed)

LISBON:
International Trade Fair (FIL)—June 12-23, 1974
Joint venture with the Birmingham Engineering and Building Centre.
(R. E. Newton, Ext. 571)
(Cut off date: Passed)

SAO PAULO:
British Industrial Exhibition—August 23-September 1, 1974
All British fair organised by Industrial and Trade Fairs International Ltd., Commonwealth House, 1-19 New Oxford Street, London, W.C.1 (Tel: 01-242 9011.
(N. J. D. Robinson, Ext. 7011)
(Cut off date: 28.2.74)

FRANKFURT:
International Trade Fair (Autumn)—August 25-28, 1974
Joint venture with appropriate trade associations.
(B. G. Doyle, Ext. 7180)
(Cut off date: 15.3.74)

LEIPZIG:
International Autumn Fair—September 1-8, 1974
The Department of Trade and Industry will organise a British Information Stand at this event.
(J. A. Swinton, Ext. 7209)

PLOVDIV:
International Trade Fair—September 3-10, 1974
The Department of Trade and Industry will organise a British pavilion at this event.
(M. L. Sellek, Ext. 7314)
(Cut off date: Passed)

ALGIERS:
International Trade Fair—September 3-19, 1974
The Department of Trade and Industry may organise a British pavilion at this event.
(M. L. Sellek, Ext. 7314)
(Cut off date: 26.1.74)

BUDAPEST:
International Consumer Goods Fair—September 14-22, 1974
The Department of Trade and Industry may organise a British pavilion at this event.
(Miss H. Howie, Ext. 7213)
(Cut off date: 14.2.74)

POZNAN:
International Consumer Goods Fair—September 22-29, 1974
The Department of Trade and Industry may organise a British Pavilion at this event.
(G. A. Casburn, Ext. 689)
(Cut off date: Not yet arranged)

HELSINKI:
International Trade Fair—September 1974
Joint venture with the appropriate trade association.
(P. F. Aitken, Ext. 7207)
(Cut off date: 8.3.74)

NAIROBI:
Nairobi Show—September-October 1974
Joint venture with appropriate trade association.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: Not yet arranged)

JAKARTA:
British Industrial Exhibition—November 7-13, 1974
(I. D. Spencer, Ext. 7099)
(Cut off date: Not yet arranged)

1975

FRANKFURT:
International Trade Fair (Spring)—February 23-27, 1975
Joint ventures with appropriate trade associations.
(B. G. Doyle, Ext. 7180)
(Cut off date: 1.9.74)

BASLE:
Swiss Industries Fair (3rd European Watch, Clock and Jewellery Fair)—April 1975
Joint venture with appropriate trade association.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 10.5.74)

HANOVER:
Hanover Fair—April/May 1975
Official information office and joint ventures with the appropriate trade associations.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: 1.9.74)

BARCELONA:
International Samples Fair—May-June 1975
Joint venture with the appropriate trade association.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 1.10.74)

TEL AVIV:
International Trade Fair (Capital Goods)—May-June 1975
The Department of Trade and Industry may organise a British pavilion at this event.
(K. J. C. Edgington, Ext. 7216)
(Cut off date: 21.10.74)

LISBON:
International Trade Fair—June 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 16.12.74)

FRANKFURT:
International Trade Fair (Autumn)—August 24-27, 1975
Joint ventures with appropriate trade associations.
(B. G. Doyle, Ext. 7180)
(Cut off date: Not yet arranged)

1976

FRANKFURT:
International Trade Fair—(Spring)—February 1976
Joint venture with appropriate trade associations.
(B. G. Doyle, Ext. 7180)
(Cut off date: Not yet arranged)

HANOVER:
Hanover Fair—April/May 1976
Official information office and joint venture with the appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Not yet arranged)

Specialised Fairs and Symposia

Agriculture, Forestry, Fishing and Agricultural Machinery

1974

HARRISBURG:
Pennsylvania Farm Show—January 7-11, 1974
Joint venture with the Agricultural Engineers' Association Ltd.
(R. J. Middleton, Ext. 7094)
(Cut off date: Passed)

TORONTO:
Farm and Industrial Equipment Show (Canada Farm Show)—January 30-February 2, 1974
Joint venture with the Agricultural Engineers' Association.
(R. J. Middleton, Ext. 7094)
(Cut off date: Passed)

PARIS:
International Poultry Exhibition—March 3-10, 1974
Joint venture with British Agricultural Export Council.
(Miss D. Wilmot, Ext. 7211)
(Cut off date: Passed)

PARIS:
International Agricultural Machinery Exhibition—March 3-10, 1974
Joint venture with Agricultural Engineers Association.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Passed)

PARIS:
International Agricultural Exhibition—March 3-10, 1974
Joint venture with British Agricultural Export Council.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: Passed)

REGGIO EMILIA:
Pig Fair—April 28-May 1, 1974
Joint venture with National Pig Breeders Association.
(R. E. Newton, Ext. 571)
(Cut off date: Passed)

FOGGIA:
Agricultural Fair—April 30-May 8, 1974
Joint venture with National Sheep Association.
(R. E. Newton, Ext. 571)
(Cut off date: Passed)

KIEV:
Meat and Dairy Equipment—July 30-August 9, 1974
Joint venture with appropriate trade association.
(R. M. Dale, Ext. 7246)
(Cut off date: 30.1.74)

MOSCOW:
10th International Congress on Soils—August 8-20, 1974
Joint venture with appropriate trade association.
(R. M. Dale, Ext. 7246)
(Cut off date: 8.2.74)

NEW ORLEANS:
World Poultry Congress and Exhibition—August 11-16, 1974
Joint venture with the British Agricultural Export Council.
(R. J. Middleton, Ext. 7094)
(Cut off date: Passed)

PORTO ALEGRE:
Agricultural Show—August 26-September 3, 1974
Joint venture with the British Agricultural Export Council and Agricultural Engineers Association.
(N. J. D. Robinson, Ext. 7011)
(Cut off date: Passed)

BUDAPEST:
International Agricultural and Food Industry Machine and Instrument Exhibition—(Agromasexpo)—September 14-22, 1974
Possible joint venture with
(i) British Agricultural Export Council.
(ii) Agricultural Engineers Association.
(Miss H. Howie, Ext. 7213)
(Cut off date: 14.3.74)

FRANKFURT:
International Agricultural Exhibition (DLG)—September 15-22, 1974
Joint venture with:
(i) Agricultural Engineers' Association Ltd.
(ii) British Agricultural Export Council.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: Passed)

CREMONA:
Agricultural Fair—September 1974
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.3.74)

NAIROBI:
Nairobi Show—September-October 1974
Joint venture with appropriate trade association.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: not yet arranged)

BORDEAUX:
Oceanexpo/Interfishing Exhibition—October 1-6, 1974
Joint venture with Association of British Oceanological Industries Ltd.
(Miss D. Wilmot, Ext. 7211)
(Cut off date: 31.3.74)

1975

VERONA:
International Agricultural Fair—March 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 2.9.74)

PARIS:
International Agricultural Exhibition—March 1975
Joint venture with appropriate trade association.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: Not yet arranged)

PARIS:
International Agricultural Machinery Exhibition—March 1975
Joint venture with appropriate trade association.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Not yet arranged)

REGGIO EMILIA:
Pig Fair—April 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.10.74)

FOGGIA:
Agricultural Fair—April 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.10.74)

LENINGRAD:
Modern Machinery and Equipment for Catching and Processing Fish and Sea Products—July-August 1975
Joint venture with appropriate trade association or possible British pavilion.
(R. M. Dale, Ext. 7246)
(Cut off date: Not yet arranged)

CREMONA:
Agricultural Fair—September 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.3.75)

Aircraft and Aeronautical Equipment

1974

HANOVER:
International Air Show—April 27-May 5, 1974
Joint venture with Society of British Aerospace Companies.
(B. G. Doyle, Ext. 7180)
(Cut off date: Passed)

1975

PARIS:
International Aeronautics and Space Exhibition—May-June 1975
Joint venture with appropriate trade association.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: not yet arranged)

1976

HANOVER:
International Air Show—April 1976
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 7180)
(Cut off date: Not yet arranged)

Books and Periodicals

1974

CAIRO:
International Book Fair—January 1974
Possible joint venture with Book Development Council.
(M. L. Sellek, Ext. 7314)
(Cut off date: Passed)

BRUSSELS:
International Book Fair—March 1974
Trade information stand manned by the Publishers' Association.
(K. J. C. Edgington, Ext. 7216)
(Cut off date: Not applicable)

BOLOGNA:
International Book Fair for Children and Youth—April 4-7, 1974
Joint venture with Book Development Council.
(R. E. Newton, Ext. 571)
(Cut off date: Passed)

WARSAW:
International Book Fair—May 19-24, 1974
Possible joint venture with the Book Development Council.
(G. A. Casburn, Ext. 689)
(Cut off date: 1.2.74)

FRANKFURT:
International Book Fair—October 10-15, 1974
Joint venture with appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: 31.7.74)

1975

BRUSSELS:
International Book Fair—March 1975
Joint venture with appropriate trade association.
(K. J. Edgington, Ext. 7216).
(Cut off date: 1.9.74)

JERUSALEM:
International Book Fair—April 1975
Joint venture with Publishers' Association.
(K. J. Edgington, Ext. 7216)
(Cut off date: 30.9.74)

BOLOGNA:
International Book Fair for Children and Youth—April 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.10.74)

FRANKFURT:
International Book Fair—September/October 1975
Joint venture with the appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: Not yet arranged)

Building, Public Works and Construction Equipment

1974

HANOVER:
International Builders' Supplies Exhibition (Constructa)—February 2-10, 1974
Joint venture with the Building Materials Export Group.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: Passed)

BRUSSELS:
International Building Materials and Accessories Exhibition (Batiment) and European Heating, Air Conditioning and Ventilation Exhibition (Euroclima) —March 1-10, 1974
Joint venture with the Building Materials Export Group.
(K. J. Edgington, Ext. 7216)
(Cut off date: Passed)

DUBAI:
British Building and Construction Equipment Exhibition—March 16-23, 1974
The Department of Trade and Industry will organise a special British pavilion.
(J. A. Swinton, Ext. 7209)
(Cut off date: Passed)

UTRECHT:
International Building Exhibition—March 20-27, 1974
Joint venture with the Building Materials Export Group.
(J. C. C. Hicks, Ext. 7201)
Cut off date: Passed)

BUDAPEST:
International Mining Machinery Exhibition—March 26-30, 1974
Possible joint venture with Association of British Mining Equipment Exporters.
(Miss H. Howie, Ext. 7213)
(Cut off date: Passed)

HELSINKI:
International Building Fair—April 23-28, 1974
Joint venture with the Building Materials Export Group.
(P. F. Aitken, Ext. 7207)
(Cut off date: Passed)

TOKYO:
International Good Living Show—April 26-May 6, 1974
Joint venture with London Group of Building Centres.
(M. F. Moor, Ext. 7317).
(Cut off date: Passed)

MALMO:
International Building Exhibition—May 14-19, 1974
Joint venture with Building Materials Export Group.
(P. F. Aitken, Ext. 7207)
(Cut off date: Passed)

NEW YORK:
International Congress of Prestressed Concrete—May 26-June 1, 1974
Joint venture with the Concrete Society.
(J. Henderson, Ext. 265)
(Cut off date: Passed)

PORTLAND:
Construction Specifications Institute Convention and Exhibition—June 24-26, 1974
Joint venture with the Building Materials Export Group.
(J. Henderson, ext. 265)
(Cut off date: 20.2.74)

JOHANNESBURG:
International South African Building Exhibition—August 1-8, 1974
Joint venture with:
(i) Building Materials Export Group.
(ii) Heating Ventilating and Air Conditioning Manufacturers' Association.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: Passed)

BOLOGNA:
International Building Exhibition—October 1974
Joint venture with Building Materials Export Group.
(R. E. Newton, Ext. 571)
(Cut off date: 1.5.74)

LIMA:
World Mining Fair and 8th World Mining Congress (Tecnomin '74)—November 3-12, 1974
Joint ventures with
(i) Association of British Mining Equipment Exporters.
(ii) London Chamber of Commerce and Industry.
(N. J. D. Robinson, Ext. 7011)
(Cut off date: Passed)

TORONTO:
Construction Show—December 10-12, 1974
Joint venture with the London Chamber of Commerce.
(J. Henderson, Ext. 265)
(Cut off date: 29.6.74)

1975

COPENHAGEN:
Building for Billions—January 31-February 9, 1975
Joint venture with the appropriate trade association.
(P. F. Aitken, Ext. 7207)
(Cut off date: 3.5.74)

BRUSSELS:
International Building Materials and Accessories Exhibition (Batiment)—February 1975
Joint venture with appropriate trade association.
(K. J. Edgington, Ext. 7216)
(Cut off date: 1.8.74)

MUNICH:
International Construction Machinery Fair (Bauma '75)—March 6-12, 1975
Joint venture with the appropriate trade association.
(Mrs. A. P. Roythorne, ext. 7080)
(Cut off date: Not yet arranged)

MOSCOW:
Building and Road Making Machinery and Equipment for Mechanisation of Construction and Erection—August-October 1975
The Department of Trade and Industry may organise a British pavilion at this event.
(R. M. Dale, Ext. 7246)
(Cut off date: Not yet arranged)

BOLOGNA:
International Building Exhibition—October 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 16.12.74)

1976

MUNICH:
International Trade Exhibition of Building Materials, Structural Elements and Interior Finishing (BAU)—January/February 1976
Joint venture with the appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: Not yet arranged)

UTRECHT:
International Building Exhibition—March 1976
Joint venture with the appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: Not yet arranged)

Chemicals and Allied Industries, including Plastics

1974

BUDAPEST:
International Exhibition of Artificial Materials (Hungaroplast)—April 19-24, 1974
Joint venture with the London Chamber of Commerce.
(Miss H. Howie, Ext. 7213)
(Cut off date: Passed)

MUNICH:
International Trade Exhibition and Congress for Bio-chemical Analysis (Analytica)—April 22-26, 1974
Joint venture with Scientific Instrument Manufacturers' Association of Great Britain.
(B. G. Doyle, Ext. 7180)
(Cut off date: Passed)

CALGARY:
National Petroleum Show—May 7-10, 1974
Joint venture with the Council of British Manufacturers of Petroleum Equipment.
(R. J. Middleton, Ext. 7094)
(Cut off date: Passed)

AMSTERDAM:
European Exhibition for Petroleum Technology (Petrotech)—May 28-31, 1974
Joint venture with the London Chamber of Commerce.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Passed)

PARIS:
International Plastics and Rubber Exhibition (Europlastique)—June 5-12, 1974
Joint venture with the British Plastics Federation.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Passed)

MOSCOW:
Exhibition on the Synthesis and Processing of Polymers (Polimeri '74)—September 3-16, 1974
Possible British pavilion.
(R. M. Dale, Ext. 7246)
(Cut off date: 4.3.74)

BASLE:
International Exhibition of Laboratory Chemical Engineering Measurement and Automation Techniques in Chemistry (Ilmac)—September 10-14, 1974
Joint venture with Sira Institute.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: Passed)

TORONTO:
Canadian Chemical and Process Equipment Exhibition—October 15-17, 1974
Joint venture with the London Chamber of Commerce.
(R. J. Middleton, Ext. 7094)
(Cut off date: 1.3.74)

TOKYO:
5th International Plastics Fair—November 17-23, 1974
Joint venture with British Plastics Federation.
(M. F. Moor, Ext. 7317)
(Cut off date: 31.1.74)

GOTHENBURG:
International Plastics Exhibition (Scanplast '74)—November 1974
Joint venture with appropriate trade association.
(P. F. Aitken, Ext. 7207)
(Cut off date: 8.3.74)

1975

DUSSELDORF:
7th International Fair for the Plastics Industry (Kunststoffe)—October 7-14, 1975
Joint venture with the British Plastics Federation.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Not yet arranged)

1976

UTRECHT:
International Plastics Exhibition (Macroplastic)—Spring 1976
Joint venture with the appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Not yet arranged)

MUNICH:
International Trade Exhibition and Congress for Biochemical Analysis (Analytica)—April 1976
Joint venture with the appropriate trade association.
(B. G. Doyle, Ext. 7180)
(Cut off date: Not yet arranged)

Clothing

1974

PARIS:
Knitting Industries Exhibition—February 9-12, 1974
Joint venture with British Hosiery and Knitwear Export Group.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: Passed)

PARIS:
European Menswear Exhibition—February 9-12, 1974
Joint ventures with:
(i) British Menswear Guild.
(ii) Clothing Export Council.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: Passed)

COLOGNE:
Spring Men's Fashion Week—February 22-24, 1974
Joint venture with Clothing Export Council.
(S. F. Morris, Ext. 7045)
(Cut off date: Passed)

COPENHAGEN:
International Fashion Fair—March 17-20, 1974
Joint venture with Clothing Export Council.
(P. F. Aitken, Ext. 7207)
(Cut off date: Passed)

MUNICH:
International Fashion Week—March 24-28, 1974
Joint venture with Clothing Export Council.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Passed)

PARIS:
International Exhibition of Women's Ready-to-Wear Clothing (Pret-a-Porter)—March 30-April 4, 1974
Joint venture with the Clothing Export Council.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: Passed)

BRNO:
Fifth International Consumer Goods Fair—April 20-28, 1974
Possible joint venture with Clothing Export Council.
(M. L. Sellek, Ext. 7314)
(Cut off date: Passed)

COLOGNE:
International Fair of Lingerie, Foundation Garments, Underwear and Swimwear—September 1974
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 28.2.74)

COLOGNE:
International Fair for the Child—October 11-13, 1974
Joint venture with the National Children's Wear Association.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Not yet arranged)

1975

COLOGNE:
Spring Men's Fashion Week—February 1975
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 30.9.74)

PARIS:
European Menswear Exhibition—February 1975
Joint ventures with appropriate trade associations.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: Not yet arranged)

PARIS:
Knitting Industries Exhibition—February 1975
Joint venture with appropriate trade association.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: Not yet arranged)

COLOGNE:
International Fair for the Child—March 1975
Joint venture with the National Children's Wear Association.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Not yet arranged)

COLOGNE:
International Fair of Lingerie, Foundation Garments and Swimwear—September 1975
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 28.2.75)

COLOGNE:
International Fair for the Child—October 1975
Joint venture with the National Childrens' Wear Association.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Not yet arranged)

Display and Shop Equipment

1975

DUSSELDORF:
5th European Fair Modern Shopfitting and Display with Congress (Euroshop)—February 14-18, 1975
Joint venture with the National Display Equipment Association.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: 1.4.74)

Engineering, Electrical and Electronic, including Radio and Television

1974

ANAHEIM:
National Electronic Packaging Show (Nepcon West)—February 26-28, 1974
Joint venture with the Westminster Chamber of Commerce.
(J. W. Coupar, Ext. 7097)
(Cut off date: Passed)

HOUSTON:
National Association of Broadcasters' Convention and Exhibition—March 17-20, 1974
Joint venture with the Electronic Engineering Association.
(J. W. Coupar, Ext. 7097)
(Cut off date: Passed)

NEW YORK:
Institute of Electrical and Electronic Engineers (Intercon)—March 26-29, 1974
Joint venture with the Electronic Engineering Association.
(J. W. Coupar, Ext. 7097)
(Cut off date: Passed)

PARIS:
International Exhibition of Electronic Components—April 1-5, 1974
Joint venture with Electronic Components Board.
(Miss D. Wilmot, Ext. 7211)
(Cut off date: Passed)

CANNES:
International Television Programme Market (MIP-TV)—April 18-23, 1974
Joint venture with Film Production Association.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: 15.2.74)

CHICAGO:
National Computer Conference and Exposition—May 6-9, 1974
Joint venture with Business Equipment Trade Association.
(C. J. Wareing, Ext. 7242)
(Cut off date: Passed)

CHICAGO:
International Coil Winding Show—May 21-23, 1974
Joint venture with International Coil Winding Association.
(J. W. Coupar, Ext. 7097)
(Cut off date: Passed)

SAN MATEO:
Semi-conductor Equipment and Material Institute Convention (Semicon IV)—May 21-23, 1974
Joint venture with Electronic Engineering Association.
(J. W. Coupar, Ext. 7097)
(Cut off date: Passed)

BRUSSELS:
International Electronics Packaging Convention and Exhibition—(Internepcon/Europa '74)—May 28-30, 1974
Joint venture with Westminster Chamber of Commerce.
(K. J. C. Edgington, Ext. 7216)
(Cut off date: Passed)

TOKYO:
British Export Marketing Centre—Electronics for Aviation Exhibition—June 17-22, 1974
Sponsored by Electronics Engineering Association.
(F. Sherry, 437 0678)
(M. F. Moor, Ext. 7317)
(Cut off date: Passed)

NEW YORK:
National Electronic Packaging and Production Conference and Exhibition (Nepcon East)—June 18-20, 1974
Joint venture with the Westminster Chamber of Commerce.
(J. W. Coupar, Ext. 7097)
(Cut off date: Passed)

JOHANNESBURG:
Mines and Electra '74—July 1-5, 1974
Joint venture with:
(i) London Chamber of Commerce.
(ii) British Electrical and Allied Manufacturers Association Ltd.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: Passed)

AMSTERDAM:
International Radio and Television Exhibition (Firato)—August 29-September 8, 1974
Joint ventures with appropriate trade associations.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: 20.2.74)

LOS ANGELES:
Western Electronic Show and Convention (Wescon)—September 1974
Joint venture with the appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.5.74)

MELBOURNE:
International Control Electronics Telecommunications Instruments and Automation Exhibition and Congress (Cetia)—October 7-11, 1974
Joint venture with:
(i) Association of Public Address Engineers.
(ii) British Electrical and Allied Manufacturers Association.
(Mrs. P. W. Davies, Ext. 7093)
(Cut off date: Not yet arranged)

TOKYO:
British Export Marketing Centre—Audio Equipment Exhibition—October 15-19, 1974
Sponsored by Federation of British Audio.
(D. M. Chave, 01 460 5225)
(M. A. Burrows, Ext. 360)
(Cut off date: 31.1.74)

NEW YORK:
Instrument Automation Conference and Exhibition (ISA Show)—October 28-31, 1974
Joint venture with the appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.3.74)

AMSTERDAM:
International Electronic Components Exhibition (Fiarex)—October 28-November 1, 1974
Joint venture with the appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 16.2.74)

CHICAGO:
National Electronic Packaging Conference and Exhibition (Nepcon Central)—October 1-3, 1974
Joint venture with the appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.4.74)

TOKYO:
Japan Electronics Show—October 1-6, 1974
Joint venture with appropriate trade association.
(M. F. Moor, Ext. 7317)
(Cut off date: Not yet arranged)

MUNICH:
International Trade Fair for Production in the Electronic Industry (Electronica)—November 7-13, 1974
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 7180)
(Cut off date: 30.1.74)

MILAN:
Instrumentation and Automation Exhibition—November 13-19, 1974
Joint venture with The British Electrical and Allied Manufacturers' Association Ltd.
(R. E. Newton, Ext. 571)
(Cut off date: 1.4.74)

TOKYO:
British Export Marketing Centre—Gas Distribution Equipment Exhibition—December 10-14, 1974
Sponsored by Scottish Council for Development and Industry.
(D. Reid, 031 225 7911)
(M. A. Burrows, Ext. 360)
(Cut off date: 31.3.74)

1975

PARIS:
International Lighting Exhibition—January 1975
Joint venture with appropriate trade association.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Not yet arranged)

ANAHEIM:
National Electronic Packaging Show (Nepcon West)—February 11-13, 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.9.74)

NEW YORK:
Institute of Electrical and Electronic Engineers (Intercon)—March 24-27, 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.9.74)

STOCKHOLM:
International Instruments and Measurements Techniques Trade Fair—April 2-6, 1975
Joint venture with appropriate trade association.
(P. F. Aitken, Ext. 7207)
(Cut off date: 7.6.74)

LAS VEGAS:
National Association of Broadcasters' Convention and Exhibition—April 6-9, 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.11.74)

MONTREAL:
Instrument Automation Conference and Exhibition (ISA)—April 23-25, 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.10.74)

DALLAS:
Conference and Exposition on Underground Distribution—April 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.10.74)

CANNES:
International Television Programme Market (MIP-TV)—April 1975
Joint venture with appropriate trade association.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Not yet arranged)

PARIS:
International Exhibition of Electronic Components—April 1975
Joint venture with appropriate trade association.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: Not yet arranged)

CHICAGO:
International Coil Winding Show—May 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.11.74)

SAN MATEO:
Semi-conductor Equipment and Material Institute Convention (Semicon V)—May 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.11.74)

MOSCOW:
Communications Equipment and Systems—May-June 1975
Joint venture with appropriate trade association
(R. M. Dale, Ext. 7246)
(Cut off date: Not yet arranged)

WASHINGTON D.C.
National Cable Television Association Annual Convention and Exhibition—June 16-19, 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.11.74)

NEW YORK:
National Electronic Packaging and Production Conference and Exhibition (Nepcon East)—June 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.12.74)

BRUSSELS:
International Electronics Packaging Convention and Exhibition (Internepcon/Europa '75)—June 1975
Joint venture with appropriate trade association.
(K. J. Edgington, Ext. 7216)
(Cut off date: 1.1.75)

BASLE:
International Exhibition of Industrial Electronics (INEL)—September 9-13, 1975
Joint venture with the British Electrical and Allied Manufacturers' Association Ltd.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 30.9.74)

TORONTO:
International Electronics Exposition—September 29-October 1, 1975
Joint venture with the appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.3.75)

Engineering, Other

1974

TOKYO:
British Export Marketing Centre—Metrology and Tooling Equipment Exhibition—February 18-23, 1974
Sponsored by The Gauge and Toolmakers Association.
(A. R. Smythe, Tel. 01 493 3451)
(M. A. Burrows, Ext. 360)
(Cut off date: Passed)

LOS ANGELES:
Western Metal and Tool Exposition (Westec)—March 11-15, 1974
Joint venture with the Machine Tool Trades Association.
(J. Henderson, Ext. 265)
(Cut off date: Passed)

WARSAW:
British Engineering Week—March 18-23, 1974
Organised by The London Chamber of Commerce.
(G. A. Casburn, Ext. 689)
(Cut off date: Passed)

ZURICH:
19th Annual International Gas Turbine Conference and Products Show—March 31-April 4, 1974
Joint venture with The British Electrical and Allied Manufacturers Association Ltd.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: Passed)

STUTTGART:
South German Trade Drive
All British Machine Tools and Equipment Exhibition—April 22-27, 1974
Organised with the Machine Tool Trades Association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: Passed)

STOCKHOLM:
International Transport and Mechanical Handling Trade Fair—April 22-28, 1974
Joint venture with the Birmingham Engineering and Building Centre Ltd.
(P. F. Aitken, Ext. 7207)
(Cut off date: Passed)

TORONTO:
Containerisation and Physical Distribution Exhibition—April 23-25, 1974
Joint venture with the Birmingham Chamber of Commerce and Industry.
(J. Henderson, Ext. 265)
(Cut off date: Passed)

PHILADELPHIA:
Society of Manufacturing Engineers Annual Conference and Exhibition (SME)—April 29-May 3, 1974
Joint venture with Machine Tool Trades Association.
(J. Henderson, Ext. 265)
(Cut off date: Passed)

AMSTERDAM:
International Exhibition for Traffic Engineering (Intertraffic 1974)—May 14-17, 1974
Joint venture with British Electrical and Allied Manufacturers Association.
(S. F. Morris, Ext. 7045)
(Cut off date: Passed)

BRUSSELS:
International Industrial Equipment Exhibition—May 16-22, 1974
Joint venture with Association of Hydraulic Equipment Manufacturers.
(K. J. C. Edgington, Ext. 7216)
(Cut off date: Passed)

MILAN:
International Exhibition of Hydraulic Pneumatic and Lubricating Apparatus (Fluid 1974)—June 5-10, 1974
Joint venture with Association of Hydraulic Equipment Manufacturers.
(R. E. Newton, Ext. 571)
(Cut off date: Passed)

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DUSSELDORF:
International Foundry Trade Fair (GIFA)—June 8-14, 1974
Joint venture with the Foundry Trades' Equipment and Supplies Association Ltd.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Passed)

BASLE:
International Wire Exhibition—June 25-29, 1974
Joint venture with The Wire Machinery Association.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: Passed)

JOHANNESBURG:
Mines and Electra '74—July 1-5, 1974
Joint venture with:
(i) London Chamber of Commerce.
(ii) British Electrical and Allied Manufacturers Association Ltd.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: Passed)

TOKYO:
British Export Marketing Centre—Pipes and Pipelines Exhibition—July 1-6, 1974
Sponsored by Engineering Industries Association.
(M. A. Burrows, Ext. 360)
(Cut off date: Passed)

STAVANGER:
'Offshore North Sea'—Oil and Gas Exploitation Exhibition—September 3-6, 1974
Joint venture with:
(i) The Association of British Oceanic Industries.
(ii) Council of British Manufacturers for Petroleum Equipment (CBMPE).
(P. F. Aitken, Ext. 7207)
(Cut off date: Passed)

CHICAGO:
International Machine Tool Show (NMTBA)—September 4-13, 1974
Joint venture with the Machine Tool Trades Association.
(J. Henderson, Ext. 265)
(Cut off date: Passed)

BASLE:
International Exhibition of Laboratory Chemical Engineering Measurement and Automation Techniques in Chemistry (Ilmac)—September 10-14, 1974
Joint venture with Sira Institute.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: Passed)

BRNO:
International Engineering Fair—September 11-19, 1974
Joint ventures with:
(i) Scientific Instrument Manufacturers Association.
(ii) Federation of Manufacturers of Construction Equipment and Cranes.
(iii) Birmingham Chamber of Commerce.
(Cut off date: Passed)

SYDNEY:
International Engineering Exhibition—September 23-28, 1974
Joint venture with:
(i) Engineering Industries Association.
(ii) Birmingham Chamber of Commerce and Industry.
(iii) Association of Hydraulic Equipment Manufacturers.
(Mrs. P. W. Davies, Ext. 7093)
(Cut off date: Passed)

HAMBURG:
Ship and Machinery Exhibition—September 24-28, 1974
Joint venture with the British Marine Equipment Council.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: 15.2.74)

JOHANNESBURG:
International Materials Handling Exhibition—October 22-26, 1974
Joint venture with the Birmingham Engineering and Building Centre.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: 29.3.74)

STOCKHOLM:
International Technical Fair—October 24-30, 1974
Joint venture with Westminster Chamber of Commerce.
(P. F. Aitken, Ext. 7207)
(Cut off date: 29.3.74)

ZURICH:
International Hydraulics and Pneumatics Exhibition—October 28-November 2, 1974
Joint ventures with:
(i) The British Compressed Air Society.
(ii) The Association of Hydraulic Equipment Manufacturers.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 25.1.74)

LIMA:
World Mining Fair and 8th World Mining Congress (Tecnomin '74)—November 3-12, 1974
Joint ventures with:
(i) Association of British Mining Equipment Exporters.
(ii) London Chamber of Commerce and Industry.
(N. J. D. Robinson, Ext. 7011)
(Cut off date: Passed)

PHILADELPHIA:
Hydraulics and Pneumatics Show—November 12-14, 1974
Joint venture with the Association of Hydraulic Equipment Manufacturers.
(J. Henderson, Ext. 265)
(Cut off date: 30.4.74)

GOTHENBURG:
Scanautomatik—Hydraulics, Pneumatics and Automation Trade Fair—November 22-27, 1974
Joint venture with the Association of Hydraulic Equipment Manufacturers Ltd.
(P. F. Aitken, Ext. 7207)
(Cut off date: Passed)

OSAKA:
Japan International Machine Tool Fair—October 24-November 4, 1974
Joint venture with Machine Tool Trades Association.
(M. A. Burrows. Ext. 360)
(Cut off date: 16.12.73)

1975

HOUSTON:
Gas Turbine Conference and Products Show—March 2-6, 1975
Joint venture with the British Electrical and Allied Manufacturers' Association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.3.74)

PARIS:
International Hydraulics and Compressed Air Exhibition (Mecanelem)—May 1975
Joint venture with appropriate trade association.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Not yet arranged).

PARIS:
European Machine Tool Exhibition—June 17-26, 1975
Joint venture with appropriate trade association.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Not yet arranged)

HELSINKI:
International Technical Fair—September 1975
Joint venture with the appropriate trade association.
(P. F. Aitken, Ext. 7207)
(Cut off date: 6.9.74)

UTRECHT:
International Exhibition of Machinery and Equipment for the Chemicals, Foodstuffs and Food and Drink Industries (Machevo)—October 22-29, 1975
Joint venture with the appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Not yet arranged)

ZURICH:
International Trade Fair for High Precision Techniques Dimensional Measurement and Control (Microtecnic)—October 27-November 1, 1975
Joint venture with the appropriate trade association.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 31.1.75)

FRANKFURT:
Chemical Engineering Exhibition and Congress (Achema)—June 16-23, 1976
Joint ventures with appropriate trade associations.
(B. G. Doyle, Ext. 7180)
(Cut off date: Not yet arranged)

Foodstuffs, Food Machinery, Hotel and Catering Equipment

1974

AMSTERDAM:
International Hotel, Cafe and Restaurant Exhibition (Horecava)—January 7-10, 1974
Joint venture with the London Chamber of Commerce.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Passed)

COLOGNE:
International Sweets and Biscuits Fair (ISM '74)—February 5-9, 1974
Joint venture with British Food Export Council.
(S. F. Morris, Ext. 7045)
(Cut off date: Passed)

JOHANNESBURG:
Hotel and Catering Exhibition (Hotel '74)—February 25-March 2, 1974
Joint venture with London Chamber of Commerce.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: Passed)

FRANKFURT:
International Meat Trade Fair (IFFA)—April 28-May 5, 1974
Joint venture with London Chamber of Commerce.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: Passed)

DALLAS:
Annual Convention of the Supermarket Institute—May 5-8, 1974
Joint venture with British Food Export Council.
(W. Lewis, Ext. 7204).
(Cut off date: Passed)

DUSSELDORF:
International Bakery Trade Fair (IBA)—May 11-19, 1974
Joint venture with the Process Plant Association.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Passed)

TOKYO:
British Export Marketing Centre—Food Exhibition—May 13-18, 1974
Sponsored by British Food Export Council.
(I. S. Harrison, Tel. 01 839 4181)
(M. F. Moor, Ext. 7317)
(Cut off date: Passed)

CHICAGO:
National Restaurant/Hotel/Motel Convention and Exhibition—May 18-22, 1974
Joint venture with the London Chamber of Commerce and Industry.
(R. J. Middleton, Ext. 7094).
(Cut off date: Passed)

SYDNEY:
International Catering Trade Fair—May 27-31, 1974
Joint venture with London Chamber of Commerce and Industry.
(Mrs. P. W. Davies, Ext. 7093).
(Cut off date: Passed)

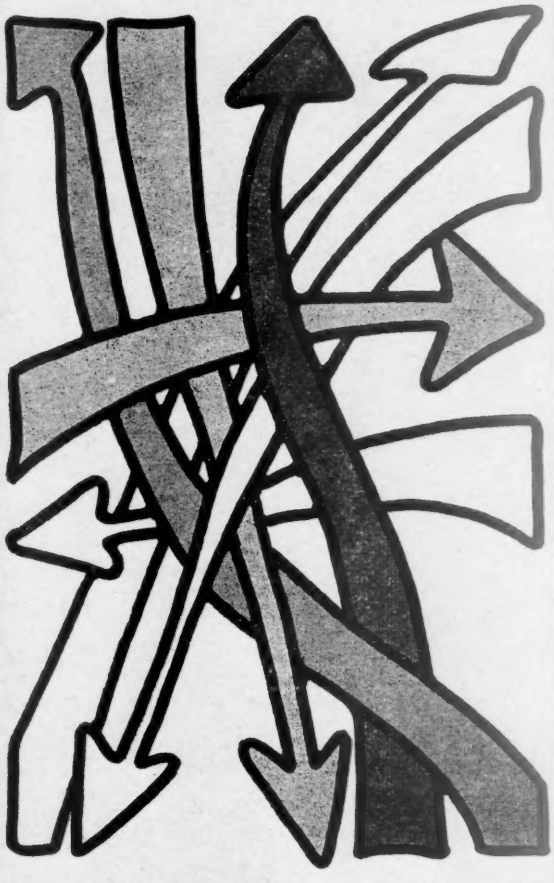
BOLOGNA:
International Foodstuffs Exhibition (SIA)—June 5-16, 1974
Joint venture with British Food Export Council.
(R. E. Newton, Ext. 571)
(Cut off date: Passed)

NEW YORK:
National Fancy Food and Confection Show—July 21-24, 1974
Joint venture with the British Food Export Council.
(W. Lewis, Ext. 7204)
(Cut off date: Not yet arranged)

TOKYO:
International Restaurant Equipment Show—August 1974
Joint venture with London Chamber of Commerce.
(M. A. Burrows, Ext. 362)
(Cut off date: Not yet arranged)

PARKER

INTERNATIONAL



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BUDAPEST:
International Agricultural and Food Industry Machine and Instrument Exhibition (Agromasexpo)—September 14-22, 1974
Possible joint venture with:
(i) British Agricultural Export Council.
(ii) Agricultural Engineers Association.
(Miss H. Howie, Ext. 7213)
(Cut off date: 14.3.74)

MUNICH:
International Food Industry Trade Fair (IKOFA)—September 19-25, 1974
Joint venture with British Food Export Council.
(B. G. Doyle, Ext. 7180)
(Cut off date: Passed)

GOTHENBURG:
Hotel and Restaurant Exhibition (Interrest '74)—October 8-11, 1974
Joint venture with the London Chamber of Commerce.
(P. F. Aitken, Ext. 7207)
(Cut off date: 8.2.74)

COLOGNE:
International Trade Exhibition for Snack and Group Meal Services (Eurosnack and Catering)—October 26-29, 1974
Joint venture with London Chamber of Commerce and Industry.
(S. F. Morris, Ext. 7045)
(Cut off date: 28.2.74)

NEW YORK:
National Hotel and Motel Exposition—November 11-14, 1974
Joint venture with the appropriate trade association.
(R. J. Middleton, Ext. 7094)
(Cut off date: Not yet arranged)

PARIS:
International Food Products Exhibition (SIAL)—November 12-18, 1974
A joint venture with British Food Export Council.
(Miss D. Wilmot, Ext. 7211)
(Cut off date: Passed)

PARIS:
International Malt and Beer Industries Equipment Exhibition—November 12-18, 1974
Joint venture with appropriate trade association.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Not yet arranged)

BARCELONA:
Hotel Management Maintenance Equipment and Gastronomy Exhibition (Hogarotel)—November 20-December 1, 1974
Joint venture with the appropriate trade association.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 20.3.74)

1975

AMSTERDAM:
International Hotel, Cafe and Restaurant Exhibition (Horecava)—January 1975
Joint venture with the appropriate trade association.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Not yet arranged)

COLOGNE:
International Fine Foods and Provisions Exhibition (Anuga)—September 1975
Joint venture with British Food Export Council.
(S. F. Morris, Ext. 7045)
(Cut off date: 28.2.75)

DUBLIN:
Irish International Food and Drink Fair—September 1975
Joint venture with the appropriate trade association.
(K. J. Edgington, Ext. 7216)
(Cut off date: 6.2.75)

UTRECHT:
International Exhibition of Machinery and Equipment for the Chemicals, Foodstuffs and Food and Drink Industries (Machevo)—October 22-29, 1975
Joint venture with the appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Not yet arranged)

BASLE:
International Hotel and Catering Exhibition (Igeho)—November 1975
Joint venture with the appropriate trade association.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 18.2.75)

1976

AMSTERDAM:
International Hotel Cafe and Restaurant Exhibition (Horecava)—January 1976
Joint venture with the appropriate trade association.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Not yet arranged)

Footwear

1974

PARIS:
Spring Footwear Fair (Chaussure Expo Printemps—March 3-5, 1974
Joint venture with British Footwear Manufacturers Federation.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Passed)

BOLOGNA:
International Shoe and Leather Fair—March 9-12, 1974
Joint venture with British Footwear Manufacturers Federation.
(R. E. Newton, Ext. 571)
(Cut off date: Passsd)

CHICAGO:
Shoe Show and International Footwear Exposition—March 10-13, 1974
Joint venture with British Footwear Manufacturers Federation.
(L. Devine, Ext. 318)
(Cut off date: Passed)

DUSSELDORF:
European Footwear Samples Display (GDS)—March 23-25, 1974
Joint venture with the British Footwear Manufacturers Federation.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Passed)

DUSSELDORF:
European Footwear Samples Display (GDS)—September 21-23, 1974
Joint venture with the British Footwear Manufacturers Federation.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Not yet arranged)

BUDAPEST:
International Exhibition of Machinery for Textile, Clothing, Leather, Shoe Industries and for Laundries—October 9-16, 1974
Possible joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: 9.4.74)

1975

DUSSELDORF:
European Footwear Samples Display (GDS)—March 1975
Joint venture with the British Footwear Manufacturers Federation.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Not yet arranged)

BOLOGNA:
International Shoe and Leather Fair—March 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: September 1974)

DUSSELDORF:
European Footwear Samples Display (GDS—September 1975
Joint venture with the British Footwear Manufacturers Federation.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Not yet arranged)

1976

DUSSELDORF:
European Footwear Samples Display (GDS)—March 1976
Joint venture with the British Footwear Manufacturers Federation.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Not yet arranged)

Furniture, Furnishings, Household Equipment and Hardware

1974

COLOGNE:
International Furniture Fair—January 22-27, 1974
Joint venture with British Furniture Manufacturers Federation.
(S. F. Morris, Ext. 7045)
(Cut off date: Passed)

TORONTO:
Canadian Hardware Show—February 11-13, 1974
Joint venture with the Hardware Manufacturers Association.
(W. Lewis, Ext. 7204)
Cut off date: Passed

COLOGNE:
International Hardware Fair—February 15-17, 1974
Joint ventures with:
(i) Hardware Manufacturers Association.
(ii) Federation of British Hand Tool Manufacturers.
(S. F. Morris, Ext. 7045)
(Cut off date: Passed)

COLOGNE:
International Housewares Fair—February 17-19, 1974
Joint ventures with:
(i) Council for Small Industries in Rural Areas.
(ii) Hardware Manufacturers Association.
(iii) British Artmetal Manufacturers Export Group.
(iv) United Kingdom Cutley and Silverware Manufacturers Association.
(S. F. Morris, Ext. 7045)
(Cut off date: Passed)

COLOGNE:
International Trade Fair for Large Household Apparatus and Electrical Appliances (Domotechnica)—March 3-6, 1974
Joint ventures with:
(i) British Electrical Allied Manufacturers Association.
(ii) Birmingham Engineering and Building Centre.
(S. F. Morris, Ext. 7045)
(Cut off date: Passed)

TOKYO:
British Export Marketing Centre Furniture Exhibition—March 25-30, 1974
Sponsored by the British Furniture Manufacturers Export Club Ltd.
(J. A. Diab, Tel. 01-580 5115)
(M. F. Moor, Ext. 7317)
(Cut off date: Passed)

COPENHAGEN:
Scandinavian Furniture Fair—May 8-12, 1974
Joint venture with the British Furniture Manufacturers Export Club Ltd.
(P. F. Aitken, Ext. 7207)
(Cut off date: Passed)

MILAN:
Carpet and Furnishing Textiles Fair—May 23-27, 1974
Joint venture with the British Carpet Export Promotion Council.
(R. E. Newton, Ext. 571)
(Cut off date: Passed)

MONTREAL:
Montreal Furniture Market—August 11-15, 1974
Joint venture with British Furniture Manufacturers Export Club Ltd.
(W. Lewis, Ext. 7204)
(Cut off date: 14.2.74)

ST. GALLEN:
International Furniture Fair (Intermoebel)—August 31-September 3, 1974
Joint venture with the appropriate trade association.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 18.2.74)

BASLE:
International Hardware Fair (Interferex)—September 1-3, 1974
Joint venture with the Hardware Manufacturers Association.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 21.1.74)

TOKYO:
British Export Marketing Centre Carpets Exhibition—September 23-28, 1974
British Carpets Export Association.
(G. H. Davidson, Tel. 01-930 8711)
(M. F. Moor, Ext. 7317)
(Cut off date: Passed)

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MILAN:
International Furniture Fair September 20-25, 1974
Joint venture with the British Furniture Manufacturers' Export Club Ltd.
(R. E. Newton, Ext. 571)
(Cut off date: 1.3.74)

LYON:
International Furniture and Furnishing Accessories Exhibition (Meuropam) —October 1974
Joint venture with British Furniture Manufacturers' Federation.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: 28.2.74)

1975

PARIS:
International Carpet and Floor Covering Exhibition—January 1975
Joint venture with the appropriate trade association.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Not yet arranged)

PARIS:
International Furniture Exhibition—January 1975
Joint venture with British Furniture Manufacturers' Federation.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: 31.3.74)

COLOGNE:
International Hardware Fair—February 1975
Joint ventures with appropriate Trade Associations.
(S. F. Morris, Ext. 7045)
(Cut off date: 31.8.74)

COLOGNE:
International Housewares—February 1975
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 31.8.74)

COLOGNE:
International Trade Fair for Large Household Apparatus and Electrical Appliances (Domotechnica)—March 1975
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 31.8.74)

MILAN:
Carpet and Furnishing Textiles Fair—May 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.12.74)

COLOGNE:
International Accessory, Machinery and Materials Fair for Furniture Production Interior Decoration and Furnishing (Interzum)—June 4-7, 1975
Joint ventures with:
(i) Birmingham Chamber of Commerce.
(ii) British Carpets Export Promotion Council.
(Cut off date: 28.2.74)

UTRECHT:
International Furniture Show—September 29-October 4, 1975
Joint venture with appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: Not yet arranged)

MILAN:
International Furniture Fair—September 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.3.75)

DUBLIN:
Irish Hardware and Household Goods Exhibition—October 1975
Joint venture with the appropriate trade association.
(K. J. C. Edgington, Ext. 7216)
(Cut off date: 12.3.75)

Heating and Ventilating

1974

STUTTGART:
International Trade Fair for Oil and Gas Fired Heating and Air Conditioning (Intherm)—March 12-16, 1974
Joint venture with the Birmingham Engineering and Building Centre Ltd
(J. C. C. Hicks, Ext. 7201)
(Cut off date: Passed)

PARIS:
International Heating, Refrigerating and Air Conditioning Exhibition (Interclima)—June 6-12, 1974
Joint venture with the Heating, Ventilating and Air Conditioning Association (Hevac).
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Passed)

JOHANNESBURG:
International South African Building Exhibition—August 1-8, 1974
Joint venture with:
(i) Building Materials Export Group
(ii) Heating, Ventilating and Air Conditioning Manufacturers Association.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: Passed)

1975

UTRECHT:
International Heating and Ventilating Exhibition—February 1975
Joint venture with appropriate trade association).
(B. G. Doyle, Ext. 7180)
(Cut off date: Not yet arranged)

FRANKFURT:
8th International Sanitation, Heating and Air-conditioning Exhibition ('ISH')—March 19-23, 1975
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 7180)
(Cut off date: Not yet arranged)

MILAN:
14th Exhibition and Congress for Heating, Ventilating, Refrigeration and Sanitary Engineering—March 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.9.74)

1976

STUTTGART:
International Trade Fair for Oil and Gas Fired Heating and Air Conditioning (Intherm)—March 1976
Joint venture with the appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: Not yet arranged)

Horticulture and Horticultural Equipment

1974

COLOGNE:
International Garden Trade Fair—September 15-17, 1974
Joint venture with the Federation of Garden and Leisure Equipment Exporters Ltd.
(S. F. Morris, Ext. 7045)
(Cut off date: 28.2.74)

1975

COLOGNE:
International Garden Trade Fair—September 1975
Joint venture with appropriate trade association.
(S. F. Morris Ext. 7045)
(Cut off date 28.2.75)

Hospital, Medical, Surgical and Dental Equipment

1974

FLORENCE:
British Medical Exhibition—February 25-March 2, 1974
Organised by Overseas Exhibition Services Ltd., 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).
(R. E. Newton, Ext. 571)
(Cut off date: Passed)

RIGA:
Research Instruments and Apparatus Exhibition—March 12-21, 1974
Joint venture with the Scientific Instrument Manufacturers Association.
(R. M. Dale, Ext. 7246)
(Cut off date: Passed)

BUCHAREST:
International Exhibition of Medical Apparatus, Instruments, Installations and Products (Medicina)—March 25-28, 1974
Possible joint venture with British Hospitals Export Council.
(Miss H. Howie, Ext. 7213)
(Cut off date: Passed)

ATLANTIC CITY:
Federation of American Societies of Experimental Biology Exhibition and Conference—April 7-12, 1974
Joint venture with Scientific Instrument Manufacturers Association.
(J. W. Coupar, Ext. 7097)
(Cut off date: Passed)

KINGSTON:
Jamaica Medical Congress—April 22-26, 1974
Joint venture with the British Surgical Export Group.
(J. W. Coupar, Ext. 7097)
(Cut off date: Passed)

TOKYO:
British Export Marketing Centre Medical Equipment Exhibition—April 22-27, 1974
Sponsored by British Hospitals Export Council.
(J. Harris, Tel. 01-262 2641)
(M. Burrows, Ext. 360)
Cut off date: Passed)

HAMBURG:
19th International Dental Show—April 23-28, 1974
Joint venture with the British Dental Trade Association.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Passed)

PARIS:
International Ophthalmological Congress and Exhibition—May 26-31, 1974
Joint venture with British Hospitals Export Council.
(Miss D. Wilmot, Ext. 7211)
(Cut off date: Passed)

MOSCOW:
Public Health, Medical Equipment and Drugs—May 28-June 10, 1974
Joint venture with British Hospitals Export Council.
(R. M. Dale, Ext. 7246)
(Cut off date: Passed)

STUTTGART:
Exhibition for Hospital Equipment and Supplies ('FAB')—June 18-21, 1974
Joint venture with the British Hospitals Export Council.
(B. G. Doyle, Ext. 7201)
(Cut off date: Passed)

BUENOS AIRES:
World Congress of Cardiology—September 1-7, 1974
Joint venture with British Hospital Export Council.
(N. J. D. Robinson, Ext. 7011)
(Cut off date: Passed)

MADRID:
4th European Congress of Anaesthesiology—September 5-11, 1974
Joint venture with the British Hospitals Export Council.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: Passed)

SINGAPORE:
4th Asian and Australasian Congress of Anaesthesiologists—September 22-26, 1974
Joint venture with British Hospitals Export Council.
(I. D. Spencer, Ext. 7099)
(Cut off date: Passed)

TOKYO:
Exhibition and First World Congress of Nuclear Medicine—September 30-October 4, 1974
Joint venture with British Hospitals Export Council.
(M. A. Burrows, Ext. 360)
(Cut off date: Passed)

BUENOS AIRES:
World Congress of Pediatrics—October 3-9, 1974
Joint venture with British Hospitals Export Council.
(N. J. D. Robinson, Ext. 7011)
(Cut off date: Passed)

WASHINGTON DC:
American Society of Anaesthesiologists—October 12-16, 1974
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.4.74)

GOTHENBURG:
International Medical Care and Health Exhibition—October 17-24, 1974
Joint venture with the appropriate trade association.
(P. F. Aitken, Ext. 7207)
(Cut off date: 8.3.74)

FLORENCE:
World Congress on Cancer—October 20-26, 1974
Joint venture with the British Hospitals Export Council.
(R. E. Newton)
(Cut off date: Passed)

TORONTO:
Ontario Hospital Association Annual Convention—October 1974
Joint venture with the appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.4.74)

VIENNA:
5th International Trade Exhibition of Medical and Hospital Equipment (IFAS)—November 6-9, 1974
Joint venture with appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: 6.5.74)

DUSSELDORF:
International Exhibition and Congress on Diagnostics (Diagnostica)—November 13-17, 1974
Joint venture with the British Hospitals Export Council.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: 1.4.74)

1975

BOSTON:
New England Hospital Assembly—March 23-26, 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.9.74)

UTRECHT:
International Hospital Equipment Exhibition (Medica)—April 14-18, 1975
Joint venture with the appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Not yet arranged)

ZAGREB:
Medicine and Medical Aids Exhibition—June 1975
Joint venture with appropriate trade association.
(D. V. Griffiths, Ext. 602)
(Cut off date: 30.10.74)

DUSSELDORF:
International Exhibition and Congress on Diagnostics (Diagnostica)—June 1975
Joint venture with the British Hospitals Export Council.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Not yet arranged)

BASLE:
International Fair for Medical Electronics and Bioengineering (Medex)—September 9-13, 1975
Joint venture with British Electrical and Allied Manufacturers' Association.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 30.9.74)

HELSINKI:
Physician Day's Exhibition (Medicine '75)—January 1975
Joint venture with the appropriate trade associations.
(P. F. Aitken, Ext. 7207)
(Cut off date: 28.6.74)

BRUSSELS:
8th International Exhibition of Medical and Hospital Equipment—October 1975
Joint venture with appropriate trade association.
(K. J. C. Edgington, Ext. 7216)
(Cut off date: 1.4.75)

Jewellery and Giftware

1974

NEW YORK:
International Jewellery Trade Fair—January 27-30, 1974
Joint venture with the Export Council for Jewellery and Giftware Industries.
(W. Lewis, Ext. 7204)
(Cut off date: Passed)

NEW YORK
Gift Show—February 24-March 1, 1974
Joint venture with the Westminster Chamber of Commerce.
(W. Lewis, Ext. 7204)
(Cut off date: Passed)

HANOVER:
International Consumer Goods Fair (Interfachmesse 74)—March 15-19, 1974
Joint ventures with:
(i) British Ceramic Manufacturers' Federation.
(ii) British Artmetal Manufacturers' Export Group.
(iii) British Export Council for the Jewellery and Giftware Industries.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Passed)

NEW YORK:
International Jewellery Trade Show—July 1974
Joint venture with British Jewellery and Giftware Federation.
(C. W. Lewis, Ext. 7204)
(Cut off date: Not yet arranged)

NEW YORK:
Gift Show—August 1974
Joint venture with appropriate trade association.
(C. W. Lewis, Ext. 7204)
(Cut off date: Not yet arranged)

1975

HANOVER:
International Consumer Goods Fair (Interfachmesse 75)—March 1975
Joint venture with the appropriate trade associations.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Not yet arranged)

1976

HANOVER:
International Consumer Goods Fair (Interfachmesse 76)—March 1976
Joint venture with the appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Not yet arranged)

Laundry and Allied Services

1974

BUDAPEST:
International Exhibition of Machinery for Textile, Clothing, Leather, Shoe Industries and for Laundries—October 9-16, 1974
Possible joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: 9.4.1974)

PARIS:
International Laundry, Dyeing and Dry Cleaning Machinery Exhibition—November 9-17, 1974
Joint venture with appropriate trade associations.
(Miss P. Treasure)
(Cut off date: 30.4.74)

Leather, Leather Goods and Fur

1974

OFFENBACH:
International Leathergoods Fair—March 2-7, 1974
Joint venture with the British Leathergoods Manufacturers Association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Passed)

FRANKFURT:
International Fur Fair—April 3-7, 1974
Joint venture with British Fur Trade Association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Passed)

NEW YORK:
International Leather Goods Show—May 14-16, 1974
Joint venture with British Leathergoods Manufacturers Association.
(L. Devine, Ext. 318)
(Cut off date: Passed)

PARIS:
International Leather Week—September 1974
Joint ventures with appropriate trade associations.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Not yet arranged)

1975

OFFENBACH:
International Leathergoods Fair—February/March 1975
Joint venture with the appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Not yet arranged)

FRANKFURT:
International Fur Fair—April 16-20, 1975
Joint venture with the appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
Cut off date: Not yet arranged)

1976

OFFENBACH:
International Leathergoods Fair—February/March 1976
Joint venture with the appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Not yet arranged)

FRANKFURT:
International Fur Fair—April 7-11, 1976
Joint venture with the appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
Cut off date: Not yet arranged)

Motor Vehicles, Motor Cycles and Cycles

1974

HONG KONG:
British Motor Show—February 9-17, 1974
(I. D. Spencer, Ext. 7099)
(Cut off date: Passed)

NEW YORK:
International Cycle Show—February 17-19, 1974
Joint venture with the Cycle and Motor Cycle Association.
(C. C. J. Wareing, Ext. 7242)
(Cut off date: Passed)

DETROIT:
Society of Automotive Engineers Exposition and Congress (SAE)—February 25-March 1, 1974
Joint venture with the Society of Motor Manufacturers and Traders Ltd.
(C. J. Wareing, Ext. 7242)
(Cut off date: Passed)

MALMO:
Motor Show—March 2-10, 1974
Joint venture with the Society of Motor Manufacturers and Traders.
(P. F. Aitken, Ext. 7207)
(Cut off date: Passed)

COLOGNE:
International Bicycle and Motor Cycle Exhibition (IFMA)—September 21-25, 1974
Joint venture with Cycle and Motor Cycle Association.
(S. F. Morris, Ext. 7045)
(Cut off date: Passed)

C • •

PARIS:
International Motor Exhibition—October 3-13, 1974
Joint venture with Society of Motor Manufacturers and Traders.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: 15.3.74)

FRANKFURT:
International Exhibition of Automobile, Workshop and Garage Equipment ('Automechanika')—October 18-22, 1974
Joint venture with Society of Motor Manufacturers and Traders Ltd.
(B. G. Doyle, Ext. 7180)
(Cut off date: 1.2.74)

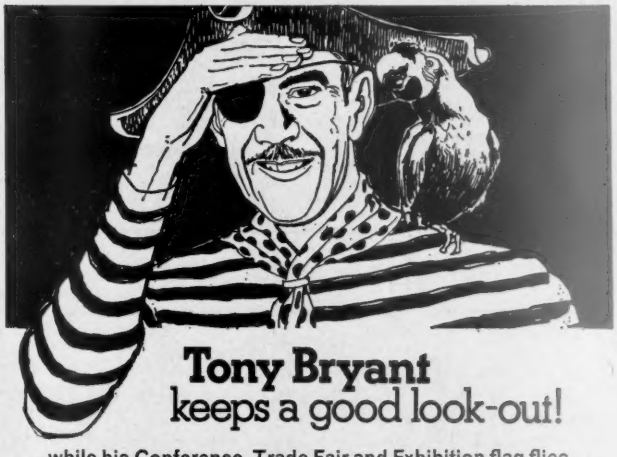
TURIN:
International Motor Show (Accessories)—November 1974
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.3.74)

1975

ZURICH:
International Cycle and Motorcycle Exhibition—March 1975
Joint venture with the appropriate trade association.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 3.6.74)

GENEVA:
International Motor Show (Accessory Manufacturers)—March 1975
Joint venture with appropriate trade association.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 3.6.74)

TURIN:
Trade Fair of Spare Parts, Accessories, Machinery and Ancillary Equipment for the Automotive Industry—May 1975
Joint venture with appropriate trade associations.
(R. E. Newton, Ext. 571)
(Cut off date: 1.11.74)



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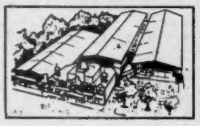

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FRANKFURT:
International Motor Show—September 11-21, 1975
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 7180)
(Cut off date: Not yet arranged)

MILAN:
International Cycle and Motor Cycle Exhibition—November 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.5.75)

TURIN:
International Commercial Vehicle Exhibition (Accessories)—November 1975
Joint venture with appropriate trade associations.
(R. E. Newton, Ext. 571)
(Cut off date: May 1975)

Music and Musical Instruments

1974

CANNES:
International Record and Music Publishing Market (Midem)—January 19-25, 1974
Joint ventures with:
(i) The Music Publishers Association.
(ii) The British Phonographic Industry.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Passed)

HOUSTON:
Music Industry Trade Show—June 15-18, 1974
Joint venture with the Musical Instrument Industries Association.
(W. Lewis, Ext. 7204)
(Cut off date: Passed)

1975

CANNES:
International Record and Music Publishing Market (Midem)—January 1975
Joint ventures with appropriate trade associations.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Not yet arranged)

Office Machinery and Equipment

1974

SAO PAULO:
International Office Equipment and Services Trade Fair—May 11-19, 1974
Joint venture with Business Equipment Trade Association.
(N. J. D. Robinson, Ext. 7011)
(Cut off date: Passed)

PARIS:
International Business Machines and Office Equipment Exhibition (Sicob)—September 18-27, 1974
Joint venture with appropriate trade association.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Not yet arranged)

HELSINKI:
Business Machines and Equipment Exhibition (KT '74)—October 7-12, 1974
Joint venture with the Business Equipment Trades Association.
(P. F. Aitken, Ext. 7207)
(Cut off date: 4.2.74)

AMSTERDAM:
International Office Machinery and Equipment Exhibition—October 8-16, 1974
Joint venture with the Business Equipment Trade Association.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: 1.4.74)

CHICAGO:
National Office Products Show—October 19-22, 1974
Joint venture with the Business Equipment Trade Association.
(C. J. Wareing, Ext. 7242)
(Cut off date: Not yet arranged)

ZAGREB:
International Office Machinery and Equipment Exhibition (INTERBIRO)—October 21-26, 1974
Possible joint venture with the Business Equipment Trade Association.
(D. V. Griffiths, Ext. 602)
(Cut off date: 28.2.74)

1975

VIENNA:
International Office Organisation Exhibition (Ifabo)—May 1975
Joint venture with the appropriate trade association.
(B. G. Doyle, Ext. 7180)
(Cut off date: 31.10.74)

MOSCOW:
Equipment and Appliances for Mechanisation of Designing Technical, and Office Work—August/September 1975
Joint venture with the appropriate trade association.
(R. M. Dale, Ext. 7246)
(Cut off date: Not yet arranged)

MUNICH:
International Congress and Exhibition for Computer Systems and their Application (Systems '75)—December 2-5, 1975
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 7180)
(Cut off date: Not yet arranged)

1976

VIENNA:
International Office Organisation Exhibition (Ifabo)—May 1976
Joint venture with the appropriate trade association.
(B. G. Doyle, Ext. 7180)
(Cut off date: Not yet arranged)

Packaging Machinery and Materials including Containers

1974

TORONTO:
Containerisation and Physical Distribution Exhibition—April 23-25, 1974
Joint venture with the Birmingham Chamber of Commerce and Industry.
(J. Henderson, Ext. 265)
(Cut off date: Passed)

TOKYO:
International Packaging Show (Tokyo-Pack '74)—September 5-10, 1974
Joint venture with the Institute of Packaging.
(M. F. Moor, Ext. 7317)
(Cut off date: Passed)

BUDAPEST:
International Agricultural and Food Industry Machine and Instrument Exhibition (Agromasexpo)—September 14-22, 1974
Possible joint venture with:
(i) British Agricultural Export Council.
(ii) Agricultural Engineers Association.
(Miss H. Howie, Ext. 7213)
(Cut off date: 14.3.74)

BUDAPEST:
International Exhibition of Packing (Budapack)—October 9-16, 1974
Possible joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: 9.4.74)

MUNICH:
International Container Exhibition (Containerisation)—October 23-27, 1974
Joint venture with the London Chamber of Commerce.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: 1.5.74)

PARIS:
International Packaging Exhibition—November 12-18, 1974
Joint venture with the Institute of Packaging.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Passed)

1975

DUSSELDORF:
International Fair for Packaging Machines, Packaging Materials, Confectionery Machines (Interpack)—May 9-15, 1975
Joint venture with the Institute of Packaging.
(S. F. Morris, Ext. 7045)
(Cut off date: Passed)

DUBLIN:
Irish International Packaging Exhibition—September 1975
Joint venture with the appropriate trade association.
(K. J. Edgington, Ext. 7216)
(Cut off date: 19.2.75)

MILAN:
International Exhibition of Packing and Packaging, Mechanical Handling and Food Processing Industrial Machinery (Ipackima)—October 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: April 1975)

1976

BASLE:
International Packaging Exhibition (Swiss Pack)—1976
Joint venture with the appropriate trade association.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 25.6.75)

Photographic Equipment

1974

BOSTON, MASS:
National Microfilm Association Annual Convention Exposition—May 7-10, 1974
Joint venture with the Drawing Office Material Manufacturers' and Dealers' Association.
(C. J. Wareing, Ext. 7242)
(Cut off date: Passed)

COLOGNE:
Worlds Fair of Photography (Photokina)—September 27-October 3, 1974
Joint venture with Photographic Export Group.
(S. F. Morris, Ext. 7045)
(Cut off date: Passed)

Pottery and Glassware

1974

HANOVER:
International Consumer Goods Fair (Interfachmesse 74)—March 15-19, 1974
Joint ventures with:
(i) British Ceramic Manufacturers Federation.
(ii) British Artmetal Manufacturers Export Group.
(iii) Export Council for Jewellery and Giftware Industries.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Passed)

PARIS:
International China, Glassware and Pottery, Jewellery, Silverware and Clocks Exhibition (Sifbihor)—March 24-28, 1974
Joint venture with British Ceramic Manufacturers Federation.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: Passed)

CHICAGO:
American Ceramic Society—April 29-May 1, 1974
Joint venture with the British Ceramic Plant and Machinery Manufacturers Association.
(R. J. Middleton, Ext. 7094)
(Cut off date: Passed)

1975

HANOVER:
International Consumer Goods Fair (Interfachmesse '75)—March 1975
Joint ventures with the appropriate trade associations.
(Mrs. A. P. Roythorne, Ext, 7080)
(Cut off date: Not yet arranged)

1976

HANOVER:
International Consumer Goods Fair (Interfachmesse '76)—March 1976
Joint ventures with the appropriate trade associations.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Not yet arranged)

Printing, Stationery and Printing Machinery

1974

NEW YORK:
Stationery Show—May 19-23, 1974
Joint venture with British Stationery and Office Products Federation.
(W. Lewis, Ext. 7204)
(Cut off date: Passed)

PARIS:
International Paper, Printing and Graphic Arts Industries Exhibition—May 29-June 7, 1974
Joint venture with the British Printing Machinery Association Ltd.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Passed)

CHICAGO:
International Graphic Arts Exposition (Print 1974)—November 16-25, 1974
Joint venture with the British Printing Machinery Association Ltd.
(J. Henderson, Ext. 265)
(Cut off date: Passed)

Scientific Instruments and Nuclear Equipment

1974

CLEVELAND:
Pittsburgh Conference on Analytical Chemistry and Applied Spectroscopy —March 4-8, 1974
Joint venture with the Scientific Instrument Manufacturers Association.
(J. W. Coupar, Ext. 7097)
(Cut off date: Passed)

RIGA:
Research Instruments and Apparatus Exhibition—March 12-21, 1974
Joint venture with the Scientific Instrument Manufacturers Association.
(R. M. Dale, Ext. 7246)
(Cut off date: Passed)

MUNICH:
International Trade Exhibition and Congress for Bio-Chemical Analysis (Analytica)—April 22-26, 1974
Joint venture with the Scientific Instrument Manufacturers Association of Great Britain.
(B. G. Doyle, Ext. 7180)
(Cut off date: Passed)

DUSSELDORF:
International Congress and Exhibition for Instrumentation and Automation (Interkama)—October 10-16, 1974
Joint venture with the Scientific Instrument Manufacturers Association.
(S. F. Morris, Ext. 7045)
(Cut off date: Passed)

SAN FRANCISCO:
Electro-Optical Systems Design Conference—November 5-7, 1974
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.3.74)

TOKYO:
British Export Marketing Centre—Analytical Instruments and Pollution Measurement and Control Instrumentation Exhibition—November 12-16, 1974
Sponsored by Scientific Instrument Manufacturers Association.
(L. J. Nolder 01-727 2614)
(M. F. Moor, Ext. 7317)
(Cut off date: 28.2.74)

PARIS:
Laboratory Exhibition—December 9-14, 1974
Joint venture with British Laboratory Ware Association.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: 28.2.74)

1975

CLEVELAND:
Pittsburgh Conference on Analytical Chemistry and Applied Spectroscopy—March 3-7, 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.9.74)

ANAHEIM:
Electro-Optical Design Conference and Exhibition—May 13-15, 1975
Joint venture with the appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.12.74)

MUNICH:
Exhibition for Electro-Optical Systems and their Application in Industry and Research (Laser '75)—June 23-27, 1975
Joint venture with the appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Not yet arranged)

BASLE:
International Nuclear Industries Fair (Nuclex)—October 7-11, 1975
Joint venture with the British Nuclear Forum.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 1.11.74)

1976

MUNICH:
International Trade Exhibition and Congress for Biochemical Analysis (Analytica)—April 1976
Joint venture with the appropriate trade association.
(B. G. Doyle, Ext. 7180)
(Cut off date: Not yet arranged)

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FRANKFURT:
Chemical Engineering Exhibition and Congress (Achema)—June 16-23, 1976
Joint ventures with appropriate trade associations.
(B. G. Doyle, Ext. 7180)
(Cut off date: Not yet arranged)

Ships and Boats

1974

DUSSELDORF:
International Boat Show—January 19-27, 1974
Joint venture with the Ship and Boat Builders National Federation.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Passed)

TORONTO:
International Boat Show—January 31-February 10, 1974
Joint venture with the Ship and Boat Builders National Federation.
(C. J. Wareing, Ext. 7242)
(Cut off date: Passed)

STOCKHOLM:
International Boat Show—February 21-March 3, 1974
Joint venture with the Ship and Boat Builders National Federation.
(P. F. Aitken, Ext. 7207)
(Cut off date: Passed)

MIAMI:
International Boat Show—February 22-27, 1974
Joint venture with the Ship and Boat Builders National Federation.
(C. J. Wareing, Ext. 265)
(Cut off date: Passed)

AMSTERDAM:
International Boat and Camping Exhibition (Hiswa)—March 1-10, 1974
Joint venture with the Ship and Boat Builders National Federation.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Passed)

ATHENS:
International Shipping Exhibition (Posidonia)—June 3-9, 1974
Joint ventures with:
(i) Shipbuilders' and Repairers' National Association.
(ii) British Marine Equipment Council.
(K. J. C. Edgington, Ext. 7216)
(Cut off date: Passed)

SYDNEY:
International Boat Show—August 1974
Joint venture with appropriate trade association.
(Mrs. P. W. Davies, Ext. 7093)
(Cut off date: Not yet arranged)

NEWPORT:
International Sailboat Show—September 7-15, 1974
Joint venture with Ship and Boat National Federation.
(C. J. Wareing, Ext. 7242)
(Cut off date: Not yet arranged)

ANNAPOLIS:
United States Sailboat Show—October 10-14, 1974
Joint venture with Ship and Boat Builders Federation.
(C. J. Wareing, Ext. 7242)
(Cut off date: Not yet arranged)

HAMBURG:
International Boat Show—October 19-27, 1974
Joint venture with the Ship and Boat Builders National Federation.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: 31.1.74)

GENOA:
International Boat Show—October 18-27, 1974
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.5.74)

AMSTERDAM:
International Shipbuilding, Marine Engine and Port Equipment Exhibition (Europort)—November 12-16, 1974
Joint venture with the appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 5.4.74)

1975

DUSSELDORF:
International Boat Show—January 1975
Joint venture with the Ship and Boat Builders National Federation.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Not yet arranged)

AMSTERDAM:
International Boat and Camping Exhibition (Hiswa)—March 1975
Joint venture with the Ship and Boat Builders National Federation.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: 1.6.74)

GENOA:
International Boat Show—October 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.3.75)

HAMBURG:
International Boat Show—October 1975
Joint venture with the Ship and Boat Builders National Federation.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: Not yet arranged)

1976

DUSSELDORF:
International Boat Show—January 1976
Joint venture with the Ship and Boat Builders National Federation.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: 1.3.75)

AMSTERDAM:
International Boat and Camping Exhibition (Hiswa)—March 1976
Joint venture with the Ship and Boat Builders National Federation.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: 1.6.75)

Sports Goods and Camping Equipment, including Caravans

1974

CHICAGO:
National Sporting Goods Association Show—February 10-14, 1974
Joint ventures with:
(i) The Federation of British Manufacturers of Sports and Games.
(ii) The Camping Trades Association of Great Britain Ltd.
(W. Lewis, Ext. 7204)
(Cut off date: Passed)

SYDNEY:
International Toy and Sporting Goods Trade Fair—March 10-13, 1974
Joint venture with British Toy Manufacturers Association.
(Mrs. P. W. Davies, Ext. 7093)
(Cut off date: Passed)

COLOGNE:
International Trade Fair of Sports Goods, Camping Equipment and Garden Furniture (Spoga)—September 15-17, 1974
Joint venture with:
(i) Camping Trade Association.
(ii) Federation of British Manufacturers of Sports and Games.
(iii) Leisure and Outdoor Furniture Association.
(S. F. Morris, Ext. 7045)
(Cut off date: 28.2.74)

1975

COLOGNE:
International Exhibition of Sports Facilities and Bath Installations—April 1975
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 1.9.74)

COLOGNE:
International Trade Fair of Sports Goods, Camping Equipment and Garden Furniture (Spoga)—September 1975
Joint ventures with appropriate trade associations.
(S. F. Morris, Ext. 7045)
(Cut off date: 28.2.75)

Textiles and Textile Machinery

1974

OSAKA:
Third Japan International Exhibition of Textile Machinery (Jitema '74)—March 20-27, 1974
Joint venture with British Textile Machinery Organisation.
(M. A. Burrows, Ext. 360)
(Cut off date: Passed)

NEW YORK:
Home Sewing Show—March 31-April 2, 1974
Joint venture with the National Wool Textile Export Corporation.
(L. Devine, Ext. 318)
(Cut off date: Passed)

FRANKFURT:
International Textiles for Clothing Exhibition (Interstoff)—May 27-30, 1974
Joint venture with The National Wool Textile Export Corporation.
(B. G. Doyle, Ext. 7180)
(Cut off date: Passed)

DALLAS:
Bobbin Show—September 11-13, 1974
Joint venture with the Clothing Institute.
(R. J. Middleton, Ext. 7094)
(Cut off date: Passed)

NEW YORK:
Home Sewing Show—September 1974
Joint venture with the National Wool Textile Export Corporation.
(L. Devine, Ext. 318)
(Cut off date: Not yet arranged)

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BUDAPEST:
International Exhibition of Machinery for Textile, Clothing, Leather, Shoe Industries and for Laundries—October 9-16, 1974
Possible joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: 9.4.74)

GREENVILLE:
Southern Textile Exposition—October 21-25, 1974
Joint venture with the British Textile Machinery Association.
(R. J. Middleton, Ext. 7094)
(Cut off date: Passed)

FRANKFURT:
International Textiles for Clothing Exhibition (Interstoff)—November 19-22, 1974
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 7180)
(Cut off date: 7.6.74)

1975

FRANKFURT:
International Trade Fair for Home Furnishing Textiles (Heimtex)—January 1975
Joint ventures with appropriate trade associations.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: Not yet arranged)

FRANKFURT:
International Textiles for Clothing Exhibition (Interstoff)—May 1975
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 7180)
(Cut off date: 31.10.74)

MILAN:
International Textile Machinery Exhibition—October 6-15, 1975
Joint venture with the British Textile Machinery Association.
(R. E. Newton, Ext. 571)
(Cut off date: Not yet arranged)

FRANKFURT:
International Textile for Clothing Exhibition (Interstoff)—November 1975
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 7180)
(Cut off date: Not yet arranged)

1976

FRANKFURT:
International Trade Fair for Home Furnishing Textiles (Heimtex)—January 1976
Joint ventures with appropriate trade associations.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: Not yet arranged)

FRANKFURT:
International Textiles for Clothing Exhibition (Interstoff)—May 1976
Joint venture with the appropriate trade association.
(B. G. Doyle, Ext. 7180)
(Cut off date: Not yet arranged)

Toys and Games

1974

NUREMBERG:
International Toy Fair—February 2-8, 1974
Joint venture with the British Toy Manufacturers Association Ltd.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Passed)

NEW YORK:
International Toy Fair—February 17-19, 1974
Joint venture with the British Toy Manufacturers Association.
(W. Lewis, Ext. 7204)
(Cut off date: Passed)

SYDNEY:
International Toy and Sporting Goods Trade Fair—March 10-13, 1974
Joint venture with British Toy Manufacturers Association.
(Mrs. P. W. Davies, Ext. 7093)
(Cut off date: Passed)

1975

NUREMBERG:
International Toy Fair—February 1-7, 1975
Joint venture with the appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
Cut off date: Not yet arranged)

1976

NUREMBERG:
International Toy Fair—February 1976
Joint venture with the appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Not yet arranged)

Water, Effluent and Air Treatment Plant including Anti-pollution, Cleaning and Refuse Disposal Equipment

1974

TOKYO:
Fourth Anti-Pollution Show—March 8-13, 1974
Joint venture with London Group of Building Centres.
(M. A. Burrows, Ext. 360)
(Cut off date: Passed)

WARSAW:
British Engineering Week—March 18-23, 1974
Organised by the London Chamber of Commerce.
(G. A. Casburn, Ext. 689)
(Cut off date: Passed)

DENVER:
Air Pollution Association Annual Meeting and Exhibition—June 9-14, 1974
Joint venture with Birmingham Engineering and Building Centre.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.2.74)

BASLE:
International Water, Sewage and Air Purification Exhibition (Pro-Aqua)—June 11-15, 1974
Joint venture with the London Chamber of Commerce.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: Passed)

JÖNKÖPING:
International Air Pollution Control and Noise Abatement Exhibition—September 2-6, 1974
Joint venture with the Sira Institute.
(P. F. Aitken, Ext. 7207)
(Cut off date: 15.3.74)

CHICAGO:
Pollution Engineering Exposition and Congress—September 9-12, 1974
Joint venture with the appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.3.74)

PARIS:
Environment—Expo Exhibition—Man, Air and Water—Anti Pollution, Noise Abatement and Waste Disposal—September 10-14, 1974
Joint venture with London Building Centre.
(Miss D. Wilmot, Ext. 7211)
(Cut off date: 28.2.74)

AMSTERDAM:
International Exhibition for the Treatment, Storage and Use of Water (Aquatech)—September 17-21, 1974
Joint venture with the appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 9.2.74)

MILAN:
Antipollution Exhibition—October 22-26, 1974
Joint venture with Birmingham Engineering and Building Centre.
(R. E. Newton, Ext. 571)
(Cut off date: 1.5.74)

MILAN:
Industrial Cleaning, Maintenance and Sanitation Exhibition (Pulisan)—November 21-25, 1974
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.4.74)

PARIS:
Industrial Cleaning Exhibition—December 2-7, 1974
Joint venture with appropriate trade association.
(Miss P. J. Treasure, Ext. 7205)
(Cut off date: Not yet arranged)

1975

AMSTERDAM:
International Cleaning and Maintenance Exhibition (Interclean)—April 29-May 2, 1975
Joint venture with the British Institute of Cleaning Science.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: 1.9.74))

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MUNICH:
International Sewage and Refuse Engineering Exhibition (IFAT)—June 6-12, 1975
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Not yet arranged)

SYDNEY:
Environment '75—July 2-6, 1975
Joint ventures with appropriate trade associations.
(Mrs. P. W. Davies, Ext. 7093)
(Cut off date: Not yet arranged)

UTRECHT:
International Trade Fair for Environmental Control Techniques (Milieu)—October 22-29, 1975
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 7180)
(Cut off date: Not yet arranged)

MILAN:
Industrial Cleaning, Maintenance and Sanitation Exhibition (Pulisan)—November 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.4.75)

Other Specialised Fairs

1974

ZURICH:
International Sheet Metal Exhibition and Conference—March 12-16, 1974
Joint venture with Birmingham Chamber of Commerce and Industry.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: Passed)

HOUSTON:
6th Annual Offshore Technology Conference and Exposition—May 6-8, 1974
Joint venture with the Association of British Oceanological Industries.
(R. J. Middleton, Ext. 7094)
(Cut off date: Passed)

NEW YORK:
National Premium Show—May 6-9, 1974
Joint venture with the British Premium Manufacturers Association.
(W. Lewis, Ext. 7204)
(Cut off date: Passed)

WIESBADEN:
International Pet Trades Fair—May 10-12, 1974
Joint venture with Pet Trade Association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: Passed)

BRATISLAVA:
Danube '74 Surface Exhibition—May 13-18, 1974
Joint venture with London Chamber of Commerce.
(M. L. Sellek, Ext. 7314)
(Cut off date: Passed)

CHICAGO:
International Security Conference and Exhibition—May 19-22, 1974
Joint venture with the London Chamber of Commerce.
(R. J. Middleton, Ext. 7094)
(Cut off date: Passed)

DETROIT:
National Materials Handling Show—May 20-23, 1974
Joint venture with the London Chamber of Commerce and Industry.
(J. Henderson, Ext. 265)
(Cut off date: Passed)

MINSK:
Exhibition of Machinery for Municipal Services and Equipment for Processing Secondary Raw Materials—May 22-31, 1974
Joint venture with the London Chamber of Commerce.
(R. M. Dale, Ext. 7246)
(Cut off date: 21.11.73)

AMSTERDAM:
European Exhibition for the Ceramic Industry in Conjunction with the 13th International Ceramic Congress (Eurocerex '74)—May 26-31, 1974
Joint venture with the Birmingham Chamber of Commerce.
(S. F. Morris, Ext. 7045)
(Cut off date: Passed)

BASLE:
International Stamp Exhibition (Internaba 1974)—June 7-16, 1974
Joint venture with the Philatelic Traders Society Ltd.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: Passed)

BRUSSELS:
European Educational Materials Exhibition (Didacta)—June 10-14, 1974
Joint venture with:
(i) Publishers Association.
(ii) British Educational Equipment Association.
(iii) Engineering Teaching Equipment Manufacturers Association.
(K. J. C. Edgington, Ext. 7216)
(Cut off date: Passed)

TROY (NEW YORK):
Annual Exhibition of Educational Resources—June 17-20, 1974
Joint venture with Engineering Teaching Equipment Manufacturers Association.
(J. W. Coupar, Ext. 7097)
(Cut off date: Passed)

BASLE:
International Art Fair—June 19-24, 1974
Joint venture with The Fine Arts and Antiques Export Committee.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 22.3.74)

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MOSCOW:
Criminological Equipment Exhibition—July 11-20, 1974
Possible joint venture or British pavilion.
(R. M. Dale, Ext. 7246)
(Cut off date: 14.2.74)

JOHANNESBURG:
International South African Building Exhibition—August 1-8, 1974
Joint venture with:
(i) Building Materials Export Group.
(ii) Heating, Ventilating and Air Conditioning Manufacturers Association.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: Passed)

STOCKHOLM:
International Federation for Information Processing Conference and Exhibition (IF-IP)—August 5-10, 1974
Joint venture for Business Equipment Trade Association.
(P. F. Aitken, Ext. 7207)
(Cut off date: Passed)

GENEVA:
International Industrial Safety and Security Exhibition—September 11-14, 1974
Joint venture with the appropriate trade association.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 28.2.74)

CINCINNATI:
Powder Coating Exhibition—September 17-19, 1974
Joint venture with London Chamber of Commerce.
(R. J. Middleton, Ext. 7094)
(Cut off date: 1.5.74)

LOUISVILLE:
International Wood Working Machinery and Furniture Supply Fair—September 21-25, 1974
Joint venture with:
(i) The Machine Tool Trade Association.
(ii) The Birmingham Chamber of Commerce.
(J. Henderson, Ext. 265)
(Cut off date: Passed)

STOCKHOLM:
Stockholm '74 Stamp Exhibition—September 21-29, 1974
Joint venture with the Philatelic Traders Society.
(P. F. Aitken, Ext. 7207)
(Cut off date: 31.1.74)

KANSAS CITY:
45th Annual Convention and Exhibition of the Wire Association of America—October 27-31, 1974
Joint venture with the Wire Machinery Association.
(R. J. Middleton, Ext. 7094)
(Cut off date: Not yet arranged)

TORONTO:
Canadian Education Showplace—October 1974
Joint venture with the appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.4.74)

GOTHENBURG:
4th International Corrosion and Surface Protection Fair—November 10, 1974
Joint venture with the appropriate trade association.
(P. F. Aitken, Ext. 7207)
(Cut off date: 5.4.74)

1975

DALLAS:
Educational Communications and Technology National Convention and Exhibition—March 9-14, 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.10.74)

PIACENZA:
Button Exhibition—April 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.10.74)

BOLOGNA:
Exhibition of Modern Methods of Teaching—April 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.10.74)

BOLOGNA:
International Perfumery and Cosmetics Exhibition—April/May 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.11.74)

AMSTERDAM:
International Cleaning and Maintenance Exhibition (Interclean)—April/May 1975
Joint venture with the British Institute of Cleaning Science.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: 1.9.74)

MELBOURNE:
Australian International Education Exhibition—June 17-21, 1975
Joint venture with Industrial Council for Educational and Training Technology Ltd.
(Mrs. P. W. Davies, Ext. 7093)
(Cut off date: Not yet arranged)

USA:
Annual Exhibition of Educational Resources—June 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.1.75)

BASLE:
International Art Fair—June 1975
Joint venture with the appropriate trade association.
(Miss M. R. Allen, Ext. 7092)
(Cut off date: 30.9.74)

DUBLIN:
International Education and Training Exhibition and Conference (Etex '75)—October 1975
Joint venture with the appropriate trade association.
(K. J. Edgington, Ext. 7216)
(Cut off date: 11.3.75)

DUSSELDORF:
Industrial Safety and Factory Hygiene Exhibition and Congress—October 1975
Joint venture with the appropriate trade association.
(Miss A. R. Jolly, Ext. 7203)
(Cut off date: 1.2.75)

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British Export Marketing Centre, Tokyo

THE BRITISH OVERSEAS TRADE BOARD considers that the Japanese market offers new and exciting growth prospects for a wide range of British exports and has therefore decided to open the British Export Marketing Centre in Tokyo. For a single fee of £100, firms will be able to participate in official trade exhibitions to be held in the Centre. The Department will provide free of charge the floor space and a shell stand and mount the exhibits. It will also arrange to ship all exhibits to Tokyo free of charge from a central point in Britain. Before each exhibition it will mount a major advertising and publicity campaign in Japan to attract potential customers. In addition, exhibiting firms will be able to claim £400 towards the cost of sending up to two representatives to man the stands during the exhibition. The Centre will be available to British companies or their agents wishing to mount individual product exhibitions for a charge of £50 a day. It will also be available to companies wishing to hold seminars and conferences, and there are facilities for audio-visual presentations and catering. A charge of £5 an hour will be made. Further information on the Centre and its facilities can be obtained from Fairs and Promotions Branch (Tel: 01-248 5757 ext. 7104/7317/360).

The programme of events for 1975 is in course of preparation. Further information about the programme may be obtained from the Department's Exports to Japan Unit (01-248 5757 ext. 614).

Official British Trade Exhibitions 1974

Metrology and Tooling Equipment Exhibition—February 18-23, 1974
Sponsored by Gauge and Toolmakers Association
(M. A. Burrows, Ext 360)
(Cut-off date: Passed)

Furniture Exhibition—March 25-30, 1974
Sponsored by the British Furniture Manufacturers Export Club
(M. F. Moor, Ext. 7317)
Cut off date: Passed)

Medical Equipment Exhibition—April 22-27, 1974
Sponsored by the British Hospitals Export Council
(M. A. Burrows, Ext. 360)
(Cut off date: Passed)

Food Exhibition—May 13-18, 1974
Sponsored by the British Food Export Council
(M. F. Moor, Ext. 7317)
(Cut off date: Passed)

Electronics for Aviation—June 17-22, 1974)
Sponsored by Electronics Engineering Association)
(M. F. Moor, Ext. 7317)
(Cut off date: Passed)

Pipes and Pipelines Exhibition—July 1-6, 1974
Sponsored by Engineering Industries Association
(M. A. Burrows, Ext. 360)
(Cut off date: Passed)

Carpets Exhibition— September 23-28, 1974
British Carpets Export Association
(M. F. Moor, Ext. 7317)
(Cut off date: Passed)

Audio Equipment—October 15-19, 1974
Sponsored by the Federation of British Audio
(D. M. Chave, Tel. 01-460 5225)
(M. A. Burrows, Ext. 360)
(Cut off date: 31.1.74)

Analytical and anti-pollution measurement and control instrumentation Exhibition—November 12-16, 1974
Sponsored by the Scientific Instrument Manufacturers Association
(N. J. Nolder, Tel. 01-727 2614)
(M. F. Moor, Ext. 7317)
(Cut off date: 28.2.74)

Gas Distribution Equipment Exhibition—December 10-14, 1974
Sponsored by the Scottish Council for Development and Industry
(D. Reid, Tel. 031-225 7911)
(M. A. Burrows, Ext. 360)
(Cut off date: 29.3.74)

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Trade Drives, British Shopping Weeks and Store Promotions

1974/5

BELGIUM

Shopping Week
GHENT, September 6-14, 1974
Promotion of British consumer goods.
(K. J. C. Edgington, Ext. 7216).

SWEDEN

Shopping Week
STOCKHOLM, April 22-27, 1974
Taby Centrum Shopping Week
The large majority of retailers in this shopping complex, including KF, EPA and Metro will participate.
(P. F. Aitken, Ext. 7207)

AUSTRALIA

Store Promotions
MELBOURNE, February 23-March 9, 1974
Beckley and Nunn Ltd.
Promotion of British consumer goods. London Buying House: 15/16 Margaret Street, London W1N 8JY (Tel. 01-636 3001/2).
(Mrs. P. W. Davies, Ext. 7093)

SYDNEY, February 1974
F. V. Richards and Co.
This British store promotion will feature clothing, footwear and accessories from the leading men's and women's fashion houses in Britain. London Buying House: Dix and Simpson Ltd., 16 Berners Street, London W1P 4AB (Tel. 01-636 1718).
(Mrs. P. W. Davies, Ext. 7093).

BELGIUM

Store Promotions
BRUSSELS and other towns, March 28-April 13, 1974
Galeries Anspach (seven stores) promotion will feature food. Inquiries: M. J. R. Dupont, Directeur Du Department Alimentation, Galeries Anspach, S.A., Leuvenbaan 212, 1930 Zaventhem.
(K. J. Edgington, Ext. 7216)

DENMARK

Store Promotion
AARHUS, March/April 1974
Promotion of British consumer goods.
(P. F. Aitken, Ext. 7207)

FRANCE

Store Promotion
NORTHERN FRANCE, January 21-February 2, 1974
La Ruche Picarde
Promotion of British consumer goods in four Delta Hypermarkets.
(Miss P. J. Treasure, Ext. 7205)

GERMANY

Store Promotion
NORDLINGEN, May-June 1974
Textilhaus Singer KG
Promotion of British consumer goods.
(Mrs. A. P. Roythorne, Ext. 7080)

ITALY

Store Promotion
ROME, December 1974
CIM Store Promotion. Two stores. Promotion will include food and drink and related household items. Inquiries: Dott. F. Roviglioni, via XX Settembre 97/C, Rome (Tel. 48 13 51).
(R. E. Newton, Ext. 571)

LUXEMBOURG

Store Promotion
Grands Magasins Monopol, April 16-30, 1974
Three stores will feature textiles. London Buying House: Portman (Wholesale Overseas) Ltd., 40 Duke Street, London W1A 2HP (Tel. 01-629 8805).
(K. J. Edgington, Ext. 7216)

SWITZERLAND

Store Promotion
Spring 1975
Rheinbrucke Stores Promotion
Approximately 30 stores in Switzerland. Promotion will feature textiles, ladies' clothing, children's clothing, leather goods, carpets, furniture, earthenware, food and drink, do-it-yourself equipment, hi-fi and tv and garden implements. Inquiries: Mr. G. Gruenhut, Magazine zur Rheinbruecke AG, Dept: Rheba Zentrale, Marketing Promotion, Utengasse 6 Postfach 337. CH 400 Basle.
(Miss M. R. Allen, Ext. 7092)

U.S.A.

Store Promotions
NEW YORK, January/February 1974
Abraham and Straus
Store promotion featuring British rugs.
(W. Lewis, Ext. 7204)

TUCSON, February 11-16, 1974
International forum on Britain at the University of Arizona. Promotion of British consumer goods.
(W. Lewis, Ext. 7204)

DENVER, April 29-May 11, 1974
May D and F Inc.
Possible promotion of British foods bought through U.S. Import houses. May D and F Gourmet Foods Boyer: Edward Romano, 16th Tremont Place, Denver, Colorado 80202.
(W. Lewis, Ext. 7204)

LOS ANGELES, September 29-October 12, 1974
Broadway Stores Inc.
Possible British promotion in 38 stores. Consumer goods generally will be featured. London Buying House: Gimbel Brothers, Elsey House, 24/30 Great Titchfield Street, London W1P 8ED (Tel. 01-637 3931).
(C. J. Wareing, Ext. 7242)

DES MOINES, October 20-November 2, 1974
Younkers Stores Inc.
British promotion of full range of consumer goods at the 22 group stores in Iowa. London Buying House: Dean Warburg Ltd., 38 Savile Row, London W1X 1ET.
(C. J. Wareing, Ext. 7242).

ST. LOUIS and KANSAS CITY, September/October 1974
Stix Baer and Fuller.
British consumer goods promotion based on the 2 main group stores. London Buying House: Associated Dry Goods (UK) Ltd., Elsley House, 24/30 Great Titchfield Street, London W1P BAQ.
(L. Devine, Ext. 318)

Missions

Outward Missions

1974

AFRICA

South Africa January 26-February 11, 1974
Engineering Industries Association
(Contact: T. R. Wade, Tel. 01-935 2241)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa February 2-16, 1974
Merseyside Chamber of Commerce and Industry
(Contact: C. P. Mercier, Tel. Maritime 1234)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Nigeria February 3-15, 1974
Process Plant Association
(Contact: J. L. Good, Tel: 01-581 2621)
(FPB contact: N. J. D. Robinson, Ext. 7011)

South Africa March 2-23, 1974
The North Staffordshire Chamber of Commerce and Industry
(Contact: J. J. Glover, MBE, JP, Tel. Stoke-on-Trent 44731)
(FPB contact: Mrs. W. M. MacIver, Ext: 325)

South Africa March 16-April 2, 1974
Luton and Dunstable and District Chamber of Commerce
(Contact: H. H. Gore, Tel. Luton 23456-7)
(FPB contact: Mrs. W. MacIver, Ext. 325)

Nigeria March 22-April 7, 1974
South Wales Exporters Club
(Contact: Mr. Blanch, Tel. 0222-885701)
(FPB contact: N. J. D. Robinson, Ext. 7011)

South Africa March 30-April 20, 1974
Glasgow Chamber of Commerce
(Contact: M. Neil MA, LLB, Tel. 041-221 8583/4/5)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Nigeria April 20-May 8, 1974
Birmingham Chamber of Commerce
(Contact: C. D. S. Wake, Tel. 021-454 6171)
(FPB contact: N. J. D. Robinson, Ext. 7011)

South Africa April 20-May 11, 1974
Bristol Chamber of Commerce
(Contact: Mrs. B. Childs, Tel. Bristol 37081)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa May 4-25, 1974
Kent and Sussex Exporters Club
(Contact: T. P. Veitch, Tel. 0892 23039)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Ghana, Nigeria May 8-22, 1974
Leicester and County Chamber of Commerce
(Contact: H. L. Milliard, Tel. Leicester 27171)
(FPB contact: N. J. D. Robinson, Ext. 7011)

South Africa May 25-June 7, 1974
Development Corporation for Wales
(Contact: M. Lewis, Tel. Cardiff 21208)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Nigeria June 2-15, 1974
Scottish Council
(Contact: Mr. E. W. Frizzell, Tel. 031-225 7911)
(FPB contact: N. J. D. Robinson, Ext. 7011)

South Africa June 16-July 5, 1974
Leeds Chamber of Commerce and Industry
(Contact: C. Wilson, Tel. Leeds 30491)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa September 16-27, 1974
Birmingham Chamber of Commerce
(Contact: J. A. Rice, Tel. 021-454 6171)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Canary Islands and Ivory Coast September 22-October 6, 1974
Birmingham Chamber of Commerce
(Contact: C. D. S. Wake, Tel. 021-454 6171)
(FPB contact: N. J. D. Robinson, Ext. 7011)

Nigeria October 5-19, 1974
Westminster Chamber of Commerce
(Contact: Mr. Treherne, Tel. 01-734 2851)
(FPB contact: N. J. D. Robinson, Ext. 7011)

South Africa October 5-26, 1974
Northern Ireland Chamber of Commerce
(Contact: Mr. E. M. Buckley, Tel. Belfast 34488)
(FPB contact: Mrs. W. MacIver, Ext. 325)

South Africa October 19-November 2, 1974
Wolverhampton Chamber of Commerce and Industry
(Contact: Mr. Carder, Tel. Wolverhampton 20638)
(FPB contact: Mrs. W. MacIver, Ext. 325)

Ghana, Nigeria October 27-November 9, 1974
Engineering Industries Association
(Contact: Colonel Scott, Tel. 01-863 9188)
(FPB contact: N. J. D. Robinson, Ext. 7011)

South Africa November 2-23, 1974
Lighting Industry Federation Ltd.
(Contact: E. J. Counter, Tel. 01-636 0766)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Angola, South Africa, Malawi, November 10-December 7, 1974
Society of Motor Manufacturers and Traders
(Contact: K. Wallis, Tel. 01-235 7000)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa November 24-December 7, 1974
Engineering Industries Association
(Contact: Colonel R. E. Scott, Tel. 01-863 9189)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Nigeria November 25-December 6, 1974
Merseyside Chamber of Commerce
(Contact: C. P. Mercier, Tel. 051-227 1234)
(FPB contact: N. J. D. Robinson, Ext. 7011)

AMERICAS INCLUDING THE CARIBBEAN

Canada, USA January 5-30, 1974
Clothing Export Council
(Contact: J. Clifford, Tel. 01-734 9744)
(FPB contact: L. Devine, Ext. 318)

USA, Canada January 1974
British Ceramic Manufacturers Federation
(Contact: N. Nelson, Tel. Stoke-on-Trent 48631)
(FPB contact: W. Lewis, Ext. 7204)

Canada, USA February 28-March 12, 1974
Small Industries Council for Rural Areas of Scotland
(Contact: W. R. V. Percy, Tel. 031-225 2846)
(FPB contact: L. Devine, Ext. 318)

USA, Canada March 3-16, 1974
Society of Motor Manufacturers and Traders Limited
(Contact: W. S. Cottrell, Tel. 01-235 7000)
(FPB contact: C. J. Wareing, Ext. 7242)

Brazil March 3-18, 1974
Engineering Industries Association
(Contact: Colonel R. E. Scott, Tel. 01-863 9188)
(FPB contact: Miss G. Booth, Ext. 7011)

Canada March 8-22, 1974
Clothing Export Council
(Contact: J. Clifford, Tel. 01-734 9744)
(FPB contact: L. Devine, Ext. 318)

Canada March 10-22, 1974
British Food Export Council
(Contact: I. S. Harrison, Tel. 01-839 4181)
(FPB contact: W. Lewis, Ext. 7204)

Canada, USA March 16-30, 1974
The Scottish Council
(Contact: Miss M. Bell, Tel. 031-225 7911)
(FPB contact: L. Devine, Ext. 318)

USA March 23-April 6, 1974
Birmingham Chamber of Commerce and Industry
(Contact: S. Sperryn, Tel. 021-454 6171)
(FPB contact: L. Devine, Ext. 318)

USA, Canada March 30-April 13, 1974
British Electrical and Allied Manufacturers Association
(Contact: W. A. Needham-Ellis, Tel. 01-437 0678)
FPB contact: J. W. Coupar, Ext. 7097)

Bermuda and the Caribbean March 22-April 6, 1974
British Food Export Council
(Contact: I. S. Harrison, Tel. 01-839 4181)
(FPB contact: W. Lewis, Ext. 7204)

Guyana Surinam Curacao and Aruba March/April 1974
The West India Committee.
(Contact: Arthur Knight, Tel. 01-629 6353)
(FBP Contact: L. Devine, Ext. 318)

Canada March/April 1974
London Chamber of Commerce and Industry
(Contact: P. H. Ovans, Tel. 01-248 4444)
(FPB contact: R. J. Middleton, Ext. 7094)

Brazil April 19-May 3, 1974
Dundee and Glasgow Chamber of Commerce
(Contact: C. W. Sims, Tel. Dundee 22122)
(FPB contact, N. J. D. Robinson, Ext. 7011)

USA April 1974
British Furniture Manufacturers Export Club
(Contact: J. A. Diab, Tel. 01-580 6300)
(FPB contact: W. Lewis, Ext. 7204)

USA (West Coast) April/May 1974
Slough and District Chamber of Commerce and Industry
(Contact: J. Peck, Tel. Slough 33633)
(FPB contact: L. Devine, Ext. 318)

Brazil May 4-18, 1974
London Chamber of Commerce
(Contact: Mr. J. M. Worsley, Tel. 01-248 4444)
(FPB contact: N. J. D. Robinson, Ext. 7011)

Puerto Rico May 20-25, 1974
Birmingham Chamber of Commerce and Industry
(Contact: J. Rice, Tel. 021-454 6171)
(FPB contact: L. Devine, Ext. 318)

Venezuela May 1974
Merseyside Chamber of Commerce
(Contact: C. P. Mercier, Tel. Maritime 1234)
(FPB contact: Miss G. Booth, Ext. 7011)

USA May 1974
Association of British Oceanological Industries
(Contact: M. Armstrong, Tel. 01-839 4089)
(FPB contact: R. J. Middleton, Ext. 7094)

Canada June 4-15, 1974
Birmingham Chamber of Commerce and Industry
(Contact: S. Sperryn, Tel. 021-454 6171)
(FPB contact: L. Devine, Ext. 318)

Peru, Colombia June 30-July 19, 1974
The Birmingham Engineering and Building Centre Ltd.
(Contact: D. W. Perkins, Tel. 021-643 1914)
(FPB contact: Miss G. Booth, Ext. 7011)

Venezuela July 15-20, 1974
Birmingham Chamber of Commerce
(Contact: J. H. Rice, Tel 021-454 6171)
(FPB contact: Miss G. Booth, Ext. 7011)

USA September 14-28, 1974
Birmingham Chamber of Commerce and Industry
(Contact: S. Sperryn, Tel. 021-454 6171)
(FPB contact: L. Devine, Ext. 318)

Brazil October 14-28, 1974
Bristol Chamber of Commerce and Industry
(Contact: Mrs. B. Childs, Tel. Bristol 37081)
(FPB contact: N. J. D. Robinson, Ext. 7011)

Brazil, Venezuela October 27-November 15, 1974
Westminster Chamber of Commerce
(Contact: Mr. Treherne, Tel. 01-734 2851)
(FPB contact: N. J. D. Robinson, Ext. 7011)

Brazil November 15-23, 1974
Birmingham Chamber of Commerce and Industry
(Contact: J. H. Rice, Tel. 021-454 6171)
(FPB contact: N. J. D. Robinson, Ext. 7011)

Latin America—Bolivia, Colombia, Peru November 1974
Leicester and County Chamber of Commerce and Industry
(Contact: A. H. Green, Tel. Leicester 27171)
(FPB contact: N. J. D. Robinson, Ext. 7011)

ASIA

Japan January 19-30, 1974
British Hosiery and Knitwear Export Group
(Contact: A. R. Bicknell, Tel. 01-734 6277)
(FPB contact: M. F. Moor, Ext. 7317)

Kuwait, Bahrain, Qatar, Dubai, Abu Dhabi, Oman January 25-February 15, 1974
City of Westminster Chamber of Commerce
(Contact: Mr. Treherne, Tel. 01-734 2851)
(FPB contact: D. V. Griffiths, Ext. 602)

Thailand—Hong Kong, South Korea, Singapore January 25-February 22, 1974
The Hydraulic Association of Great Britain
(Contact: R. J. R. Trefusis, Tel. 01-222 6563)
(FPB contact: I. D. Spencer, Ext. 7099)

Iran January 28-February 11, 1974
BEAMA
(Contact: N. Ellis, Tel. 01-437 0678)
(FPB contact: Miss H. Howie, Ext. 7213)

Japan February 4-21, 1974
Machine Tool Trades Association
(Contact: D. Bromidge, Tel. 01-402 6671)
(FPB contact: M. F. Moor, Ext. 7317)

Thailand and Japan February 2-16, 1974
Birmingham Chamber of Commerce and Industry
(Contact: J. H. Rice, Tel. 021-454 6171)
(FPB contact: M. A. Burrows, Ext. 360)

Hong Kong and Japan February 13-March 1, 1974
Society of Motor Manufacturers and Traders Limited
(Contact: K. Wallis, Tel. 01-235 7000)
(FPB contact: M. A. Burrows, Ext. 360)

Japan, Indonesia, Singapore, Malaysia February 23-March 16, 1974
British Ceramic Plant and Machinery Manufacturers Association
(Contact: C. J. Hench Tel. Sunbury 83280)
(FPB contact: M. A. Burrows, Ext. 360)

Hong Kong, Japan March 2-17, 1974
Northern Ireland Chamber of Commerce
(Contact: Mrs. B. Simonton, Tel. Belfast 34488)
(FPB contact: M. A. Burrows, Ext. 360)

Japan March 4-15, 1974
Council of British Manufacturers and Contractors Serving the Petroleum and Process Industries
(Contact: R. R. Lack, Esq., Tel. 01-928 1491)
(FPB contact: M. F. Moor, Ext. 7317)

Kuwait March 8-14, 1974
British Hosiery and Knitwear Export Group
(Contact: Mr. A. Bicknell, Tel. 01-734 6277)
(FPB contact: M. L. Sellek, Ext. 7314)

Japan, Hong Kong, Singapore March 11-22, 1974 (Singapore March 11-13, Hong Kong March 14-15, Japan March 18-22)
Ship and Boat Builders National Federation
(Contact: O. B. Warman, Tel. 01-405 7481)
(FPB contact: M. F. Moor, Ext. 7317)

Singapore, Hong Kong, Japan March 15-April 5, 1974
Westminster Chamber of Commerce
(Contact: D. Treherne, Tel. 01-734 2851)
(FPB contact: M. F. Moor, Ext. 7317)

Kuwait, Qatar, Abu Dhabi and Dubai March 22-April 5, 1974
Birmingham Chamber of Commerce
(Contact: C. D. S. Wake, Tel. 021-454 6171)
(FPB contact: D. V. Griffiths, Ext. 602)

Japan April 1-13, 1974
Merchant Converters Association
(Contact: Mr. O. Makower, Tel. 01-580 3542)
(FPB contact: M. A. Burrows, Ext. 360)

Saudi Arabia, Bahrain, Kuwait, Iran, Dubai, Abu Dhabi, Muscat April 19-May 9, 1974
British Food Export Council
(Contact: I. S. Harrison, Tel. 01-839 4181)
(FPB contact: M. L. Sellek, Ext. 7314)

Japan April 21-27, 1974
Leicester and County Chamber of Commerce
(Contact: L. Milliard, Tel. 0533 27171)
(FPB contact: M. A. Burrows, Ext. 360)

Indonesia April 1974
Book Development Council
(Contact: M. L. Rowland, Tel. 01-580 6321)
(FPB contact: I. D. Spencer, Ext. 7099)

Japan and Hong Kong May 5-19, 1974
British Food Export Council
(Contact: I. S. Harrison, Tel. 01-839 4181)
(FPB contact: M. F. Moor, Ext. 7317)

Hong Kong, Japan May 26-June 15, 1974
Glasgow Chamber of Commerce
(Contact: Mr. Neal, Tel. 041-221 8583)
(FPB contact: M. Moor, Ext. 7317)

Indonesia May 1974
London Chamber of Commerce and Industry
(Contact: Mr. S. J. D. Mowson, Tel. 01-248 4444)
(FPB contact: I. D. Spencer, Ext. 7099)

Japan June 22-July 7, 1974
Engineering Industries Association
(Contact: T. R. Wade, Tel. 01-863 9188)
(FPB contact: M. A. Burrows, Ext. 360)

Japan, Hong Kong and Singapore September 8-28, 1974
Birmingham Engineering and Building Centre
(Contact: D. Perkins, Tel. 021 634 1914)
(FPB contact: M. F. Moor, Ext. 7317)

Singapore September 9-14, 1974
Birmingham Chamber of Commerce and Industry
(Contact: J. H. Rice, Tel. 021-454 617)
(FPB contact: I. D. Spencer, Ext. 7099)

Japan and Hong Kong October 2-17, 1974
Federation of Sussex Industries
(Contact: Mrs. N. Potter, Tel. 0273 26189)
(FPB contact: M. F. Moor, Ext. 7317)

Malaysia, Singapore October 19-November 2, 1974
Cardiff Chamber of Commerce
(Contact: Mr. J. C. Winckley, Tel. Cardiff 21648)
(FPB contact: I. D. Spencer, Ext. 7099)

India October, 1974
Leicester and County Chamber of Commerce
(Contact: Mr H. L. Milliard, Tel. Leicester 27171)
(FPB contact: I. D. Spencer, Ext. 7099)

Hong Kong November 4-9, 1974
Birmingham Chamber of Commerce and Industry
(Contact: J. H. Rice, Tel. 021-454 6171)
(FPB contact: I. D. Spencer, Ext. 7099)

Thailand, Malaysia, Singapore, Indonesia November 10-30, 1974
The Society of Motor Manufacturers and Traders Ltd.
(Contact: Mr. K. Wallis, Tel. 01-235 7000)
(FPB contact: I. D. Spencer, Ext. 7099)

Japan November 11-23, 1974
Federation of Garden and Leisure Equipment Exporters
(Contact: Mrs. Y. Slade, Tel. Hungerford 2532)
(FPB contact: M. F. Moor, Ext. 7317)

AUSTRALASIA

Australia and New Zealand February 2-March 1, 1974
Northern Ireland Chamber of Commerce and Industry
(Contact: Miss Simonton, Tel. Belfast 34488)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia and New Zealand February 23-March 23, 1974
Bristol Chamber of Commerce and Shipping
(Contact: Mr. G. J. Shore, Tel. Bristol 3708)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia, New Zealand February 28-March 14, 1974
British Ceramic Manufacturers Federation
(Contact: Mr. D. Turner, Tel. Stoke-on-Trent 48631)
(FPB contact: I. D. Spencer, Ext. 7099)

Australia March 18-30, 1974
Birmingham Chamber of Commerce and Industry
(Contact: J. H. Rice, Tel. 021-454 6171)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia March 25-April 6, 1974
Gauge and Tool Makers Association
(Contact: T. E. Williams, Tel. 01-413 3451)
(FPB contact: I. D. Spencer, Ext. 7099)

Australia April 14-27, 1974
Slough and District Chamber of Commerce and Industry
(Contact: J. Peck, MBE, Tel. Slough 33633)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia, New Zealand April 29-May 28, 1974
Portsmouth Chamber of Commerce
(Contact: R. Holding, Tel. Portsmouth 25351)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia April-May 1974
Allied Brewery Trades Association
(Contact: J. Ingoldby, Tel. 01-407 5142)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia May 2-25, 1974
City of Westminster Chamber of Commerce
(Contact: D. A. A. Treherne, Tel. 01-734 2851)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia and New Zealand May-June 1974
Society of Motor Manufacturers and Traders Ltd.
(Contact: K. Wallis, Tel. 01-235 7000)
(FPB contact: I. D. Spencer, Ext. 7099)

Australia and New Zealand July 1974
British Food Export Council
(Contact: I. S. Harrison, Tel. 01-839 4181)
(FPB contact: I. D. Spencer, Ext. 7099)

Australia and New Zealand September 1974
Engineering Industries Association
(Contact: Col. R. E. Scott, Tel. 01-863 9188)
(FPB contact: I. D. Spencer, Ext. 7099)

Australia and New Zealand October 1-November 3, 1974
Kent and Sussex Exporters Club
(Contact: T. P. Veitch, Tel. Tunbridge Wells 23039, 22048)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia and New Zealand October 29-December 1, 1974
Dundee Chamber of Commerce
(Contact: Mr. J. Aitken, Tel. Dundee 22122)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

EUROPE

USSR 1974
Society of Motor Manufacturers and Traders
(Contact: E. Jones, Tel. 01-235 7000)
(FPB contact: R. M. Dale, Ext. 7246)

Denmark, Sweden, Norway, Finland February 3-15, 1974
Nottingham Chamber of Commerce and Industry
(Contact: N. J. C. Hough, Tel. Nottingham 45678)
(FPB contact: P. F. Aitken, Ext. 7207)

Denmark, Norway, Sweden, Finland March 24-April 6, 1974
British Stationery and Office Product Association
(Contact: L. Pagliero, Tel. 01-580 9256/7)
(FPB contact: P. F. Aikten, Ext. 7207)

Poland April 21-28, 1974
London Chamber of Commerce
(Contact: R. J. Anthony, Tel. 01-248 4444)
(FPB contact: D. V. Griffiths, Ext. 602)

1975

AFRICA

South Africa February 8-23, 1975
Federation of Sussex Industries
(Contact: Mrs. N. Potter, Tel. Brighton 26189)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa February 23-March 2, 1975
The City of Westminster Chamber of Commerce
(Contact: D. A. A. Treherne, Tel. 01-734 2851)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

ITF SHOWS THE WO

THE INDUSTRIAL AND TRADE FAIRS GROUP is probably the most experienced and professional organiser of trade fairs in the world. For many years it has been promoting a wide range of trade, technical and industrial exhibitions from overall concept down to the last detail.

ITF's long line of successful exhibitions has brought it the confidence and co-operation of the major trade associations and federations in the United Kingdom and Ireland.

ITF's experience and record is such that it has been appointed by the British Overseas Trade Board of the Department of Trade and Industry to organise British industrial and technological exhibitions overseas.

Thus, ITF has not only an industrial, but also a geographical advantage, capable of further exploitation.

From Peking to Sao Paulo, from Bilbao to Jakarta, in London, Dublin, Manchester and shortly Birmingham, ITF plans, organises and stages exhibitions in the service of British industry.

Calendar of Events

1974

IMBEX 74 – International Men's and Boys' Wear Exhibition
25 February – 1 March, Earls Court, London.

Brighter Homes Exhibition
12–30 March, City Hall, Manchester.

Scottish Audio Festival and Fair
22–28 April, Kelvin Hall, Glasgow.

HEVAC 74–International Heating, Ventilating and Air Conditioning Exhibition
22–26 April, Olympia, London.

IEA 74 – International Instruments, Electronics & Automation Exhibition
13–17 May, Olympia, London.

International Mechanical Handling Exhibition
14–24 May, Earls Court, London.

PAKEX 74 – International Packaging Exhibition
3–7 June, Olympia, London.

Joint Venture for British Plastics Federation in:
Europlastique 74 – International Plastics and Rubber Exhibition
5–12 June, Paris.

British Industrial Exhibition–Sao Paulo
23 August – 1 September, Sao Paulo, Brazil.

The Northern Floor Coverings Fair
3–6 September, The Exhibition Centre, Harrogate.

London Intern
29 September –

Offshore Inte
Conference 19
7–11 October,

International
28 October – 2

British Indust
7–13 November

Do-It-Yourself
12–23 Novembe

10th Meat Ind
5–7 December 1

ORLD TO THE WORLD

ational Footwear Fair 1974
2 October, Olympia, London.

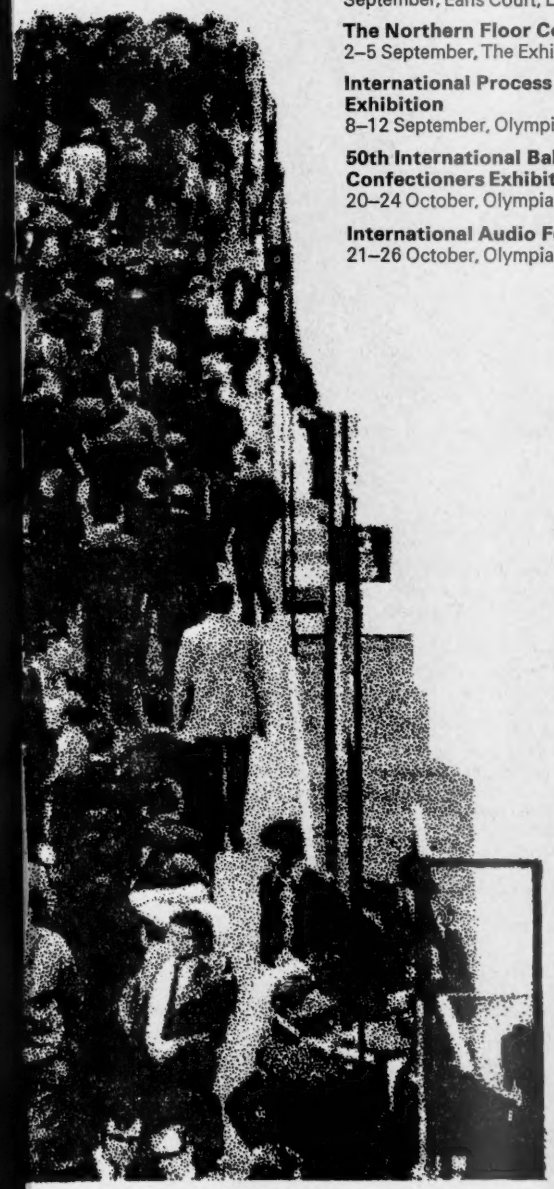
national Exhibition and
74
ympia, London.

udio Festival and Fair
ovember, Olympia, London.

al Exhibition, Jakarta
Hotel Indonesia, Jakarta, Indonesia.

and Leisure Exhibition
, City Hall, Manchester.

stry Exhibition
974, Olympia, London.



1975

IMBEX 75 – International Men's and Boys' Wear Exhibition
24–28 February, Earls Court, London.

Brighter Homes Exhibition
4–22 March, City Hall, Manchester.

International Welding & Metal Fabrication Exhibition
21–26 April, Olympia, London.

London Electronic Component Show
13–16 May, Olympia, London.

National Printing Machinery Exhibition
2–6 June, Olympia, London.

London International Footwear Fair 1975
September, Earls Court, London.

The Northern Floor Coverings Fair
2–5 September, The Exhibition Centre, Harrogate.

International Process Plant and Equipment Exhibition
8–12 September, Olympia, London.

50th International Bakers and Confectioners Exhibition
20–24 October, Olympia, London.

International Audio Festival and Fair
21–26 October, Olympia, London.

Overseas Exhibitions

The group also organises British trade fairs overseas through its subsidiary, Industrial and Trade Fairs International Limited. Included among these have been exhibitions in :

BILBAO
British Industrial Technology Exhibition (1973)

PEKING
British Industrial Technology Exhibition (1973)

BUENOS AIRES
British Industrial Exhibition (1970)

SAO PAULO
British Industrial Exhibition (1969)

BUCHAREST
British Industrial Exhibition (1968)

VANCOUVER
British Pavilion, British Columbia International Trade Fair (1967)

TORONTO
British Industrial Fair, Production Show (1967)

MEXICO CITY
British Industrial Exhibition (1966)

MOSCOW
British Industrial Exhibition (1966)

INDUSTRIAL AND TRADE FAIRS HOLDINGS LIMITED
Commonwealth House, 1-19 New Oxford Street, London WC1A 1PB. Tel: 01-242 9011
Telex: 262567. Cables: Indatfa London WC1.

Member aeo Association of Exhibition Organisers

MEMBER

Nigeria March 9-22, 1975
Bristol Chamber of Commerce
(Contact: Mrs. B. Childs, Tel. Bristol 37081)
(FPB contact: N. J. D. Robinson, Ext. 7011)

Nigeria May 3-17, 1975
Dundee Chamber of Commerce
(Contact: C. W. Simms, Tel. Dundee 22122)
(FPB contact: N. J. D. Robinson, Ext. 7011)

South Africa September 27-October 11, 1975
Birmingham Engineering and Building Centre
(Contact: D. W. Perkins, Tel. 021-643 1914)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

AMERICAS INCLUDING THE CARIBBEAN

Brazil April 1975
Birmingham Engineering and Building Centre
(Contact: Mr. D. Perkins, Tel. 021-643 1914)
(FPB contact: Miss G. Booth, Ext. 7011)

Brazil June 7-21, 1975
Scottish Council
(Contact: D. S. Reid, Tel. 031-225 7911)
(FPB contact: N. J. D. Robinson, Ext. 7011)

ASIA

Kuwait, Bahrain, Doha, Abu Dhabi and Dubai January/February 1975
South Wales Exporters Club
(Contact: H. C. Blanch, Tel. Caerphilly 5701)
(FPB contact: G. A. Casburn, Ext. 689)

AUSTRALASIA

Australia, New Zealand February-March 1975
North Staffordshire Chamber of Commerce and Industry
(Contact: Mr. J. Glover, Tel. 0782-44731)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Inward Missions

Overseas Visitors Bureau contact for general inquiries relating to inward missions: Miss G. M. Stannard, Tel. 01-248 5757, Ext. 463.

1974

Belgium, Denmark, France, Hungary, Italy, Netherlands, Norway, Sweden, Spain, USA, West Germany January
Federation of Associations of Materials Handling Manufacturers
(Contact: Mr. Paterson, Tel. 01-834 8866)

Spain February
Machine Tools Trades Association
(Contact: H. E. Wallace, Tel. 01-402 6671)

Belgium, Canada, France, Finland, Germany, Holland, Italy, Norway, Spain, Sweden, Switzerland, USA February
Institute of Packaging
(Contact: M. W. Paynter, Tel. 01-945 6277)

Finland, France, Holland, Italy, Sweden, Switzerland, West Germany, Japan February
Clothing Manufacturers Federation of Great Britain
(Contact: M. K. Reid, Tel. 01-930 9941)

Russia February
British Hospitals Export Council
(Contact: J. Harris, Tel: 01-262 2641)

Hong Kong March
BOTB/OVB Machine Tools
(Contact: J. Kerslake, Tel. 01-248 5757, Ext. 685)

West Germany March
Building Centre
(Contact: D. Clayton, Tel. 01-637 1022)

Brazil March
Mechanical Handling Engineers Association
(Contact: M. Maby, Tel. 01-834 8866)

Nigeria March/April
Industrial Council for Educational Training Technology
(Contact: Miss S. Down, Tel. 01-437 0678)

France April
Allied Brewery Traders Association
(Contact: J. A. Ingoldby, Tel. 01-407 5142)

Czechoslovakia April/May
Association of British Mining Equipment Exporters
(Contact: R. Buckley, Tel. 0742 21071)

Canada April/May
British Textile Machinery Association
(Contact: R. E. France, Tel. 061-834 2991)

Netherlands April/May
Building Centre
(Contact: D. Clayton, Tel: 01-637 1022)

France May
Machine Tool Trades Association
(Contact: H. E. Wallace, Tel. 01-402 6671)

Brazil May
British Freisian Cattle Society
(Contact: W. H. Bursby, Tel. 87-74241)

France, West Germany May
Business Equipment Trade Association
(Contact: R. D. D'Urbgan, Tel. 01-405 6233)

Australia, Brazil, Denmark, Finland, France, Greece, Italy, Poland, Sweden, Singapore, Spain, USSR, West Germany June
Electronic Engineering Equipment—Mobile Radio Communications
(Contact: F. Sherry, Tel. 01-437 0678)

Algeria, Brazil, Ethiopia, Indonesia, Kuwait, Libya, Netherlands, Nigeria, Niger, Portugal, Uraguay June
Electronic Engineering Association—Fixed Radio Communications
(Contact: F. Sherry, Tel. 01-437 0678)

Belgium, Czechoslovakia, Italy, Japan, Lebanon, Sweden, West Germany, Yugoslavia June
Electronic Engineering Association—Communications
(Contact: F. Sherry, Tel. 01-437 0678)

Global June
Electronic Engineering Association—Defence Communication
(Contact: F. Sherry, Tel. 01-437 0678)

South Africa June/July
Agricultural Engineers Association Ltd.
(Contact: E. C. Lanning, Tel. 01-828 7973/6)

Brazil November
British Textile Machinery Association
(Contact: E. H. Smallwood, Tel. 061-834 2991)

Israel November
Sponsor to be agreed (Municipal Engineering)
(Contact: P. L. Norris, Tel. 01-248 5757, Ext. 254)

Sweden Dates to be agreed
British Marine Equipment Council
(Contact: D. Davies, Tel. 01-247 7566)

New Zealand Dates to be agreed
Federation of British Hand Tool Manufacturers
(Contact: W. R. Eccles, Tel. 0742-663084)

Bulgaria Dates to be agreed
British Plastics Federation
(Contact: N. J. Holden, Tel. 01-734 2041)

Indonesia Dates to be agreed
Railway Industry Association
(Contact: G. R. Curry, Tel. 01-834 1426)

Japan Dates to be agreed
British Textile Machinery Association
(Contact: E. H. Smallwood, Tel. 061-834 2991)

Sections II—IV

Trade Fairs and Exhibitions

Requests for information about trade fair costs and conditions should be made to the organisers or United Kingdom agents unless participation with BOTB support in events (also included in Section I) is being considered. The DTI, Fairs & Promotions Branch, 26 Old Bailey, London, EC4M 7HU will be pleased to answer general inquiries about events in Sections II-IV. The telephone number is 01-248 5757, extensions:

Cyprus, Greece, Irish Republic, Israel, Malta, Switzerland, Turkey	7110	Bulgaria, China, East Germany, Czechoslovakia, Yugoslavia, Middle East, North Africa, Poland	689
Bonn, Cologne, Dortmund, Dusseldorf, Essen and Hamburg, Netherlands (except Utrecht)	225	Hungary, Iran, Romania, USSR	7121
Other towns in Western Germany, Austria, Netherlands (Utrecht only)	7180	Africa (other than North), America (Central and South)	505
Denmark, Finland, Iceland, Norway, Sweden	7220	Asia, Australia, New Zealand	7099
France	7205/7211	Canada, Caribbean, United States	7176
Belgium, Italy, Luxembourg, Portugal, Spain	7202	United Kingdom	7109

No responsibility is taken for the standing of organizations or individuals mentioned in these lists, nor dates, etc., which may be subject to alteration.

* event held annually at approximately the time stated.
† event held in alternate years at approximately the time stated.

Section II

Trade Fairs and Exhibitions within Europe

General Fairs

1974

FRANKFURT:
International Trade Fair (Spring)—March 3-7, 1974
* Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, E.C.4 (Tel. 01-236 5050).

UTRECHT:
International Spring Fair—March 10-15, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

LEIPZIG:
Spring Fair—March 10-17, 1974
* Apply: Leipzig Fair Agency in Great Britain, 19 Dover Street, London, W.2 (Tel. 01-493 3111).

HANOVER:
International Consumer Goods Fair (Interfachmesse)—March 15-19, 1974
* Apply: Schenkers Ltd., Royal London House, 13 Finsbury Square, London, E.C.2 (Tel. 01-628 7050).

METZ:
International Spring Fair (Expometz)—March 23-31, 1974
Apply: Mrs. M. C. Black, London Office of the Metz Fair, 6 Conduit Street, London W1R 9TG (Tel. 01-493 5256).

VIENNA:
International Trade Fair (Spring)—March 1974
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London S.W.7 (Tel. 01-584 6938).

CAGLIARI:
Sardinian International Samples Fair—March 1974
* Apply: The President, Fiera Internazionale della Sardigna Quartiere Fieristico, Viale A Diaz Cagliari.

ZURICH:
Swiss Technical Import Fair—March 1974
† Apply: Zuspa, Stadhof 11, Thurgauerstrasse 7, 8050 Zurich.

MARSEILLES:
International Spring Fair—March 28-April 8, 1974
Apply: Frank L. Crane Ltd., Specialised Publications Division, 16-17 Bride Lane, London EC4Y 8EB (Tel. 01-583 0581).

LYONS:
International Trade Fair—March 30-April 8, 1974
Apply: Exhibitions & Trade Fairs International Ltd., 943A Brighton Road, Purley, Surrey (Tel. 01-668 2467/8).

BASLE:
Swiss Industries Fair (2nd European Watch, Clock and Jewellery Fair)—March 30-April 8, 1974
* Apply: Swiss Embassy, 77/81 Gloucester Place, London, W.1 (Tel. 01-723 0701).

SAARBRÜCKEN:
International Saar Fair—April 1974
* Apply: Internationale Saarmesse, 66 Saarbrücken, Messegelände.

MILAN:
International Samples Fair—April 14-25, 1974
† Apply: Dr. V. Schiazzano, 20 Savile Row, London, W.1 (Tel. 01-734 2411).

TRIESTE:
International Samples Fair—April 14-25, 1974
* Apply: Italian Chamber of Commerce, 20 Savile Row, London, W.1 (Tel. 01-734 2411).

LILLE:
International Trade Fair—April 17-27, 1974
Apply: Weiget Leygonie & Co. Ltd., 31/32 King Street, London, W.C.2 (Tel. 01-836 4825/9).

BRNO:
International Consumer Goods Fair—April 20-28, 1974
* Apply: Fairs & Exhibitions Ltd., 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200 and 8235).

ZAGREB:
Consumer Goods Fair—April 22-28, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W.1 (Tel. 01-486 1951).

HANOVER:
Hanover Fair—April 25-May 3, 1974
* Apply: Schenkers Ltd., Royal London House, 13 Finsbury Square, London, E.C.2 (Tel. 01-628 7050).

PARIS:
International Trade Fair (Foire de Paris)—April 27-May 12, 1974
Franch Chamber of Commerce, 196 Sloane Street, London, S.W.1 (Tel. 01-235 2212).

GRAZ:
Spring Fair—April 29-May 7, 1974
Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

BRUSSELS:
International Trade Fair—April-May, 1974
* Apply: Belgian National Railways, P.O. Box 4BY, 167 Regent Street, London, W.1 (Tel. 01-734 1491).

VALENCIA:
International Samples Fair—May 6-16, 1974
Apply: Eeria Muestrario Internacional de Valencia, Llano del Real 2, Apartado 476 Valencia.

DUBLIN:
Spring Show and Industries Fair—May 7-11, 1974
* Apply: R.D.S. Spring Show, Ballsbridge, Dublin (Tel. 680645).

BUDAPEST:
International Spring Fair (Capital Goods)—May 18-26, 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Budapest, Varosliget XIV.

BORDEAUX:
International Trade Fair—May 18-27, 1974
Apply: Foire Internationale de Bordeaux, Parc des Expositions, 33-Bordeaux (Tel. 44 83 15).

BUCHAREST:
International Exhibition of Consumer Goods—May 12-19, 1974
Apply: Publicom Romanian International Publicity Agency Boulevard N. Balcescu, Bucharest.

BOLOGNA:
International Trade Fair—May 20-June 4, 1974
Apply: E. A. Per le Fiere di Bologna, via Ciamician 4, 40127 Bologna.

PADUA:
International Fair—May 22-June 2, 1974
* Apply: Fiera Internazionale di Padova, via N. Tommaseo 59, 35100 Padua.

PADUA:
International Samples Fair—May 26-June 5, 1974
* Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200 and 8235).

PALERMO:
International Mediterranean Fair—May 27-June 11, 1974
Apply: Fiera del Mediterraneo, Piazza Generale Cascino, Palerino.

BARCELONA:
International Samples Fair—June 1-7, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W1M 5AB (Tel. 01-486 1951).

POZNAN:
International Technical Fair—June 9-18, 1974
* Apply: Foreign Section, Miedzynarodowe Targi Poznanskie Margz, Rokogsowskeigo 14, Poznan.

LISBON:
International Trade Fair—June 12-23, 1974
* Apply: State Information and Tourist Office for Portugal, 20 Lower Regent Street, London, S.W.1 (Tel. 01-930 2455).

BILBAO:
International Samples Fair—June 22-July 1, 1974
Apply: Feria de Miestras Internacional del Bilbao, Fercio de Segona 2, Apartado 468 Bilbao.

MALTA:
International Trade Fair—July 1974
* Apply: The Malta Trade Fair Corporation, The Fairgrounds, Naxxar, Malta.

TAMPERE—FINLAND:
6th International Tampere Fair—August 2-11, 1974
Apply: Tamprerreen Messut oy Tampere Fair Ltd., Recreation Ground 33530, Tampere 53 Finland (Tel. 931-58900).

STOCKHOLM:
St. Erik's International Fair—August 30-September 8, 1974
Apply: G. P. Claringbold, Overseas Trade Show Agencies Ltd., 113-123 Upper Richmond Road, London S.W.15 2TL Tel. 01-789 0901).

IZMIR:
International Trade Fair—August-September 1974
* Apply: British Chamber of Commerce of Turkey, 69 Cannon Street, London, E.C.4 (Tel. 01-248 4444).

FRANKFURT:
International Trade Fair (Autumn)—September 1-4, 1974
* Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

LEIPZIG:
Autumn Fair—September 1-8, 1974
* Apply: Leipzig Fair Agency in Great Britain, 19 Dover Street, London W.2 (Tel. 01-493 3111).

SALONIKA:
International Trade Fair—September 1-22, 1974
* Apply: Foire Internationale de Thessaloniki, Salonika, Greece (Tel. 71 823).

PLOVDIV:
International Trade Fair—September 3-10, 1974
* Apply: Plovdiv Fair Administration, 50 Lenin Boulevard, Plovdiv.

STRASBOURG:
International Trade Fair—September 5-16, 1974
Apply: M. le President, 9 rue Brulee, Strasbourg.

ZAGREB:
International Autumn Fair—September 12-22, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

MARSEILLES:
International Autumn Fair—September 19-30, 1974
Apply: Frank L. Crane Ltd., Specialised Publications Division, 16-17 Bride Lane, London EC4Y 8EB (Tel. 01-583 0581).

POZNAN:
International Consumer Goods Fair—September 22-29, 1974
* Apply: Foreign Section, Miedzynarodowe Targi Poznanskie Margz, Rokogsowskeigo 14, Poznan.

AVEIRO:
International Fair—September 1974
Apply: Secretario-Geral, Feira Internacional de Aveiro, Comissao Municipal de Turismo, Aveiro (Tel. 24081/5 and 23680).

UTRECHT:
International Autumn Trade Fair—September 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

HELSINKI:
International Trade Fair—September 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

VIENNA:
International Trade Fair (Autumn)—September 1974
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

BERLIN:
German Industries Exhibition—September 1974
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22.

METZ:
International Autumn Fair (Equipex)—September 28-October 2, 1974
Apply: Mrs. M. C. Black, London Office of the Metz Fair, 6 Conduit Street, London W1R 9TG (Tel. 01-493 5256).

BUDAPEST:
International Trade Fair (Consumer Goods)—September 14-22, 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Budapest, Varosliget XIV.

COPENHAGEN:
International Trade Fair—October 11-20, 1974
* Apply: Erhvervenes Udstillingsselkab, Bella-Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 34 01 11).

BUCHAREST:
International Trade Fair (Machine Tools, Electronic Components and Electrotechnics)—October 13-22, 1974
Apply: Publicon, Romanian International Publicity Agency, Boulevard N. Balcescu.

GRAZ:
Autumn Fair—October 1974
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

ZAGREB:
New Year's Fair—December 16-29, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W1(Tel: 01 486 1951).

1975

FRANKFURT:
International Trade Fair (Spring)—February 23-27, 1975
* Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

HANOVER:
International Consumer Goods Fair (Interfachmesse)—March 1975
* Apply: Schenkers Ltd., Royal London House, 13 Finsbury Square, London, E.C.2 (Tel. 01-628 7050).

UTRECHT:
International Spring Fair—March 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

VIENNA:
International Trade Fair (Spring)—March 1975
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

METZ:
International Spring Fair—March 1975
Apply: Mrs. M. C. Black, London Office of the Metz Fair, 6 Conduit Street, London W1R 9TG (Tel. 01-493 5256).

MARSEILLES:
International Spring Fair—March-April 1975
Apply: Frank L. Crane Ltd., Specialised Publications Division, 16/17 Bride Lane, London EC4 8EB (Tel. 01-583 0581).

BRNO:
International Consumer Goods Fair—April 12-20, 1975
* Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200 and 8235).

ZAGREB:
International Consumer Goods Fair—April 21-27, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BASLE:
Swiss Industries Fair (3rd European Watch, Clock and Jewellery Fair)—April 1975
* Apply: Swiss Embassy, 77/81 Gloucester Place, London, W.1 (Tel. 01-723 0701).

PARIS:
International Trade Fair (Foire de Paris)—April 1975
Apply: French Chamber of Commerce, 196 Sloane Street, London, S.W.1 (Tel. 01-235 2212).

LYON:
International Trade Fair—April 1975
Apply: Exhibitions and Trade Fairs International Ltd., 943A Brighton Road, Purley, Surrey (Tel. 01-668 2467).

MILAN:
International Samples Fair—April 1975
* Apply: Dr. V. Schiazzano, 20 Savile Row, London, W.1 (Tel. 01-734 2411).

HANOVER:
Hanover Fair—April-May 1975
* Apply: Schenkers Ltd., Royal London House, 13 Finsbury Square, London, E.C.2 (Tel. 01-628 7050).

GRAZ:
Spring Fair—April-May 1975
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

BORDEAUX:
International Trade Fair—May 1975
Apply: M. Moliner, Directeur Grand parc, 33033 Bordeaux Cedex (Tel. 50 93 15).

LILLE:
International Trade Fair—May 1975
Apply: Weiget Laygonie & Co. Ltd., 31-32 King Street, London, W.C.2 (Tel. 01-836 4825/9).

BORDEAUX:
International Trade Fair—May 1975
Apply: Foire International de Bordeaux. Parc des Expositions, 33 Bordeux (Tel. 44 83 15).

DUBLIN:
Spring Show and Industries Fair—May 1975
* Apply: R.D.S. Spring Show, Ballsbridge, Dublin (Tel. 680645).

VALENCIA:
International Samples Fair—May 1975
* Apply: Feria Muestrario Internacional de Valencia, Llano del Real 2, Apartado 476, Valencia.

PADUA:
International Samples Fair—May-June 1975
* Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200 and 8235).

PADUA:
International Fair—May-June 1975
* Apply: Fiera Internazionale di Padova, via N. Tommaseo 59, 35100 Padua.

BARCELONA:
International Samples Fair—June 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

BOLOGNA:
International Trade Fair—June 1975
Apply: E. A. Per Le Fiere Di Bologna, via Ciamician 4, 40127 Bologna.

LISBON:
International Trade Fair—June 1975
* Apply: State Information and Tourist Office for Portugal, 20 Lower Regent Street, London, S.W.1 (Tel. 01-930 2455).

BILBAO:
International Samples Fair—July 1975
* Apply: Feria de Muestras, Apartado 468, Bilbao.

MALTA:
International Trade Fair—July 1975
* Apply: The Malta Trade Fair Corporation, The Fair Grounds, Naxxar, Malta.

MALMO:
Scania Trade Fair—August 1975
Apply: Stiftelsen Skanemassen, Stadiomgaten 25, Box 19015 S-200, 73 Malmo, 19 Sweden (Tel. 040-800 30).

IZMIR:
International Trade Fair—August-September 1975
* Apply: British Chamber of Commerce of Turkey, 69 Cannon Street, London, E.C.4 (Tel. 01-248 4444).

ZAGREB:
International Autumn Fair—September 5-14, 1975
* Apply: Exhibition Consultants Ltd. 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

STRASBOURG:
International Trade Fair—September 1975
Apply: M. le President, 9 Rue Brules, Strasbourg.

UTRECHT:
International Autumn Trade Fair—September 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

VIENNA:
International Trade Fair (Autumn)—September 1975
Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

FRANKFURT:
International Trade Fair (Autumn)—September 1975
* Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

BERLIN:
German Industries Exhibition—September 1975
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22.

SALONIKA:
International Trade Fair—September 1975
* Apply: Foire Internationale de Thessaloniki Salonika, Greece (Tel. 71 823).

MARSEILLES:
International Autumn Fair—September 1975
Apply: British Overseas Media Bureau Representations Ltd., 16/17 Bride Lane, Fleet Street, E.C.4 (Tel. 01-583 0581).

METZ:
International Autumn Fair (Equipex)—September 1975
Apply: Mrs. M. Black, London Office of the Metz, 6 Conduit Street, London W1R 9TG (Tel. 01-493 5256).

GRAZ:
Autumn Fair—October 1975
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

ZAGREB:
New Year's Fair—December 16-19, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

DIEPPE:
Franco-British Trade Fair—1975
Apply: Federation of Sussex Industries, Seven Dials Corner, Brighton, Sussex.

1976

BASLE:
Swiss Industries Fair (4th European Watch, Clock and Jewellery Fair)—April 1976
* Apply: Swiss Embassy, 77-81 Gloucester Place, London, W.1 (Tel. 01-723 0701).

DUBLIN:
Spring Show and Industries Fair—May 1976
* Apply: R.D.S. Spring Show, Ballsbridge, Dublin (Tel. 680645).

VALENCIA:
International Samples Fair—May 1976
* Apply: Feria Muestrario Internacional de Valencia, Llano del Real 2, Apartado 476, Valencia, Spain.

BARCELONA:
International Samples Fair—June 1976
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

MALTA:
International Trade Fair—July 1976
* Apply: The Malta Trade Fair Corporation, The Fair Grounds, Naxxar, Malta.

BILBAO:
International Samples Fair—July 1976
* Apply: Feria de Muestras, Apartado 468, Bilbao, Spain.

IZMIR:
International Trade Fair—August-September 1976
Apply: British Chamber of Commerce of Turkey, 69 Cannon Street, London, E.C.4 (Tel. 01-248 4444).

SALONIKA:
International Trade Fair—September 1976
* Apply: Foire Internationale de Thessaloniki, Salonika, Greece (Tel. 71 823).

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Furniture Fair	January 22-27
Sweets and Biscuits Fair	February 5-9
Hardware Fair	February 15-17
Housewares Fair	February 17-19
Men's Fashion Week	February 22-24
Domotechnica Fair for Large Household Apparatus and Electrical Appliances	March 3-6
Fair For the Child	March 15-17
Men's Fashion Week	August 23-25
Lingerie, Corsetry, Swimwear	September
Spoga Fair of Sports Goods, Camping Equipment and Garden Furniture	September 15-17
Garden Trade Fair	September 15-17
Ifma	September 21-25
Photokina	September 27-October 3
Fair For the Child	October 11-13
EuroSnack	October 26-29
Exhibition in connection with 2nd European Microfilm Convention	November 12-15

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Information & Tickets:

H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London, W1X 4EN. Telephone: 01-409 1436

Ireland:

H. Clissman, Jr., 44 Dartmouth Square, Dublin 6. Telephone No. 6 57 29

Agriculture, Forestry, Fishing and Agricultural Machinery

1974

BERLIN:
International Green Week—January 25-February 3, 1974
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22.

ESSEN:
International Technical Exhibition for Pig Production—February 19-22, 1974
Apply: Gemiennutzige Ausstellungsgesellschaft mbH, Norbertstrasse 56, 4300 Essen.

PARIS:
International Agricultural Exhibition—March 3-10, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
International Agricultural Machinery Exhibition (SIMA)—March 3-10, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
Salon d'Aviculture (Poultry)—March 3-10, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

VERONA:
International Agricultural Fair—March 17-24, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

ZARAGOZA:
International Agricultural Machinery Fair (FIMA)—March 30-April 7, 1974
* Apply: Director-General de la Feria, Palacio Ferial (Gran Via), Zaragoza.

ZAGREB:
International Furniture and Timber Industry Fair—April 22-28, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

FOGGIA:
Agricultural Fair—April 1974
Apply: Ente Autonomo Feria di Foggia, Palazzo Camera di Commercio, Via Dante 27, Foggia.

REGGIO EMILIA:
International Pig Show—April 1974
Apply: Chamber of Commerce, Industry and Agriculture, Piazza Della Liberta, Reggio Emilia, Italy.

AMSTERDAM:
Intervissport '74—May 3-6, 1974
Apply: John Daniels, 84 Chancery Lane, London, W.C.2.

NOVI SAD:
41st International Agricultural Fair—May 10-19, 1974
Apply: Novosadski Sajam, Novi Sad, Hajduk, Veljkova 11.

JÖNKÖPING:
International Trade Fair for Agricultural and Horticulture (Elmia)—June 6-13, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

MOSCOW:
Kormoproizvodstvo '74 ((concurrently with the 12th International Fodder Congress)—June 10-23, 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

MUNICH:
International Exposition of the Technology of Forestry and Forest Industries (Interforst)—June 20-26, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

HERNING:
Agricultural Show—June 1974
Apply: Foreningen of Jydske Landcoforeninger, Sct Clemens Tory 6, DK-8000, Aarhus C. Denmark.

SANTAREM:
Ribatejo Agricultural Fair—June 1974
* Apply: Secretrio Feria Nacional de Agricultura, Feria do Ribatejo.

KIEV:
Exhibition of Meat and Dairy Equipment (Myasomolmash)—July 30-August 9, 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

MOSCOW:
'Pochvovedeniye' (concurrently with the 10th International Congress on Soils)—August 8-20, 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

TRONDHEIM—NORWAY:
Nor Shipping 5th International Fisheries Fair—August 12-18, 1974
Apply: The Norwegian Trade Fair, P.O. Box 130, Skøyen, Oslo (Tel. (02) 55 3790).

BUDAPEST:
(Agromasexpo) 2nd International Exhibition and Fair of Agricultural and Food Industrial Machines and Instruments—September 14-22, 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Varosliget, Budapest, XIV.

FRANKFURT:
International Agricultural Show (DLG)—September 15-22, 1974
Apply: Deutsche Landwirtschafts-Gesellschaft (DLG), 6000 Frankfurt-am-Main, Zimmerweg 16.

NOVI SAD:
International Autumn Fair (Agricultural)—September 21-29, 1974
* Apply: Novosadski Sajam, Novi Sad, Hajduk Veljkova 11.

CREMONA:
Agricultural Fair—September 1974
Apply: Ente Automono Manifestazioni, Fieristiche di Cremona, via Solferino 33, 26100 Cremona.

STUTTGART:
87th Agricultural Show—September 28-October 6, 1974
Apply: C.E.S. (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

BORDEAUX:
Oceanexpo/Interfishing Exhibition—October 1-6, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

ST. GALLEN:
Agricultural and Dairy Show (OLMA)—October 1974
* Apply: Swiss Embassy, 77/81 Gloucester Place, London, W.1 (Tel. 01-723 0701).

1975

BERLIN:
International Green Week—January-February 1975
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22.

VERONA:
International Agricultural Fair—March 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel.. 01-486 1951).

PARIS:
International Agricultural Exhibition—March 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
Salon d'Aviculture (Poultry)—March 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
International Agricultural Machinery Exhibition—March 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

ZAGREB:
3rd International Furniture and Timber Industry Fair—April 21-27, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel: 01-486 1951).

ZARAGOZA:
International Agricultural Machinery Fair (FIMA)—April 1975
* Apply: Director-General de la Feria, Palacio Ferial (Gran Via), Zaragoza.

FOGGIA:
Agricultural Fair—April 1975
* Apply: Ente Autonomo Fiera di Foggia, Palazzo Camera di Commercio, Via Dante 27, Foggia.

REGGIO EMILIA:
International Pig Show—April 1975
* Apply: Chamber of Commerce, Industry and Agriculture, Piazza Della Liberta, Reggio Emilia, Italy.

DORTMUND:
International Poultry and Pig Exhibition—May 1975
Apply: Ausstellungsleitung Westfallenhalle GmbH, 6400 Dortmund, Rheinlanddamm 200, Postfach 1130.

SANTAREM:
Ribatejo Agricultural Fair—June 1975
* Apply: Secretario Feria Nacional de Agricultura, Feria do Ribatejo.

HANOVER:
International Timber Trades Fair—June 1975
Apply: Schenkers Ltd., Royal London House, 13 Finsbury Square, London EC2A 1BN (Tel: 01-628 7050).

LENINGRAD:
2nd International Exhibition, Modern Machinery and Equipment for Catching and Processing Fish and Sea Products—July-August 1975
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

CREMONA:
Agricultural Fair—September 1975
* Apply: Ente Autonomo Manifestazioni Fieristiche di Cremona, Via Solferino 33, 26100 Cremona.

ST. GALLEN:
Agricultural and Dairy Show (OLMA)—October 1975
* Apply: Swiss Embassy, 77/81 Gloucester Place, London, W,1 (Tel: 01-723 0701.

1976

ZARAGOZA:
International Agricultural Machinery Fair (FIMA)—April 1976
* Apply: Director-General de la Feria, Palacio Ferial (Gran Via), Zaragoza.

ST. GALLEN:
Agricultural and Dairy Show (OLMA)—October 1976
* Apply: Swiss Embassy, 77/81 Gloucester Place, London, W.1 (Tel: 01-723 0701).

Aircraft and Aeronautical Equipment

1974

HANOVER:
International Air Show —April 27-May 5 1974
† Apply: Schenkers Ltd., Royal London House, 13 Finsbury Square, London, E.C.2 (Tel. 01-628 7050).

TURIN:
International Aerospace Show—June 1974
Apply: International Committee of Airport Systems, 12 Kendrick Mews, Kendrick Place, London, S.W.7 (Tel. Knightsbridge 7512).

1975

PARIS:
International Aeronautics and Space Exhibition—June 1975
Apply: French Trade Exhibition, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

Books and Periodicals

1974

BRUSSELS:
International Book Fair—March 1974
* Apply: Foire Internationale du Livre, c/o Syndicat des Editeurs Belges, Brussels 5.

BOLOGNA:
International Book Fair for Children and Youth—April 4-7, 1974
* Apply: E. A. Per Le Fiere di Bologna, Via Ciamician 4, 40127 Bologna.

NICE:
International Book Festival—May 4-9, 1974
Apply: General Commissariat and Administrative Services, 4 Boulevard Carabcel, 06 Nice.

WARSAW:
International Book Fair—May 19-24, 1974
* Apply: ARS Polona, Biuro Meidzynarodowch, Targow Ksigski, Krakowskie Przedon 7—Warsaw.

FRANKFURT:
International Book Fair—October 10-15, 1974
* Apply: Ausstellungs-und Messe GmbH des Börsenvereins des Deutschen Buchhandels e.V., 6 Frankfurt-am-Main, Kleiner Hirschgraben 10-12.

BELGRADE:
19th International Book Fair—October 28-November 3, 1974
Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar, Vojvode Misica 14, P.O.B. 408.

1975

BRUSSELS:
International Book Fair—March 1975
* Apply: Foire Internationale du Livre, c/o Syndicat des Editeurs Belges, Brussels 5.

BOLOGNA:
International Book Fair for Children and Youth—April 1975
Apply: E. A. Per Le Fiere di Bologna, Via Ciamician 4, 40127 Bologna.

NICE:
International Book Festival—May 1975
Apply: General Commissariat and Administrative Services, 4 Boulevard Carabcel, 06 Nice.

FRANKFURT:
International Book Fair—September-October 1975
* Apply: Ausstellungs-und Messe GmbH des Börsenvereins des Deutschen Buchhandels e.V., 6 Frankfurt-am-Main, Kleiner Hirschgraben 10-12.

Building, Public Works and Construction

1974

BASLE:
International Building and Construction Industries Exhibition—January 29-February 3, 1974
Apply: Schweizer Mustermesse Postfach, CH 4021 Basle, Switzerland.

HANOVER:
International Building Exhibition (Constructa)—February 2-10, 1974
Apply: Schenkers Ltd., Royal London House, 13 Finsbury Square, London, E.C.2 (Tel. 01-628 7050).

BRUSSELS:
International Building Materials and Accessories Exhibition—March 1-10, 1974
* Apply: The Building Exhibition, 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

UTRECHT:
International Sanitair and Hygiene Exhibition—March 5-9, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

UTRECHT:
International. Building Exhibition—March 20-27, 1974
†Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BUDAPEST:
2nd International Road Building and Building Machinery Exhibition—March 26-30, 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Varosliget, Budapest XIV.

STOCKHOLM:
Build and Rebuild Exhibition—March 29-April 7, 1974
Apply: G. Claringbold, Overseas Trade Show Agencies, 113/123 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0901).

ZAGREB:
7th International Building Fair—April 22-28, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

HELSINKI:
International Building Fair—April 23-28, 1974
Apply: R. D. Sherman, Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS:
International Building and Public Works Materials and Equipment Exhibition (Expomat)—May 9-15, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

BELGRADE:
International Fair 'Building Fair '74' —May 13-19, 1974
Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar, Vojvode Misica 14, P.O. Box 408.

MALMÖ:
International Building Exhibition (Bygg-Ma) and International Environment Exhibition (Cleaner World)—May 14-19, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

LUXEMBOURG:
1st International Road Construction and Maintenance Exhibition—October 1-5, 1974
Apply: Mr. R. Seager, Mack-Brooks Exhibitions Ltd., 62-64 Victoria Street, St. Albans, Herts AL1 3XT (Tel: 56-63213).

MALMÖ:
Clean Expo—International Trade Fair for Cleaning and Flooring in Conjunction with Conference, October 6-9, 1974
Apply: Stiftelson Skanemassan, Stadiongattan 25, Box 19015, S-200 73 Malmö 19, Sweden (Tel. 040/800 30).

BOLOGNA:
International Building Exhibition—October 1974
Apply: E. A. Per Le Fiere di Bologna, Via Ciamician 4, 40127 Bologna.

1975

SALONIKA:
International Exhibition of Building Construction and Public Works—January 19-25, 1975
Apply: Mr. Randle Theobald Thesscomex, 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

BRUSSELS:
International Building Materials and Accessories Exhibition (Batiment)—February 1975
* Apply: The Building Exhibition, 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

MUNICH:
International Sewage and Refuse Engineering Exhibition (IFAT)—June 6-12, 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1(Tel. 01-486 1951).

MOSCOW:
2nd International Exhibition of Building and Roadmaking Machinery and Equipment for Mechanisation of Construction and Erection—August-October 1975
Apply: The USSR Chamber of Commerce Department of International and Foreign Exhibitions, 1a Sokolnicheski Val, Moscow.

BOLOGNA:
International Building Exhibition—October 1975
* Apply: E. A. Per Le Fiere di Bologna, Via Ciamician 4, 40127 Bologna.

PARIS:
International Building Exhibition (Batimat)—November 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

1976

PARIS:
International Building and Public Works Materials and Equipment Exhibition (Expomat)—May 1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

Chemicals and Allied Industries, including Plastics

1974

BUDAPEST:
'Hungaroplast' International Exhibition of Artificial Materials—April 19-24, 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Budapest, Varosliget XIV.

MUNICH:
4th International Trade Exhibition and Congress for Biochemcial Analysis (Analytica)—April 23-26, 1974
† Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BELGRADE:
9th International Fair of Chemical Industries—May 13-19, 1974
Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar, Vojvode Misica 14, P.O. Box 408.

AMSTERDAM:
European Exhibition for Petroleum Technology (Petrotech)—May 28-31, 1974
Apply: Miss R. Bentley, Amsterdam Fair Authorities, 5 Oakley Gardens, London, S.W.3 (Tel. 01-351 0625).

PARIS:
International Plastics and Rubber Exhibition (Europlastique)—June 5-12, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
International Chemical Exhibition (Interchimie)—June 6-12, 1974
Apply: French Trade Exhibitions 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

BUCHAREST:
International Exhibition of Catalysts and Ion Exchangers—June 24-28, 1974
Apply: Pubilicom Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

BRUSSELS:
International Exhibition Chemistry, Chemical Engineering and Laboratories—June 27-July 3, 1974
Apply: Brussels International Fair, Palais du Centenaire, B1020 Brussels.

MOSCOW:
Synthesis and processing of Polymers (Polimery 1974)—September 3-16, 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

BASLE:
Laboratory, Measurement and Automation Techniques in Chemistry Exhibition—September 10-14, 1974
Apply: Secretariat, ILMAC, Basle 21.

GOTHENBURG:
'Scancorr 74' 4th International Corrosion and Surface Protection Fair—November 6-10, 1974
Apply: Svenska Massan, Skanegatan 26, S-412 51, Gothenburg, Sweden (Tel. (031) 20 0000).

SARAJEVO:
Plastic Products Fair—November 8-15, 1974
Apply: Director General, Ljobo Kojo Skenderija Ulica M, Sokolovica bb 71000, Sarajevo.

1975

ZAGREB:
7th International Plastics Fair 'Plastex'—April 21-27, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel: 01-486 1951).

DUSSELDORF:
7th International Fair for the Plastics Industry (Kunstoffe)—October 7-14, 1975
Apply: John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

UTRECHT:
International Exhibition of Machinery and Equipment for Chemicals, Foodstuffs and Food and Drink Industries (Machevo)—October 22-29, 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

Clothing

1974

TURIN:
International Fashion Trade Fair (Samia)—February 8-11, 1974
Apply: Mrs. R. Stewart, 2 Woodlands Roundwood Road, Baildon, Yorks (Tel. 0274 56851).

PARIS:
Knitting Industries Exhibition—February 9-12, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
European Menswear Exhibition—February 9-12, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5),

PARIS:
Children's Fashion Show (Salon de la Mode Enfantine)—February 9-12, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

COLOGNE:
Spring Men's Fashion Week—February 22-24, 1974
Apply: H. E. Melsom, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

DUSSELDORF:
International Fashion Trade Fair—March 10-13, 1974
* Apply: John Buck Trade Fair Agencies Ltd., 44 Newman Street, London W.1 (Tel. 01-636 9325).

COLOGNE:
International Fair for the Child—March 15-17, 1974
* Apply: H. E. Melsom, Cologne International Trade Fair, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

COPENHAGEN:
Scandinavian Fashion Week (Ladies Wear)—March 17-20, 1974
Apply: Erhvervenes Udstillingsselskab, Bella-Centret A/S, Hvidkildevej 64, 2400 Copenhagen NV (Tel. (01) 34 01 11).

MILAN:
Fur Fair (Comis Pel)—March 21-25, 1974
* Apply: Comis Piazzale Cadorna 15-20123 Milan.

PARIS:
International Exhibition of Womens Ready to Wear (Pret a Porter)—March 30-April 4, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

AMSTERDAM:
International Ladies Readymade Garments Trade Fair (Intercontex)—March 31-April 1, 1974
Apply: R. A. I. Gebouw N.V. Europaplien, Amsterdam.

VIENNA:
Ladies' Fashion Show—March 31-April 3, 1974
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

MUNICH:
Fashion Week—March 24-28, 1974
* Apply: Mode-Woche München GmbH, 8 München 12, Theresienhöhe 15.

HAMBURG:
Fashion Fair (IDFA)—April 6-8 1974
Apply: Planten un Blomen, Hamburg GmbH and Co., Jungiusstrasse 2, Hamburg 36.

DUSSELDORF:
International Fashion Trade Fair—April 21-25, 1974
* Apply: John Buck Trade Fair Agencies Ltd, 44 Newman Street, London, W.1 (Tel. 01-636 9325).

BERLIN:
Fashion Week (including Interchic)—April 6-10, 1974
* Apply: Industrie-und Handelskammer zu Berlin, 1 Berlin 12, Hardenbergstrasse 16-18.

LJUBLJANA:
'Setex '74'—May 28-30, 1974
* Apply: Gospodarsko Razstavisce, Titova C50, P.O. Box 413, 61001 Ljubljana, Yugoslavia (Tel. 061 311 022).

WIESBADEN:
International Millinery Trade Fair (Interhut)—June, 1974
* Apply: Internationale Hutfachmesse für Grossisten GmbH, 6 Frankfurt-am-Main, Kaiserstrasse 64.

COLOGNE:
International Mens Fashion Week—August 23-25, 1974
* Apply: H. E. Melson, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

AMSTERDAM:
Mens Fashion Trade Fair—September 1-3, 1974
Apply: Rai Gebouw NV Europarein Amsterdam.

TURIN:
International Fashion Trade Fair (Samia)—September 6-9, 1974
* Apply: Mrs. R. Stewart, 2 Woodlands, Roundwood Road, Baildon, Yorks. (Tel. 0274 56851).

PARIS:
European Menswear Exhibition—September 7-10, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

DUSSELDORF:
International Fashion Trade Fair—September 8-11, 1974
* Apply: John Buck Trade Fair Agencies Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

PARIS:
Childrens Fashion Show (Salon de al Mode Enfantine)—September 14-17, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

COPENHAGEN:
18th Scandinavian Fashion Week (Ladies' Wear)—September 15-18, 1974
Apply: Erhvervenes Udstillingsselskab, Bella-Centret A/S, Hvidkildevej 64, 2400 Copenhagen NV (Tel. (01) 34 01 11).

BRUSSELS:
International Clothing Exhibition (Vestirama)—September 1974
* Apply: Textirama, Martelaarslaan 15, B9000 Gent.

COLOGNE:
International Fair of Lingerie, Foundation Garments, Underwear and Swimwear—September 1974
Apply: H. E. Melsom, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London, W1X 4EN (Tel. 01-409 1436).

HAMBURG:
Fashion Fair Hamburg—October 5-7, 1974
Apply: Planten un Blomen Hamburg GmbH & Co., Jungiustrasse, Hamburg 36.

MUNICH:
Fashion Week—October 6-10, 1974
* Apply: Mode-Woche München GmbH, 8 München 12, Theresienhöhe 15.

BELGRADE:
15th International Fashion Fair (Fashion in the World)—October 7-13, 1974
* Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar, Vojvode Misica 14, P.O.B. 408.

COLOGNE:
International Fair for the Child—October 11-13, 1974
Apply: H. E. Melsom, MBE, Cologne International Trade Fair, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

PARIS:
International Exhibition of Women's Ready-to-Wear (Pret-a-Porter)—October 19-24, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

AMSTERDAM:
International Ladies' Readymade Garments Trade Fair (Intercontex)—October 27-30, 1974
Apply: RAI Gebouw N.V., Europaplien, Amsterdam.

DUSSELDORF:
International Fashion Trade Fair (Igedo)—October 27-31, 1974
Apply: John Buck Trade Fair Agencies Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

BERLIN:
Fashion Week (including Interchic)—October 1974
* Apply: Industrie-und Handelskammer zu Berlin, 1 Berlin 12, Hardenbergstrasse 16-18.

VIENNA:
Ladies' Fashion Show—October 1974
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

WIESBADEN:
International Millinery Trade Fair (Interhut)—November 1974
* Apply: Internationale Hutfachmesse für Grössisten GmbH, 6 Frankfurt-am-Main, Kaiserstrasse 64.

1975

COPENHAGEN:
7th Scandinavian Menswear Fair—February 16-18, 1975
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

COLOGNE:
Spring Men's Fashion Week—February 21-23, 1975
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

TURIN:
International Fashion Trade Fair (Samia)—February 1975
* Apply: Mrs. R. Stewart, 2 Woodlands, Roundwood Road, Baildon, Yorks. (Tel. 0274 56851).

PARIS:
Knitting Industries Exhibition—February 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
European Menswear Exhibition—February 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
Children's Fashion Show (Salon de la Enfantine)—February 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

MUNICH:
Fashion Week—Spring 1975
* Apply: Mode-Woche München GmbH, 8 München 12, Theresienhöhe 15.

COPENHAGEN:
19th Scandinavian Fashion Week (Ladies' Wear)—March 16-19, 1975
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S. Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

COLOGNE:
International Fair for the Child—March 1975
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN(Tel. 01-409 1436).

DUSSELDORF:
International Fashion Trade Fair (Igedo)—March 1975
Apply: John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

MILAN:
Fur Fair (Comis Pel)—March 1975
* Apply: Comis Piazzale Cadorna, 15-20123 Milan.

AMSTERDAM:
International Ladies' Readymade Garments Trade Fair (Intercontex)—April 1975
Apply: RAI Gebouw N.V., Europaplien, Amsterdam.

VIENNA:
Ladies' Fashion Show—April 1975
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

PARIS:
International Exhibition of Women's Ready-to-Wear Clothing—April 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

DUSSELDORF:
International Fashion Trade Fair (Igedo)—April 1975
Apply: John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

BERLIN:
Fashion Week (including Interchic)—April 1975
* Apply: Industrie-und Handelskammer Zu Berlin, 1 Berlin 12, Hardenbergstrasse 16-18.

COLOGNE:
Meeting of the Central Association for the German Roofers' Trade with a Special 'Roof and Wall' Display—May 8-11, 1975
Apply: H. E. Melsom, MBE, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

WIESBADEN:
International Millinery Trade Fair (Interhut)—June 1975
* Apply: Internationale Hutfachmesse für Grossisten GmbH, 6 Frankfurt-am-Main, Kaiserstrasse 64.

COLOGNE:
International Men's Fashion Week—August 1975
Apply: H. E. Melsom, MBE, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

COPENHAGEN:
20th Scandinavian Fashion Week (Ladies' Wear)—September 14-17, 1975
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

BRUSSELS:
International Clothing Exhibition (Vestirama)—September 1975
* Apply: Textirama, Martelaarslaan 15, B9000 Gent.

COLOGNE:
International Fair of Lingerie, Foundation Garments and Swimwear—September 1975
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

DUSSELDORF:
International Fashion Trade Fair (Igedo)—September 1975
Apply: J. Naylor, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

TURIN:
International Fashion Trade Fair (Samia)—September 1975
* Apply: Mrs. R. Stewart, 2 Woodlands Roundwood Road, Baildon, Yorks. (Tel. 0274 56851).

PARIS:
Children's Fashion Show (Salon de la Enfantine)—September 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
European Menswear Exhibition—September 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

MUNICH:
Fashion Week—October 1975
* Apply: Mode-Woche München GmbH, 8 München 12, Theresienhöhe 15.

PARIS:
International Exhibition of Women's Ready-to-Wear (Prêt-à-Porter)—October 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

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COLOGNE:
International Fair for the Child—October 1975
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

DUSSELDORF:
International Fashion Trade Fair (Igedo)—October 1975
Apply: J. Naylor, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

VIENNA:
Ladies' Fashion Show—October 1975
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

BERLIN:
Fashion Week (including Interchic)—October 1975
* Apply: Industrie-und Handelskammer Zu Berlin, 1 Berlin 12, Hardenbergstrasse 16-18.

WIESBADEN:
International Millinery Trade Fair (Interhut)—November 1975
* Apply: Internationale Hutfachmesse für Grössisten GmbH, 6 Frankfurt-am-Main, Kaiserstrasse 64.

Display and Shop Equipment

1974

GOTHENBURG:
International Trade Fair featuring Interior Decoration, Shop Fittings, etc. (Inredning '74)—March 20-24, 1974
Apply: Svenska Massan Skanegatan 26, S-41251 Goteburg Sweden (Tel. (031) 20 0000).

ZAGREB:
International Exhibition of Tourism and the Hotel, Catering and Shop Equipment (TU-EX '74)—November 18-23, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

1975

DUSSELDORF:
Euroshop, International Fair of Modern Shopfitting and Display—February 14-18, 1975
Apply: John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

ZAGREB:
7th International Exhibition of Tourism and Catering and Shop Equipment (TU-EX)—November 17-22, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS:
International Shopfitting and Trade Equipment Exhibition (Equipmag)—November 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

Engineering, Electrical and Electronic, including Radio and Television

1974

ANTWERP:
International Exhibition of High Fidelity Products (Audiant)—February 6-10, 1974
* Apply: P. Van Deuren, Heidelaan 3, B-2458 Lint, Belgium.

PARIS:
International Festival of Sound—March 1974
Apply: SDSA, 14 Rue de Presles, 75015 Paris (Tel. 273 24 70).

PARIS:
International Exhibition of Electronic Components—April 1-5, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235, 3234/5).

CANNES:
International Television Programme Market (MIP-TV)—April 6-11, 1974
Apply: Rod Buckle, 25 Berkeley House, Hay Hill, London W1X 8JB (Tel. 01-493 5563).

BUCHAREST:
The International Exhibition of Audio-Visual Apparatus—April 15-19, 1974
Apply: Publicom Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

BRUSSELS:
International Electronic Packaging Convention and Exhibition (Internepcon/Europa)—May 28-30, 1974
* Apply: Kiver Communications Ltd., 149-155 Ewell Road, Surbiton, Surrey (Tel. 01-390 0281).

BUCHAREST:
International Exhibition of Electrical Household Equipment, Apparatus, Machinery and Appliances—June 10-14, 1974
Apply: Publicom Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

DUSSELDORF:
International HI-FI Exhibition—August 1974
Apply: J. Naylor, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

AMSTERDAM:
International Radio and Television Exhibition (Firato)—August 29-September 8, 1974
† Apply: RAI Gebouw N.V., Europaplien, Amsterdam.

MILAN:
International Fair of Music and High Fidelity—September 5-9, 1974
* Apply: Segreteria Generale, 21024 Milan, via Vitruvio 38.

BUCHAREST:
International Exhibition of Electropneumatic Apparatus—September 15-20, 1974
Apply: Publicom, Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

CANNES:
Market for Videocassette Programmes and Equipment ((Vidca)—September 16-22, 1974
Apply: R. Buckle 25 Berkeley House, Hay Hill, London W1X 8JB. (Tel. 01-493 5563).

BUCHAREST:
International Exhibition of Electronic, Measuring and Control Apparatus—September 23-27, 1974
Apply: Publicom, Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

BUDAPEST:
International Exhibition of Telephone Systems and Telecommunication Means (Intertel)—October 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Budapest, Varosliget XIV.

AMSTERDAM:
International Electronic Components Exhibition (Fiarex)—October 28-November 1, 1974
† Apply: RAI Gebouw N.V., Europaplien, Amsterdam.

MUNICH:
International Trade Fair for Production in the Electronic Industry (Electronica)—November 7-13, 1974
† Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BUCHAREST:
International Exhibition of Cables and Electric Conductors—November 19-22, 1974
Apply: Publicom, Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

MILAN:
Instrumentation and Automation Exhibition—November 1974
Apply: Federazione della Associationi Scientifiche and Techniche (Fast) Di Milano, P. Le Morandi 2, Milan.

BUDAPEST:
International Electronic Industry Exhibition—December 4-10, 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Budapest, Varosliget XIV.

1975

PARIS:
International Lighting Exhibition—January 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
International Festival of Sound—February 1975
Apply: S.D.S.A., 14 Rue de Presles 75015, Paris (Tel. 273 2470).

ANTWERP:
International Exhibition of High Fidelity (Audiant '75)—February 1975
* Apply: P. van Deuren, Heidelaan 3, B-2458 Lint, Belgium.

PARIS:
International Exhibition of Electronic Components—April 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

CANNES:
International Television Programme Market (MIP-TV)—April 1975
Apply: Rod Buckle, 25 Berkeley House, Hay Hill, London W1X 8TB (Tel. 01-493 5563).

MOSCOW:
Communications Equipment Systems—May-June 1975
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

BRUSSELS:
Electronics Packaging Convention and Exhibition (Internepcon/Europa)—May 1975
* Apply: Kiver Communications Ltd., 149-155 Ewell Road, Surbiton, Surrey (Tel. 01-390 0281).

MILAN:
International Fair of Music and High Fidelity—September 1975
* Apply: Segreteria Generale, via Vitruvio 38, 20124 Milan.

COPENHAGEN:
Radio-TV '75 (50th Anniversary Exhibition)—September 5-14, 1975
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

BASLE:
International Exhibition of Industrial Electronics (INEL)—September 9-13, 1975
Apply: Exhibition Management, Swiss Industries Fair, CH4000 Basle 21.

CANNES:
Market for Videocassette Programmes and Equipment (Vidca)—September 1975
Apply: R. Buckle, 25 Berkeley House, Hay Hill, London W1X 8JB (Tel. 01-493 5563).

COPENHAGEN:
Elecktronik '75—October 3-9, 1975
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

BRUSSELS:
International Electricity Fair (Interelectronic)—November 1975
Apply: Fair, Avenue Moliere 74, 1180 Brussels.

VIENNA:
Industrial Electronic Products Exhibition—November 1975
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

PARIS:
International Audio Visual Exhibition—1975
Apply: M. Boissinot, Societe pour la Diffusion des Sciences et des Atrrs (S.S.D.A.), 14 Rue de Presles, 75015 Paris.

Engineering, Other

1974

MOSCOW:
Equipment for the Production of Bearings for Machine Tools—February 6-15, 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

ESSEN:
2nd International Exhibition and Congress, Conventional and Nuclear Power Plant Engineering (Inteka)—February 12-16, 1974
Apply: Gemeinnutzige Ausstellungsgesellschaft mbH, Norbertstrasse 56, 4300 Essen.

WARSAW:
British Engineering Week—March 18-23, 1974
* Apply: ARS Polona, Biuro Miedzynarodowch, Targow Ksigski, Krakgowskie Przedon 7, Warsaw.

BUDAPEST:
International Mining Machinery Exhibition—March 25-30, 1974
Apply: Hungarian Trade Office for Fairs and Publicity Varosliget, Budapest XIV.

BILBAO:
Machine Tool Exhibition—March 1974
Apply: La Ferio de Muestras Internacional de Bilbao, Tercio de Begona No. 2, Apartado Corroes 468, Bilbao 13.

PARIS:
International Woodworking Machinery Exhibition (Expebois)—March 30-April 4, 1974
Apply: Pierre Maret, Secretaire General du Comite des Expositions de Paris, 7 Rue Copernic, 75016 Paris (Tel. 553 86 30).

ZURICH:
19th International Gas Turbine Conference and Products Show—March 31-April 4, 1974
Apply: J. W. Sawyer, (Exhibition Director), 4519 18th Street, N. Arlington, Vigininia 22207.

MALMÖ:
Mechanical Industries Fair (Mekanik)—April 4-9, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS:
French Machine Tool and Mechanical Factory Equipment Exhibition—April 18-26, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

STOCKHOLM:
Mechanical Handling Exhibition (Transport '74)—April 22-29, 1974
Apply: G. P. Claringbold, Overseas Trade Show Agencies Ltd., 113-123 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0901).

BELGRADE:
4th International Show of Foundry Trade—May 13-19, 1974
Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar, Vojvode Misica 14, P.O.B. 408.

BELGRADE:
18th International Technical Fair—May 13-19, 1974
Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar Vojvode Misica 14, P.O.B. 408.

AMSTERDAM:
International Exhibition for Traffic Engineering (Intertraffic '74)—May 14-17, 1974
Apply: Miss R. Bentley, Amsterdam Fair Authorities, 5 Oakley Gardens, London, S.W.3 (Tel. 01-351 0625).

BRUSSELS:
International Industrial Equipment Exhibition—May 16-22, 1974
Apply: Foire Internationale de Bruxelles, Palais due Centenaire, B 1020 Bruxelles.

ZAGREB:
6th International Welding Fair—May 20-25, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

DUSSELDORF:
International Trade Fair for Industrial Furnaces and Thermic Production Processes with Congress Thermprocess '74—May 28-June 1, 1974
Apply: John Naylor, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

MILAN:
Exhibition of Hydraulic, Pneumatic and Lubricating Apparatus (Fluid)—June 5-10, 1974
Apply: Fluid-Oelmac, Via e Visconti, Venosta 7, 20122 Milan.

DUSSELDORF:
4th International Foundry Trade Fair (GIFA)—June 8-14, 1974
Apply: John Naylor, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

BASLE:
International Wire Exhibition—June 25-29, 1974
† Apply: Mack-Brooks Exhibitions Ltd., 62-72 Victoria Street, St. Albans, Herts (Tel. St. Albans (56) 63213).

BASLE:
International Exhibition of Laboratory Chemical Engineering, Measurement and Automation Techniques in Chemistry (Ilmac)—September 10-14, 1974
Apply: Secretariat, Ilmac, Basle 21.

BRNO:
International Engineering Fair—September 11-19, 1974
* Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200 and 8235).

HAMBURG:
Ship and Machinery Exhibition—September 24-28, 1974
Apply: Planten un Blomen, Hamburg GmbH & Co., Jungiusstrasse 2, Hamburg 36.

PADUA:
International Exhibition of Mechanical Handling, Storage and Distribution (Tramag)—October 1-5, 1974
* Apply: Fiera Internazionale di Padova, via N. Tommaseo 59, 35100 Padua.

STUTTGART:
'Fameta '74' 2nd Trade Exhibition of Metal Working Machinery—October 16-21, 1974
Apply: C.E.S. (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

STOCKHOLM:
Technical Fair—October 24-30, 1974
Apply: G. P. Claringbold, Overseas Trade Show Agencies Ltd., 113-123 Upper Richmond Rosd, London SW15 2TL (Tel. 01-789 0901).

ZURICH:
International Hydraulics and Pneumatics Exhibition—October 28-November 2, 1974
† Apply: Trade and Technical Press Ltd., Crown House, Morden, Surrey (Tel. 01-540 3897).

BUCHAREST:
International Specialised Exhibition of Pumps—November 11-15, 1974
Apply: Publicom, Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

TORONTO:
Canadian Computer Show—November 12-14, 1974
Apply: Mr. B. A. Tibb, Industrial and Trade Shows of Canada, 481 University Avenue, Toronto, Ontario M5W 1A7.

COPENHAGEN:
International Fair for Tools and Machine Tools (Intertool)—November 19-24, 1974
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V.

GOTHENBURG:
International Pneumatics and Hydraulics Fair (Scanautomatic)—November 22-27, 1974
Apply: Svenska Massan, Skanegaten 26, S41251, Goteborg, Sweden (Tel. (031) 0220 0000).

1975

ZURICH:
International Trade Fair for High Precision Techniques, Dimensional Measurement and Control (Microtecnic)—January 1975
Apply: Agifa, Postfach 257, 8033 Zurich.

STOCKHOLM:
Instruments and Measuring Techniques Exhibition (IM '75) April 2-6, 1975
Apply, G. P. Claringbold, Overseas Trade Show Agencies Ltd., 113-123 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0910).

PARIS:
International Hydraulics and Compressed Air Exhibition (Mecanelem)—May 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
European Machine Tool Exhibition—June 17-26, 1975
Apply: Machine Tool Trades Association, 62 Bayswater Road, London, W.2 (Tel. 01-402 6671).

BRNO:
International Engineering Fair—September 10-18, 1975
* Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200 and 8235).

UTRECHT:
International Exhibition of Machinery and Equipment for the Chemical Foodstuffs and Food and Drink Industries (Machevo)—October 22-29, 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

ZAGREB:
3rd International Biennial Fair of Machine Tools (BIAM)—October 27-November 1, 1975
† Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W.1 (Tel. 01-486 1951).

PADUA:
International Exhibition of Mechanical Handling, Storage and Distribution—(Tramag)—October 1975
* Apply: Fiera Internazionale di Padova, via N. Tommaseo 59, 35100 Padua.

BRNO:
International Welding Engineering Exhibition—November 23-30, 1975
† Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200 and 8235).

1976

PARIS:
French Machine Tool and Mechanical Factory Equipment Exhibition—April 1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

BASLE:
International Wire Exhibition—June 1976
† Apply: Mack-Brooks Exhibitions Ltd., 62-72 Victoria Street, St. Albans, Herts (Tel. St. Albans (56) 63213).

STOCKHOLM:
International Technical Fair—October 1975
Apply: AB St. Erik's Mässan, S-106 80, Stockholm, Sweden (Tel. 08/99 01 00).

ZURICH:
International Hydraulics and Pneumatics Exhibition—October-November 1976
† Apply: Trade and Technical Press Ltd., Crown House, Morden, Surrey (Tel. 01-540 3897).

Foodstuffs, Food Machinery, Hotel and Catering Equipment

1974

COLOGNE:
International Sweets and Biscuits Fair (ISM '74)—February 5-9, 1974
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

UTRECHT:
'ROKA' International Food Fair—February 18-22, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BRNO:
Food and Packaging Exhibition (Salima '74)—February 26-March 4, 1974
Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London NW1 4LH (Tel. 01-935 8235).

STUTTGART:
'Intergastra' International Trade Exhibition for Hotel, Guest Houses and Bakeries—March 3-April 7 1974
Apply: C.E.S. (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

LJUBLJANA:
'Jutro '74'—March 18-23, 1974
* Apply: Gospodarsko Razstavisce, Titova C 50, P.O. Box 413, 61001 Ljubljana, Yugoslavia (Tel. 061 311 022).

HAMBURG:
International Exhibition for Gastronomy, Bakeries and Confectioners—March 21-27, 1974
Apply: Planten un Blomen, Hamburg GmbH & Co., Jungiusstrasse 2, Hamburg 36.

ZAGREB:
14th International Food Fair—April 22-28, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS:
International Exhibition of Confectionery, Chocolate and Biscuits (Intersuc)—April 27-30, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

FRANKFURT:
International Meat Trade Fair (IFFA)—April 28-May 5, 1974
Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

UTRECHT:
5th International Feed Milling Machinery Exhibition (Victam)—April 30-May 4, 1974
Apply: Newlands Press, Birklands Lane, St. Albans, Herts (Tel. St. Albans 66696).

PARMA:
International Supermarkets Exhibition—April 1974
Apply: Foire Internationale des Supermarkets, Parce Ducale, 43100 Parma.

DUSSELDORF:
International Bakery Trade Fair (IBA '74)—May 11-19, 1974
Apply: J. Naylor, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

BOLOGNA:
International Foodstuffs Exhibition (SIA)—May-June 1974
Apply: E. A. Per le Fiere di Bologna, via Ciamician 4, 40127 Bologna.

KIEV:
Meat and Dairy Equipment (Myasomolmash)—July 30-August 9, 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

LJUBLJANA:
'Vino '74'—August 30-September 8, 1974
* Apply: Gospodarsko Razstavisce, Titova C 50, P.O. Box 413, 61001 Ljubljana, Yugoslavia (Tel. 061 311 022).

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AMSTERDAM:
National Trade Fair for Retail Spirit Dealers—September 1974
Apply-RAI Gebouw N.V., Europaplien, Amsterdam.

GOTHENBURG:
Hotel and Restaurant Exhibition (Interrest)—October 8-11, 1974
Apply: Sveriges Hotell, Restaurangutstallningarab, Box 4034, 20311, Malmo 4, Sweden.

PARIS:
International Hotel and Catering Equipment Exhibition (Equip'Hotel)—October 10-21, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

SARAJEVO:
International Fair of Plum Brandy, Spirits and Non-alcoholic Drinks—October 12-17, 1974
Apply: Director General, Ljobo Kojo , Skenderija Ulica M, Sokolovica bb 71000, Sarajevo.

COLOGNE:
International Trade Exhibition for Snack and Group Meal Services (Eurosnack and Catering)—October 26-29, 1974
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

BRUSSELS:
Food and Home Exhibition—October 1974
* Apply: Simpa Boulevard du Jairdine Botanique, 29-31, B1000 Brussels.

PARIS:
International Food Exhibition (SIAL)—November 12-18, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
International Exhibition for the Malt and Beer Industries—November 12-18, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

DUSSELDORF:
International Hotel and Restaurant Trade Fair—November 16-21, 1974
Apply: J. Naylor, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-630 9325).

ZAGREB:
International Exhibition of Tourism and the Hotel, Catering and Shop Equipment (Tu-Ex '74)—November 18-23, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

1975

AMSTERDAM:
International Hotel Cafe and Restaurant Exhibition (Horecava)—January 1975
Apply: Miss R. Bentley, Amsterdam Fair Authorities, 5 Oakley Gardens, London, S.W.3 (Tel. 01-351 0625).

BRUSSELS:
International Chocolate Biscuit and Confectionery Exhibition —January 1975
* Apply: M. J. Deschoenmacker, Sogestor SPRL, Rue Duquesnoy 14, B1000 Brussels.

COLOGNE:
International Sweets and Biscuits Fair (ISM '75)—February 1975
* Apply: H. E. Melsom MBE,, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

BRUSSELS:
European Bakery Exhibition (Euroba '75)—February 1975
Apply: Brussels International Fair, Palais du Centenaire, Brussels 2.

BRNO:
International Food Saloon (Salima)—February 25-March 2, 1975
* Apply: Fairs and Exhibitions Limited, 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200/8235).

ZAGREB:
15th International Food Fair—April 21-27, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS:
International Exhibition of Confectionery Chocolates and Biscuits—April 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

BOLOGNA:
International Foodstuffs Exhibition—May 1975
Apply: E. A. Per le Fiere di Bologna, Via Ciamician 4, 40127 Bologna.

COLOGNE:
International Fine Foods and Provisions Exhibition (Anuga)—September 1975
* Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

DUBLIN:
Irish International Food and Drink Fair—September 1975
Apply: Industrial Trade Fairs (Ireland) Ltd., 39 Fitzwilliam Street, Dublin 2 (Tel. Dublin 67030).

UTRECHT:
International Exhibition of Machinery and Equipment for Chemicals, Foodstuffs and Food and Drink Industries (Machevo)—October 22-29, 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS:
International Hotel and Catering Equipment Exhibition (Equip-Hotel)—October 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

BRUSSELS:
Food and Home Exhibition—October 1975
* Apply: Simpa Boulevard du Jardine, Botanique 29-31, B1000 Brussels.

BRNO:
International Catering Exhibition (Inteco)—October 26-November 2, 1975
Apply: Fairs and Exhibitions Limited, 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200/8235).

ZAGREB:
7th International Exhibition of Tourism and Catering and Shop Equipment (Tu-Ex '75)—November 17-22, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

1976

BRUSSELS:
International Chocolate Biscuit and Confectionery Exhibition —January 1976
* Apply: M. J. Deschoenmacker, Sogestor, SPRL, Rue Duquesnoy 14, B1000 Brussels.

PARIS:
International Food Exhibition (SIAL)—November 1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
International Exhibition for the Malt and Beer Industries—November 1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

BASLE:
International Hotel and Catering Exhibition (IGEHO)—November 1976
† Apply: Exhibition Secretariat of the Swiss Industries Fair, CH-4000 Basle 21 (Tel. 061 32 38 50).

Footwear

1974

ZAGREB:
23rd International Leather and Footwear Week—February 25-March 2, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BOLOGNA:
International Shoe and Leather Fair—March 9-12, 1974
Apply: E. A. Per le Fiere di Bologna, Via Ciamician 4, 40127 Bologna.

STOCKHOLM:
International Shoe Fair—March 11-13, 1974
Apply: G. P. Claringbold, Overseas Trade Show Agencies Ltd., 113/113 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0901).

BELGRADE:
8th International Commercial Exhibition for Textiles and Shoes—March 11-17, 1974
Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar, Vojvode Misica 14, P.O.B. 408.

DUSSELDORF:
European Footwear Samples Display (GDS)—March 23-25, 1974
Apply: John Buck Trade Fair Agencies Ltd., 44 Newman Street, London W.1 (Tel. 01-636 9325).

MILAN:
International Shoe and Leather Show (Micam)—August-September 1974
Apply: Via Correggio 3, 20149 Milan (Tel. 469 7144).

DUSSELDORF:
European Footwear Samples Display (GDS)—September 21-23, 1974
Apply: John Buck Trade Fair Agencies Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

BUDAPEST:
International Textile and Dressing Leather and Shoe Industry Machines—November 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Budapest Varosliget XIV.

1975

ZAGREB:
24th International Leather and Footwear Week—February 24-March 1, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W.1 (Tel. 01-486 1951).

DUSSELDORF:
European Footwear Samples Display (GDS)—March 1975
Apply: John Buck Trade Fair Agencies Ltd., 44 Newman Street, London, W.1 (Tel. 01-638 9325).

BOLOGNA:
International Shoe and Leather Fair—March 1975
Apply: E. A. Per le Fiere di Bologna, Via Ciamician 4, 40127 Bologna.

MILAN:
International Shoe and Leather Show (Micam)—August-September 1975
* Apply: Via Correggio 3, 20149 Milan (Tel. 469 7144).

DUSSELDORF:
European Footwear Samples Display (GDS)—September 1975
Apply: J. Naylor, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

Furniture, Furnishings, Household Equipment and Hardware

1974

COLOGNE:
International Furniture Fair—January 22-27, 1974
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

STOCKHOLM:
Swedish Furniture Fair—February 7-10, 1974
Apply: G. P. Claringbold, Overseas Trade Show Agencies Ltd., 113-123 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0901).

COLOGNE:
International Hardware Fair—February 15-17, 1974
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

COLOGNE:
International Housewares Fair—February 17-19, 1974
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

PARIS:
International Domestic Arts Exhibition (Arts Menagers)—February 23-March 10, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

COLOGNE:
International Trade Fair for Large Household Apparatus and Electrical Appliances (Domotechnica)—March 3-6, 1974
* Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

BRUSSELS:
International Household Comfort Fair—April 16-21, 1974
* Apply: Foire Internacionale de Bruxelles, Palais du Centenaire, B1020 Brussels.

AMSTERDAM:
International Household Fair—April 19-28, 1974
Apply: RAI Gebouw N.V. Europaplien, Amsterdam.

ZAGREB:
International Furniture and Timber Industry Fair—April 22-28, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS:
Materials and Items to be used for the Manufacture of Furniture, Chairs and Bedding (Approfal)—April 30-May 4, 1974
Apply: Comite des Expositions 7 Rue Copernic, 75016 Paris Tel. 704 20 71. 553 86 30).

COPENHAGEN:
Scandinavian Furniture Fair—May 8-12, 1974
Apply: Erhvervenes Udstillingsselskab, Bella Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

MILAN:
Carpet and Furnishing Textiles Fair—May 23-27, 1974
* Apply: Via Galeno 27 Milan (Tel. 2579 693, Sig. Franco Battaglini).

LJUBLJANA:
International Furniture Show—June 10-15, 1974
* Apply: Gospodarsko Razstavisce, Titova C 50, P.O. Box 413, 61001 Ljubljana, Yugoslavia (Tel. 061 311 022).

HAMBURG:
Modern Family Exhibition—August 16-25, 1974
Apply: Planten un Blomen, Hamburg GmbH & Co., Jungiusstrasse 2, Hamburg 36.

ST. GALLEN:
International Furniture Fair (Intermoebel)—August 31-September 3, 1974
Apply: INTEXPO, St. Gallen Society for International Fairs and Exhibitions, CH 9004 St. Gallen, Switzerland (Tel. 071/24 8589).

BASLE:
International Hardware Fair (Interferex)—September 1-3, 1974
† Apply: Interferex AG, Talstrasse 66, 8001 Zurich.

MILAN:
International Household Goods and Hardware Exhibition (Macef)—September 8-12, 1974
* Apply: MACEF General, Secretariat, via Solferino 25, Milan.

MILAN:
International Furniture Fair—September 20-25, 1974
* Apply: Corso Magenta 96, 20123 Milan (Tel: 495 688).

PARIS:
International Hardware Exhibition—September 28-October 1, 1974
Apply: Societe Sepaic, 42 Rue du Louvre, 75001 Paris.

LYON:
International Furniture and Furnishing Accessories Exhibition (Meuropam and Promeuropam))—October 5-8, 1974
Apply: Exhibition and Trade Fairs (Overseas) Ltd., 943A Brighton Road, Purley Surrey, (Tel. 01-668 2467/8

BRUSSELS:
International Hardware Fair—October 1974
* Apply: Sogestor Rue Duquesnoy 14, B1000 Brussels.

GENEVA:
Ideal Home Exhibition (Arts Menagers)—October 23-November 3, 1974
* Apply: Secretariat Salon des Art Menagers, 18 Quai de L'Ecole de Medicine, 1211 Geneva 4.

BELGRADE:
12th International Fair of Furniture, Equipment and Interior Decoration—November 18-24, 1974
* Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar, Vojvode Misica 14, P.O.B. 408.

BRUSSELS:
International Furniture Fair—November 1974
* Apply: Salon Internacienal du Meuble, Rue de L'Association 15, B1000 Brussels.

BUCHAREST:
International Exhibition of Lacquers, Prints, Hardware and Accessories for the Furniture Industry—December 2-6, 1974
Apply: Publicom Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

1975

COLOGNE:
German Furniture Fair—January 22-26, 1975
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

PARIS:
International Carpet and Floor Covering Exhibition—January 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
International Furniture Exhibition—January 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

COLOGNE:
International Hardware Fair—February 1975
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

COLOGNE:
International Housewares Fair—February 1975
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

COLOGNE:
International Trade Fair for Large Household Apparatus and Electrical Appliances (Domotechnica)—March 1975
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

ZAGREB:
3rd International Furniture and Timber Industry Fair—April 21-27, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS:
Materials and Items to be used for the Manufacture of Furniture, Chairs and Bedding (Approfal)—April 1975
Apply: Comite des Expositions, 7 Rue Copernic, 75016 Paris (Tel. 704 20 71. 553 86 30).

BRUSSELS:
International Household Comfort Fair—April-May 1975
* Apply: Foire Internacionale de Bruxelles, Palais du Centenaire, B1020 Brussels.

COLOGNE:
International Accessory, Machinery and Materials Fair for Furniture Production, Interior Decoration and Furnishing (Interzum)—May 1975
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

MILAN:
Carpet and Furnishing Textiles Fair—May 1975
* Apply: Via Galeno 27 Milan (Tel. 2579 693, Siq, Franco Battaglini).

MILAN:
International Furniture Fair—September 1975
* Apply: Corso Magenta 96, 20123 Milan (Tel. 495.688).

MILAN:
International Household Goods and Hardware Exhibition (Macef)—September 1975
* Apply: MACEF, General Secretariat, Via Solferino 25, Milan.

LYON:
International Furniture and Furnishing Accessories Exhibition (Meuropam and Promeuropam)—October, 1975
Apply: Exhibition and Trade Fairs (Overseas) Ltd., 943A Brighton Road, Purley, Surrey (Tel. 01-668 2467/8).

BRUSSELS:
International Hardware Fair—October 1975
* Apply: Sogestor, Rue Duguesnoy 14, B1000, Brussels.

DUBLIN:
Irish Hardware and Household Goods Exhibition—October 1975
Apply: Industrial Trade Fairs (Ireland) Ltd., 39 Fitzwilliam Street, Dublin 2 (Tel. Dublin 67030).

UTRECHT:
International Furniture Exhibition—November 1975
† Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

LYON:
International Hardware Fair—November 1975
Apply: Exhibitions and Trade Fairs (Overseas) Ltd., 943A Brighton Road, Purley, Surrey (Tel. 01-668 2467/8).

BRUSSELS:
International Furniture Fair—November 1975)
* Apply: Salon Internacional du Meuble, Rue de L'Association 15, B1000 Brussels.,

1976

BASLE:
International Hardware Exhibition—September 1976
Apply: Interferex AG Talstrasse 66, 8001 Zurich.

Handicrafts

1974

MUNICH:
International Light Industries and Handicrafts Fair—March 16-24, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

FLORENCE:
International Handicraft Fair—April-May 1974
* Apply: Mostra Mercalo Nazionale, Del Artiquanto Piazza Della Liberta 1, Florence.

HERNING: (DENMARK)
HI-'74 Handicrafts and Industrial Fair—August 31-September 8, 1974
Apply: A/S Herning Hallen, 7400 Herning (Tel. (07) 126000).

SUBOTICA:
17th International Fair for Skilled and Folk Handicrafts—October 5-12, 1974
Apply: Director-General, Karle Segec, Suboticki Sajam Sep Ferenca 3, 2400 Subotica.

PARIS:
Do-It-Yourself Exhibition—October 31-November 11, 1974
Apply: M. Guy Devos, Salon du Bricolage, 42 rue du Louvre, 75001 Paris (Tel. 231 4031).

1975

ZAGREB:
17th International Crafts Fair,—April 21-27, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W.1 (Tel. 01-486 1951).

FLORENCE:
International Handicraft Fair—April-May 1975
* Apply: Mostra Mercalo Nazionale, Del Artigianto Piazza Della Liberta 1, Florence.

MUNICH
International Light Industries and Handicrafts Fair—Spring 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

MALMÖ:
Handicraft Exhibition —May 17-June 15, 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

HERNING: (DENMARK)
HI-'75 Handicrafts and Industrial Fair —September 2-9, 1975
Apply: A/S Herning Hallen, 7400 Herning (Tel. (07), 126000).

PARIS:
Do-It-Yourself Exhibition (Bricolage)—November 1975
Apply: M. Devos, Salon du Bricolage, 42 Rue du Louvre, 75001 Paris (Tel. 231 4031).

Heating and Ventilating

1974

ZURICH:
International Heating, Air Conditioning and Sanitation Exhibition—January 29-February 3 1974
Apply: Zuspa International Trade Fairs, Thurgauerstr 7, 8050 Zurich (Tel. (051) 46 50 55).

MILAN:
15th Exhibition and Congress for Heating Ventilation Refrigeration and Sanitary Engineering (Mostra Convegno)—March 1-7, 1974
* Apply Mostra Convegno, Via Fratelli Pressan 2, 20126 Milan.

BRUSSELS:
European Heating Ventilating and Air Conditioning Exhibition (Euroclima) —March 1-10, 1974
Apply: Foire Internacionale de Bruxelles, Palais du Centenaire, Bruxelles 2.

ESSEN:
Sanitary Heating Equipment and Air Conditioning Exhibition —March 7-10, 1974
Apply: Gemeinnutzige Ausstellungsgesellschaft Mbh, Norbertstrasse 56, 4300 Essen.

STUTTGART:
Intherm '74—International Trade Fair for Oil Firing and Gas Firing, Heating, Air Conditioning and Environmental Protection—March 12-16, 1974
* Apply: C.E.S. (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

VIENNA:
Specialised Exhibition for Heating and Air-Conditioning Equipment and Sanitary Ware—May 1974
Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

MILAN:
International Exhibition of Hydraulic Pneumatics and Lubricating Apparatus (Fluid '74)—June 5-10, 1974
† Apply: Fluid Blemac, Via Evisconti Venost 7, 20122 Milan.

PARIS:
International Heating, Refrigerating and Air Conditioning Exhibition (Interclima)—June 6-12, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

1975

UTRECHT:
International Heating and Ventilating Exhibition—February 1975
† Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

FRANKFURT:
International Exhibition for Heating, Plumbing and Air-Conditioning Equipment (ISH)—March 19-23, 1975
† Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London, E.C.4.

MILAN:
Exhibition and Congress for Heating, Ventilating, Refrigeration and Sanitary Engineering (Mostra Convegno)—March 1975
* Apply: Mostra Convegno, Via Fratelli Pressan 2, 20126 Milan.

ZAGREB:
3rd International Exhibition of Heating, Cooling and Air-Conditioning (Interlima)—May 19-24, 1975
† Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

LYON:
Industrial Heating, Air Conditioning and Anti Pollution (Expotherm)—May 1975
Apply: Exhibitions and Trade Fairs (Overseas) Ltd., 943a Brighton Road, Purley, Surrey (Tel. 01-668 2467/8).

1976

ZURICH:
International Heating, Air Conditioning and Sanitation Exhibition—January-February 1976
Apply: Zuspa International Trade Fair, Thurgauerstr 7, 8050 Zurich (Tel. (051) 46 50 55).

PARIS:
International Heating and Air Conditioning Exhibition (Interclima)—June 1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

Horticulture and Horticultural Equipment

1974

SARAJEVO:
International Fair (Flowers, Woman Beauty)—March 2-8, 1974
Apply: Director General, Ljobo Kojo, Skenderija Ulica M, Sokolovica BB 71000, Sarajevo.

BRUSSELS:
International Garden Show—February-May 1974
* Apply: Sogestor SPRL, Rue Duquesnoy 14, B1000 Brussels.

VIENNA:
International Horticultural Exhibition (WIG '74)—April 18-October 14, 1974
Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

MALMÖ:
International Swedish Trade Fair with Horticultural and Flower Exhibition—August 16-25, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

COLOGNE:
International Garden Trade Fair—September 15-17, 1974
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

LJUBLJANA:
Horticulture '74—September 20-24, 1974
* Apply: Gospodarsko Razstavisce, Titova, C 50, P.O. Box 413, 61001 Ljubljana, Yugoslavia (Tel. 061 311 022).

1975

BRUSSELS:
International Garden Show—February 1975
* Apply: Sogestor SPRL, Rue Duquesnoy 14, B1000 Brussels.

STUTTGART:
Amateur Gardeners' Exhibition (Dein Garten)—March 19-23, 1975
† Apply: C.E.S. (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

MANNHEIM:
Federal Garden Show—April 18-October 19, 1975
Apply: Bundesgartenschau Mannheim GmbH, 68 Mannheim, 1 Gottlieb Daimler Strasse 14.

COLOGNE:
International Garden Trade Fair—September 1975
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

Hospital, Medical, Surgical and Dental Equipment

1974

FLORENCE:
British Medical Exhibition—February 25-March 2, 1974
Apply: Overseas Exhibition Services, 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

BUCHAREST:
The International Exhibition of Stomatologic Apparatus, Materials and Medical Drugs (Denta)—March 11-14, 1974
Apply: Publicom Romanian International Publicity Agency, Boulevard N. Balcescu, Bucharest, Romania.

RIGA, USSR:
Research Instruments and Apparatus Exhibition—March 12-21, 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnichesk Val, Moscow.

BUCHAREST:
The International Exhibition of Medical Apparatus, Instruments, Installations and Products (Medicina)—March 25-28, 1974
Apply: Publicom Romanian International Publicity Agency, Boulevard N. Balcescu, Bucharest, Romania.

PARIS:
Rehabilitation Equipment Exhibition (Readapt)—March 27-31, 1974
Apply: Commissariat General, 13 Rue de Liege, 75008 Paris.

ROTTERDAM:
Technical Exhibition of the International Symposium on Wound Healing—April 8-12, 1974
Apply: Holland Organising Centre, 16 Lange Vourhout, The Hague.

MUNICH:
International Trade Exhibition and Congress for Bio-Chemical Analysis (Analytica)—April 23-26, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

ZURICH:
International Trade Fair for Hospital and Medical Equipment (IFAS)—April 23-27, 1974
Apply: Arbeitsgemeinschaft fur Fachmessen, Sekretariat, Hofackerstrasse 36, 8032 Zurich.

HAMBURG:
19th International Dental Equipment Show—April 23-28, 1974
* Apply: Planten un Blomen, Hamburg GmbH & Co., Jungiusstrasse 2, Hamburg 36.

PARIS:
International Congress of Ophthalmology—May 26-31, 1974
Apply: SOCFI, 7 Rue Michel-Ange, 75016 Paris.

MOSCOW:
Public Health Medical Equipment and Drugs Exhibition—May 28-June 10, 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

BERLIN:
International Pharmaceutical and Medico-Technical Exhibition—June 4-9, 1974
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22

COPENHAGEN:
Pharma-Nordica '74—June 9-12, 1974
Apply: Erhvervenes Udstillingsselskab, Bella-Centret A/S, Hvidkildevej 64, 2400 Copenhagen NV (Tel. (01) 34 01 11).

STUTTGART:
Exhibition for Hospital Equipment and Supplies (FAB)—June 18-21, 1974
Apply: C.E.S. (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

PARIS:
International Congress of Medical Laboratory Technologists—July 1-5, 1974
Apply: Mme. M. Kleitz, 6 Place de la Gare, 67 Strasbourg, bas Rhin, France.

MADRID:
4th European Congress of an Anaesthesiology—September 5-11, 1974
Apply: SITEC, Siasa Paseo de la Habana 143, Madrid 16.

HAMBURG:
Pharmaecutical Exhibition (Ipharmex)—September 12-15, 1974
* Apply: Planten un Blomen, Hamburg GmbH & Co., Jungiusstrasse 2, Hamburg 36.

GOTHENBURG:
Medical Care and Health Exhibition—October 17-24, 1974
Apply: Svenska Massan, Skanegatan 26, S41251 Goteborg, Sweden (Tel. 031/20 00 00).

FLORENCE:
World Congress on Cancer—October 20-26, 1974
Apply: Overseas Exhibition Services Ltd., 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

VIENNA:
5th International Trade Exhibition of Medical and Hospital Equipment (IFAS)—October 1974
Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

DUSSELDORF:
International Exhibition and Congress on Diagnostics (Diagnostica)—November 13-17, 1974
Apply: J. Naylor, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

PARIS:
International Dental Congress—November 13-18, 1974
Apply: Secretariat General, 22 Avenue de Villiers, Paris 75017.

STOCKHOLM:
Medical Sciences Conference and Exhibition—November 27-December 1, 1974
Apply: G. P. Claringbold, Overseas Trade Show Agencies Ltd., 113-123 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0901).

1975

COPENHAGEN:
Scandinavian Dental Fair—January 3-5, 1975
Apply: Erhvervenes Udstillingsselskab, Bella-Centret A/S Hvidkildevej 64, 2400 Copenhagen NV (Tel. (01) 34 01 11).

OYONNAX:
International Exhibition of Optical Materials—May 1975
Apply: M. Prestavoine, Hotel de Ville, 01 Oyonnax (Tel. 77 28 26).

ZAGREB:
8th International Exhibition (Medicine and Medical Aids)—June 16-22, 1975
*Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

ZAGREB:
2nd International Fair of Laboratory Equipment (Interlabor)—June 16-22, 1975
† Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

DUSSELDORF:
International Exhibition and Congress on Diagnostics (Diagnostica)—June 1975
Apply: J. Naylor, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

BASLE:
International Fair for Medical Electronics and Bioengineering (Medex)—September 9-13, 1975
Apply: Medex, P.O. Box 21, CH4000 Basle 21.

BRUSSELS:
International Exhibition of Hospital and Medical Equipment—October 1975
Apply: B. Curtis, 943A Brighton Road, Purley, Surrey (Tel. 01-668 2467/8).

MALMO:
Resta VII International Hotel, Restaurant and Catering Fair—October 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square London, W.1 (Tel. 01-486 1951).

1976

ZURICH:
International Trade Fair for Hospital and Medical Equipment (IFAS)—April 1976
Apply: Arbeitsgemeinschaft fur Fachmessen, Sekretariat, Hofackerstrasse 36, 8032 Zurich.

Jewellery and Giftware

1974

MILAN:
International Fancy Goods, Stationery and Giftwear Exhibition (Chi-Bi-Car)—January 25-30, 1974
Apply: Via Mose Bianchi 41. 20149 Milan (Tel. 431 833

PARIS:
International Exhibition of China, Glassware, Pottery, Silverware, Jewellery, Watches and Clocks (Sifbihor)—March 24-28, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
The Business Gift Fair—March 30-April 4, 1974
Apply: M. Mery, 24 Place Malesherbes, 75017 Paris.

MUNICH:
International Trade Fair for Watches, Jewellery and Silverware—April 24-30, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

NAPLES:
International Gift Show (SIR)—May-June 1974
Apply: Salonisud—Ente Autonomo Mostra D'Oltremare—P. le V. Tecchio 51/b, 80125 Naples.

SUBOTICA:
International Jewellers' and Watchmakers' Fair—June 1-9, 1974
Apply: Director General Karle Segac, Suboticki Sajam, Sep Ferenca 3, 24000 Subotica.

PARIS:
Exhibition of Art Manufacturers (Des Ateliers D'Art)—September 4-9, 1974
Apply: M. Blin-Mme Beax, 45 Rue des Petites-Equries, 75010 Paris.

MILAN:
International Fancy Goods, Stationery and Giftwear Exhibition (Chi-Bi-Car)—September 6-10, 1974
Apply: Via Mose Bianchi 41, 20149 Milan (Tel. 431.833).

PARIS:
Jewellery, Silverware, Clocks, Watches and Gifts Exhibition (Bijorhca)—September 8-16, 1974
Apply: Bijorhca, 10 rue Charlot, 75003 Paris (Tel. 272 26 94).

1975

PARIS:
Jewellery Silverware Clocks, Watches and Gifts Exhibition (Bijorhca)—January 1975
Apply: M. M'edard de Chardon, 10 Rue Charlot 75003 Paris (Tel. 272 26 94).

PARIS:
Exhibition of Art Manufacturers (Ateliers d'Art)—January 1975
Apply: M. Blin—Mme Beaux, 45 Rue des Petites, Ecuries, 75010 Paris (Tel. 770 81 15).

MILAN:
International Fancy Goods Stationery and Giftwear Exhibition (Chi-Bi-Car)—February 1975
* Apply: E. A. Fiera Milano. Campionania Internazionale 20145 Milano, Largo Domodossola 1.

PARIS:
International Exhibition of China, Glassware, Pottery, Silverware, Jewellery, Watches and Clocks (Sifbihor)—March 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
Jewellery, Silverware, Clocks, Watches and Gifts Exhibition (Bijorhca)—September 1975
Apply: M. M'edard de Chardon, 10 Rue Charlot 75003 Paris (Tel. 272 26 94).

PARIS:
Exhibition of Art Manufacturers (Ateliers D'Art)—September 1975
Apply: M. Blin—Mme Beaux, 45 Rue des Petites, Ecuries, 75010 Paris (Tel. 770 81 15).

Leather, Leather Goods and Fur

1974

ZAGREB:
23rd International Leather and Footwear Week—February 25-March 2, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

OFFENBACH:
International Leather Goods Fair—March 2-7, 1974
* Apply: Offenbacher Messe GmbH., 605 Offenbach-am-Main 1, Kaiserstrasse 108-112.

SALONIKA:
International Fur Trade Fair—March 15-19, 1974
Apply: Thessalonika International Fur Trade Fair, Thessalonika Organising Committee, Box No. 112, Thessalonika, Greece.

PARIS:
International Fur Trade Exhibition—March 30-April 4, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

FRANKFURT:
International Fur Fair—April 1974
* Apply: Frankfurter Rauchwaren-Messe GmbH, 6 Frankfurt-am-Main 7, Bettinaplatz 1.

KIEV:
Exhibition of equipment for processing hides and for the production of leather goods—June 12-21, 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

OFFENBACH:
International Leather Goods Fair—August 31-September 4, 1974
* Apply: Offenbacher Messe GmbH, 605 Offenbach-am-Main 1, Kaiserstrasse 108-112.

MILAN:
International Footwear and Leather Show (Micam)—August-September 1974
Apply: Micam, Via I Nieve 33, 20145 Milano (Tel. 31.59. 54/5).

PARIS:
International Leather Week (Semaine de Cuir)—September 7-10, 1974
Apply: French Trade Exhibition, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

BUDAPEST:
International Textile and Dressing of Leather and Shoe Industry Machines—October 9-16, 1974
Apply: The Hungarian Trade Office for Fairs and publicity, Budapest XIV, Varosliget.

1975

BRUSSELS:
International Leather Goods Exhibition—January 1975
* Apply: Cenem, Rue du Progress 34, B1000 Brussels.

PARIS:
Leather Goods and Luggage Exhibition—January 1975
Apply: Salon de la Maroquinerie et Articles de Voyage, 6 Rue Beranger, 75003 Paris.

OFFENBACH:
International Leathergoods Fair—February/March 1975
* Apply: Offenbacher Messe GmbH 605 Offenbach-am-Main 1, Kaiserstrasse 108-112.

ZAGREB:
24th International Leather and Footwear Week—February 24-March 1, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS:
International Fur Trade Exhibition—March 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

FRANKFURT:
International Fur Fair—April 1975
* Apply: Frankfurter Rauchwaren-Messe GmbH, 6 Frankfurt-am-Main 7, Bettinaplatz 1.

OFFENBACH:
International Leather Goods Fair—August-September 1975
* Apply: Offenbacher Messe GmbH, 605 Offenbach-am-Main 1, Kaiserstrasse 108-112.

PARIS:
International Leather Week (Semaine du Cuir)—September 1975
Apply: French Trade Exhibition, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

1976

BRUSSELS:
International Leather Goods Exhibition—January 1976
* Apply: Cenem, Rue du Progress 34, B1000 Brussels.

Motor Vehicles, Motor Cycles and Cycles

1974

STUTTGART:
Motor-Sport-Leisure Exhibition—January 26-February 3, 1974
Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

GENEVA:
International Commercial Vehicle Exhibition—January 26-February 3, 1974
† Apply: Secretariat Permanent, Case Postale 1211, 1200 Geneva.

AMSTERDAM:
International Commercial Vehicle Exhibition—February 7-17, 1974
† Apply: RAI Gebouw N.V., Europaplien, Amsterdam.

MALMÖ:
Motor Show—March 2-10, 1974
Apply: Sydexpo AB, Vastanvag 7, 216 13 Malmö, Sweden.

GENEVA:
International Motor Show—March 14-24, 1974
* Apply: Secretariat Permanent Case Postale 1211, 1200 Geneva.

AMSTERDAM:
International Trade Fair for Garage Equipment and Parts of Motor Cars—March 21-27, 1974
Apply: RAI Gebouw N.V., Europaplien, Amsterdam.

AMSTERDAM:
Motorcycle Show (RAI Motorweekend)—March 22-24, 1974
Apply: RAI Gebouw N.V., Europaplien, Amsterdam.

BELGRADE:
13th International Motor Show—April 15-21, 1974
* Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar Vojvode Misica 14 P.O.B. 408.

BUCHAREST:
The International Exhibition of Car Cosmetic Apparatus Accessories, Installations for Washing, Ignition and Carburation, Check and Garage Equipment (Autoservice)—April 22-26, 1974
Apply: Publiicom Romanian International Publicity Agency Boulevard N, Balcescu, Bucharest, Romania.

BARCELONA:
International Motor Show (Accessories)—April 25-May 5, 1974
Apply: Salon Int del Automobil Recinto Ferial de Montjuich, Palacio No. 1, Barcelona 4.

TURIN:
International Trade Fair of Spare Parts, Accessories, Machinery and Ancillary Equipment for the Automotive Industry—May 1974
* Apply: Comitato Organizzatore Salone Internazionale dell Automobile, Corso Galileo Ferraris 61, Turin.

COLOGNE:
International Cycle and Motor Cycle Exhibition (IFMA)—September 21-25, 1974
Apply: H. E. Melsom, MBE, Cologne International Trade Fair, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

FRANKFURT:
International Fair for Automobile Garage and Workshop Equipment (Automechanika)—September 1974
† Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

PARIS:
International Motor, Cycle and Motorcycle Exhibition—October 3-13, 1974
Apply: M. Panhard (President) 3 Avenue du President-Wilson, 75016 Paris (Tel. 727 5940).

TURIN:
International Commercial Vehicle Exhibition (Accessories)—October 30-November 10, 1974
* Apply: Comitato Organizzatore Salone Internazionale dell Automobile, Corso Galileo Ferraris 61, Turin 10128.

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1975

BRUSSELS:
International Motor Show—January 1975
* Apply: Salon de L'Automobile, 22 Rue du Luxembourg, 10-1040 Brussels.

AMSTERDAM:
International Automobile Show—February 1975
* Apply: RAI Gebouw N.V., Europaplien, Amsterdam.

GENEVA:
International Motor Show—March 1975
Apply: Secretariat Permanent, Case Postale 1211, 1200, Geneva.

ZURICH:
International Cycle and Motorcycle Exhibition—March 1975
Apply: Zuspa Internationale Fachmessen und Spezial—Austellungen Thurgauerstrasse 7, 8050 Zurich.

BARCELONA:
International Motor Show—April 1975
* Apply: Salon Int del Automobile, Reciate Feria de Montjuich, Palacio No. I, Barcelona 4.

TURIN:
Trade Fair of Spare Parts, Accessories, Machinery and Ancillary Equipment for the Automotive Industry—May 1975
* Apply: Comitato Organizzatore Salone Internazionale dell Automobile, Corso Galileo, Ferraris 61, Turin.

FRANKFURT:
International Motor Show—September 11-21, 1975
† Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

PARIS:
International Motor, Cycle, and Motorcycle Exhibition—October 1975
Apply: M. Panhard (President), 3 Avenue du President-Wilson, 75016 Paris (Tel. 727 5940).

MILAN:
International Cycle and Motor Cycle Exhibition—November 1975
Apply: National Association of Cycle, Motorcycle and Accessories Manufacturers. Via Mauro Macchi 32, Milan.

TURIN:
International Commercial Vehicle Exhibition (Accessories) November 1975
* Apply: Comitato Organizzatore Salone Internazionale dell Automobile, Corso Galileo, Ferraris 61, Turin.

1976

GENEVA:
International Commercial Vehicle Show—January-February 1976
Apply: Secretariat Permanent, Case Postale 1211, 1200, Geneva.

GENEVA:
International Motor Show—March 1976
Apply: Secretariat Permanent, Case Postale 1211, 1200 Geneva.

Music and Musical Instruments

1975

CANNES:
International Record and Music Publishing Market (Midem) —January 1975
Apply: Rod Buckle, 25 Berkeley House, Hay Hill, London W1X 8JB (Tel. 01-493 5563).

Office Machinery and Equipment

1974

DUBLIN:
Commercial Productivity Exhibition (Compex)—March 26-29, 1974
† Apply: E. T. A. Congresse and Expositions, 74 Northumberland Road, Ballsbridge, Dublin 4.

PRAGUE:
International Computer and Data Processing Show (Incomex)—March-April 1974
Apply: Made in Publicity, 92 Fleet Street, London, E.C.4 (Tel. 01-583 7034)

STOCKHOLM:
International Federation for Information Processing Exhibition (IFIP '74)—August 5-10, 1974
Apply: G. P. Claringbold, Overseas Trade Show Agencies Ltd., 113-123 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0910).

PARIS:
International Office Equipment and Business Machines September 18-27, 1974
Apply: M. Hermieu, Salon de l'Equipement de Bureau, 6 Place de Valois, 75001 Paris.

MILAN:
International Office Machinery and Equipment Exhibition (SMAU)—September 1974
* Apply: Associazione Nazionale Commercianti in Macchine e Forniture per Ufficio, Piazza Belgioloso 1, Milan.

STUTTGART:
Das Moderne Buro—September 28-October 2, 1974
Apply: C.E.S. (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

HELSINKI:
Exhibition of Business Machines and Equipment—September/October 1974
Apply: The Finnish Fair Corporation, 00250 Helsinki 25.

AMSTERDAM:
International Office Machinery and Equipment Exhibition—October 8-16, 1974
Apply: RAI Gebouw N.V., Europaplein, Amsterdam.

ZAGREB:
6th International Exhibition of Data Processing Means and Office Equipment (Interbiro '74)—October 21-26, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

MALMÖ:
International Audio-visual Trade Fair (Interavisa)—October 23-26, 1974
Apply: Stiftelsen Skanemassen, Stadiongatan, 25 Box 19015, S-200 73 Malmö 19, Sweden (Tel. 040/800 30).

MALMÖ:
Rational Offices—Office Equipment Fair—October 23-26, 1974
Apply: Sydexpo AB, St. Tamplan, 3 S-216 18, Malmö, Sweden (Tel. 040/1600 75).

BERLIN:
Office Equipment Exhibition—October 1974
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22.

FRANKFURT:
Office Supplies Exhibition—October 1974
Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

DUSSELDORF:
West German Office Equipment Show (BURO)—October 1974
Apply: J. Naylor, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London ,W.1 (Tel. 01-636 9325).

1975

MOSCOW:
Equipment and Appliances for Mechanisation of Technical Office Work—August/September 1975
Apply: The USSR Chamber of Commerce Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

MILAN:
International Office Machinery and Equipment Exhibition (SMAU)—September 1975
* Apply: Associazione Nazionale Commercianti in Machine & Forniture per Ufficio, Piazza, Belgioloso 1, Milan.

PARIS:
International Business Machinery and Office Equipment Exhibition (Sicob)—September 1975
Apply: M. Hermieu, Salon de Equipment de Bureau, 6 Place de Valois, 75001 Paris.

STUTTGART:
Das Moderne Buro—September/October 1975
Apply: C.E.S. (Overseas) Ltd., Bridge House, 181 Victoria Street, London, E.C.4 (Tel. 01-236 0911).

ZAGREB:
7th International Exhibition of Date Processing Systems and Office Equipment (Interbiro)—October 6-11, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

FRANKFURT:
Office Supplies Exhibition—October 1975
Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

BERLIN:
Office Equipment Exhibition—October 1975
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22.

MUNICH:
International Congress and Exhibition for Computer Systems and their Application (Systems '75)—December 2-5, 1975
† Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

1976

DUBLIN:
Commercial Productivity Exhibition (Compex)—March 1976
Apply: E. T. A. Congresses and Expositions, 74 Northumberland Road, Ballsbridge, Dublin 4.

Packaging Machinery and Materials, including Containers

1974

BUCHAREST:
The International Exhibition of Packing and Aluminium Packing Foils (Alupac)—February 11-15, 1974
Apply: Pubilicom Romanian International Publicity Agency, Boulevard M. Balcescu, Bucharest, Romania.

BARCELONA:
Printing, Packing and Canning Machinery Fair (Graphispak) —March 15-24, 1974
Apply: Graphispack 66, Av Maria Coristina S/N, Feria de Meustras, Barcelona 4.

LJUBLJANA:
'Jutro '74'—March 18-23, 1974
* Apply: Gospodarsko Razstavisce, Titova C 50, P.O. Box 413, 61001 Ljubljana, Yugoslavia (Tel. 061 311 022).

ZAGREB:
6th International Packaging Fair (Modernpak)—April 22-28, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BASLE:
International Packaging Exhibition (Swiss Pack)—May 14-18, 1974
Apply: Swiss Pack, CH-4000 Basel, 21 Schweiz (Tel. 061 32 38 50. Telex: 62 685 fairs CH.

BUCHAREST:
International Exhibition of Copying and Photocopying Xerographying and Office Machines (Repro)—May 27-30, 1974
Apply: Publicom Romanianal Internation Agency, Boulevard N. Balescu, Bucharest, Romania.

BRUSSELS:
Electronics Packaging Convention and Exhibitions (Internepcon/Europa)—May 28-30, 1974
* Apply: Kiver Communications Ltd., 149-155 Ewell Road, Surbiton, Surrey (Tel. 01-390 0281).

BUDAPEST:
'Budapack' International Exhibition of Packaging—October 9-16, 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Budapest, Varosliget XIV.

NOVA SAD:
5th International Exhibition of Packaging, Packaging Machinery and Pre-packed Goods for Supermarkets (Savropak '74)—October 14-19, 1974
Apply: Savremeno Pakovanje, 11040 Beograd, Ljutice Bogdana 2, Yugoslavia.

MUNICH:
International Container Exhibition (Containerisation)—October 23-27, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS:
International Packaging Exhibition—November 12-18, 1974
Apply: French Trade Exhibitions, 196 Sloane Street London, S.W.1 (Tel. 01-235 3234/5).

1975

STOCKHOLM:
International Exhibition for Suppliers to the Pulp, Paper, Board, Parcticle Board, Wallboard and Conversion Industries "SPIC 75"—April 8-11, 1975
Apply: AB St. Eriks-Massan S-106 80 Stockholm, Sweden

DUSSELDORF:
International Fair for Packaging Machines, Packaging Materials, Confectionery Machines (Interback)—May 9-15, 1975
Apply: John Buck Trade Fair Agencies, 44 Newman Street, London, W.1 (Tel. 01-636 9325).

BRUSSELS:
Electronics Packaging Convention and Exhibition Internepcon/Europa—May 1975
* Apply: Kiver Communications Ltd., 149-155 Ewell Road, Surbiton, Surrey(Tel. 01-390 0281).

BRNO:
International Packaging Exhibition (Embax)—June 23-27, 1975
† Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London, W.N.1 (Tel. 01-935 8200/8235).

DUBLIN:
Irish International Packaging Exhibition—September 1975
† Apply: Industrial Trade Fairs (Ireland) Ltd., 39 Fitzwilliam Street, Dublin 2 (Tel. Dublin 67030).

COLOGNE:
Orgatechnic—Exhibition for Organisation and Technique in Office and works—September-October 1975
Apply: H. E. Melsom, MBE, Lufthans House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

MILAN:
International Exhibition of Packing and Packaging, Mechanical Handling and Food Processing Industrial Machinery (Ipackima)—October 1975
Apply: Ipack-Ima, 62 Via Conlo Ravizza, Milan.

COPENHAGEN:
Pak-Tek 3 International Packaging Exhibition—November 11-16, 1975
Apply: Erhvervenes Udstillingsselskab, Bella-Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

1976

BASLE:
International Packaging Exhibition (Swiss Pack)—May 1976
† Apply: Swiss Pack CH4000, Basel 21, Schweiz (Tel. 060 32 38 50 Telex. 62 685 fairs CH).

PARIS:
International Packaging Exhibition—1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

Photographic Equipment

1974

COLOGNE:
World's Fair of Photography (Photokina)—September 27-October 3, 1974
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01- 4091436).

COLOGNE:
International Trade Exhibition in Connection with the 2nd European Microfilm Convention—November 12-14, 1974
Apply: H. E. Melson, MBE, Cologne International Trade, Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

1975

PARIS:
International Photo, Cinema and Optic Exhibition—1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

Pottery and Glassware

1974

PARIS:
International exhibition of China, Glassware, Pottery, Silverware, Jewellery, Watches and Clocks (Sifbihor)—March 24-28, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

AMSTERDAM:
European Exhibition for the Ceramic Industry in conjunction with the 13th International Ceramic Congress (Eurocerex)—May 26-31, 1974
Apply: Miss R. Bentley, Amsterdam Fair Authorities, 5 Oakley Gardens, London, S.W.3 (Tel. 01-351 0625).

1975

PARIS:
International Exhibition of China, Glassware, Pottery, Silverware, Jewellery, Watches and Clocks (Sifbihor)—March 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

Printing, Stationery and Printing Machinery

1974

PARIS:
International Paper, Printing and Graphic Arts Industries Exhibition—May 29-June 7, 1974
Apply: M. E. Ollive, T.P.G., 20 Rue Carpeaux, 92800 Puteaux, France (Tel. (1) 722-78.10).

1975

ZAGREB:
3rd International Fair of Printing and Paper Industry (Intergrafika)—March 17-22, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

MILAN:
International Screen Printing Trade Fair (Fespa)—May 17-21, 1975
Apply: Batiste Publications Ltd., Pembroke House, Campsbourne Road, Hornsey, London, N.8.

1976

PARIS:
International Paper and Printing and Graphic Arts Industries Exhibition—May 1976
Apply: M. Ollive, 20 Rue Carpeaux, 92800 Puteaux (Tel. (1) 722 78.10).

Scientific Instruments and Nuclear Equipment

1974

RIGA:
Research Instruments and Apparatus Exhibition (Nauchpribor)—March 12-21, 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

MUNICH:
International Trade Exhibition and Congress for Biochemical Analysis (Analytica)—April 23-26, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BUCHAREST:
International Exhibition of Electronic, Measuring and Control Apparatus—September 23-27, 1974
Apply: Publicom, Romanian International Agency, Boulevard N, Balescu, Bucharest, Romania.

LJUBLJANA:
'Electronics '74'—October 8-12, 1974
* Apply: Cospodarsko Razstavisce, Titova C50, P.O. Box 413, 61001 Ljubljana, Yugoslavia (Tel. 061 311 022).

DUSSELDORF:
International Congress and Exhibition for Instrumentation and Automation (Interkama)—October 10-16, 1974
Apply: J. Naylor, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

PARIS:
Laboratory Exhibition—December 9-14, 1974
Apply: Frank L. Crane Ltd., Specialised Publications Division, 16/17 Bride Lane, London EC4 8EB (Tel. 01-583 0581).

1975

MUNICH:
Exhibition for Electro-Optical Systems and their Application in Industry and Research (Laser '75)—June 23-27, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BASLE:
International Nuclear Industries Fair (Nuclex)—October 7-11, 1975
Apply: Sekretariat, Nuclex 4000, Basle 21.

1976

PARIS:
International Exhibition of Measurement Control Regulation Automation (Mesucora)—1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

Ships and Boats

1974

DUSSELDORF:
International Boat Show—January 19-27, 1974
Apply: John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

MUNICH:
Caravan, Boat and Accessories Exhibition—February 1-6, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

STOCKHOLM:
International Boat Show—February 21-March 3, 1974
Apply: G. P. Claringbold, Overseas Trade Show Agencies Ltd., 133-123 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0901).

BERLIN:
International Boat Show—February 13-March 3, 1974
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22.

AMSTERDAM:
International Boat and Camping Exhibition (Hiswa)—March 1-10, 1974
* Apply: RAI Gebouw N.V., Europaplien, Amsterdam.

DUBLIN:
Irish International Boat Show—March 2-10, 1974.
Apply: Irish Federation of Marine Industries Ltd., 55 Braemor Road, Dublin 14,

ANTWERP:
International Harbour Exhibition—May 12-19, 1974
Apply: 3rd International Harbour Exhibition, Ingenieurshuis, Jan van Rijswijcklaan 58, B 2000 Antwerp.

GOTHENBURG:
'Maritime '74' International Shipping Conference and Shipping Fair—May 14-18, 1974
Apply: Svenska Massan, Skanegatan 26, S-412 51, Goteborg, Sweden (Tel. (031) 20 0000).

ATHENS:
International Shipping Exhibition (Posidonia)—June 3-9, 1974
† Apply: Maritime Presentations Ltd., 71 Fleet Street, London, E.C.4 (Tel. 01-353 3792).

BILBAO:
1st International Sector of the Shipping, Port and Maritime Industries (Bilbao International Samples Fair)—June 22-July 1, 1974
Apply: Feria Internacional de Bilbao, Plaza Pedro Maria de Basterrechea No. 2, Apartado 468, Bilbao 13 (Tel. 41 5400).

FRIEDRICHSHAFEN:
International Boat Show (Interboot)—September 28-October 6, 1974
* Apply: Exhibitions and Trade Fairs (International) Ltd., 943A Brighton Road, Purley, Surrey (Tel. 01-668 2467).

HAMBURG:
International Boat Show—October 19-27, 1974
Apply: Planten un Blomen, Hamburg GmbH & Co., Jungiusstrasse 2, Hamburg 36.

GENOA:
International Boat Show—October 1974
Apply: E. A. Fiera, Internazionale di Genoa, Piazzale J. F. Kennedy, 16129 Genoa.

AMSTERDAM:
International Shipbuilding, Marine Engine and Port Equipment Exhibition (Europort)—November 12-16, 1974
* Apply: John Daniels, 84 Chancery Lane, London, W.C.2 (Tel. 01-242 3295).

ZAGREB:
International Nautical Show (Internautika '74)—November 18-23, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

1975

PARIS:
International Pleasure Boat Exhibition—January 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

DUSSELDORF:
International Boat Show—January 1975
Apply: John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

GOTHENBURG:
International Boat Show—February 7-16, 1975
Apply: Svenska Mässan, S-412, 51 Göteborg, Sweden (Tel. 031/20 00 00).

AMSTERDAM:
International Boat and Camping Exhibition (Hiswa)—March 1975
Apply: RAI Gebouw N.V., Europaplien, Amsterdam.

FRIEDRICHSHAFEN:
International Boat Show (Interboot)—September 27-October 5, 1975
* Apply: Exhibitions and Trade Fairs (International) Ltd., 943A Brighton Road, Purley, Surrey (Tel. 01-668 2467).

HAMBURG:
International Boat Show—October 1975
Apply: Planten un Blomen, Hamburg GmbH & Co., Jungiusstrasse 2, Hamburg 36.

GENOA:
International Boat Show—October 1975
Apply: E. A. Fiera, Internazionale di Genoa, Piazzale J. F. Kennedy, 16129 Genoa.

ZAGREB:
4th International Nautical Show (Internautika)—November 17-22, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

AMSTERDAM:
International Shipbuilding, Marine, Engine and Port Equipment Exhibition (Europort)—November 1975
Apply: John Daniels, 84 Chancery Lane, London, W.C.2 (Tel. 01-242 3295).

1976

ATHENS:
International Shipping Exhibition—June 1976
Apply: Maritime Presentations Ltd., 71 Fleet Street, London, E.C.4 (Tel. 01-353 5792).

DUSSELDORF:
International Boat Show—January 1976
Apply: 44 Newman Street, London, W.1 (Tel. 01-636 9325).

AMSTERDAM:
International Boat and Camping Exhibition (Hiswa)—March 197
Apply: RAI Gebouw, NV Europaplein, Amsterdam.

Sports Goods and Camping Equipment including Caravans

1974

STUTTGART:
Motor-Sport-Leisure Exhibition—January 26—February 3, 1974
* Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

MUNICH:
Caravan, Boat and Accessories Exhibition—February 1-6, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

HAMBURG:
Leisure, Camping and Caravan Exhibition—March 2-10, 1974
Apply: Planten un Blomen, Hamburg GmbH & Co., Jungiusstrasse 2, Hamburg 36.

SARAJEVO:
International Tourist and Sports Fair—March 15-20, 1974
Apply: Director-General, Ljobo Kojo, Skenderija Ulica M., Sokolovica bb 71000, Sarajevo.

ESSEN:
Camping Exhibition—March 23-31, 1974
Apply: Gemeinnutzige Ausstellungssgesellschaft mbH, Norbertstrasse 56, 4300 Essen.

MUNICH:
International Sports Equipment Fair (ISPO '74)—March 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

MOSCOW:
Exhibition of Sports and Hunting Arms, Cartridges and Equipment for their Production—March 26-April 4, 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

LJUBLJANA:
'Alpe Adria '74'—April 5-14, 1974
* Apply: Gospodarsko Razstavisce, Titova C 50, P.O. Box 413, 61001 Ljubljana, Yugoslavia (Tel. 061 311 022).

GRENOBLE:
International Winter Sports Exhibition (Alpexpo)—May 18-27, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

STUTTGART:
International Trade Fair for Hunting and Sporting Weapons with 7th German Weapon Fair—May 22-26, 1974
* Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

NOVI SAD:
International Hunting, Fishing and Sports Fair—June 8-16, 1974
Apply: Novosadski Sajam, Novi Sad, Hajduk, Veljkova 11.

COLOGNE:
International Trade Fair of Sports Goods, Camping Equipment and Garden Furniture (Spoga)—September 15-17, 1974
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

PARIS:
International Caravan Exhibition—September 26-October 6, 1974
Apply: M. Dufrancatel, 35 Rue des Renaudes, 75017 Paris.

ESSEN:
International Caravan Salon Exhibition—October 1974
Apply: Gemeinnutzige Ausstellungsgesellscha ftmbH.' Norbertstrasse 56, 4300 Essen.

ZAGREB:
International Sports and Recreation Equipment Fair (Sportex '74)—November 18-23, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BRUSSELS:
International Caravan and Winter Sports Exhibition—November 1974
* Apply: Vac Expo, Avenue Charles Quin 345, B81080 Brussels.

LJUBLJANA:
'Ski Expo '74'—December 4-10, 1974
* Apply: Gospodarsko Razstavisce, Titova C 50, P.O. Box 413, 61001 Ljubljana, Yugoslavia (Tel. 061 311 022).

AMSTERDAM:
International Caravan Show—December 1974
Apply: RAI Gebouw N.V., Europaplien, Amsterdam.

1975

MUNICH:
Caravan, Boat and Accessories Exhibition—January-February 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

STUTTGART:
Motor-Sport-Leisure Exhibition—January/February 1975
* Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

GRENOBLE:
International Winter Sports Exhibition (Alpexpo)—March 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

STUTTGART:
International Trade Fair for Hunting and Sporting Weapons with the 8th German Weapon Fair—May 7-11, 1975
* Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

COLOGNE:
International Trade Fair of Sports Goods, Camping Equipment and Garden Furniture (Spoga)—September 1975
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-4091 436).

ESSEN:
International Caravan Salon Exhibition—October 1975
Apply: Gemeinnutzige Ausstellungsgesellschaft mbH, Norbertstrasse 56, 4300 Essen.

ZAGREB:
4th International Fair of Sports and Recreation Equipment (Sportex)—November 17-22, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BRUSSELS:
International Caravan and Winter Sports Exhibition—November 1975
* Apply: Vac Expo, Avenue Charles Quint 345, B1080 Brussels.

COLOGNE:
International Exhibition of Sports Facilities and Bath Installations—November 1975
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

Textiles and Textile Machinery

1974

FRANKFURT:
International Trade Fair for Home Furnishing Textiles (Heimtex)—January 9-13, 1974
Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

GHENT:
International Fair for the Textile and Clothing Industries (Textirama)—February 2-5, 1974
* Apply: Textiraa, Martelaarslaan 15, B9000 Gent.

BELGRADE:
8th International Commercial Exhibition for Textiles and Shoes—March 11-17, 1974
Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar, Vojvode Misica 14, P.O. Box 408.

ZAGREB:
International Textile Industry Fair—April 22-28, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

FRANKFURT:
International Textiles for Clothing Exhibition (Interstoff)—May 27-30, 1974
* Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

LESKOVAC:
International Textile and Textile Machinery Fair—June 2-9, 1974
Apply: Medjunarodni Sajam Tekstilai, Teksilnih masina, Koste Stamenkovica 5, 16001 Leskovac pp 30.

ZAGREB:
International Contract-Making on Textile Products (Kutex)—November 6-8, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

FRANKFURT:
International Textiles for Clothing Exhibition (Interstoff)—November 19-22, 1974
* Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

BUDAPEST:
International Textile Dressing and Leather, Shoe Industry Machines—October 9-16, 1974
Apply: Hungarian Trade Office for Fairs and Publicity Budapest, Varosliget XIV.

BUCHAREST:
International Exhibition of Chemistry, Textiles and Goods—1974
Apply: Publicom, Romanian International Publicity Agency, Boulevard N. Balcescu, Bucharest.

1975

FRANKFURT:
International Trade Fair for Home Furnishing Textiles (Heimtex)—January 8-12, 1975
* Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

ZAGREB:
2nd International Textile Industry Fair—April 21-27, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

FRANKFURT:
International Textiles for Clothing Exhibition (Interstoff)—May 1975
* Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

MILAN:
International Textile Machinery Exhibition—October 6-15, 1975
Apply: BTMA, British Textile Machinery Association, 444/6 The Royal Exchange, Manchester M2 7EP.

ZAGREB:
International Contract-Making on Textile Products (Kutex)—November 3-5, 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

FRANKFURT:
International Textiles for Clothing Exhibition (Interstoff)—November 1975
* Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

Toys and Games

1974

NUREMBERG:
International Toy Fair—February 2-8, 1974
* Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

PARIS:
International Toy Fair—February 9-15, 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

SARAJEVO:
Children Fair (Thousand Joys)—May 17-22, 1974
Apply: Director-General, Ljobo Kojo Skenderija Ulica M, Sokolovica bb 71000, Sarajevo.

PARIS—LE BOURGET:
International Entertainment Technology and Leisure Equipment Exhibition (Amusexpo)—December 9-12, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

1975

NUREMBERG:
International Toy Fair—February 1-7, 1975
* Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

PARIS:
International Toy Fair—February 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

Watches and Clocks

1974

MUNICH:
International Trade Fair for Watches, Jewellery and Silverware—April 24-30, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

SUBOTICA:
International Jewellers' and Watchmakers' Fair—June 1-9, 1974
Apply: Director-General, Karle Segec, Suboticki Sajam, Sep Ferenca 3, 24000 Subotica.

BERNE:
Watchmakers' Exhibition (SAMA)—September 1974
* Apply: SAMA International, Case Postale 1052, CH2500 Bienne.

BESANCON:
International Clock and Watchmaking Industry, Micro Mechanical Techniques (Micronora)—October 1974
Apply: M. Lagrange, Parc des Expositions Planoise, 25-Besancon.

Water, Effluent and Air Treatment Plant including Anti-Pollution, Cleaning and Refuse Disposal Equipment

1974

BRUSSELS:
Antipollution Exhibition (Aquarama)—April 2-5, 1974
Apply: Exhibitions and Trade Fairs Ltd., 943A Brighton Road, Purley, Surrey (Tel. 01-668 2467).

MINSK:
Exhibition of Machinery for Municipal Services and Equipment for Processing Secondary Raw Materials—May 22-31, 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

BASLE:
International Water, Sewage and Air Purification Exhibition (Pro Aqua)—June 11-15, 1974.
† Apply: Exhibition Secretariat of the Swiss Industries Fair, CH-4000, Basle 21 (Tel. 061 32 38 50).

PADUA:
International Exhibition of Public Services and Techniques and Equipment—June 18-22, 1974
Apply: Fiera Internazionale di Padova, Via N. Tommaseo 59, 35100 Padua.

PARIS:
Man, Air and Water—Antipollution, Noise Abatement and Waste Disposal Exhibition—September 10-14, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

AMSTERDAM:
International Exhibition for Treatment, Storage and Use of Water (Aquatech)—September 17-21, 1974
† Apply: RAI Gebouw N.V., Europaplien, Amsterdam.

MILAN:
Antipollution Exhibition—October 22-26, 1974
Apply: Comis, Piazzo Cadorna 15, 20123 Milano.

MILAN:
Industrial Cleaning, Maintenance and Sanitation Exhibition (Pulisan)—November 1974
Apply: Pulisan, Via Paolo-da Cannobio 9, 20122 Milan.

PARIS:
Industrial Cleaning and Waste Disposal Exhibition—December 2-7, 1974
Apply: GERP, 12 Rue Chabanais, Paris 75002 (Tel. 742 79 00).

1975

MUNICH:
International Sewage and Refuse Engineering Exhibition (IFAT)—June 6-12, 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS—LE BOURGET:
Europrotection—1975
Apply: Mr. R. Sherman, Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

UTRECHT:
International Trade Fair for Environment Control Techniques (Milieu)—October 22-29, 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

MILAN:
Industrial Cleaning, Maintenance and Sanitation Exhibition (Pulisan)—November 1975
* Apply: Pulisan, Via Paolo-da Cannobioa 9, 20122 Milan.

1976

PARIS:
Industrial Cleaning and Waste Disposa l Exhibition—1976
Apply: M. Stipanovich, 12 Rue Chabanais, Paris 75002 (Tel. 742 79 00).

Other Specialised Fairs

1974

ZURICH:
International Sheet Metal Exhibition and Conference—March 12-16, 1974
Apply: Mack-Brooks Exhibitions Ltd., 62-72 Victoria Street, St. Albans, Herts. (Tel. St. Albans (56)63213).

LJUBLJANA:
'Jutro '74'—March 18-23, 1974
* Apply: Gospodarsko Razstavisce, Titove C.50, P.O. Box 413, 61001 Ljubljana, Yugoslavia (Tel. 061 311 022).

BOLOGNA:
Exhibition of Modern Methods of Teaching—April 4-7, 1974
Apply: E. A. Per le Fiere di Bologna, Via Ciamician 4, 40127 Bologna.

LJUBLJANA:
Alpe Adria '74—April 5-14, 1974
* Apply: Gospodarsko Razstavisce, Titova C.50, P.O. Box 413, 61001 Ljubljana, Yugoslavia (Tel. 061 311 022).

BUCHAREST:
The International Exhibition of Audio-Visual Apparatus—April 15-19, 1974
Apply: Publicon, Romanian International Publicity Agency, Boulevard N. Balcescu, Bucharest, Romania.

ZAGREB:
5th International Mining Fair—April 22-28, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square London, W.1 (Tel. 01-486 1951).

ZAGREB:
5th International Exhibition of Professional and Scientific Literature—April 22-28, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

ZAGREB:
3rd International Exhibition of Equipment and means for civil protection, environment protection, labour safety, fire-fighting measures and safety in traffic (Interprotex)—April 22-28, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PIACENZA:
Button Exhibition—April 26-29, 1974
Apply: 10 Salone Internazionale, Bottoni, E. Affini, Siba, 35/E Galleria della Borsa, 29100 Piacenza, Italia.

BOLOGNA:
International Perfumery and Cosmetics Exhibition—April 1974
Apply: E. A. Per le Fiere di Bologna, Via Ciamician 4 40127 Bologna,

ESSEN:
Horse Riding Equipment Exhibition (Equitana)—April 27-May 1, 1974
Apply: Mr. M. Dawes, North Pines, Goldsmith Avenue, Crowborough, Sussex (Tel. Crowborough 3670).

WIESBADEN:
International Pet Trades Fair (Interzoo)—May 10-12, 1974
† Apply: Zentralverband Zoologischer Fachgeschafte Deutschlands e.V., 6000 Frankfurt-am-Main, Stresemanallee 35-37.

VIBORG (DENMARK):
Housing Exhibition (NY Bolig '74)—May 10-June 3, 1974
Apply: P. S. Udstillingsselskab Lovsangervej 11 2670 Greve Strand (Tel. (01) 904001).

ANTWERP:
International Harbour Exhibition—May 12-19, 1974
Apply: 3rd International Harbour Exhibition, Ingenieurhuis, Jan Van Rijswijcklaan 58 B 2000 Antwerp.

BRATISLAVA:
Surface Exhibition (Danube '74)—May 13-18, 1974
Apply: Incheba, House of Technology SVTS, Secretariate Danube '74 Surface, Kocelova 17, Bratislava (CSSR).

ESSEN:
International Fair for Tyre Dealers Vulcanizers and Retreads—May 16-19, 1974
Apply: Gemeinnutzige Ausstellungsgesellschaft m.b.H., Norbertstrasse 56, 4300 Essen.

PARIS:
Equestrian Exhibition—May 17-26, 1974
Apply: Spodex, 15 Rue de la Paix, Paris 2e.

DORTMUND:
IV Interschul—May 18-25, 1974
Apply: Ausstellungsleitung West Falenhalle, GmbH., 6400 Dortmund Rheinlanddamm 200, Postfach 1130.

ZAGREB:
2nd International Exhibition of Material Protection and Industrial Finishing (Anticorrosion)—May 20-25, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

COPENHAGEN:
International Fair for Transportation Equipment and Transport Systems—May 21-26, 1974
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S Hvidkildevej 64, 2400 Copenhagen NV (Tel. ((01) 340111).

STUTTGART:
International Trade Fair for Hunting and Sporting Weapons with 7th German Weapon Fair—May 22-26, 1974
* Apply: C.E.S. (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

MINSK:
Exhibition of Machinery for municipal services and equipment for processing secondary raw materials—May 22-31, 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val Moscow.

BASLE:
International Stamp Exhibition (Internaba '74)—June 7-16, 1974
Apply: F. Munger, Postfach 164 CH4016, Basel, Schweiz.

BRUSSELS:
European Educational Equipment Exhibition (Didacta)—June 10-14, 1974
Apply: Brussels International Trade Fair, Palais du Centenaire, B-1020 Brussels (Tel. 02/78.48.60. Telex. 23643).

SKOPJE:
Fair of Consumer Goods, Investment equipment and primary products and manufacturing components—June 14-21, 1974
Apply: Director General: Andon Dabevski Skopski saem, ul Zagrebacka bb, 91001 Skopje PP 356.

BASLE:
3rd International Art Fair—June 19-24, 1974
Apply: Secretary Office Art 3.72, P.O. Box CH-4000, Basle 21 (Tel. 061732 3850).

MOSCOW:
Exhibition of Criminological Equipment (Krim Tekhnika)—August 14-28, 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

JÖNKÖPING:
International Noise Abatement and Air Pollution Control Exhibition—August/September 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

HAMBURG:
International Bathing Equipment Exhibitor (Interbad)—September 5-9, 1974
Apply: Planten un Blomen, Hamburg GmbH, Jungiusstrasse 2, Hamburg 36.

GENEVA:
International Industrial Safety and Security Exhibition (Eurosaf)—September 11-14, 1974
Apply: Exhibitions for Industry Ltd., 157 Station Road, Oxted, Surrey (Tel. 988 4371).

STOCKHOLM:
International Stamp Exhibition (Stockholmia '74)—September 21-29, 1974
Apply: AB, St. Eriks-Massan, S-106 80 Stockholm.

BUDAPEST:
International Show of Material Handling Equipment—September 28-October 4, 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Budapest XIV, Varesliget.

SKOPJE:
International Tobacco, Tobacco Machinery Fair—October 3-9, 1974
Apply: Director General: Andon Dabevski Skopski saem, ul Zagrebacka bb, 91001 Skopje PP 356.

BRUSSELS:
International Biennial in the Field of Design—October 19-2, 1974
Apply: VZW Interieur, Casinoplein 10, Kortrijk B 8500.

ZAGREB:
International Exhibition of Teaching Appliances and training equipment (Educa '74)—October 21-26, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

DUSSELDORF:
Glass '74—October 24-27, 1974
Apply: John Naylor, John Buck, (Trade Fairs Agencies) Ltd., 44 Newman Street, London, W.1.

MALTA:
International Shipping Oil Industries and Airlines Exhibition—October 1974
Apply: Ronasons International Ltd., 113 Britannia Street Valletta, Malta.

BELGRADE:
3rd International Occupational Safety and Environment Protection Exhibition (Protection '74)—October 28-November 3, 1974
Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar, Vojvode Misica 14, P.O.B. 408.

BELGRADE:
5th International Exhibition of Modern Educational Equipment—October 28-November 3, 1974
Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar, Vojvode Misica 14, P.O.B. 408.

BUCHAREST:
International Specialised Exhibition of Pumps—November 11-15, 1974
Apply: Publicom, Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

DUSSELDORF:
IKI—International Art Dealers Fair—November 12-17, 1974
Apply: J. Naylor, John Buck (Trade Fairs Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

ZAGREB:
International Exhibition of Tourism and the Hotel, Catering and Shop Equipment (Tu-Ex '74)—November 18-23, 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

OSLO:
International Licensing Exhibition (Know How '74)—November 1974
Apply: The Norwegian Trade Fair, Drammensveien 154, P.O. Box 130, Skoyen, Oslo 2.

1975

PARIS—LE BOURGET:
International Exhibition of Advanced Transportation Systems (Transportexpo)—March 11-16, 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

COLOGNE-DUSSELDORF:
West German Art Fair—March 1975
Apply: H. E. Melsom, MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

NUREMBERG:
European Educational Aids and Appliances Fair (Didacta)—March 1975
Apply: Schenkers Ltd., Royal London House, 13 Finsbury Square, London, E.C.2 (Tel. 01-628 7050).

ZAGREB:
18th International Exhibition of Measuring and Control Techniques and Automation (Jurema)—April 21-27, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

ZAGREB:
5th International Fair of Transport, Communications and Mechanical Handling—April 21-27, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BOLOGNA:
Exhibition of Modern Methods of Teaching—April 1975
Apply: E. A. Per le Fiere di Bologna, Via Ciamician 4, 40127 Bologna.

PIACENZA:
Button Exhibition—April 1975
* Apply: 10 Salone Internazonale Bottoni E. Affini Siba 35/E Galleria della Borsa, 29100 Piacenza, Italy.

BOLOGNA:
International Perfumery and Cosmetics Exhibition—April-May 1975
Apply: E. A. Per le Fiere di Bologna, Via Ciamician 4, 40127 Bologna.

AMSTERDAM:
International Cleaning and Maintenance Exhibition (Interclean)—April 29-May 2, 1975
Apply: RAI Gebouw N.V. Euroaplien, Amsterdam.

STUTTGART:
International Trade Fair for Hunting and Sporting Weapons with 8th German Weapon Fair—May 7-11, 1975
* Apply: C.E.S. (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

ZAGREB:
3rd International Fair of Public Utility Equipment—May 19-24, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

STUTTGART:
R.75—International Roller Blind and Shutter Trade Fair—June 5-8, 1975
* Apply: C.E.S. (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

BASLE:
International Art Fair—June 1975
* Apply: Secretary Office Art, 3.72 P.O. Box CH-4000, Basle 21 (Tel. 061732 3850).

SALONIKA:
World Veterinary Congress—July 6-12, 1975
Apply: Prof. E. Tsiroyannis, Aristotelian University, Box No. 112, Thessaloniki, Greece.

BRUSSELS:
International Energy Exhibition—September 1975
Apply: Brussels International Trade Fair, Palais du Centenaire, B1020 Brussels.

ZAGREB:
3rd International Exhibition of Teaching Appliances and Training Equipment (Educa)—October 6-11, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

DUBLIN:
International Education and Training Exhibition and Conference (ETEX)—October 1975
Apply: Education and Training Associates, 74 Northumberland Road, Ballsbridge, Dublin 4 (Tel. Dublin 60932).

DUSSELDORF:
IKI—International Art Dealers Fair—October 1975
Apply: J. Naylor, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

DUSSELDORF:
Industrial Safety and Factory Hygiene Exhibition and Congress—October 1975
Apply: J. Naylor, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

ZAGREB:
7th International Exhibition of Tourism, Catering and Shop Equipment (Tu-Ex)—November 17-22, 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

GOTHENBURG:
'Scanmiljo' Environmental Care —November 1975
Apply: Svenska Massan, Skanegaten 26, S-412-51 Goteborg, Sweden (Tel. (031) 20 0000).

DUSSELDORF:
Undertakers Trade Fair—1975
Apply: J. Naylor, John Buck (Trade Fair Agencies) Ltd., 44 Newman Street, London, W.1 (Tel. 01-636 9325).

1976

ZURICH:
International Exhibition of Mechanised and Automation Production—January 1976
† Apply: Trade and Technical Press Ltd., Crown House Morden, Surrey (Tel. 01-540 3897).

ZURICH:
International Sheet Metal Exhibition and Conference—March 1976
Apply: Mack-Brooks Exhibitions Ltd., 62-72 Victoria Road, St. Albans, Herts. (Tel. (56) 63213).

BASLE:
International Art Fair—June 1976
* Apply: Secretary Office Art, 3.72, P.O. Box CH-4000, Basle 21 (Tel. 061732 3850).

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Section III

Trade Fairs and Exhibitions outside Europe

General Fairs

1974

TEL AVIV:
International Trade Fair (Technology II)—February 5-13, 1974
Apply: Mr. A. Burke, Anglo-Israel Chamber of Commerce, Kern House, 36 Kingsway, London, W.C.2 (Tel. 01-405 9696).

CAIRO:
International Fair—March 9-30, 1974
* Apply: Ministry of Economy and Foreign Trade, Exhibition Grounds, Guezira, Cairo.

TRIPOLI:
International Trade Fair—March 1974
* Apply: Libyan Arab Republic, Fairs' General Board, P.O. Box 891, Tripoli, Libya.

SYDNEY:
Royal Easter Show—March-April, 1974
* Apply: Royal Agricultural Society of New South Wales, Driver Avenue, RAS Showground, Sydney, NSW 2000.

LOS ANGELES:
Western Mass Merchandise Show—April 1974
Apply: Jay and Beth Thalheim Show Directors, Thalheim Exposition Management Corporation, 98 Cutter Mill Road, Great Neck, New York, 11021.

JOHANNESBURG:
Rand Easter Show—April 1-15, 1974
* Apply: Witwatersrand Agricultural Society, P.O. Box 4344, Johannesburg, South Africa.

TEL AVIV:
International Trade Fair (Consumer Goods)—June 4-22, 1974
Apply: Mr. A. Burke, Anglo-Israel Chamber of Commerce, Kern House, 36 Kingsway, London, W.C.2 (Tel. 01-405 9696).

BOGOTA:
International Trade Fair—July 13-28, 1974
† Apply: Corporacion de Ferias y Exposiciones S.A., Apartados Aero 68-43, Carrera 40, No. 22C-67, Bogota D.E., Colombia.

ASUNCION:
Expopar '74—August 15-September 15, 1974
Apply: Unión Industrial Paraguaya, Expopar 74, Calle Palma 571, Ascuncion.

NEW YORK:
Pet Industry National Trade Show—September 1974
Apply: Mrs. Jay Winter, 431 Chancery Street, Brooklyn, New York 11233.

ALGIERS:
International Trade Fair—September 3-19, 1974
* Apply: Directorate General of the Algiers International Trade Fair, Palais des Expositions, Pins Maritime, Algiers, Algeria.

TEHRAN:
International Trade Fair—September 17-29, 1974
Apply: Iran International Exhibitions and Fairs, Corporation Registration Office, P.O. Box 33-22 Tarrish Tehran, Iran.

NAIROBI:
Nairobi Show—September-October 1974
Apply: Agricultural Society of Kenya, P.O. Box 30176, Nairobi, Kenya.

BAGHDAD:
International Trade Fair—October 1-21, 1974
* Apply: Directorate General of Exhibitions, Fairs and Trade Centres, Damascus Street, Al-Mansour, Baghdad, Iraq.

SAN SALVADOR:
6th International Fair of El Salvador—November 8-25, 1974
† Apply: Managing Director, Executive International Fair Committee, Avenida Revolucion y Doble, Via a Santa Tecla, San Salvador, El Salvador.

NEW DELHI:
International Trade Fair—November 14-December 13, 1974
Apply: Chief Executive Director, India International Trade Fair, Ministry of Commerce, Pragati Maidan, Mathura Road, P.O. Box 425, New Delhi.

DAKAR:
International Fair—November 29-December 15, 1974
Apply: Foire Internationale de Dakar, B.P. 3329, Dakar, Republique du Senegal.

1975

SYDNEY:
Royal Easter Show—April 1975
* Apply: Royal Agricultural Society of New South Wales, Driver Avenue, RAS Showground, Sydney, NSW 2000.

TEL AVIV:
International Trade Fair (Capital Goods)—May-June 1975
Apply: Mr. A. Burke, Anglo-Israel Chamber of Commerce, Kern House, 36 Kingsway, London, W.C.2 (Tel. 01-405 9696).

WELLINGTON:
New Zealand International Trade Fair—August-September 1975
Apply: Wellington Show Association Inc., P.O. Box 7105, Wellington, New Zealand.

BAGHDAD:
International Trade Fair—October 1-21, 1975
* Apply: Directorate General of Exhibition, Fairs and Trade Centres, Damascus Street, Al-Mansour, Baghdad, Iraq.

LIMA:
Pacific International Trade Fair—November 1975
Apply: L. Noya, 11-13 Baker Street, London, W.1 (Tel. 01-486 4581-2).

Agriculture, Forestry, Fishing, Agricultural Machinery

1974

TULARE, CALIFORNIA:
Farm Equipment Show—February 1974
Apply: The Farm Show Committee, Greater Tulare Chamber of Commerce, P.O. Box 1475, Tulare, California 93274.

TORONTO:
American Association of Nurserymen Convention and Trade Show—July 1974
Apply: Robert Lederer, 835 Southern Building, 15th and 'H' Street NW, Washington DC 20005.

NEW ORLEANS:
XV World's Poultry Congress/Exhibition—August 11-15, 1974
Apply: Ralph Whitener and Company, 1000 Connecticut Avenue NW, Suite 1107, Washington DC 20036.

PORTO ALEGRE:
Agricultural Show—August 26-September 3, 1974
Apply: Estado Do Rio Grande Do Sul, Secretaria Da Agricultura, Directoria General, Porto Alegre, Brazil.

SANTA CRUZ:
Agricultural, Animal, Industrial and Commercial Exhibition September 1974
*Apply: Feria Exposicion on Agricola, Canadera, Industrial y Commercial, Edificio Camera de Comercio, Santa Cruz, Bolivia,

NAIROBI:
Nairobi Show—September-October 1974
Apply: Agricultural Society of Kenya, P.O. Box 30176, Nairobi, Kenya.

ORANGE:
National Field Days—November 1974
* Apply: The National Field Days Committee, P.O. Box 310, Orange, N.S.W. 2800.

1975

ORANGE:
National Field Days—November 1975
* Apply: The National Field Days Committee, P.O. Box 310, Orange, N.S.W. 2800.

Books and Periodicals

1974

CAIRO:
Book Fair—January 27-February 7, 1974
* Apply: The General Egyptian Organisation for the Book Fair, Cornich El Nile Street, Cairo E.A.R.

MELBOURNE:
Moomba International Book Fair—March 1974
Apply: The Melbourne Moomba Festival Ltd., G.P.O. Box 497 H, Melbourne 3001.

1975

JERUSALEM:
International Book Fair—April 1975
Apply: S. Zur, Manager, The Jerusalem International Book Fair, 70 Jaffa Street, Jerusalem, Israel.

Building, Public Works and Construction Equipment

1974

TAMPA, FLORIDA:
Annual Metal Building Industry Exposition—February 24-27, 1974
*Apply: The Metal Dealers Association, 1406 Third National Building, Dayton, Ohio (Tel. 45402).

NEW YORK:
International Congress of Prestressed Concrete—May 26-June 1, 1974
Apply: Gale M. Spowers, Prestressed Concrete Institute, 20 North Wacker Drive, Chicago, Illinois 60606.

ADELAIDE:
(Building and Furnishing Products) Expo International '74—June 8-17, 1974
Apply: Mrs. Zoe Lindsey, 12 Pirie Street, Adelaide, South Australia 5000.

CHICAGO:
Building Maintenance and Modernisation Exhibition—June 11-13, 1974
Apply: Charles E. Cohrs, Industrial and Scientific Management, 222 West Adams Street, Chicago, Illinois 60606.

PORTLAND:
Construction Specifications Institute Show—June 24-26, 1974
* Apply: J. W. Atherton, 1150 Seventeenth Street NW, Washington DC 20036.

JOHANNESBURG:
International South African Building Exhibition—August 1-8, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

LOUISVILLE:
Industrialised Building Exposition—October/November 1974
† Apply: Charles Snitow Organisation, 331 Madison Avenue, New York, New York 10017.

TORONTO:
Construction Show—December 10-12, 1974
† Apply: Derek Tidd, Manager Industrial Trade Shows, 481 Univ. Avenue, Toronto, Ontario 2.

1975

CHICAGO:
International Construction Equipment Exposition—February 9-15, 1975
Apply: Martin C. Dwyer, 400 North Michigan Avenue, Chicago, Illinois 60611.

CHICAGO:
Prestressed Concrete Institute Convention and Exhibition—September 1975
Apply: W. Burr Bennett Snr, The Prestressed Concrete Institute, 20 North Wacker Drive, Chicago, Illinois.

Chemicals and Allied Industries, including Plastics

1974

PRETORIA:
Interplas Packprint—March 25-30, 1974
Apply: The Director, Northern Transvaal Chamber of Industries, P.O. Box 933, Pretoria, South Africa.

LOS ANGELES:
American Chemical Society National Meeting—March 31-April 5, 1974
Apply: American Chemical Society, 1155 16th Street NW, Washington, DC 20036.

CALGARY:
National Petroleum Show—May 7-10, 1974
Apply: Roy Wilson, Norman F. Keenan and Associates, Crown House, Morden, Surrey (Tel. 01-540 1101).

BUENOS AIRES:
International Plastics Exhibition (Argenplas '74)—September 6-22, 1974
Apply: Argentine Chamber of the Plastics Industry, Sarmiento 2494, Buenos Aires.

TOKYO:
Chemical Plant Engineering Exhibition—October 8-13, 1974
* Apply: Japan Management Association, Kyoritsu Building, 25 Shiba Park, Minato-ku, Tokyo (Tel. 434 6211).

TORONTO:
Canadian Chemical and Process Equipment Exhibition—October 15-17, 1974
† Apply: Roy Wilson, Norman F. Keenan and Associates, Crown House, Morden, Surrey (Tel. 01-540 1101).

OSAKA:
5th International Plastics Fair—November 17-23 1974
† Apply: Plastics Technical Society of Japan, The Osaka Municipal Technical Research Institute Building, Kita-Ogimachi, Kita-ku, Osaka.

1975

AICHE:
Petrochemical and Refining Exposition—March 17-20, 1975
† Apply: Reber-Friel Company, 117 South 17th Street, New York, NY 10017.

CLEVELAND:
American Chemical Society—Division of Rubber Chemistry—May 6-9, 1975
Apply: C. M. Hofmann, General Tyre and Rubber, Box 941, Plant 11, Akron, Ohio 44309.

TORONTO:
Plastics Show of Canada—June 9-13, 1975
Apply: Howerd Deverett, Show Manager, Industrial and Trade Shows, 481 University Avenue, Toronto, Ontario, 2.

NEW YORK:
Exposition of Chemical Industries—November 1975
* Apply: International Exposition Company, 200 Park Avenue, New York, NY 10017.

CHICAGO:
National Plastics Show—November 1975
† Apply: Robert T. Kenworthy Inc., Exposition Management, 866 United Nations Plaza, New York, NY 10017.

1976

ATLANTIC CITY:
National Plastics Exposition—September 1976
Apply: R. T. Kenworthy, 866 United Nations Plaza, New York City, NY 10017.

Clothing

1974

NEW YORK:
BAMA Show—March 1974
Apply: Boys and Young Men's Apparel Manufacturers Association, 10 West 33rd Street, New York, NY 10001.

NEW YORK:
National Association of Men's Sportswear Buyers (NAMSB)—April 1974
Apply: National Association of Men's Sportswear Buyers, 185 Madison Avenue, New York, NY 10016.

NEW YORK:
National Boutique Show—August 1974
Apply: Alan B. Larkin, Managing Director, 50 Hunt Street, Watertown, Massachusetts 02172.

NEW YORK:
National Association of Men's Sportswear Buyers (NAMSB)—October 1974
Apply: National Association of Men's Sportswear Buyers, 185 Madison Avenue, New York, NY 10016.

NEW YORK:
National Outerwear and Sportswear Association Suppliers Exhibition (NOSA)—October 1974
Apply: National Outerwear and Sports Wear Association—TIA, 347 Fifth Avenue, New York, NY 10016.

1975

NEW YORK:
Display of British Children's Wear—January 1975
Apply: James Law, Director, 150 East 58th Street, New York, NY 10022.

NEW YORK:
National Association of Men's Sportswear Buyers (NAMSB)—April 1975
Apply: National Association of Sportswear Association—TIA, 347 Fifth Avenue, New York, NY 10016.

NEW YORK:
National Outerwear and Sportswear Association Suppliers Exhibition (NOSA)—October 1975
Apply: National Outerwear and Sportswear Association—TIA, 347 Fifth Avenue, New York, NY 10016.

Engineering, Electrical and Electronic, including Radio and Television

1974

TOKYO:
Internepcon—January 16-19, 1974
Apply: Industrial and Scientific Conference Management Inc., 222 West Adams Street, Chicago, Illinois 60606.

ANAHEIM:
National Electronic Packaging Show (Nepcon West)—February 26-28, 1974
* Apply: Philip P. Ullo, Industrial Scientific Management, 222 West Adams Street, Chicago, Illinois 60606.

HOUSTON:
National Association of Broadcasters Convention and Exhibition—March 17-20, 1974
* Apply: Everett E. Revercomb, 1771 North Street NW, Washington DC 20036.

NEW YORK:
Institute of Electrical and Electronic Engineers (Intercon)—March 26-28, 1974
* Apply: Don Larson, Director, Convention and Publicity Service, 3600 Wilshire Boulevard, Ste 1920, Los Angeles, California 90005.

CHICAGO:
Design Engineering Show—April 1-4, 1974
* Apply: Clapp and Poliak Inc., 245 Park Avenue, New York, NY 10017.

DALLAS:
IEEE Conference and Exposition on Underground Distribution—April 2-4, 1974
* Apply: Robert T. Kenworthy, 866 United Nations Plaza, New York City, NY 10017.

CHICAGO:
National Cable Television Association Annual Convention and Exhibition—April 21-24, 1974
* Apply: Wallace Brisco, Managing Director, 918 16th Street NW, Washington DC 20006.

NEW ORLEANS:
Annual Conference of the International Communications Association—May 5-9, 1974
Apply: Herbert C. Granger, American Express, 67 Broad Street, New York City, NY 10004.

CHICAGO:
International Coil Winding Show—May 21-23, 1974
* Apply: Electromation International, Suite 215, 9270 Evenhouse Avenue, Rosemont, Illinois 60018.

SAN MATEO:
Semi-Conductor Equipment and Material Institute Convention (Semicon IV)—May 21-23, 1974
Apply: Mr. Richard Banks, Golden Gate Enterprises Inc., 123 Fremont Avenue, Los Altos, California 94022.

NEW YORK:
National Electronic Packaging and Production Conference and Exhibition (Nepcon East)—June 18-20, 1974
* Apply: Jerome H. Brown, Exposition Management, 14 West 40th Street, New York City, NY 10017.

JOHANNESBURG:
Mines and Electra '74—July 1-5, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

LOS ANGELES:
Expo Electronica—August 1974
Apply: Mr. Don Larson, Western Electronic Show and Convention (Wescon) 3600 Wilshire Boulevard, Los Angeles, California 90010.

LOS ANGELES:
Western Electronic Show and Convention (Wescon)—September 1974
* Apply: Don Larson, Manager, 3600 Wilshire Boulevard, Suite 1920, Los Angeles, California 90005.

SYDNEY:
International Engineering Exhibition—September 23-28, 1974
Apply: Thomson Exhibitions, 47 Chippendale Street, Chippendale, NSW 2008.

MELBOURNE:
Home Electric Exhibition Colour TV Radio and Hi-Fi Show—September 25-28, 1974
Apply: Hoyts National Exhibition, 2nd Floor, 8 Wilmot Street, Sydney, NSW 2000.

CHICAGO:
National Electronic Packaging Conference and Exhibition (Nepcon Central)—October 1-4, 1974
Apply: Charles E. Cohrs, VP, Industrial Scientific Management, 222 West Adams Street, Chicago, Illinois 60606.

TOKYO:
Japan Electronics Show—October 1-6, 1974
* Apply: Electronics Industries Association, Tokyo Chamber of Commerce and Industry Building, 14 Marunouchi, 3 Chome, Chiyoda-ku, Tokyo.

SEOUL:
5th Korea Electronics Show—October 1974
Apply: Korea Fine Instruments Centre, 1 P.O. Box 2489, Seoul, Korea.

MELBOURNE:
International Control Electronics, Telecommunications, Instruments and Automation Exhibition (Cetia)—October 7-11, 1974
Apply: Mr. R. J. Glover, Executive Director, CETIA Exhibition Administration, Box 3629, GPO Sydney, NSW 2001.

JOHANNESBURG:
T.V. and Audio Exhibition—October 21-26, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

NEW YORK:
Instrument Automation Conference and Exhibition—October 28-31, 1974
* Apply: Philip N. Meade, Exhibition Director, Instrument Society of America, 40 Stanwix Street, Pittsburgh, PA 15222.

TOKYO:
7th Automatic Control Equipment Show and Automatic and Labour Saving Machinery Exhibition—November 1974
* Apply: The Industrial Daily News, 1-8-10 Kudan Kita, Chiyoda-Ku, Tokyo.

1975

TOKYO:
Internepcon—January 1975
Apply: Industrial and Scientific Conference Management Inc., ISCM/Japan, Kokado Building, 1-13-18 Akasaka, 1-chome Minato-ku, Tokyo (Tel. (03)585 8321/2.

ANAHEIM:
National Electronic Packaging Show (Nepcon-West)—February 11-13, 1975
* Apply: Philip P. Ullo, 222 West Adam Street, Chicago, Illinois 60606.

NEW YORK:
Institute of Electrical and Electronic Engineers (Intercon)—March 24-27, 1975
* Apply: Don Larson, 3600 Wilshire Boulevard, Suite 1920, Los Angeles, CA 90005.

LAS VEGAS:
National Association of Broadcasters Convention and Exhibition—April 6-9, 1975
* Apply: Everett E. Revercomb, 1771 North Street, NW Washington DC 20036.

DALLAS:
IEEE Conference and Exposition on Underground Distribution—April 1975
Apply: Robert T. Kenworthy, 866 United Nations Plaza, New York City, NY 10017.

MONTREAL:
Instrument Automation Conference and Exhibition (ISA)—April 23-25, 1975
Apply: Philip N. Meade, Instrument Society of America, 40 Stanwix Street, Pittsburgh, PA 15222.

CHICAGO:
International Coil Winding Show—May 1975
Apply: Electromation International, Suite 215, 9270 Evenhouse Avenue, Rosemount, Illinois 60018.

SAN MATEO:
Semi-Conductor Equipment and Material Institute Convention (Semicon V)—May 1975
Apply: Richard A. Banks, Golden Gate Enterprises Inc., Marina Playa Office Park, 1333 Lawrence Expressway, Santa Clara, California 95051.

NEW YORK:
National Electronic Packaging and Production Con erence and Exhibition (Nepcon East)—June 1975
* Apply: Jerome H. Brown, 14 West 40th Street, New York City, NY 10017.

WASHINGTON DC:
National Cable Television Association Annual Convention and Exhibition—June 16-19, 1975
* Apply: Wallace Brisco, 918 16th Street, NW Washington DC 20006.

TORONTO:
International Electronics Exposition—September 29-October 1, 1975
† Apply: Mr. V. G. Taylor Grant Smedmor Ltd., 1450 Don Mill's Road, Don Mills, Ontario 404.

Engineering, Other

1974

LOS ANGELES:
Western Metal and Tool Exposition (Westec)—March 11-15, 1974
* Apply: Donald J. Walter, Exposition Manager, Metals Park, Ohio 44073.

CHICAGO:
Design Engineering Show—April 1-4, 1974
Apply: Clapp and Poliak Inc., 245 Park Avenue, New York, NY 10017.

PHILADELPHIA:
Society of Manufacturing Engineers Annual Conference and Exhibition (SME)—April 29-May 3, 1974
* Apply: William J. Hilty, Executive Manager, 20501 Ford Road, Dearborn. Michigan 48128.

BOSTON:
Annual New England Industrial Show—April 30-May 2, 1974
Apply: New England Exhibitions Inc., 170 Northern Avenue, Boston, Massachusetts 02210.

HOUSTON:
American Welding Society Annual Meeting and Welding Exposition—May 1-4, 1974
* Apply: Robert T. Kenworthy, 866 United Nations Plaza, New York City, NY 10017.

CLEVELAND:
Foundry Congress and Casting Exhibition—May 6-10, 1974
Apply: American Foundrymen's Society, Golf and Wolf Roads, Des Plaines, Illinois 60016.

DETROIT:
Society for Experimental Stress Analysis Spring Meeting and Exposition—May 14-18, 1974
Apply: Mr. B. Rossi, SESA, 21 Bridge Square, West Port, Connecticut 06880.

ANAHEIM:
1974 Western Plant Engineering Show and Convention—June 18-20, 1974
* Apply: A. Byron Perkins and Associates Inc., 3951 East Huntington Drive, Suite 104, Pasadena, California 91107.

JOHANNESBURG:
Mines and Electra '74—July 1-5, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

SYDNEY:
International Production Automation Machines and Tool Exhibition and Convention (Pamatex)—July 1-5, 1974
Apply: The Executive Director, Production Automation Exhibition, P.O. Box 259, Roseville, Sydney, NSW 2069.

CHICAGO:
International Machine Tool Show—September 3-13, 1974
† Apply: Leonard Abrams, Show Manager, 7901 Westpark Drive, McLean, Vancouver 22101.

DETROIT:
Materials Engineering Exposition (The Metals Show)—October 21-24, 1974
* Apply: Mr. Don Walters, American Society for Metals, Metal Park, Ohio 44073.

JOHANNESBURG:
International Materials Handling Exhibition—October 22-26, 1974
Apply: Norman F. Keenan and Associates, Crown House, Morden, Surrey (Tel. 01-540 1101).

LIMA:
World Mining Fair and Congress (Tecnomin)—November 3-12, 1974
†Apply: L. Noya, 11-13 Baker Street, London, W.1 (Tel: 01-486 4581).

PHILADELPHIA:
Hydraulics and Pneumatics Show—November 12-14, 1974
Apply: Howard A. Freed, 614 Superior Avenue West, Cleveland, Oh. 44113.

VANCOUVER:
Pacific Industrial Equipment Materials Handling Show—November 19-21, 1974.
Apply: Roy Wilson, Norman F. Keenan and Associates, Crown House, Morden, Surrey (Tel. 01-540 1101).

OSAKA:
Japan International Machine Tool Fair—October 24-November 4, 1974
† Apply: Osaka International Trade Fair Commission, Osaka (Tel. (06) 941 6939, 0903, 2661).

1975

HOUSTON:
Gas Turbine Conference and Products Show—March 2-6, 1975.
Apply: John W. Sawyer, 4519 18th Street, Arlington, Va. 22207.

OSAKA:
International Welding Show—April/May 1975
Apply: Japan Welding Engineering Society, 10-17 1-chome, The Sanpo Inc., Tokyo 105.

TORONTO:
National Industrial Production Show—May 12-16, 1975
Apply: Industrial and Trade Shows of Canada, 481 University Avenue, Toronto, 2 Ontario.

Fancy Goods, Jewellery and Giftware

1974

SYDNEY:
5th International Gift Trade Fair—February 1974
Apply: World Trade Promotions Pty. Ltd., 4 Foster Street, Surry Hills, Sydney.

NEW YORK:
International Jewellery and Gift Ware Show—February 1974
Apply: US Trade Show Inc., 205 East 5th Street, New York, NY 10028.

DALLAS:
Spring Gift Jewellery and Housewares Show—February 17-22, 1974
Apply: J. Wray, Vice President, 3000 Trade Mart, Dallas, Texas 75207.

NEW YORK:
Gift Show—February 24—March 1, 1974
Apply: Little Brothers Shows Inc., 220 Fifth Avenue, New York, NY 10001.

MONTREAL:
Spring Gift Show—March 1974
Apply: Norman F. Keenan and Associates, Crown House, Morden, Surrey (Tel. 01-540 1101). Contact: Roy Wilson.

BOSTON:
Gift Show—March 17-21, 1974
Apply: John Hynes Auditorium, Boston, Mass 0299.

NEW YORK:
National Premium Show—May 6-9, 1974
Apply: Thalheim Exposition Management Corporation, 161 Great Neck Road, Great Neck, New York, NY 11021.

DALLAS:
Christmas Gift Jewellery and Housewares Show—June 29-July 5, 1975
Apply: J. Wray, Vice President, 3000 Trade Mart, Dallas, Texas 75207.

DALLAS:
Christmas Gift Jewellery and Housewares Show, June 30-July 6, 1974
Apply: Jim W. Wray Jnr., 3000 Trade Mart, Dallas, Texas 75207.

NEW YORK:
International Jewellery Trade Show—July 1974
Apply: Retail Jeweler of America Inc., 1025 Vermont Avenue, NW, Washington DC 20005.

LOS ANGELES:
Pacific Jewellery Show—August 17-18, 1974
Apply: California Retail Jewellers Association, Suite 1101, 606 South Olive Street, Los Angeles, California 90014.

NEW YORK:
Gift Show—August 1974
Apply: Little Brothers Shows Inc., 220 Fifth Avenue, New York, NY 10001.

OHIO:
State Gift Show—August 19-20, 1974
Apply: Walter E. Offinger Management, First National Bank Building, PO Box 2788, Zanesville, Ohio 43701.

DALLAS:
Fall Gift Jewellery and Housewares Show—September 2-7, 1974
Apply: Jim W. Wray Jnr., 3000 Trade Mart, Dallas, Texas 75207.

BOSTON:
Boston Gift Show—September 9-13, 1974
Apply: Little Brothers Shows Inc., 220 Fifth Avenue, New York, NY 10001.

Foodstuffs, Food Machinery, Hotel and Catering Equipment

1974

JOHANNESBURG:
Hotel and Catering Exhibition (Hotel '74)—February 25-March 2, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

MIAMI:
Annual Meeting of the Wines and Spirits Wholesalers of America—April 1974
Apply: Mr. Fred M. Switzer, Wines and Spirits Wholesalers of America, 217 Security Building, St Louis, Ms. 63102.

DALLAS:
Annual Convention of the Supermarket Institute—May 5-8, 1974
Apply: John Craglione, Manager, Convention Services, Supermarket Institute Inc., 200E Ontario Street, Chicago, Illinois 60611.

CHICAGO:
National Restaurant/Hotel/Motel/Convention and Exhibition—May 18-22, 1974
*Apply: Gerald J. Roper, 1530 North Lake Shore Drive, Chicago, Illinois 60610.

SYDNEY:
International Catering Trade Fair—May 27-31, 1974
Apply: IPC (International Publishing Corporation) Exhibitions Pty. Ltd., Sydney.

LOS ANGELES:
16th Pacific Fine Food Confectionery and Beverage Show—July 14-17, 1974
Apply: Director Pacific Fine Food Confectionery and Beverage Show, PO Box 866, Pasadena, California 91102.

NEW YORK:
National Fancy Food and Confectionery Show—July 21-24, 1974
Apply: Charles Snitow Organisation, 331 Madison Avenue, New York, NY 10017.

TOKYO:
International Restaurant Equipment Fair—5-8, August 1974
*Apply: Industrial and Scientific Conference Management Inc., 222 West Adams Street, Chicago, Illinois 60606 (Tokyo Office Tel. 585 8321).

MELBOURNE:
13th National Accommodation and Catering Exhibition and Seminar—August 12-14, 1974
Apply: Miss M. Moore Suite 20, 553 St Kilda Road, Melbourne 3004.

BOSTON:
New England Candy and Speciality Food Show—August 26-28, 1974
Apply: Corinne Dame Associates Inc., 51 Church Street, Boston, Mass. 02116.

CINCINNATI:
All American Regional Hospitality and Food Service Exposition—October 1-3, 1974
Apply: The Kentucky Restaurant Association, 202 West Chestnut Street, Louisville; Ohio State Restaurant Association, Suite 418 South 3rd Street, Columbus; West Virginia Restaurant and Licenced Beverage Association, P.O. Box 2391 Charleston, West Virginia.

HOUSTON:
International Brewing Industries Exposition—October 20-24, 1974
* Apply: Masters Brewers Association of America, 4513 Vernon Avenue, Suite 202 Madison, Wisconsin 53705.

NEW YORK:
National Hotel and Motel Exposition—October 1974
* Apply: John C. Egan, 141 West 51st Street, New York, NY 10019.

ATLANTIC CITY:
Soft Drink Industry Exposition—November 11-14, 1974
* Apply: Clapp and Poliak, 245 Park Avenue, New York, NY 10070.

1975

TOKYO:
International Hotel and Restaurant Show—March 1975
Apply: International Hotel and Restaurant Show, Japan Management Association, Kyoritsu, Building 3-1-22 Shiba Park, Minato-ku, Tokyo.

LOS ANGELES:
Pacific Coast Regional Hotel/Motel Exposition—August 16-19, 1975
† Apply: Robert M. Riley, Suite 612, 448 South Hill Street, Los Angeles, California 90013.

Footwear

1974

CHICAGO:
Shoe Show and International Footwear Exposition—March 10-13, 1974
Apply: Howard E. Reddy, Manager, 34th Avenue, New York, City NY 10001.

NOVO HAMBURGO:
Shoe and Leather Fair—June 14-19, 1974
Apply: Sr. Alberto Augusto Klein, Avenida Nacoes Unidas 3875, Caixa Postal 373, Novo Hamburgo, Brazil.

NEW YORK:
Fashion Footwear Week—August 1974
Apply Howard E. Reddy, 34th and 8th Avenue, New York City, NY 10001.

MONTREAL:
Footwear International Exhibition—September 22-24, 1974
Apply: Pierre Robillard, Exhibition Manager, 1010 St. Catherine West 710, Montreal PQ 110.

HOUSTON:
National Shoe Fair—September 22-24, 1974
Apply: American Footwear Industries Association, Incorporated, National Shoe Retailer Association, Volume Footwear Retailers of America at Plaza Hotel, Suite 520, Fifth Avenue, New York, NY 10019.

HOUSTON:
National Shoe Fair—September 1974
Apply: Howard E. Reddy, Manager, National Show Fair, 401 Eighth Avenue, Suite 300, New York, NY 10001.

ATLANTIC CITY:
Footwear Management Conference Show—October 1974
Apply: International Footwear Management Conference and Exposition, 342 Madison Avenue, New York NY 10017.

1975

MONTREAL:
Footwear International Exhibition—September 1975
Apply: Pierre Robillaard, Exhibitions Manager, 1010 St. Catherine West 710, Montreal, PQ 110.

Furniture, Furnishings, Household Equipment and Hardware

1974

TORONTO:
Canadian Hardware Show—February 11-13, 1974
Apply: Canadian Retail Hardware Association, 290 Merton Street, Toronto, M4S 1B2 Ontario.

TOKYO:
The 2nd Japan International Interior Trade Fair—February 1974
Apply: Nihon Sen-I Shimbun Co. Ltd., Senba Central Building 541 27-3 Chome, Honmachi, Higashi-ku, Osaka, Japan.

TORONTO:
Canadian Hardware Show—February 1974
Apply: D. Blanchard, 290 Merton Street, Toronto 7.

SAN FRANCISCO:
Western States Hardware, Houseware, Paint and Garden Supply Show—February 1974
Apply: California Retail Hardware Association, 122 Ninth Street, San Francisco, California 94103.

MELBOURNE:
Australian Furniture Fashion Fair—April 21-28, 1974
Apply: The Victoria Guild of Furniture Manufacturers Ltd., 110 Jolimont Road, East Melbourne 3002.

NEW YORK:
International Home Furnishing Fair—June 1974.
Apply: Furniture Exposition Corporation, 215 Lexington Avenue, New York.

CHICAGO:
National Housewares Exhibition—July 15-19, 1974
Apply: The National Housewares Association, 1130 Merchandise Mart, Chicago, Illinois 60654.

MONTREAL:
Montreal Furniture Market—August 11-15, 1974
Apply: Edwin L. Dastner, Exhibition Manager, Box 1002, Place Bon Adventure, Montreal, PQ 114.

NEW YORK:
National Hardware Show—August 1974
Apply: Charles Snitow Show Management, 331 Madison Avenue, New York City, NY 10017.

MELBOURNE:
Hardware Trade Fair —September 3-5, 1974
Apply: Secretary, Hardware Retailers Association of Victoria, 13 Atherton Road, Oakleigh, Victoria 3166.

TORONTO:
National Interior Design Show—November 1974
Apply: National Interior Design Show, 1450 Don Mills Road, Don Mills, Ontario.

Handicrafts

1974

LAS VEGAS:
National Notions Show—February 10-15, 1974
Apply: National Notion Association Inc., 350 Fifth Avenue, New York, NY 10001.

NEW YORK:
Home Sewing Fair—April 1974
Apply: C. Cross, Director, American Fashion House Sewing Council, 40 East 38th Street, New York, NY 10016.

Heating and Ventilating

1974

LOS ANGELES:
International Air Conditioning, Heating and Refrigerating Exposition—February 4-7, 1974
Apply: Vincent McDonnell, President, International Exposition Co., 200 Park Avenue, New York City, NY 10017.

JOHANNESBURG:
International South African Building Exhibition—August 1-8, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

1975

ATLANTIC CITY:
International Air Conditioning Heating, and Refrigerating Exposition—January 26-30, 1975
Apply: Vincent McDonnell, President, International Exposition Co., 200 Park Avenue, New York City, NY 10017.

Hospital, Medical, Surgical and Dental Equipment

1974

MELBOURNE:
20th World Congress in Sports Medicine—February 4-9, 1974
Apply: Congress Secretariat, P.O. Box 29, Parkville, Victoria, Australia 3052.

BOSTON:
New England Hospital Assembly—March 25-27, 1974
* Apply: Richard D. Mills, 300 Longwood Avenue, Boston, MA 02115.

ANAHEIM:
Annual National Convention of the American Association for Health, Physical Education and Recreation—March 29-April 2, 1974
Apply: The American Association for Health, Physical Education and Recreation, 1201 16th Street, NW, Washington DC 20036.

ATLANTIC CITY:
Federation of American Societies of Experimental Biology Exhibition and Conference—April 7-12, 1974
* Apply: Steven K. Herlitz, Exhibition Management, 850 Third Avenue, New York City, NY 10022.

KINGSTON:
Jamaica Medical Congress—April 22-26, 1974
Apply: H. R. W. Johnson, Overseas Exhibition Services Ltd., 11 Manchester Square, London W1M 5AB.

SINGAPORE:
Royal Australasian College of Physicians Annual Scientific Meeting—May 3-8, 1974
Apply: College Secretariat, The Royal Australasian College of Physicians, P.O. Box H 129, Australia Square, Sydney, NSW 2000.

MELBOURNE:
2nd International Optometrical Congress—May 5-11, 1974
Apply: Australian Optometrical Association, 4/609 St. Kilda Road, Melbourne, Victoria 3004.

MELBOURNE:
Pharmacy '74—May 18-21, 1974
Apply: Pharmacy Guild of Australia (VIC), 18 St. Francis Street, Melbourne.

CHICAGO:
American Hospitals Association Show—August 1974
* Apply: Edmond J. Lanigan, Director, 840 North Lake Shore Drive, Chicago, Illinois 60611.

VICTORIA—AUSTRALIA:
5th Australian Medical Congress AMA—August 18-23, 1974
Apply: Mr. B. J. Markey, Executive Officer, 5th Australian Medical Congress, AMA Medical Society Hall, Royal Parade, Parkville 3052 Victoria.

BUENOS AIRES:
World Congress of Cardiology—September 1-7, 1974
Apply: Centre de Eventes Nacionales e Internacionales SA, Av Corrientes 115, Piso 2, Buenos Aires.

VANCOUVER:
British Columbia Hospital Association—October 1974
* Apply: J. D. Bradford, 440 Cambie Street, Vancouver BC3

CHICAGO:
American College of Surgeons—October 1974
* Apply: Fred C. Spilman, 55 E Erie Street, Chicago, IL 60611

TORONTO:
Ontario Hospitals Association Annual Convention—October 1974
* Apply: Mr. G. S. Roberts, Director of Educational Services, 24 Ferrand Drive, Don Mills, Ontario.

BUENOS AIRES:
World Congress of Pediatrics—October 3-9, 1974
Apply: XIV Congreso Internacional de Pediatria, Dr. Jose A. Bodino, Casilla de Correo Central 3177. Buenos Aires, Argentina.

WASHINGTON DC:
American Society of Anaesthesiologists—October 12-16, 1974
* Apply: William S. Marinko, 515 Busse Highway, Park Ridge, Illinois 60068.

1975

BOSTON:
New England Hospital Assembly—March 23-26, 1975
* Apply: Richard D. Mills, 300 Longwood Avenue, Boston MA 02115.

ATLANTIC CITY:
Federation of American Societies of Experimental Biology Exhibition and Conference—April 13-18, 1975
Apply: Steven K. Herlitz, 850 Third Avenue, New York City, NY 10022.

CHICAGO:
American Society of Anaesthesiologists—October 11-15, 1975
Apply: William S. Marinko, 515 Busse Highway, Park Ridge, Illinois 60068.

Leather, Leather Goods and Fur

1974

NEW YORK:
International Leathergoods Show—May 14-16, 1974
Apply: International Trade Shows, 545 Fifth Avenue, New York, NY 10017.

ATLANTIC CITY:
Leather and Allied Industries Exposition—October 1974
Apply: Leather and Allied Industries Exposition, 411 Fifth Avenue, New York, NY.

Motor Vehicles, Motors Cycles and Cycles

1974

VANCOUVER:
British Motor Show—February 1974
† Apply: D. G. Wilson, Show Manager, 1687 West Broadway, Vancouver, BC 9.

NEW YORK:
International Cycle Show—February 17-19, 1974
* Apply: International Trade Shows, 545 Fifth Avenue, New York, N.Y. 10017.

DETROIT:
Society of Automotive Engineers Exposition and Congress (S.A.E.)—February 25-28, 1974
* Apply: Jay R. Paul, Display Manager, 2 Pennsylvania Plaza, New York, N.Y. 10001.

MELBOURNE:
International Motor Show—March 7-16, 1974
Apply: Chamber of Automotive Industries Victoria, 464 St. Kilda Road, Melbourne 3004.

TORONTO:
Canadian National Sportsmen's Show—March 15-24, 1974
* Apply: Harold D. Shield, Box 168, Dominion Cent., Toronto, ON 1.

MONTREAL:
British Motor Show—April 1974
* Apply: Douglas Goadby, General Manager, 3600 Barclay Avenue, Suite 460, Montreal PQ.

NEW YORK:
International Automobile Show—April 1974
* Apply: Management, 331 Madison Avenue, New York, N.Y. 10017.

LOS ANGELES:
Imported Automobile Show—May 24-June 2, 1974
* Apply: Bob Topaz, Manager, 9777 Wilshire Boulevard, Beverley Hills, CA. 90212.

CHICAGO:
International Truck and Equipment (Fleet Week)—June 1974
* Apply: Henry Martin, Manager, 2 Pennsylvania Plaza, New York, N.Y. 10001.

MINNEAPOLIS:
International Snowmobile Trade Show—June 1974
* Apply: International Snowmobile Trade Show, 409 Times Building, Minneapolis, Minn. 55401.

USA:
National Tyre Dealers and Retreaders Association Convention—September 7-12, 1974
Apply: Mr. W. C. Miller, National Tire and Retreaders Association, 1343 'L' Street N.W., Washington D.C.

MELBOURNE:
International Motor Cycle Show—September 11-15, 1974
Apply: Riddell Exhibition Promotions Pty Ltd., Suite 11, 541 St. Kilda Road, Melbourne 3004.

LOS ANGELES:
International Automobile Show—October-November 1974
* Apply: Chas. Sniton, Show Management, 331 Madison Avenue, New York, N.Y. 10017.

SAN FRANCISCO:
Import Automobile Show—November 1974
* Apply: Jerry Diamond, 3106 Fillmore Street, San Francisco.

CHICAGO:
Annual Automobile and Accessories Association Show—November 1974
* Apply: Hall-Ericson Inc., 7237 West Lake Street, River Forest, Illinois 60305.

1975

DETROIT:
Society of Automotive Engineers Exposition and Congress (S.A.E.)—January 1975
* Apply: Jay R. Paul, Display Manager, 2 Pennsylvania Plaza, New York, N.Y. 10001).

MONTREAL:
International Motor Show—January 1975
* Apply: Douglas Goadby, General Manager, 3600 Barclay Avenue, Suite 460, Montreal PQ.

VANCOUVER:
British Motor Show—February 1975
† Apply: D. G. Wilson, Show Manager, 1687 W. Broadway, Vancouver BC 9.

TORONTO:
Canadian National Sportsmen's Show—March 1975
Apply: Canadian National Sportsmen's Show, P.O. Box 168, Toronto Dominion Centre, Toronto.

NEW YORK:
International Automobile Show—April 1975
* Apply: Management, 331 Madison Avenue, New York, N.Y. 10017.

LOS ANGELES:
Imported Automobile Show—May 1975
* Apply: Bob Topaz, Manager, 9777 Wilshire Boulevard, Beverley Hills, CA 90212.

1976

DETROIT:
Society of Automotive Engeneers Exposition and Congress (S.A.E.)—January 1976
Apply: Jay R. Paul, Display Manager, 2 Pennsylvania Plaza, New York, N.Y. 10001.

MONTREAL:
International Motor Show—January 1976
Apply: Douglas Goadby, General Manager, 3600 Barclay Avenue, Suite 460, Montreal PQ.

Music and Musical Instruments

1974

HOUSTON:
Music Industry Trade Show—June 15-18, 1974
Apply: Martin C. Dwyer, Exposition Management, 400 N. Michigan Avenue, Chicago, Illinois 60611.

Office Machinery and Equipment

1974

NEW YORK:
Retailers Business and Equipment Exposition—January 1974
* Apply: A. L. Trotta, President, NRMA Enterprises Inc., 100 West 31st Street, New York, N.Y. 10001.

LOS ANGELES:
National Office Products Association Exhibition Spring Show—March 28-30, 1974
Apply: National Office Products Association, Suite 1200, 1500 Wilson Boulevard, Arlington, Virginia 22209.

CHICAGO:
National Computer Conference—May 6-9, 1974
Apply: American Federation of Information Processing Societies Inc., 210 Summit Avenue, Montvale, N.J. 07645.

SAO PAULO:
International Office Equipment and Services Trade Fair—May 11-19, 1974
† Apply: James Brewster and Associates, William Blake House, Marshall Street, London W1V 2AJ (Tel. 01-439 3571).

TORONTO:
Canadian National Business Show—September 30-October 3, 1974
Apply: Roy Wilson, Norman F. Keenan and Associates, Crown House, Morden, Surrey (Tel. 01-540 1101).

NEW YORK:
Business Equipment Show—October 8-12, 1974
Apply: Prestige Expositions Inc., 60 East 42nd Street, New York, N.Y. 10017.

CHICAGO:
National Office Products Association Exhibition National Show—October 19-22, 1974
Apply: National Office Products Association, Suite 1200, 1500 Wilson Boulevard, Arlington, Virginia 22209.

1975

USA:
National Office Products Association Show—October 1975
Apply: Donald P. Haspel, NOPA, 1500 Wilson Boulevard, Arlington, Virginia 22209.

Packaging Machinery and Materials, including Containers

1974

CHICAGO:
International Converting Equipment Exposition (Convert '74)—March 1974
† Apply: The Paperboard Packaging Council, 1250 Connecticut Avenue, Washington D.C.

PRETORIA:
Interplas Packprint—March 25-30, 1974
Apply: The Director, Northern Transvaal Chamber of Industries, P.O. Box 933, Pretoria, South Africa.

TORONTO:
Containerization and Physical Distribution Exhibition—April 23-25, 1974
† Apply: David Crockford, Intex Trade and Consumer Shows Ltd., 952 Queen Street West, Toronto 145, Ontario Canada.

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TOKYO:
International Packaging Show (Tokyo-Pack '74)— September 5-10, 1974
Apply: Tokyo-Pack '74 Office, c/o Japan Packaging Institute, Honshu Building, 12-8 5 Ginza, Chuo-Ku, Tokyo (Tel. 543-2641).

CHICAGO:
PMMI Packaging, Converting Machinery Show—October 7-10, 1974
* Apply: W. G. Lowery, Packaging Machinery Manufacturers' Institute, 2000 K Street N.W., Washington DC 20006.

1975

USA:
PMMI Packaging, Converting Machinery Show—October-November 1975
* Apply: W. G. Lowery, Packaging Machinery Manufacturers' Institute, 2000 K Street N.W., Washington DC 20006.

CHICAGO:
National Plastics Exposition and Conference—November 1975
Apply: Robert T. Kenworthy Inc., Exposition Management, 866 United Nations Plaza, New York, N.Y. 10017.

Photographic Equipment

1974

BOSTON:
National Microfilm Association—May 7-10, 1974
* Apply: O. Gordon Banks, Suite 1101, 8728 Colesville Road, Silver Springs, MD 20910.

SAN FRANCISCO:
Foto West '74—May 18-20, 1974
Apply: Robert Forrester Expositions, 550 North Larchmont Boulevard, Los Angeles, California 90004.

LOS ANGELES:
Foto West '74—June 1974
* Apply: Robert Forrester, 550 North Larchmont Boulevard, Los Angeles, California 90004.

Pottery and Glassware

1974

ATLANTIC CITY:
China and Glass Show—January 1974
Apply: George Little Management Inc., 220 5th Avenue, New York, N.Y. 10001.

CHICAGO:
American Ceramic Society—April 29-May 2, 1974
* Apply: Exhibition Management Inc., 40 Ridgewood Avenue, Ridgewood, N.J. 07450.

MELBOURNE:
6th Australian Ceramic Conference—August 27-29, 1974
Apply: Mr. Murray, Division of Building Research, C.S.I.R.O., Graham Road, Highett, Vic. 3190.

Printing, Stationery and Printing Machinery

1974

PRETORIA:
Interplas Packprint—March 25-30, 1974
Apply: The Director, Northern Transvaal Chamber of Industries, P.O. Box 933, Pretoria, South Africa.

NEW YORK:
Stationery Show—May 19-23, 1974
Apply: Geo. Little Management Inc., 220 5th Avenue, New York, N.Y. 10001.

TOKYO:
Japan Graphic Arts Exhibition—June 11-17, 1974
Apply: Japan Graphic Arts Exhibition Committee, 571 Tokyo Kurabu Building 2-6, 3-chome Kasumigaseki, Chiyoda-ku, Tokyo (Tel. 03580-0876/7).

CINCINNATI:
Screen Print '74 (Display Producers and Screen Printers Association Show)—November 6-9, 1974
* Apply: John M. Crawford, 150 S Wash Street, Falls Church, VA 22046.

CHICAGO:
'Print '74' International Graphic Arts Exposition—November 16-25, 1974
Apply: The Show Company, 1605 North Camuenga Boulevard, Los Angeles, California 90028.

1975

TOKYO:
Japan Graphic Arts Exhibition—May 1975
Apply: Japan Graphic Arts Exhibition Committee, 571 Tokyo Kurabu Building, 2-6, 3-chome Kasumigaseki, Chiyoda-ku, Tokyo (Tel. 03580-0876/7).

1976

TORONTO:
Canadian Graphic Arts Show—October 16-20, 1976
Apply: Industrial and Trade Shows of Canada, 481 University Avenue, Toronto 2, Ontario.

Scientific Instruments and Nuclear Equipment

1974

CLEVELAND:
Pittsburgh Conference on Analytical Chemistry and Applied Spectroscopy—March 4-8, 1974
* Apply: Robert Mainier Koppers Co., 440 College Park Drive, Monroeville, PA 15146.

CHICAGO:
The Annual Meeting of the American Society for Microbiology—May 12-17, 1974
* Apply: Raymond W. Sarber, 1913 1st N.W., Washington DC 20006.

ANAHEIM:
Electro-Optical Design Conference and Exhibition—May 14-16, 1974
* Apply: Charles E. Cohrs, 222 W Adams Street, Chicago, IL 60606.

SAN FRANCISCO:
Electro-Optical Systems Design Conference—November 5-7, 1974
* Apply: Bill Paar, Project Manager, Industrial Science Management, 222 W Adams Street, Chicago, IL 60606.

1975

CLEVELAND:
Pittsburgh Conference of Analytical Chemistry and Applied Spectroscopy—March 3-7, 1975
* Apply: Robert Mainier, Koppers Co., 440 College Park Drive, Monroeville, PA 15146.

ANAHEIM:
Electro-Optical Design Conference and Exhibition—May 13-15, 1975
* Apply: Charles E. Cohrs, 222 W Adams Street, Chicago IL 60606.

Ships and Boats

1974

MIAMI:
International Boat Show—February 22-27, 1974
* Apply: John Rogers, Executive Manager, 1570 Madruga Avenue, Coral Gables, FL 33145.

MELBOURNE:
Herald National Boat Show—July 19-27, 1974
* Apply: Riddell Exhibition Promotions Pty Ltd., Victor House, Suite 11, 541 St. Kilda Road, Melbourne 3004.

SYDNEY:
International Boat Show—August 1974
Apply: The Boating Industry Association of New South Wales, 11 Clarke Street, Crows Nest, NSW 2065.

CHICAGO:
Marine Trades Exhibition and Conference—September 26-29, 1974
* Apply: Marine Trades Association, 401 N Michigan Avenue, Chicago, Illinois 60611.

ANNAPOLIS:
United States Sailboat Show—October 10-14, 1974
Apply: Peter J. Carroll Jr., President Mid Atlantic Exposition Inc., 334 1st Street, Annapolis, MD 21403.

LONG BEACH:
Sailboat Show—October 1974
* Apply: Southern California Marine Association, P.O. Box 90715, Los Angeles, CA 90009.

1975

TOKYO:
International Boat Show—March 1975
Apply: Japan Boat Promotion Association, 3-5-2, Ginza, Chuo-ku, Tokyo (Tel. 564-2424).

Sports Goods and Camping Equipment, including Caravans

1974

CHICAGO:
National Sporting Goods Association Show—February 10-14, 1974
Apply: R. J. Youngblood, National Sporting Goods Association, 717 Michigan Avenue, Chicago, Illinois 60611.

TORONTO:
Canadian National Sportsmen's Show—March 15-24, 1974
Apply: Canadian National Sportsmen's Show, P.O. Box 168, Toronto Dominion Centre, Toronto.

CHICAGO:
American Fishing Tackle Manufacturers Association Trade Show—August 3-6, 1974
Apply: American Fishing Tackle Manufacturers Association, 20 North Waker Drive, Chicago, Illinois 60606.

NEW YORK:
19th Annual Sporting Goods Fair—September 29-October 1, 1974
Apply: The Sporting Goods Manufacturers Association, 705 Merchandise Mart, Chicago, Illinois 60654.

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1975

TORONTO:
Canadian National Sportsmen's Show—March 1975
Apply: Canadian National Sportmen's Show, P.O. Box 168, Toronto Dominion Centre, Toronto.

Textiles and Textile Machinery

1974

SAO PAULO:
Textile Machinery and Equipment Exhibition (Fenit)—January 5-13, 1974
* Apply: James Brewster and Associates, William Blake House, Marshall Street, London W1V 2AJ (Tel. 01-439 3571).

OSAKA:
Third Japan International Exhibition of Textile Machinery (Jitema '74)—March 20-27, 1974
† Apply: Nihonsen-1-Shimbun Co. Ltd., Senba Central Building, 27-3 Chome Honmachi, Higashi-ku, Osaka.

DALLAS:
Bobbin Show—September 11-13, 1974
* Apply: Ronald Segal, Director, P.O. Box 527, 1110 Shop Road, Columbia, SC 29202.

GREENVILLE:
South Carolina Southern Textile Exposition—October 21-25, 1974
Apply: Yancey and Gilkerson, Box 5823, Sta. B., Greenville, SC 29606.

1975

ATLANTIC CITY:
Knitting Arts Exhibition—April 27-May 2, 1975
Apply: Robert T. Kenworthy Inc., 866 United Nations Plaza, New York, N.Y. 10017.

Toys and Games

1974

MONTREAL:
Toy Fair—February 1974
Apply: W. M. Griffiths, Secretary-Treasurer, 67 Yonge SR, Room 1307, Toronto, Ont 1.

NEW YORK:
International Toy Fair—February 17-19, 1974
Apply: Gohfield Neuberger, Manager, International Trade Shows, 545 5th Avenue, New York, N.Y. 10017.

SYDNEY:
International Toy and Sporting Goods Fair—March 10-13, 1974
Apply: The Organiser, International Toy Fair (1974), Australian-British Trade Association, 4 Bridge Street, Sydney, N.S.W.

1975

SYDNEY:
International Toy Fair—March 1975
* Apply: Australian British Trade Association, 4 Bridge Street, Sydney, N.S.W.

TOKYO:
International Toy Fair—October 1975
* Apply: Japan International Toy Fair Association, 3-14-11 Kotobuki-Cho, Taito-ku, Tokyo (Tel. 841 1275).

Water, Effluent and Air Treatment Plant including Anti-Poilution, Cleaning and Refuse Disposal Equipment

1974

TOKYO:
4th Anti Pollution Show—March 8-13, 1974
* Apply: The Nichon Kogyo Shimbun, 3 1-Chome, Ohtemachi, Chiyoda-ku, Tokyo.

DENVER:
Air Pollution Association Annual Meeting and Exhibition—June 9-14, 1974
* Apply: Daniel R. Stearn, 4400 5th Avenue, Pittsburgh, PA 15213.

JOHANNESBURG:
International South African Building Exhibition—August 1-8, 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

CHICAGO:
Pollution Engineering Exposition and Congress—September 9-12, 1974
* Apply: Clapp and Poliak Inc., 245 Park Avenue, New York, N.Y. 10017.

1975

TOKYO:
Anti-Pollution Exhibition—March 1975
Apply: The Nichon Kogyo Shimbun, 3-1-Chome, Ohtemachi, Chiyoda-ku, Tokyo.

Other Specialised Fairs

1974

NEW YORK:
Annual Physics Show—1974
* Apply: American Institute of Physics, 335 East 45th Street, New York, N.Y. 10017.

ATLANTA:
International Fence Industry Association Convention and Trade Show—February 7-9, 1974
Apply: L. Gordon Nelson, International Fence Industry Industry Association, P.O. Box 426, Mineral Wells, Texas 76067.

ATLANTIC CITY, NJ:
Association for Educational Communications and Technology—March 19-21, 1974
* Apply: 1201 16th Street NW, Washington DC 20036

ATLANTIC CITY:
Educational Communications and Technology National Convention and Exhibition—March 17-22, 1974
* Apply: Fred Wehrli, Convention Co-ordinator, 1201 16th Street, NW, Washington DC 20036.

LOUISVILLE, KENTUCKY:
National Ornamental Metal Manufacturers Association (Nomma)—1974
Apply: National Ornamental Metal Manufacturers Association, Box 846, Decatur, Georgia.

DALLAS:
IEEE Conference and Exposition on Underground Distribution—April 2-4, 1974
Apply: Robert T. Kenworthy, 866 United Nations Plaza, New York, N.Y. 10017.

DETROIT:
Annual Pet Industry Expo—April 27-29, 1974
Apply: Pet Industry Distributors Association, 111 East Wacker Drive, Chicago, Illinois 60601.

CHICAGO:
American Ceramic Society—April-May 1974
Apply: Exhibition Management Inc., 40 Ridgewood Avenue, Ridgewood, N.J. 07450.

ANAHEIM:
Western Safety Congress and Exhibits Show—May 1974
* Apply: A. B. Chapman, 3388 West 8th Street, Los Angeles, California 90005.

NEW ORLEANS:
International Reading Association Show—May 1-4, 1974
* Apply: International Reading Association, 6 Tyne Avenue, Newark, Delaware 19711.

HOUSTON:
6th Annual Offshore Technology Conference and Exhibition May 4-8, 1974
* Apply: Stephen York, Offshore Technology Conference, 6200 N. Central Expressway, Dallas, Texas.

CALGARY:
National Petroleum Show—May 7-10, 1974
Apply: Norman F. Keenan and Associates, Crown House, Morden, Surrey (Tel. 01-540 1101). Contact: Roy Wilson.

CHICAGO:
International Security Conference and Exhibition—May 19-22, 1974
* Apply: Security World Publishing Company Inc., 2639, 50 La Cieneca Boulevard, Los Angeles, California 90034.

DETROIT:
National Material Handling Show—May 20-23, 1974
* Apply: L. W. Shea, 1326 Freeport Road, Pittsburgh, PA 15238.

TROY—NEW YORK:
Annual Exhibition of Educational Resources—June 17-20, 1974
Apply: American Society for Engineering Education, 1 Dupont Circle, Washington DC 20036.

NEW YORK:
12th Annual Exhibition of Educational Resources—June 17-20, 1974
* Apply: Lewis Winner, 152 West 42nd Street, New York, N.Y. 10036.

MELBOURNE:
Sun News Pictorial Homes Show—August 24-September 1, 1974
Apply: Riddell Exhibition Promotions Pty Ltd., Suite 11, 541 St. Kilda Road, Melbourne 3004.

CINCINNATI:
Powder Coating Exhibition—September 17-19, 1974
* Apply: Jon P. Grove, 20501 Ford Road, Dearborn, Michigan 48128.

LOUISVILLE:
International Woodworking Machinery and Furniture Supply Fair—September 21-25, 1974
Apply: Marvin C. Park, Show Manager, Room 1727, 666 Lake Shore Drive, Chicago, Illinois 60611.

KANSAS CITY:
45th Annual Convention and Exhibition of the Wire Association of America—October 27-31, 1974
* Apply: J. Edward Donnellan, 209 Montowese Street, Branford, CT 06405.

ATLANTA:
Paint Show—October 1974
* Apply: Robert Matlack, Executive Secretary, 121 S Broad Street, Philadelphia, PA 19107.

NAGOYA:
Woodworking Machinery and Equipment Fair—October 1974
* Apply: Chunu Woodworking Machinery Association, 5-36, Iwai Don Naku-ku, Nagoyo, Japan.

TORONTO:
Canadian Educational Showplace—October 1974
* Apply: Industrial and Trade Shows of Canada, 481 University Avenue, Toronto 2, Ontario

CHICAGO:
National Safety Congress—October-November 1974
* Apply: The National Safety Council, 425 North Michigan Avenue, Chicago, Illinois.

1975

DALLAS:
Educational Communications and Technology Nationa Convention and Exhibition—March 9-14, 1975
* Apply: Fred Wehrli, 1201 16th Street NW, Washington DC 20036.

USA:
Annual Exhibition of Educational Resources—June 1975
Apply: Lewis Winner, 152 West 42nd Street, New York, N.Y.

SYDNEY:
Environmental Exhibition—July 2-6, 1975
Apply: Mr. Roy D. Castle, Managing Director, Total Concept Exhibition Pty Ltd., 57 Ethel Street, Balgowlah, N.S.W. 2093.

LOS ANGELES:
Paint Show—October 29-November 1, 1975
* Apply: Robert Matlack, 121 S Broad Street, Philadelphia PA 19107.

Section IV

Trade Fairs and Exhibitions in the United Kingdom

General Fairs

1974

BRIGHTON:
International Exhibition and Trade Fair—September 14-22, 1974. At Metropole Exhibition Centre.
* Apply: Lawson Organisation, Green Dragon House, 64 High Street, Croydon CR9 2UH (Tel. 01-686 5741/2).

Agriculture, Forestry, Fishing, Agricultural Machinery

1974

KENILWORTH:
International Dairy Farming Event—April 24-25, 1974. At National Agricultural Centre
* Apply: Royal Association of British Dairy Farmers, Rossmore Road, London NW1 6NP (Tel. 01-723 8021).

BELFAST:
107th Annual Show and Industrial Exhibition—May 22-25, 1974. At Balmoral, Belfast
* Apply: Royal Ulster Agricultural Society, The King's Hall, Balmoral, Belfast BT9 6GW (Tel. Belfast 665225).

SHEPTON MALLET, SOMERSET:
Bath and West Show—May 29-June 1, 1974. At Shepton Mallet
* Apply: Major The Lord Darling, D.L., Secretary, Bath and West and Southern Counties Society, 3 Pierrepont Street, Bath BA1 1LD (Tel. 0225 3010).

MALVERN:
Three Counties Agricultural Society's Show—June 11-13, 1974. At Malvern, Worcestershire
* Apply: L. M. Downes Esq., Secretary, Three Counties Show, The Showyard, Malvern, Worcestershire WR13 6NW (Tel. (068 45) 61731).

INGLISTON:
Royal Highland Show '74—June 18-21, 1974. At Royal Highland Showground, Ingliston, Newbridge
* Apply: The Secretary, Royal Highland and Agricultural Society of Scotland, Ingliston, Newbridge, Midlothian EH28 8NF (Tel. 031 334 2286).

NEW COSTESSEY, NORWICH:
Royal Norfolk Show—June 26-27, 1974. At Showground, Dereham Road
* Apply: B. Shelley, Secretary, Royal Norfolk Agricultural Association, Showground, Dereham Road, New Costessey, Norwich NOR 45J (Tel. 06055 2000).

KENILWORTH:
Royal Agricultural Show—July 1-4, 1974. At National Agricultural Centre, Stoneleigh
* Apply: Royal Agricultural Society of England, National Agricultural Centre, Stoneleigh, Kenilworth, Warwickshire CV8 2LG (Tel. (0203) 56151).

HARROGATE:
Great Yorkshire Show—July 9-11, 1974. At Great Yorkshire Showground
* Apply: R. G. G. English Esq., Secretary General, Yorkshire Agricultural Society, Cliftonfield, Shipton Road, York YO3 6RA (Tel. (0904) 23166).

BUILTH WELLS:
Royal Welsh Show—July 23-25, 1974. At Builth Wells, Llanelwedd
* Apply: J. A. George Esq., FRAgS, D.B.H.S., Royal Welsh Agricultural Society, Llanelwedd, Builth Wells, Breconshire LD2 3SY (Tel. Builth Wells 3683).

LONDON:
Royal Smithfield Show and Agricultural Machinery Exhibition 1974—December 2-6, 1974. At Earls Court
* Apply: Exhibition Department, Smithfield Show Joint Committee, 21/24 Grosvenor Place, London SW1X 7JF (Tel. 01-235 7000).

Aircraft and Aeronautical Equipment

1974

FARNBOROUGH:
Farnborough International '74—September 2-5 (trade only), 6-8 (public). At Royal Aircraft Establishment Farnborough
† Apply: The Society of British Aerospace Companies Limited, 29 King Street, St. James's, London SW1Y 6RD (Tel. 01-839 3231).

Building, Public Works and Construction Equipment

1974

LONDON:
Public Works and Municipal Services—Congress and Exhibition—November 18-22, 1974. At Olympia
† Apply: The Municipal Agency Ltd., 178/202 Great Portland Street, London W1N 6NH (Tel. 01-637 2400).

Chemicals and Allied Industries, including Plastics

1974

LONDON:
OCCA—26th Technical Exhibition of the Oil and Colour Chemists' Association—April 23-26, 1974. At Olympia
* Apply R. H. Hamblin Director and Secretary, Oil and Colour Chemists' Association, Priory House, 967 Harrow Road, Wembley, Middlesex HA0 2SF (Tel. 01-908 1086).

Clothing

1974

LONDON:
11th British Glove Fair—February 12-13, 1974. At Londoner Hotel
* Apply: Miss E. Greenaway, Glove Guild of Great Britain, 9 St. Thomas Street, London SE1 9SA (Tel. 01-407 4781).

LONDON:
International Men's and Boys' Wear Exhibition IMBEX—February 25-March 1, 1974. At Earls Court
* Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

LONDON:
30th Presentation of Children's and Teenage Fashions—March 25-28, 1974. At R.H.S. Old and New Halls, Westminster SW1
Apply: Teenage, Infants' and Girls' Fashion Fair Organisation, 81 Wimpole Street, London W1M 7DB (Tel. 01-935 2915/7).

LONDON:
44th Junior Fashion Fair—March 25-28, 1974. At R.H.S. Old and New Halls, London, S.W.1
Apply: National Children's Wear Association, 40/42 Oxford Street, London W1N 9FJ (Tel. 01-636 1833).

LONDON:
International London Fashion Fair—April 3-6, 1974. At Earls Court
Apply: Clothing Export Council of Great Britain, Academy House, 26/28 Sackville Street, London W1X 1DA (Tel. 01-734 9744).

MANCHESTER:
Garment Production Exhibition—May 13-17, 1974. At Belle Vue
Apply: U.T.P. Exhibitions Ltd., 36/37 Furnival Street, London EC4A 1JH (Tel. 01-405 4886).

HARROGATE:
M.A.B. Convention and Exhibition—September 29-October 2, 1974. At Exhibition Centre
* Apply: K. E. Smith Esq., Director, Menswear Association of Britain Ltd., 293 Regent Street, London W1R 8BL (Tel. 01-580 2918).

LONDON:
31st Presentation of Children's and Teenage Fashions—September 30-October 3, 1974. At R.H.S. Old and New Halls, Westminster, London S.W.1
Apply: Teenage, Infants', and Girls' Fashion Fair Organisation, 81 Wimpole Street, London W1M 7DB (Tel. 01-935 2915/7).

LONDON:
45th Junior Fashion Fair—September 30-October 3, 1974. At R.H.S. Old and New Halls, Westminster, London, S.W.1
Apply: National Children's Wear Association, 40/42 Oxford Street, London W1N 9FJ (Tel. 01-636 1833).

Engineering, Electrical and Electronic, including Radio and Television

1974

LONDON:
Lightshow '74—February 3-7, 1974. At Earls Court
* Apply: Brintex Exhibitions Ltd., 178/202 Great Portland Street. London W1N 6NH (Tel. 01-637 2400).

HARROGATE:
Electric Living Trade Fair '74—February 5-7, 1974. At Exhibition Centre
PLEASE NOTE EXHIBITION HAS BEEN CANCELLED
* Apply: F. B. Plant Esq., The Electricity Council, Trafalgar Buildings, 1 Charing Cross, London SW1A 2DS (Tel. 01-930 6757).

LONDON:
Sound '74 International—March 12-14, 1974. At Bloomsbury Centre Hotel
* Apply: Association of Public Address Engineers .Ltd., 6 Conduit Street, London W1R 9TG (Tel. 01-493 5256).

BRIGHTON:
Electro-Optics Internationa lExhibition—March 19-21, 1974. At Metropole Exhibition Centre
Apply: Kiver Communications Ltd., 149/55 Ewell Road, Surbiton, Surrey (Tel. 01-390 0281/2).

LONDON:
International Electrical Engineers (ASEE) Exhibition ELECTREX—March 20-27, 1974. At Earls Court.
† Apply: Electrical Engineers (ASEE) Exhibition Ltd., Wix Hill House, West Horsley, Surrey (Tel. Clandon (048 636) 383).

LONDON:
Sonex '74 Annual Hi Fi Exhibition—March 27-31, 1974. At The Post House Hotel—London Airport
* Apply: British Audio Promotions Ltd., Sonex Exhibition Office, 414a Edgware Road, London W2 1ED (Tel. 01-402 9145).

LONDON:
Eurocomp Exhibitions and Conference—May 13-17, 1974. At Brunel University, Uxbridge, Middlesex
† Apply: Business Equipment Trade Association, 109 Kingsway, London WC2B 6PU (Tel. 01-405 6233).

LONDON:
International Instruments, Electronics and Automation Exhibition—May 13-17, 1974. At Olympia.
† Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1/19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

LONDON:
Television and Radio Trade Show Week—May 19-23, 1974. At various London Hotels
* Apply: British Radio Equipment Manufacturers Association, Twentieth Century House, 31 Soho Square, London W1V 5DG (Tel. 01-734 7471).

BRIGHTON:
Communications '74—Radio and Data Communications Exhibition and Conference—June 4-7, 1974. At Metropole Exhibition Centre
† Apply: Business Equipment Trade Association, 109 Kingsway, London WC2B 6PU (Tel. 01-405 6233).

LONDON:
Microforum '74 Exhibition and Conference—June 18-21, 1974. At West Centre Hotel, London, S.W.6
† Apply: Business Equipment Trade Association, 109 Kingsway, London WC2B 6PU (Tel. 01-405 6233).

MANCHESTER:
14th Northern Lighting Exhibition—July 14-18, 1974. At City Hall
* Apply: Decorative Lighting Association, Tyn-Pwll, Moelfre, Anglesey, North Wales LL72 8LN (Tel. 0248 88 396).

LONDON:
The Exhibition of the 8th International Congress on Acoustics —July 24-31, 1974. At Imperial College, London, S.W.7
Apply: Institute of Physics, 47 Belgrave Square, London SW1X 8QX (Tel. 01-235 6111).

BRIGHTON:
INTERNEPCON UK '74—International Electronic Packaging and Production Equipment Exhibition—October 15-17, 1974
At Metropole Exhibition Centre
* Apply: Kiver Communications Ltd., 149/55 Ewell Road, Surbiton, Surrey (Tel. 01-390 0281).

Engineering, Other

1974

BRIGHTON:
Engineering Industries Association Exhibition—February 7-8, 1974. At Metropole Exhibition Centre
Apply: Engineering Industries Association, Equitable House, Lyon Road, Harrow, Middlesex HA1 2HG (Tel. 01-863 9188).

LONDON:
International Coilwinding Exhibition—March 25-27, 1974. At West Centre Hotel
† Apply: Electromation International, Cleveland House, 344a Holdenhurst Road, Bournemouth BH8 8BE (Tel. (0202) 38738).

LEEDS:
Engineering '74—March 26-28, 1974. At Queens Hall
* Apply: Engineering Industries Association, 7 Park Square, Leeds LS1 2LN (Tel. 0532 24444).

MANCHESTER:
Spring Press '74—International Exhibition of Spring Making Equipment and Materials—April 2-4, 1974. At Belle Vue
† Apply: Lawson Organisation, Green Dragon House, High Street, Croydon CR9 2UH (Tel. 01-686 5741/2).

LONDON:
Power and Control Exhibition—April 22-26, 1974. At Earls Court
† Apply: Commercial Exhibitions and Publications Ltd., Riverside House, Hough Street, Woolwich, London SE18 6LR (Tel. 01-855 7001).

LEICESTER:
Midlands Engineering Exhibition MEX—May 7-10, 1974. At Granby Halls
* Apply: Pall Mall Exhibitions Ltd., 84/88 Great Eastern Street, London EC2P 2DJ (Tel. 01-739 2423).

LONDON:
International Mechanical Handling Exhibition—May 14-24, 1974. At Earls Court
† Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1/19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

LONDON:
Bio-Medical Engineering Exhibition—September 3-5, 1974. At Imperial College
† Apply: U.T.P Exhibitions Ltd., 36/37 Furnival Street, London EC4A 1JH (Tel. 01-405 4886).

LONDON:
Metal Working '74 Exhibition—September 12-20, 1974. At Olympia
† Apply: R. W. Boardman (Exhibitions) Ltd., 8 Leicester Street, Leicester Square, London WC2H 7BN (Tel. 01-437 0678).

LONDON:
6th International Diecasting Exhibition—October 29-November 1, 1974. At Olympia
† Apply: Mack-Brooks Exhibitions Ltd., 62/64 Victoria Street, St. Albans, Hertfordshire AL1 3XT (Tel. 56 63213).

LONDON:
European Engineering Components Exhibition—October 29-November 1, 1974. At Olympia
Apply: Mack-Brooks Exhibitions Ltd., 62/64 Victoria Street, St. Albans, Hertfordshire AL1 3XT (Tel. 56 63213)

Foodstuffs, Food Machinery, Hotel and Catering Equipment

1974

LONDON:
London Meat Trades Fair—May 12-15, 1974. At R.H.S. New Hall, Westminster, S.W.1
† Apply: Brintex Exhibitions Ltd., 178/202 Great Portland Street, London W1N 6NH (Tel. 01-637 2400).

MANCHESTER:
Licensed Victuallers' Trade and Catering Exhibition—June 3-7, 1974. At Belle Vue
* Apply: The Morning Advertiser, 57 Effra Road, London SW2 1DA (Tel. 01-733 3186).

LONDON:
International Confectionery Tobacco and Newsagency Exhibition—June 4-6, 1974. At R.H.S. New Hall, London, S.W.1
Apply: Retail Confectioners Association Publications and Exhibitions Ltd., 53 Christchurch Avenue, North Finchley, London NI2 0DH (Tel. 01-445 6344/5).

LONDON:
Meat Industry Exhibition—December 5-7, 1974. At Olympia
† Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1/19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

Footwear

1974

HARROGATE:
Autumn Shoes Exhibition—March 31-April 2, 1974. At Exhibition Halls
* Apply: Shoe and Leather News (Exhibitions) Ltd., 84/88 Great Eastern Street, London EC2P 2DJ (Tel. 01-739 2071).

LONDON:
London International Footwear Fair '74—September 29-October 3, 1974. At Olympia
* Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

HARROGATE:
BBSI-ISMEX International Shoe Machinery and Components Exhibition and Conference—October 30-November 2, 1974. At Exhibition Halls
Apply: Shoe and Leather News (Exhibitions) Ltd., 84/88 Great Eastern Street, London EC2P 2DJ (Tel. 01-739 2071).

Furniture, Furnishings, Household Equipment and Hardware

1974

LONDON:
International Hardware Trades Fair—January 28-February 1, 1974. At Olympia
* Apply: International Hardware Trades Fair Ltd., P.O. Box 43, High Wycombe, Buckinghamshire (Tel. 0494 881891).

LONDON:
The 1974 Furniture Show—February 3-10, 1974 (first three days trade only—6th to 10th trade and public). At Earls Court
* Apply: R. W. Boardman (Exhibitions) Ltd., 8 Leicester Street, Leicester Square, London WC2H 7BN (Tel. 01-437 0678).

LONDON:
Daily Mail Ideal Home Exhibition—March 5-30, 1974. At Olympia
* Apply: Daily Mail Ideal Home Exhibition, Temple House, Temple Avenue, London EC4Y 0JA (Tel. 01-353 4000).

LONDON:
Decor International—International Contract Furnishing and Interior Design Exhibition—June 23-27, 1974. At Olympia
* Apply: Westbourne Exhibitions Ltd., Crown House, London Road, Morden, Surrey (Tel. 01-540 1101).

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MANCHESTER:
The 1974 British Furniture Manufacturers Exhibition—June 24-27, 1974. At Belle Vue and City Hall
* Apply: British Furniture Manufacturers Exhibitions Ltd., 17 Berners Street, London W1P 4DY (Tel. 01-580 5115).

HARROGATE:
The Northern Floor Coverings Fair—September 3-6, 1974. At Exhibition Halls.
* Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1/19 New Oxford Street, London WC1 A1PB (Tel. 01-242 9011).

Handicrafts

1974

LONDON:
22nd International Handicrafts and Do-It-Yourself Exhibition—August 23-September 7, 1974. At Olympia
* Apply: A. J. Kreps, Esq., Link House Publications Ltd., Link House, Dingwall Avenue, Croydon CR9 2TA (Tel. 01-686 2599).

Heating and Ventilating

1974

LONDON:
International Heating, Ventilating and Air Conditioning Exhibition HEVAC—April 22-26, 1974. At Olympia
† Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1/19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

Hospital, Medical, Surgical and Dental Equipment

1974

LONDON:
International Hospital and Health Services Exhibition—June 11-14, 1974. At Earls Court
† Apply: Contemporary Exhibitions Ltd., 21 Park Square East, Regents Park, London NW1 4LH (Tel. 01-935 8200).

Jewellery and Giftware

1974

BLACKPOOL:
International Gifts Fair—February 3-7, 1974. At Winter Gardens, Metropole Hotel, Talbot Hall, Golden Mile Centre
* Apply: Trade Promotion Services Ltd., Exhibition House, 6 Warren Lane, Woolwich, London SE18 6BW (Tel. 01-855 9201).

GLASGOW:
Scottish Gift Fair—February 10-14, 1974. At Kelvin Hall
* Apply: Trade Promotion Services Ltd., Exhibition House, 6 Warren Lane, Woolwich, London SE18 6BW (Tel. 01-855 9201).

LONDON:
6th International Gifts Fair London—August 18-22, 1974. At Earls Court
* Apply: Trade Promotion Services Ltd., Exhibition House, 6 Warren Lane, Woolwich, London SE18 6BW (Tel. 01-855 9201).

Leather, Leather Goods and Fur

1974

LONDON:
Leathergoods, Luggage and Handbag Fair—January 20-24, 1974—At R.H.S. Old and New Halls, Westminster, London, S.W.1
* Apply: The Leather Institute, Leather Trade House, 9 St. Thomas Street, London, S.E.1 (Tel. 01-407 1582).

LONDON:
Leather Expo '74—June 11-13, 1974, At Earls Court
* Apply: The Leather Institute, Leather Trade House, 9 St. Thomas Street, London, S.E.1 (Tel. 01-407 1582).

Motor Vehicles, Motor Cycles and Cycles

1974

LONDON:
International Commercial Motor Transport Exhibition—September 20-28, 1974. At Earls Court
† Apply: The Society of Motor Manufacturers and Traders Ltd., Exhibition Department, 21/24 Grosvenor Place, London SW1X 7JF (Tel. 01-235 7000).

LONDON:
International Motor Exhibition '74—October 16-26, 1974. At Earls Court
* Apply: The Society of Motor Manufacturers and Traders Ltd., Exhibition Department, 21-24 Grosvenor Place, London SW1X 7JF (Tel. 01-235 7000).

Music and Musical Instruments

1974

LONDON:
British Musical Instrument Trade Fair—August 18-26, 1974. At Hotel Russell, Russell Square and Bloomsbury Centre Hotel, London, W.C.1
* Apply: D. A. Michell, FCA, 62 Park View, Hatch End, Pinner, Middlesex HA5 4LN (Tel. 01-428 4700).

Packaging Machinery and Materials, including Containers

1974

BRIGHTON:
INTERPHEX Exhibition and Conference—Processing, Packaging of Toiletries, Pharmaceuticals, Perfumery and Cosmetics—April 2-5, 1974. At Metropole Exhibition Centre
† Apply: B.P.S. Exhibitions Ltd., 4 Seaford Court, 220/2 Great Portland Street, London W1N 5HH (Tel. 01-388 2117).

LONDON:
International Packaging Exhibition PAKEX—June 3-7, 1974. At Olympia
† Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1/19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

Pottery and Glass

1974

STOKE-ON-TRENT:
Interceramex '74 Exhibition—September 16-19, 1974. At Trentham Gardens
† Apply: British Ceramic Plant and Machinery Manufacturers' Association, P.O. Box 9, Sunbury on Thames, Middlesex (Tel. 76 83280).

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Printing, Stationery and Printing Machinery

1974

LEEDS:
Northprint '74—The Fourth Northern Printing Exhibition—March 12-15, 1974. At Queens Hall
† Apply: Marketing Exhibitions Ltd., 113/123 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0901).

1975

LONDON:
British National Printing Machinery Exhibition—June 2-6, 1975. At Olympia
Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1/19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

Scientific Instruments and Nuclear Equipment

1974

LONDON:
Automatic Laboratory Techniques Exhibition ALTEX '74—February 26-28, 1974. At West Centre Hotel, London, S.W.6
† Apply: Gerard Mann (Altex) Ltd., 1/3 Astoria Parade, Streatham High Road, London SW16 1PP (Tel. 01-769 7766).

LONDON:
Laboratory Equipment Exhibition LABWARE—September 24-26, 1974. At West Centre Hotel, London, S.W.6
* Apply: Labware—B.L.W.A. Ltd., Exhibition Secretary, 28 Worple Road, London SW19 4EE (Tel. 01-947 5733).

1975

LONDON:
Labex International—Laboratory Apparatus and Materials Exhibition—April 14-18, 1975. At Earls Court
† Apply: U.T.P. Exhibitions Ltd., 36/37 Furnival Street, London EC4A 1JH (Tel. 01-405 4886).

Ships and Boats

1974

BIRMINGHAM:
The Birmingham Post-Evening Mail Boat and Leisure Life Exhibition—February 16-March 2, 1974. At Bingley Hall
* Apply: Birmingham Boat Shows Ltd., 28 Colmore Circus, Birmingham B4 6AX (Tel. 021-236 3366).

Sports Goods and Camping Equipment, including Caravans

1974

LONDON:
International Caravan and Camping Show—November 7-16, 1974. At Earls Court
* Apply: Associated Newspapers Ltd., Exhibition Department, Temple House, Temple Avenue, London EC4Y 0JA (Tel. 01-353 4000).

LONDON:
British Sports Trade Fair—November 10-13, 1974. At R.H.S. Old and New Halls, Westminster, London, S.W.1
* Apply: Mr. A. H. Spink, Federation of British Manufacturers of Sports and Games Ltd., 145 Oxford Street, London W1R 1TB (Tel. 01-437 7281).

Textiles and Textile Machinery

1974

LONDON:
International Domestic and Commercial Textiles Exhibition—October 27-31, 1974. At Olympia
* Apply: Exhibition Managements Ltd., 159 Mortlake Road, Kew TW9 4AP (Tel. 01-876 8661).

Toys and Games

1974

BRIGHTON:
21st British International Toy Fair—January 26-30, 1974. At Metropole Exhibition Centre
* Apply: J. A. Glanfield, Esq., British Toy Fairs (International) Ltd., Regent House, 89 Kingsway, London WC2B 6RS (Tel. 01-242 9158).

LONDON:
30th Amusement Trades Exhibition—January 29-31, 1974. At Alexandra Palace
* Apply: Amusement Trades Exhibitions Ltd., 19 Charing Cross Road, London WC2H 0ES (Tel. 01-930 2524).

Watches and Clocks

1974

LONDON:
International Watch and Jewellery Trade Fair—September 4-8, 1974. At Earls Court
* Apply: Gay MacGoey, Exhibition Manager, Watchmaker, Jeweller and Silversmith, 40 Bowling Green Lane, London EC1R 0NE (Tel. 01-837 3636).

Other Specialised Fairs

1974

LONDON:
Stampex—Britain's National Stamp Exhibition—February 25-March 2, 1974. At R.H.S. New Hall, London, S.W.1
* Apply: The Philatelic Traders' Society Ltd., 27 John Adam Street, London WC2N 6HZ (Tel. 01-930 6465).

LONDON:
Chelsea Antiques Fair—March 12-23, 1974. At Chelsea Town Hall
Apply: Antique Dealers (Exhibitors and Organisers) Ltd., 21 George Street, St. Albans, Herts (Tel. 56 56069).

HARROGATE:
British Pet Trade Fair—April 21-23, 1974. At Exhibition Centre
* Apply: John Yates, Esq., John Yates Publications, Old Colony House, South King Street, Manchester M2 2DA (Tel. 061-834 8451).

LONDON:
International Fire and Security Exhibition and Conference—April 22-26, 1974. At Royal Lancaster Hotel
† Apply: Victor Green Publications Ltd., 44 Bedford Row London WC1R 4BR (Tel. 01-405 1142).

HARROGATE:
International Industrial Safety Trade Exhibition—May 15-17, 1974. At Exhibition Centre
* Apply: Royal Society for the Prevention of Accidents, Royal Oak Centre, Brighton Road, Purley, Surrey CR2 2UR (Tel. 01-668 4272).

LONDON:
INTERNAVEX '74—Audio Visual Aids Exhibition—July 16-19, 1974. At Olympia
* Apply: National Committee for Audio-Visual Aids in Education, 33 Queen Anne Street, London W1M 0AL (Tel. 01-636 5742/3).

LONDON:
Chelsea Antiques Fair—September 10-21, 1974. At Chelsea Town Hall
Apply: Antique Dealers (Exhibitors and Organisers) Ltd., 21 George Street, St. Albans, Herts (Tel. 56 56069).

HARROGATE:
The 24th Northern Antique Dealers' Fair—September 12-19, 1974. At Royal Baths Assembley Room
* Apply: Northern Antique Dealers' Fair Ltd., 408 Leeds Road, Bradford BD3 9RE (Tel. 0274 23223).

LONDON:
Offshore International '74 Exhibition—October 7-11, 1974. At Olympia
Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1/19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

1975

BRIGHTON:
International Oceanological Equipment and Services Exhibition—March 17-21, 1975. At Metropole Exhibition Centre
† Apply: B.P.S. Exhibitions Ltd., 4 Seaford Court, 220/222 Great Portland Street, London W1N 5HH (Tel. 01-388 2117).

LONDON:
International Automatic Vending Exhibition AVAB—May 5-8, 1975. At Olympia
† Apply: Automatic Vending Association of Britain, 31 Great Queen Street, London WC2B 5AA (Tel. 01-242 1446).

PARIS 350 miles

1 HOUR 30 MINS BY AIR FROM LONDON

MÂCON

Your entry to the riches of the Rhône valley

LYONS

GIANT AMONG EUROPEAN CITIES

ST. ETIENNE

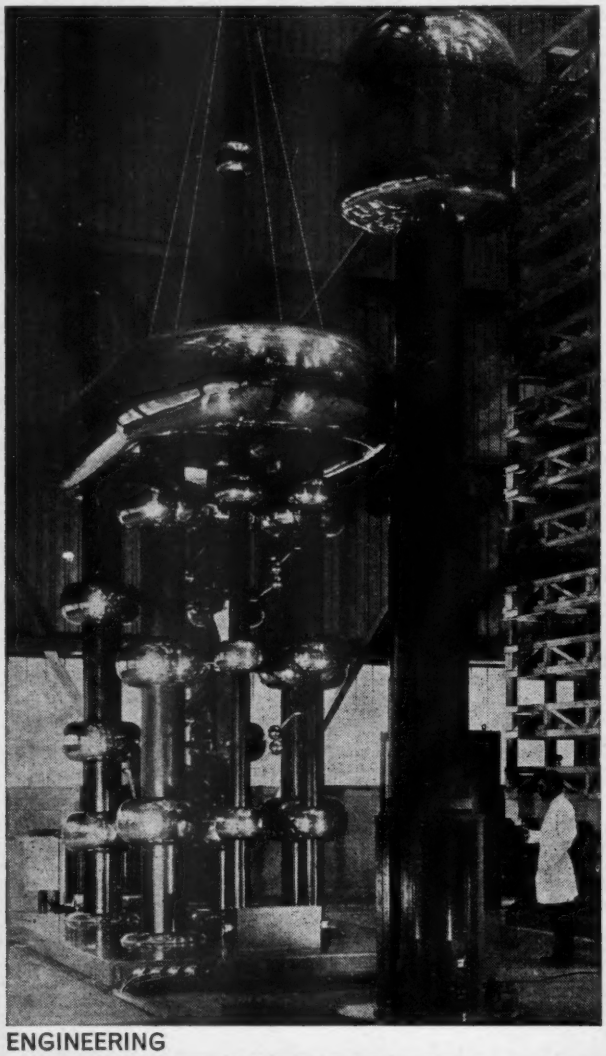
GRENOBLE

VALENCE

MARSEILLES 220 miles

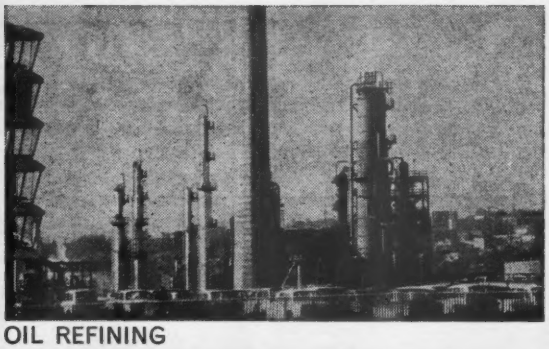
GREATER LYONS

A thriving centre of French industry with an economic community of 4,400,000

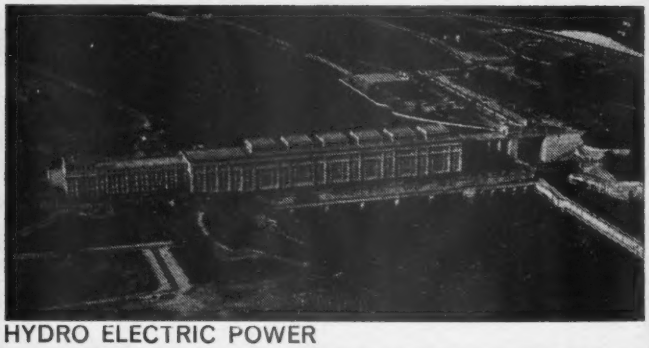


ENGINEERING

CHEMICALS



OIL REFINING



HYDRO ELECTRIC POWER

TEXTILES

HEAVY VEHICLES

A vast exhibition complex on the banks of the Rhône

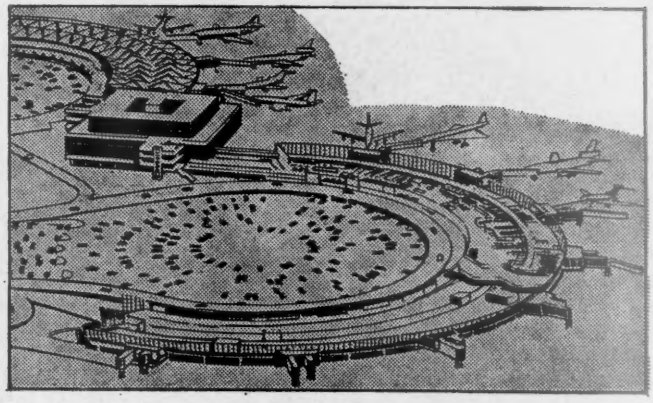
British exhibitors say

"The Lyons fair is an important springboard for those wishing to conquer the French Market." Lyons attracts large numbers of wholesalers and retailers

FROM ALL OVER FRANCE

FASTEST GROWING POPULATION TOO

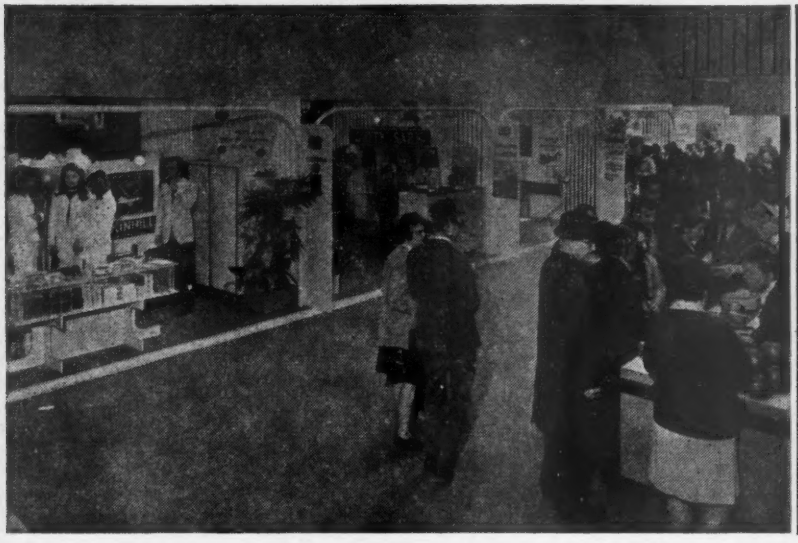
To cope with ever increasing traffic a new international airport is being built at Lyons – Satolas opening 1974 to handle 3 million passengers per annum with planned expansion for up to 24 million



BRITAIN AT THE LYONS FAIR

Companies who have exhibited in the BRITISH GALLERY at LYONS over the last three years include...

Carreras
BEA
Hill Thomson
J & B
Berry Bros & Rudd
Kelloggs
Charatan & Son
Tanqueray Gordon
John Walker & Sons
Justerini & Brooks
Meggie Wigs
Prints for Pleasure
Lyons Tea
Wall Paper Mfs Ltd.
Xpelair
Lesney Products



APRIL 1973

International trade fair, part of the British gallery section Grand Palais

British furniture manufacturers exhibiting in the BFM group include

Abbeycraft Furniture
Bartrade Ltd.
O. K. Manufacturing Co.
Chase Reproductions
M. P. Davis & Sons
B. Fertleman & Sons
Glass House
Grandwood Products
Jans
H. Lait & Sons Ltd.
Mill Brook Ltd.
Parker-Knoll Furniture
Pollard Furniture Ltd.
J. S. Rackstraw & Co.
Saxon Antiques Ltd.
Scott Reproductions
Thomas Upholstery

OCTOBER 1973

MEUROPAM. among the 1709 stands in 1973 there were 33 British exhibitors

Mr. Edgar Faure, President of the French National Assembly, visiting the British stands at Meuropam

Apart from the general fair (30 March-8 April 1974) the following specialised salons take place at regular intervals

- **FURNITURE AND FURNISHING ACCESSORIES** (Meuropam, Pro-Meuropam in 1974)
- **BUILDING AND PUBLIC WORKS** (Construbat in 1974)
- **HARDWARE** (Quincaillerie in 1975)
- **MACHINE TOOLS** (Machines Outils in 1974)
- **WOODWORKING MACHINERY** (Machines a Bois in 1975)
- **BUSINESS EFFICIENCY** (Bureau Moderne in 1974)
- **HEATING AND VENTILATING** (Expotherm in 1975)
- **PHARMACEUTICALS** (Ipharmex in 1977)
- **GIFTS** (Procado in 1974)

Full particulars from the United Kingdom representatives

EXHIBITIONS & TRADE FAIRS INTERNATIONAL LIMITED

943a Brighton Road, Purley, Surrey. Telephone 01-668 2467

Energy stocks

THE Department of Energy issued the following figures on January 17.

	Week ending					
	29/9/73	15/12/73	22/12/73	29/12/73	5/1/74	12/1/74
COAL						
Production (M tons) (b)	2.6	1.9	1.8	0.4	0.8	1.8
Undistributed stocks (M tons) (c)	13.3	11.3	10.9	10.7	10.7	10.4
Stocks at power stations (M tons) (d)	20.3	15.5	15.1	14.5	13.9	13.7
Consumption at power stations (M tons)	1.4	1.9	1.6	0.9	1.2	1.3
Receipts at power stations (M tons)	1.4	1.2	1.2	0.4	0.5	1.1
OIL						
Stocks held by oil companies (M tons) (e)	23.1	19.2	18.5	18.9	19.0	19.2
(days' supply) (e)	76	57	55	56	56	57
Stocks at power stations (M tons) (f)	0.62	0.73	0.77	0.75	0.74	0.72
Consumption at power stations (M tons) (f)	0.22	0.23	0.21	0.23	0.26	0.27
Receipts at power stations (M tons) (f)	0.18	0.17	0.25	0.21	0.25	0.25
ELECTRICITY						
Estimated savings (%) (g)	—	11	17	20	21	19

NOTES:
(a) M tons = million tons.

COAL
(b) In a normal week, unaffected by holidays or industrial disputes, some 2.7 million tons might be produced.
(c) At the latest date only about 3.7 million tons is suitable for use in power stations, and of this total nearly 2 million tons can be used only in the South Wales area.
(d) Because of physical handling difficulties and some unevenness in the distribution of stocks a progressive disruption of the electricity system begins to occur when the overall stock level at power stations gets down to about 7 million tons and thereafter unplanned disconnections can be expected within days.

OIL
(e) Total UK oil stocks at 12/1/74 amounted to 19.2 million tons or 57 days' supply at the normal level of consumption at this time of year. These are held as crude and process oil at the refineries and as products at various points in the distribution system. Certain minimum stock levels must be maintained if the refining and distribution system is to operate effectively. At the 45 day level (about 15 million tons) local shortages would begin to appear and below this level would become increasingly severe. The most difficult situation is likely to be in industrial oils, especially fuel oil.
(f) Main oil burning stations only.

ELECTRICITY
(g) Savings are based on a comparison with estimated demand in the absence of restrictions.

End of Sunday ban on gliders other than aero-towed gliders

MR. Michael Heseltine, Minister for Areospace and Shipping said on January 18: 'The Government have lifted with immediate effect the ban on glider flying on Sundays except gliders which require launching by powered aircraft. The Government is now considering further the present ban on the use of light aircraft and helicopters on Sundays and is aiming to make a statement before the end of January. The reduction by 50 per cent of fuel supplies for private flying which was announced on December 7, 1973 continues in force.'

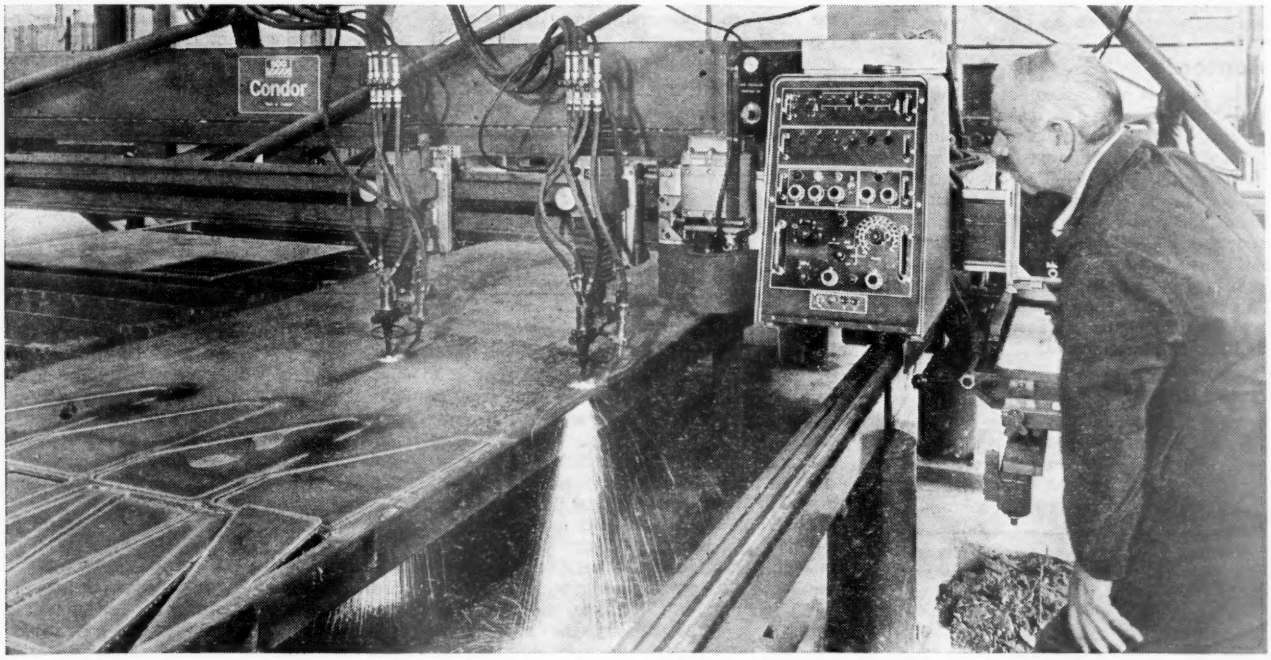
New weekend airways save fuel

MORE direct airways at weekends, which have been established temporarily by the Civil Aviation Authority, will save airlines about 90,000 gallons of fuel each month calculated on a BAC 111 performance. The modifications to the airways system, which have been introduced for an initial period of three months, affect airways in the North West of England and from the South East to the Channel Islands and to Dublin. They involve a total saving of 83 miles.

These temporary airways have been made possible only by the curtailment of military flying during the current fuel crisis, and by the weekend closure of some 30 Ministry of Defence ranges. Small operators of civil aircraft who do not use the airways system are also expected to save fuel by being able to overfly military ranges at weekends, but it is not possible to quantify this saving.

Public inquiry into loss of mv 'Burtonia'

THE formal investigation into the circumstances surrounding the foundering of the mv *Burtonia* on November 29, 1972 will open at 10.30 a.m. on Wednesday, February 6, at 47 Parliament Street, London, SW1.



This multiple-head cutting machine is carving shapes in steel plate from drawings one-tenth actual size that have been fed into its automatic system. A photo-electronic scanning device reads the drawings and feeds the data to the cutter's guidance mechanism. The cutter can be used with up to eight burner heads in the mass production of shapes from heavy steel plate. The machine—British Oxygen Company's Condor RX4 profile cutter—is pictured in the factory of Carruthers Monobox Co., East Kilbride, where it is being used in the fabrication of structures for cranes to be used on building rigs for the North Sea oil fields.

PARLIAMENT

Supplementary questions and answers on the points in these pages are published in *Hansard*

TUESDAY, JANUARY 15

Trade with Saudi Arabia

A statement was asked for on present and prospective exports of United Kingdom goods to Saudi Arabia with special reference to capital goods and armaments. Sir Geoffrey Howe answered that the value of United Kingdom exports to Saudi Arabia for each year since 1970 was as follows:

1970	£35.2 million
1971	£38.9 million
1972	£45.2 million
January to November 1973	£54.0 million

Approximately half of the value of United Kingdom exports to Saudi Arabia was represented by machinery and transport equipment. 'It is expected that the upward trend in our exports will continue in the future,' continued Sir Geoffrey. 'The figures which I have given include exports of a small quantity of defence equipment.'

Citrus imports

The following information was given by Sir Geoffrey Howe in answer to a question on the total amount of citrus fruits and juices supplied to the UK in each of the last three years by Commonwealth Caribbean countries.

	Citrus fruits tons	Citrus fruits juices* tons
1970	3,144	8,925
1971	6,663	11,621
1972	6,110	8,807
Jan/Nov 1973	4,028	5,078

*The figures include a negligible amount of juices of vegetable and non-citrus fruits.

Concorde

An estimate was asked for of the cost of adaptations needed to make the Concorde acceptable to the requirements of Japan Airlines in respect of noise, range, payload and economics of operation. Mr. Heseltine answered: 'Japan Airlines are in contact with the manufacturers about the possible use of Concorde on their routes. As I informed the Hon. Member for Ashton-under-Lyne on November 19, 1973, studies of possible future improvements recently submitted by the manufacturers, and their cost implications are being evaluated by the British and French Governments.'

Steel industry

Mr. Grant was asked what was the total value of investment in the British Steel Corporation in each of the last six years. He answered that capital expenditure by the British Steel Corporation over the last six years was as follows:

	£m (outturn prices)
1968	69
1969	70
1970	112
1971	202
1972	207
1973 (estimated)	173

Mr. Grant was also asked to publish the price of structural steel in the UK and state how this compared with prices in the rest of the Common Market. 'The steel producers are responsible for publishing their own prices, which vary according to product, size, quality, etc,' he answered. 'Comparison with European prices is made more difficult by the differences in the specifications in the various countries, but the following table, provided by the British Steel Corporation, gives a broad indication of the relative levels of home trade prices in countries of the European Communities and BSC prices for typical structural steels on January 6, 1974. It does not cover prices charged by United Kingdom private sector steel producers.

BSC Prices = 100

Product	West Germany	France	Italy	Belgium	Netherlands	Luxembourg
Plates	146	142	126	164	143	173
Light Angles	124	113	118	123	—	126
Heavy Angles	136	124	132	133	—	139
Channels	138	129	131	138	—	142
Beams	138	131	134	139	—	143
Reinforcements	129	117	127	137	144	143

A Member wanted to know the total amount of reduction in expenditure in the British Steel Corporation announced during the past nine months; how much was this a percentage cut of the annual average investment of the Government's 10-year programme; and to what extent these cuts affected the time-table of steel plant closures and outputs. Mr. Grant replied that capital investment proposed by the British Steel Corporation for 1974/75 was reduced by £18 million as a result of the Government's measures in June 1973 and by a further £67 million as a result of the December measures. He went on: 'Both figures are in 1973 prices, and are equivalent to a cut of 23.9 per cent in the Corporation's proposed investment for the year. The cuts affect only one year of the 10 year investment programme averaging £300 million a year at 1972 prices. The timetable of plant closures and production levels remains flexible and decisions will be taken in the light of future developments. The major schemes at the core of the development strategy will not be affected by the reductions in expenditure.'

Waste paper

A question was asked on research into methods of de-inking waste-paper, in view of the world shortage of wood-pulp. Mr. Grant answered: 'A major paper manufacturer is successfully operating a de-inking plant for the production of newsprint from waste paper. The Department is shortly hoping to place a pre-production order for a new, UK developed, de-inking system. This arrangement will enable it to be evaluated by another leading paper manufacturer. The development of de-inking systems is therefore being actively pursued by industry but other resources are available such as those of PIRA (The Research Association for the Paper and Board, Printing and Packaging Industries) should specific problems arise.'

Linear motor

Mr. Heseltine was questioned about financial arrangements still current for the development of the linear motor. He answered that contracts for assessment and development of linear motors had been placed with the GEC Hirst Research Centre and Brush Electrical Machines Ltd. and negotiations with a third firm were in progress. A committee was being set up to co-ordinate these contracts and other related work.

Ministers at the Department of Trade and Industry

Secretary of State for Trade and Industry: Mr. Peter Walker

Minister for Trade and Consumer Affairs: Sir Geoffrey Howe
Parliamentary Under-Secretary of State for Trade: Lord Limerick

Minister for Industrial Development: Mr. Christopher Chataway
Parliamentary Under-Secretary of State for Industrial Development: Mr. Anthony Grant

Minister for Aerospace and Shipping: Mr. Michael Heseltine
Parliamentary Under-Secretary of State for Aerospace and Shipping: Mr. Cranley Onslow

Minister without Portfolio: Lord Aberdare

Ministers at the Department of Energy

Secretary of State for Energy: Lord Carrington

Minister for Energy: Mr. Patrick Jenkin

Minister of State: Mr. David Howell
Parliamentary Under-Secretary of State for Energy: Mr. Peter Emery

Weights and measures inspectors

In answer to a question on the establishment of weights and measures inspectors in England and Wales, Sir Geoffrey Howe said: 'The question of establishment is a matter for each local authority and no national figures are available. There were however 1,151 weights and measures inspectors in post in England and 90 in Wales on December 31, 1973. Authorities are free to appoint whatever staff they need. The considerable reduction in the number of weights and measures authorities will lead to more effective use of professional staff.'

Industrial development

Answering a question about progress made by the Task Forces; and if the refusal to publish their reports would be reconsidered, Mr. Grant said: 'The Task Forces' reports are now being considered by ministers against the background of the present industrial situation. Meanwhile work is continuing to attract new projects to the areas concerned. A full statement will be made in due course but the reports will not be published.'

Mr. Grant was asked to state the total amount of industrial development aid in annual terms currently being provided by Her Majesty's Government to the regions; what proportion of the total was represented by REP; what Great Britain's annual contribution to the EEC regional fund would be in 1974; and what sum would be repaid to the British regions. He replied: 'I estimate that in 1973-74 Government preferential assistance to industry in the assisted areas will amount to about £360 million, of which REP will account for about £104 million, or nearly 28 per cent. These figures are based on those given in the White Paper Cmnd. 5519 'Public Expenditure to 1977-78' published in December 1973.

'Until final decisions have been taken on the size and other details of the Regional Development Fund, it will not be possible to estimate the size of HMG's contribution, nor the amount of aid to be received.'

A Member inquired about the effect on the DTI's capital and other expenditure within Scotland of the public spending cuts. Mr. Grant answered: 'Forecasts of expenditure by DTI are prepared for Great Britain as a whole and separate figures for Scotland are not available. Regional expenditure under the Industry Act, 1972, however, is expected to continue to build up in 1974/5 and this will benefit Scotland along with other assisted areas.'

Transport Aircraft Requirements Committee

Mr. Heseltine told a Member who asked if he had completed his consideration of the future role of the Transport Aircraft Requirements Committee; 'I have been in touch with the aircraft industry on a wide range of topics in the past year and we have decided that this system of ad hoc consultation should continue in place of a formal committee structure. In the light of this I have agreed with the Society of British Aerospace Companies and other interested parties that the Transport Aircraft Requirements Committee should be disbanded.'

Aircraft fuel

Mr. Onslow was asked what discussions had been held with airlines using British airports on the use of JP4 as an aero-engine fuel; 'None,' he answered. 'JP4 is not available at British airports and the Civil Aviation Authority has issued initial guidance to British airlines about procedures to be followed in the event of JP4 being uplifted elsewhere.' In reply to a question on Government research into the use of hydrogen as a fuel for aircraft, Mr. Heseltine said: 'Some research has been done with HMG support on the use of alternative fuels, such as liquid hydrogen and methane, for aircraft engines. Combustion in a conventional gas turbine is practical, but the handling, safety and storage problems of liquid hydrogen are acute.'

Nuclear power

Mr. Patrick Jenkin, was questioned about recent discussions with his counterparts in the EEC about the Community policy on nuclear reactors. He answered: 'There is no Community policy on nuclear reactors as such; this topic falls under the general heading of Community Energy Policy, which is still being formulated. Hence, UK Ministers have not had any recent discussions with their counter-parts in the EEC specifically on the subject of nuclear reactors. However, regular contacts are maintained between my Department, the UK bodies concerned and their European opposite numbers to allow co-operation and co-ordination.' Mr. Jenkin was also asked about the direction of the nuclear power programme; and if a Green Paper would be published in the near future. He replied that the Government intended to reach a decision on reactor choice early this year. The Secretary of State for Energy proposed to make available to Parliament the detailed basis on which conclusions are reached and decisions are made.

Fuel costs

Mr. Jenkin was asked to show the current cost of coal and oil fuels, respectively, as a proportion of the cost to industrial and domestic consumers of electric power at the main tariff rates, quoting figures in both percentages and actual cost per kilowatt-hour, or other convenient unit. He answered: 'The current prices paid by CEGB for individual fuels are commercially confidential. Moreover, because of the different patterns of consumers' demands and the different fuel costs per kWh of the power stations brought into service to meet these demands, it is impossible to give actual figures, but I am advised by the Electricity Council that a reasonable judgement of the delivered cost of all fossil fuels involved is 0.40 p/kWh sold to industrial consumers and 0.42 p/kWh sold to domestic consumers.

'For typical industrial consumers this represents about 35 per cent of the price at low load factors and about 60 per cent of the price at high load factors. For the average domestic consumer it represents about 35 per cent of the price for ordinary consumption, but on domestic night rates this fuel cost is actually slightly higher than the typical price paid by the consumer.' The following information was given by Mr. Jenkin in answer to a request for information in the manner of Table 2 of Command Paper No. 3094 'Coal Distribution Costs' being Report No. 21 of the National Board for Prices and Incomes, the pit head price of coal for electricity, industrial and domestic consumers, together with distribution and transport costs on January 1, 1966, 1970 and 1973, respectively.

MAKE-UP OF THE PRICE OF COAL

Consumer Group	Date	Estimated average prices (£/ton) Pit price	Transport from pit	Distribution charge	Total price
Electricity undertakings	January 1, 1966	3.62	0.65	0.00	4.27
	January 1, 1970	4.23	0.67	0.00	4.90
	January 1, 1973	6.00	0.67	0.00	6.67
Industrial consumers (i)	January 1, 1966	4.51			
	January 1, 1970	4.95	Not available		
	January 1, 1973	7.21			
Domestic consumers	January 1, 1966	6.14	1.42	2.80	10.36
	January 1, 1970	7.25	1.67	4.53	13.45
	January 1, 1973	9.60	2.01	5.90	17.51

(i) Excluding coke ovens and iron and steel industry.
Sources: National Coal Board, Central Electricity Generating Board and South of Scotland Electricity Board.

Coal industry

A Member asked what, since nationalisation, had been the total amount of capital written off or suspended for the NCB; and what had been the total of revenue subsidies paid to the coal industry under all guises.

'Capital reconstructions in 1965 and 1973 reduced the Board's capital debt by £415 million and £449.6 million respectively,' answered Mr. Jenkin.

'Grants totalling £64.5 million were paid to the Board under the Coal Industry Acts of 1965, 1967 and 1971 during financial years 1966-67 to 1972-73. The estimate of grants payable in 1973-74 under the 1973 Act is £141.6 million. A special deficit grant of £100 million was paid in 1971-72, to reduce the deficit below the statutory limit of £100 million.' Figures were asked for of the totals, respectively, of coal miners killed and severely injured in the years 1970, 1971, 1972 and 1973 both as numbers and as annual percentages of the industrial workforce.

Mr. Jenkin provided the following:

Year	Deaths	As % of men on colliery books (1)	Serious injuries	As % of men on colliery books (1)
1970	91	0.031	641	0.22
1971	72	0.025	641	0.22
1972 (2)	64	0.023	519	0.19
1973 (3) (4)	77	0.031	542	0.22

(1) Excludes clerks and salaried persons at the mines.
(2) The figures are affected by the industrial dispute which closed NCB mines between January 10 and February 28, 1972.
(3) Provisional figures for the 50 weeks to December 15, 1973.
(4) Includes the three serious accidents at Lofthouse, Seafield and Markham Collieries.

Figures were also given showing how many miners left the coal industry in 1971, 1972 and 1973, breaking down the figures between those affected by pit closures and termination of employment.

Gross Manpower Wastage from NCB Mines

	1971	1972	1973*
Voluntary	15,240	9,673	21,400
Redundants	4,182	6,817	7,300
Other involuntary	12,887	9,623	9,200
Total	32,309	26,113	37,900

* partly estimated.

Estimated Manpower Affected by Colliery Closures

	1971	1972	1973
Number affected	2,200	3,000	6,900
of whom made redundant	1,300	1,300	2,900

'NCB manpower statistics are published in the annual Reports and Accounts of the NCB and in the *United Kingdom Digest of Energy Statistics*. Copies are held in the Library of the House,' said Mr. Jenkin.

(continued on next page)

PARLIAMENT
continued

Coal stocks

In answer to a question on coal stocks at the end of September, October, November and December of 1973, Mr. Jenkin said: 'Undistributed stocks were 13.3, 13.2, 12.0 and 10.8 million tons respectively; stocks at power stations were 20.3, 19.6, 18.0 and 14.5 million tons respectively. Information on coal stocks is published monthly in *Trade and Industry* and in the *Monthly Digest of Statistics* and weekly press notices issued by the Department of Energy give the most recent information on levels of stocks.'

Mr. Jenkin was also asked if the minimum critical level of coal stocks of 7 million tons, stated in his weekly energy statement of January 10, referred to the period before or after the settlement of the power engineers' dispute; and if he would state the other appropriate minimum level of stocks. He said: 'The statement of the minimum critical level of coal stocks, estimated at about 7 million tons, refers to the period both before and after the settlement of the power engineers' dispute. This level represents the point at which disconnections of supply become inevitable.'

Coal for power generation

A Member asked what was the amount of coal used for power generation in each week of November and December in 1972 and 1973, the quantities delivered and the reduction of stocks which applied in each of those months in both years. Mr. Jenkin said that for CEGB and SSEB power stations in Great Britain the figures were as follows:

Week ending	Consumption		Deliveries		Stock change	
	1972	1973	1972	1973	1972	1973
4/3 Nov.	1.38	1.73	1.51	1.47	+0.13	−0.26
11/10 Nov.	1.41	1.79	1.53	1.54	+0.12	−0.25
18/17 Nov.	1.71	1.83	1.56	1.34	−0.15	−0.49
25/24 Nov.	1.67	1.82	1.44	1.20	−0.23	−0.62
2/1 Dec.	1.65	2.11	1.60	1.12	−0.05	−0.99
9/8 Dec.	1.68	1.96	1.62	1.18	−0.06	−0.78
16/15 Dec.	1.60	1.89	1.63	1.16	+0.03	−0.73
23/22 Dec.	1.64	1.57	1.52	1.15	−0.12	−0.42
30/29 Dec.	1.28	0.92	0.70	0.37	−0.58	−0.55

A question was put on the proportion electricity consumption had been reduced in the last six weeks and the equivalent tonnage of coal this represented. Mr. Jenkin answered that, over the six week period from November 25 to January 12, electricity consumption had been reduced as a result of voluntary economies and statutory restrictions. Electricity consumption in the week ending December 1 in England and Wales was already 14 per cent below that expected from consumption earlier in the year. By the week ending January 12 the level of consumption had been reduced to 20 per cent below the expected value after weather correction had been made. The accumulated amount over November 25 to January 12 was equivalent to a saving in primary fuel of 2 million tons of or coal equivalent over the period.

Heating and lighting restrictions

Referring to present stocks of coal held by CEGB power stations in Wales and the general economic problems of Wales, a Member asked if the whole of Wales would be released from the restrictions of a three day working week. Mr. Jenkin answered: 'No Sir. The CEGB's system is fully integrated and it would not be practicable to give special treatment to individual regions of the country.'

Mr. Jenkin was then asked what consultations he had had with representatives of industrial interests concerning limiting industrial undertakings to a given percentage of usual electricity consumption as an alternative to the three day week measure; and what reasons he had for believing that monitoring this system would not work. He replied. 'My Department and the Department of Trade and Industry have had wide consultations with industrial and commercial interests about the possibility of introducing greater flexibility, including limiting undertakings to a given percentage of their normal consumption, into the present electricity restrictions. The electricity industry advises however, that it would not be practicable to monitor such a system.'

Mr. Jenkin told a Member who asked whether maintenance contractors engaged wholly on the repairing and fitting of agricultural equipment and machinery were exempt from any regulation imposing a three-day working week: 'Such contractors who fall within the terms of the exemption in paragraph 22 of the Schedule to SI 1972/2172 Part 1 are exempt.'

In reply to a Member who asked: 'Why trades union offices are exempt from the lighting and heating restrictions; and if he will remove this exemption in view of the fact that adjacent offices are subject to these restriction.' Mr. Jenkin said: 'Some trades union offices have been granted licences to permit them to use electricity on days not permitted under the order to the extent that it is necessary to enable them to carry out essential functions arising out of the present emergency. The amount of lighting is restricted by SI 1973/2080 and they may not use electricity for heating except for night storage heaters.'

In reply to a question on arrangements to ensure the continuing availability of supplies to householders dependent on oil for cooking and water heating, Mr. Emery, said: 'The current level of oil deliveries to householders for cooking and water heating is unchanged at 90 per cent of last year's deliveries. As long as people show proper economy of use, this should be sufficient to meet their essential needs.'

Uranium enrichment plant

Mr. Emery was questioned about discussions between the Minister for Energy and his EEC colleagues about proposals for the development of uranium enrichment plant capacity within the Community. Mr. Emery said: 'The Council of Ministers of the European Communities set up in May 1973 a Permanent Committee on Uranium Enrichment (COPENUR). This Committee issued a report in November 1973 which indicated that it was unable to arrive at a unanimous view on the strategy to be employed for the development of a European enrichment plant capacity. The Commission of the European Communities put proposals on enrichment to the Council of Ministers which has not yet met to discuss them.

'The United Kingdom was represented at the discussions of the Permanent Committee, and is studying the Commission's proposals in readiness for discussions on them in due course. Meanwhile, in collaboration with Germany and Holland, the UK is vigorously pursuing the tripartite centrifuge project, with the intention of having an installed capacity of 2,000 tonnes per annum in 1980.'

Coal imports

Sir Geoffrey Howe was asked how much coal was imported in 1971 and 1972; and how these figures compared with 1973 to the latest available date. '4.2 million tonnes in 1971' he answered. 'The later information is published under SITC(R) 321.4 in Table III of the December 1972 and November 1973 issues of the monthly *Overseas Trade Statistics*'.

North Sea oil and gas

In reply to a question on the total investment value of North Sea gas and oil exploration; and how much of this was British and foreign investment, respectively, Mr. Jenkin said that the companies estimated that up to the end of 1973 they had spent about £1,000 million on exploration and development on the UK Continental Shelf. A breakdown of this figure between British and foreign investment was not available.

Oil supplies

A question was asked on oil stocks existing in the United Kingdom at the end of November 1973; how much oil was in ships destined for the UK; at the average levels of monthly consumption what period of storage these stocks represented; and how these figures compared with the end of December 1973. Mr. Jenkin said: 'For information on oil stocks over the month of December 1973 I would refer the hon. Member to the press notice issued by the Department of Energy on January 10, 1974, copies of which are available in the library of the House.

'The quantity of oil in ships destined for the United Kingdom fluctuates month by month by as much as 20 per cent above and below the average level. In view of these wide variations it would be misleading to quote estimates for comparison over a period as short as one month.' Mr. Jenkin was also asked if he would seek to meet representatives of the chemical industry, with a view to the formulation of a national policy for the allocation of oil and oil products used as raw material.

'My officials are having continuing discussions with the petro-chemical industry to explore how best any reductions in oil supplies can be achieved,' he answered.

Aircraft noise

A Member wanted to know the expenditure by HMG on jet engine noise abatement research in 1972-73; and the expected expenditure in 1973-74, excluding work on the RB211. Mr. Heseltine said that expenditure by HMG on jet engine noise general research (excluding demonstrator programmes and new facilities) in 1972-73 was £1 million. The expected expenditure in 1973-74 was £1.25 million.

'Ian Fleming'

A statement was asked for regarding the loss of the fishing trawler *Ian Fleming* of St. Andrew's Dock, Hull, off the Norwegian coast on Christmas Day 1973. Mr. Onslow said: 'The fishing vessel *Ian Fleming* struck the coastline at Hammerfest, Norway, on the morning of December 25, 1973 and subsequently foundered. I have ordered a preliminary inquiry into this casualty under Section 465 of the Merchant Shipping Act 1894. I am sure the House would wish to join me in offering sympathy to the relatives and friends of the three members of the crew who lost their lives in this tragic occurrence.'

WEDNESDAY, JANUARY 16

Iran and Saudi Arabia

Replying to a question on trade agreements entered into with Iran and Saudi Arabia; and the terms of the agreements reached, Sir Geoffrey Howe said: 'We have no formal trade agreements with the Governments of Iran and Saudi Arabia but we are in constant touch with both Governments about trade and other relevant matters.'

Capital investment

Sir Geoffrey Howe was asked to state the extent of the increase in the capitalised value of

property company assets in the last three years. He replied: 'The net assets at book value of large property companies (both quoted and unquoted) included in my Department's analysis of company accounts increased by 17 per cent in 1970, and 19 per cent in 1971. Figures so far available for 1972 show an increase of 30 per cent, but these relate to less than half the companies covered.'

Sir Geoffrey was asked what had been the level of capital investment in manufacturing plant and machinery per employee in the UK, USA, France, Germany, Italy, Netherlands, Belgium, Japan and Sweden for each year since 1950. 'International comparisons of investment per employee would be misleading,' he answered. 'This is because the definitions used for employment statistics differ between countries, and because it would not be satisfactory to convert investment figures for different countries to a common currency through market exchange rates.'

European investment in UK

Mr. Grant was asked how many new projects had been started in the United Kingdom by firms registered in the other Common Market countries; how many actual new jobs had been created; and what was the total value of the projects in terms of actual investment. 'Information in the form requested is not available,' he said. 'We are aware of decisions taken last year by over 140 companies with parent companies in other countries, including about 40 in EEC countries, which could eventually provide about 25,000 new jobs. The corresponding figures for companies of EEC origin is about 5,000 jobs.'

EEC steel production

A Member asked for the latest available 12 monthly production figure for steel in the Common Market; and the figure for the same period in the United Kingdom. Mr. Grant gave the following information:

Crude steel production, December 1972-November 1973: million metric tons:

European Economic Community	149.0*
of which	
United Kingdom	26.9

* part estimated.

Bankruptcies

A Member asked for the number of bankruptcies for each week since December 1, 1973: and the equivalent figures for the same period in each of the last three years. Sir Geoffrey Howe answered: 'The numbers of Receiving Orders and Orders of Administration (under Section 130 of the Bankruptcy Act 1914) made in England and Wales for the relevant periods are as follows:

	1970	1971	1972	1973
December—week 1	101	100	93	81
—week 2	119	104	74	83
—week 3	38	53	59	80
—week 4	39	24	13	8
January —week 1	99	81	51	48
	396	362	290	300

Security at airports

In answer to a question on safety precautions being introduced at British airports, other than Heathrow, Mr. Heseltine said: 'It is not the Government's policy to list details of security measures but security precautions, which are related to the threat and kept continuously under review, are taken at all the major airports in the United Kingdom. The Government's aviation security advisers have carried out comprehensive security surveys of all these airports.'

Tidal power

Mr. Jenkin was asked whether he would reconsider the need for the Morecambe Bay Barrage in the light of the energy crisis and the need to provide alternative sources of energy. He answered that the Morecambe Bay had, in recent years, been the subject of detailed examination for fresh water storage and such a use would largely preclude its use for tidal power generation. The prospects for tidal power generation at more favourable sites in the UK were being kept under review.

Oil supplies

Mr. Jenkin was asked if he would make arrangements to permit local authorities to re-allocate their oil supplies for heating in accordance with their chosen priority rather than impose a similar cut in delivery at all their establishments. 'Such arrangements have already been agreed in principle by the oil industry for large organisations having a number of establishments in different places,' he answered. 'A local authority wishing to take advantage of this scheme should contact the Head Office of its regular oil supplier who will consider the extent to which it is possible to meet the authority's preferred pattern of distribution to its various premises within the total amount of the overall allocation.'

Petroleum statistics

A Member asked: 'how it occurred that statistics relating to petroleum products delivered for inland consumption and recently published in the official journal of the DTI were incorrect.' Mr. Jenkin said: 'The errors arose in transcribing a row of numbers from the data source into the form in which they were being prepared for publication, and from which deliveries of certain non-fuel petroleum products were inadvertently omitted. The data source itself, which is used for internal policy purposes, was correct. (Correct figures were published in *Trade and Industry* for January 10, 1974.) The Department much regrets the error.'

THURSDAY JANUARY, 17

Investigations under the Companies Act

Sir Geoffrey Howe was asked to list the companies being investigated under the Companies Act, the dates on which the inspectors were appointed and when he expected to receive their reports. He replied that investigations were being made into the affairs of the following public companies and commenced on the dates indicated:

Section 165 Companies Act 1948

Corton Beach (Holdings) Ltd.	April 20, 1970
Blanes Ltd.	June 25, 1971
Lonrho Ltd.	May 23, 1973
John Willment Automobiles Ltd.	May 30, 1973
Ardmore International Film Studios Ltd.	June 15, 1973
First Re-Investment Trust Ltd.	July 10, 1973
Nelson Financial Trust Ltd.	July 10, 1973
Ralph Hilton Transport Services Ltd.	September 10, 1973
English and Scottish Unit Trust Holdings Ltd.	December 10, 1973
London and County Securities Group Ltd.	January 11, 1974

Section 164 and Section 172 Companies Act 1948

Hartley Baird Ltd	September 21, 1973

Section 32 Companies Act 1967

Kwiksave Discount Group Ltd.	March 2, 1973

Sir Geoffrey continued: 'I cannot indicate when I expect to receive final reports.

'In addition investigations are being carried out under the provisions of Sections 164 or 165 of the Companies Act into 43 private companies. I do not normally announce investigations made into private companies because there is only limited interest in such inquiries.

'Inquiries are proceeding under Section 109 of the Companies Act 1967 into 43 private companies. It is not the practice to give information about these in order to avoid possible damage to the companies concerned.'

Takeover bids

A Member asked if legislation would be introduced to make illegal the selling of shares by directors of public companies during takeover bids. Sir Geoffrey Howe said that this would inhibit takeover transactions to an extent which could not be justified. But the Companies Bill now before Parliament provided that directors should observe the utmost good faith towards their companies, and that directors should not normally deal in the shares of their companies when in possession of price-sensitive information not generally available.

Ringway Airport

Asked if he was satisfied with the arrangements for security at Ringway Airport, Manchester, Mr. Heseltine said: 'To suggest satisfaction might imply a degree of complacency that would be incompatible with the degree of vigilance and the continual review that exists at Manchester and other airports.'

Aircraft fuel

Mr. Onslow was asked if representations would be made on safety grounds to the United States authorities with regard to low flashpoint fuel for British airlines operating out of the United States of America. Mr. Onslow answered: 'I am advised by the Civil Aviation Authority that although the additional risk arising from the use of JP4 (wide-cut gasolene) as against JP1 (aviation kerosene) is only marginal, they recommend that UK airlines should wherever possible use JP1 in preference to JP4. Our preference for the use of JP1 is being brought to the attention of the United States Authorities.'

Motor fuels

A Member asked for a statement about alternative forms of fuel for motor vehicles which look like being successful in place of petrol or diesel oil. Mr. Howell answered: 'The Department of Energy with the Department of Trade and Industry are examining a number of possible alternative fuels for motor vehicles. This is being done in co-operation with the chemical, motor and oil industries. Problems surrounding the use of these alternative fuels include supply, transportation, storage and safety.'

Selected commodities

Mr. Grant was asked to give figures showing Great Britain's current level of consumption of, respectively, iron, lead, tungsten, copper, potassium, sulphur, phosphorus, aluminium, chromium, manganese, nickel, tin and zinc; what percentage of this consumption was, respectively, imported and indigenous; and what, from information available, were the comparable figures for USA, France, Germany, Italy, Netherlands, Belgium, Japan and South Africa. He gave the information for six non-ferrous metals shown in the table below. UK consumption of pig iron in 1972 was 15.6 million metric tons, less than 2 per cent of which was imported. UK consumption of sulphur in all forms in 1972 was 1,203.5 thousand metric tons, of which home production was negligible. In 1972 home

(*continued on next page*)

PARLIAMENT

continued

deliveries of potash in terms of K_2O were 444 thousand metric tons, all imported. Information relating to the consumption of phosphate rock was not available. In 1972, 1,665 thousand metric tons were imported. The other information was not readily available.

CONSUMPTION AND PRODUCTION OF SELECTED COMMODITIES 1972

	Refined lead		Refined copper		Primary aluminium	
	Consumption (thousand metric tons)	Indigenous production as % of consumption	Consumption (thousand metric tons)	Indigenous production as % of consumption	Consumption (thousand metric tons)	Indigenous production as % of consumption
UK	278	97	525	34	410	42
USA	983	77	2,027	101	4,296	87
France	202	93	390	8	398	99
Germany, FR	274	100	672	59	724	61
Italy	186	37	283	3	304	49
Netherlands	41	59	37	—	79	205
Belgium	48	193	153	205	201	—
Japan	231	97	954	85	1,193	85
South Africa (inc. SW Africa)	26	253	47	167	60	88

	Nickel		Refined tin		Slab zinc	
	Consumption (thousand metric tons)	Indigenous production as % of consumption	Consumption (thousand metric tons)	Indigenous production as % of consumption	Consumption (thousand metric tons)	Indigenous production as % of consumption
UK	30	106	18	147	277	27
USA	145	11	57	12	1,286	50
France	38	35	11	—	264	100
Germany, FR	43	—	16	15	413	87
Italy	21	—	8	—	203	77
Netherlands	1	—	5	—	37	130
Belgium	3	—	4	91	139	183
Japan	83	95	33	5	660	122
South Africa (inc. SW Africa)	na	na	2	67	55	86

1 Including refined nickel, the nickel content of ferro-nickel oxide and nickel fonte.
2 UK consumption of refined nickel only.
Source: *World Metal Statistics.*

Three-day week

Mr. Grant was asked if interest-free loans would be provided for small businessmen whose commitments would not be covered by takings during the three-day working week. Mr. Grant replied: 'I am of course aware of the difficulties which are facing small firms in general at this time. The Government's advice is that businesses with temporary liquidity problems should turn to their banks in the normal way, who will, I am sure, react sympathetically. The Government for its part will be watching the situation closely and will wish to ensure that banks have sufficient liquidity to meet the reasonable needs of industry.'

Mr. Jenkin was asked to: '. . . ensure that the one-hour extension given to hairdressers does not occur at 8.30 a.m., as that time is commercially useless to them.' 'The extra hour beginning at 8.30 a.m. was so fixed in order to avoid the peak demand period at lunchtime,' he replied. 'It was discussed with and agreed by the National Hairdressers' Federation. Many hairdressers' establishments need to use electricity to heat water before they can begin to take customers.'

Electricity consumption

Mr. Jenkin was asked how many million units of electricity per day were consumed in the month of January 1973; and how much coal was burnt in order to produce one million units of electricity. 'The average daily rate of consumption of public supply electricity in January 1973 was 757 million kilowatt hours,' he said. 'The amount of coal burned to generate a given quantity of electricity depends on the thermal efficiency of the power station at which the electricity is generated; on average, about 500 tons of coal have to be burned to generate one million kilowatt hours of electricity.'

FRIDAY, JANUARY 18

EEC GSP scheme

In reply to questions about duty changes resulting from the EEC GSP scheme, Sir Geoffrey Howe said: 'The EEC GSP Scheme for 1974 is described in an article in the journal *Trade and Industry* of January 3, 1974. A copy of the relevant section of the Customs Tariff will be deposited in the library of the House as soon as possible as well as a copy of the appropriate EEC Official Journal.'

GATT

Sir Geoffrey Howe was asked for a statement

Services to exporters

The following DTI offices provide services for UK exporters

Headquarters

Export Services and Promotions Division
Export House, 50 Ludgate Hill, London, EC4M 7HU
Tel. 01-248 5757. Telex 886143 DTI EXPORT LDN

Regional

Office for Scotland
314 St. Vincent Street, Glasgow G3 8XF
Tel. 041-248 2855. Telex 77583 DTI GLASGOW

Inverness District Office
Caledonia House, 63/67 Academy Street, Inverness, IV1 1LU
Tel. 0463 30867

Office for Wales
Government Buildings, Gabalfa, Cardiff, CF4 4YL
Tel. 0222 62131. Telex 49267 DTI CARDIFF

Yorkshire and Humberside Regional Office
City House, New Station Street, Leeds, LS1 4JQ
Tel. 0532 38232. Telex 557470 DTI LDS

Northern Regional Office
Wellbar House, Gallowgate, Newcastle upon Tyne, NE1 4TR
Tel. 0632 27575. Telex 53178 DTI NTYNE

Cumberland and Westmorland District Office
Town Hall, Cockermouth, Cumberland CA13 9NP
Tel. Cockermouth 3498/9.
Telex 64173 DTI COCKERMOUTH

North-Western Regional Office
Sunley Buildings, Piccadilly Plaza, Manchester, M1 4BA
Tel. 061-236 2171. Telex 667104 DTI MCHR

West-Midlands Regional Office
Ladywood House, Stephenson Street, Birmingham B2 4DY
Tel. 021-632 4111. Telex 337021 DTI BHAM

East-Midlands Regional Office
Cranbrook House, 47 Cranbrook Street, Nottingham NG1 1ES
Tel. 0602 46121. Telex 37143 DTI NOTTM

South-Western Regional Office
The Pithay, Bristol, BS1 2PB
Tel. 0272 291071. Telex 44214 DTI BRISTOL

Northern Ireland Ministry of Commerce
Chichester House, 64 Chichester Street, Belfast BT1 4JX
Tel. 0232 34488. Telex 747025 GOVCOMM BELFAST

about current negotiations in GATT with regard to the re-negotiation of existing UK commitments to GATT, resulting from the Import Duties (General) No. 8 Order 1973. He said: 'Negotiations are continuing. The Community has made an offer of tariff concessions, and this is being considered by interested parties. Further discussions are likely before these negotiations are completed.'

World trade

Figures were requested showing the percentage increase in world trade for each year since 1950; and the percentage increase in liquidity. Sir Geoffrey Howe gave the following information:

	World exports (i) (valued in US dollars) Increase on preceding year	International liquidity (ii) (valued in US dollars) Increase on preceding year
	%	%
1950	4.8	7.0
1951	35.2	0.9
1952	−4.1	1.5
1953	2.5	3.8
1954	2.8	3.1
1955	8.8	1.7
1956	11.0	3.9
1957	7.4	0.6
1958	−3.7	1.9
1959	5.6	−0.4
1960	11.3	5.1
1961	4.7	3.4
1962	4.9	1.3
1963	9.1	5.5
1964	12.4	3.7
1965	8.0	2.8
1966	9.7	7.4
1967	5.0	−2.6
1968	11.7	4.2
1969	14.4	1.1
1970	14.9	18.3
1971	12.1	41.0
1972	17.9	21.2

(i) *Source.* For years subsequent to 1967, *Trade and Industry*, December 6, 1973; for earlier years, UN Statistical Yearbooks. Exports of centrally planned economies are excluded.

(ii) *Source. International Reserves* as set out in Table 191 of the 1972 United Nations Statistical Yearbook and corresponding figures in earlier Yearbooks.
Details of the forms of increase in liquidity are given in Table 191 of the 1972 United Nations Statistical Yearbook and corresponding tables in earlier issues. Copies are held in the House of Commons Library.

British Airways Board

Answering a question on further changes in the membership of the British Airways Board, Mr. Heseltine said: 'Sir Keith Granville who is at present a Deputy Chairman of the British Airways Board has decided for personal reasons that he wishes to resign from membership of the Board with effect from March 31, 1974. I have accepted Sir Keith's resignation with particular regret in view of the distinguished contribution he has made to the development of British civil aviation over a period of 45 years.'

Petrol rationing

A statement was asked for on the position of foreign car-owning tourists coming to Great Britain for a holiday, in the event of petrol rationing. Mr. Jenkin answered that arrangements were being made for the AA and RAC to issue motor fuel coupons to overseas visitors to the UK if rationing were introduced. Coupons would be issued both at ports of entry and at inland offices of the two organisations. The size of the ration would depend on the oil supply situation at the time.

'I am asking the RAC, the AA and the British Tourist Authority to do as much as possible to see that appropriate publicity is given to these arrangements overseas for intending visitors to Britain in the event that rationing is introduced,' he added.

In reply to another question, Mr. Jenkin said that 1,264 extra temporary staff had been taken on by the Regional Petroleum offices.

CEGB oil stocks

Asked how CEGB oil stocks in November 1973 compared with those in November 1972, Mr. Jenkin said that on November 25, 1973 the Central Electricity Generating Board had 642,700 tons of oil stocks compared with 532,400 tons on November 26, 1972.

Closure of coal mines

A question was asked on the number of coal mines closed since January 1971 and the number due for closure in 1974. Mr. Jenkin said: 'Twenty-nine collieries ceased production in the period January 1971 to the end of 1973, mostly because of exhaustion of workable reserves. One colliery has ceased production so far this year and the Board have also discussed and agreed with the unions the closure of two others owing to exhaustion of workable reserves. Any further closures during 1974 will follow discussions between the Board and the Unions within their agreed colliery review procedure.'

Oil-rig 'Trans-Ocean III'

In reply to a question on the loss of the oil-rig Trans-Ocean III, Mr. Jenkin said: 'As I said in the House on January 16, 1974 I am awaiting the outcome of investigations being carried out by my Petroleum Production Inspectorate with the assistance of the owners and petroleum production licensee. I hope shortly to lay before the House Regulations governing the design and construction of offshore installations.'

Research on energy problems

Mr. Jenkin told a Member who asked what research and development work was sponsored and carried out by his department on energy resources and uses: 'Public sector research and development in these areas is carried out mainly by the state energy and power industries and the UKAEA. These programmes are developed in consultation with my Department and in the last completed financial year amounted to approximately £83 million. The whole of energy R & D is of course under review in view of the present energy situation. The United Kingdom Government's contribution to energy projects within the research programme of the European Atomic and Economic Communities during 1973 was £1.5 million.'

Overcharging for petrol and paraffin

Details were asked for of the number of cases reported of overcharging for petrol and paraffin; the action taken in each instance; and the results. Mr. Jenkin said: 'A number of reports by letter and telephone of alleged overcharging for petrol and paraffin, contrary to the Motor Spirit and Paraffin (Maximum Retail Prices) Orders 1973, have been received at the headquarters of the Department, at the Regional Offices of the Department of Trade and Industry, at the various offices of the Price Commission, and by weights and measures inspectors. As a first step, the alleged offender has been reminded of the requirements of the Orders and his obligation to comply forthwith by reducing prices to the permitted level.'

Oil prices

In reply to a request for the average posted price of oil from OPEC countries on the date when the draft Stage 3 pay code was published, when the revised code was statutorily enacted and at the latest available date, Mr. Jenkin said: 'It is impracticable to give an average posted price but the following are the posted prices of Arabian Light crude, a reference crude, on the dates requested:'

	$ a barrel
October 8, 1973	3.01
October 26, 1973	5.18
January 1, 1974	11.65

Oil from coal

Mr. Jenkin was asked what commercial processes for obtaining oil from coal were available to the British Government; and what was the best estimate of production costs in dollars (United States) per barrel of the Lurgi process and the system adopted by SASOL in South Africa. Mr. Jenkin said: 'The only oil from coal process available commercially at the present time is the combination of Lurgi gasification and Fischer-Tropsch synthesis employed by the SASOL Corporation of South Africa to yield a range of products in which oil predominates. A rough guide to the cost of oil production by this route in a notional large plant in the United Kingdom can be obtained by use of a conversion factor of 2.5 which when multiplied by the delivered price of coal in £/ton provides an ex-works cost in terms of $/US barrel.' He was also asked what quantity of LNG would be imported into the UK in 1974 compared with each of the last three years; and what were the terms of the agreement sanctioned by the Government for the sale of a British consignment of LNG to Gaz de France. Mr. Jenkin said: 'I am informed that British Gas expect to import some 330 million therms of LNG in 1974. Imports for 1971, 1972 and 1973 were 332 million, 306 million and 293 million therms respectively. British Gas have recently arranged to sell some LNG to Gaz de France in exchange for naphtha. Such exchanges are of mutual benefit to the two gas industries and do not require Ministerial consent.'

Methanol

A Member who inquired about research being conducted into the use of methanol as a fuel for motor vehicles was told by Mr. Jenkin: 'My Department is having detailed discussions with Industry on the technical and supply aspects of producing methane-derived alcohols and their use as blending components for motor spirit.'

Catalogues of Government Publications

Her Majesty's Stationery Office offer their customers a comprehensive service which will enable them to judge whether any other titles in the vast output of Government Publications would help them in their work or leisure. Full information about this service can be obtained by sending a postcard to Publicity Section, Her Majesty's Stationery Office, Room E22, Atlantic House, Holborn Viaduct, London, EC1P 1BN, asking for the CATALOGUE SERVICE LEAFLET.

Addresses of ECGD local offices

The Export Credits Guarantee Department (ECGD) is a Government Department providing export credit insurance for United Kingdom exporters and insurance against political risks for new investments overseas. Although credit insurance is its main service to exporters the Department offers them a number of others. Firstly the Bank Guarantee scheme is available to exporters who have held an ECGD comprehensive type policy for 12 months. This scheme enables exporters to obtain export finance from their bank at a special low rate. Major projects carried out by British firms in overseas countries can be financed by the buyer credit technique which gives the exporter the bulk of his payment on shipment of the goods. Similar to this is the line of credit facility which extends the buyer credit principle to include contracts often with an individual value as low as £10,000. ECGD now insures 38 per cent of all UK exports. For full details of all ECGD services contact Publicity Branch, ECGD, Aldermanbury House, Aldermanbury, London EC2 2EL, telephone 01-606 6699 extension 258, telex 883601, or get in touch with your local branch office listed below.

London (City)

London postal districts E, and EC2 and 3, South Essex.

J. V. Baker, Marlon House, 71-74 Mark Lane, London EC3R 7HS. Tel. 01-488 3491. Telex 886888.

London (South)

London postal districts of SE1-27 and SW2-20, W2-14. Counties of Kent, Surrey and Sussex, East Hampshire, the Isle of Wight and the Channel Isles.

G. J. A. Link, First Floor, Lancaster House, 70 Newington Causeway, SE1 6EG. Tel. 01-407 5011. Telex 888575.

London (North)

London postal districts of N, EC1, WC1 and 2, South Herts and South Bucks, and Middlesex.

C. W. Gentry, 1-4 Old North Street, Red Lion Square, WC1R 4TE. Tel. 01-405 8991. Telex 263615.

London (West)

London postal district EC4, NW, SW1 and W1.

D. G. Hake, Waverley House, 7-12 Noel Street, London W1V 3PB. Tel. 01-437 2292. Telex 24105.

Belfast

The six counties of Northern Ireland.

R. H. Forsyth, River House, High Street, Belfast BT1 2BE. Tel. Belfast 31743/4. Telex 74577.

Birmingham

Counties of Shropshire, Worcester, Warwick, Stafford, Nottingham, Leicester, Rutland and parts of Derby.

F. Wilmot, Colmore Centre, 115 Colmore Row, Birmingham B3 3SB. Tel. 021-233 1771. Telex 33132.

Bristol

Counties of Gloucester, Hereford, Wiltshire, Dorset, Somerset, Devon, Cornwall, Oxfordshire, Berkshire, West Hampshire, Cardigan, Brecon, Pembroke, Carmarthen, Glamorgan, Monmouth and Radnor.

K. I. Humphrey, Robinson Building, 1 Redcliffe Street, Bristol BS1 6NP, Tel. 0272 29991. Telex 44248.

Cambridge

Counties of Bedford, Cambridge, Huntingdon and Peterborough, Northants, Norfolk, Suffolk, North Bucks, North Essex, North Herts and South Lincs, including City of Lincoln.

H. Watson, Prudential Buildings, 59 St. Andrews Street, Cambridge CB2 3HA. Tel. Cambridge 67736, Telex 81624.

Glasgow

Scotland and the Outer Isles.

F. R. Burge, Fleming House, 134 Renfrew Street, Glasgow G3 6TL. Tel. 041-332 8707. Telex 77130.

Leeds

The counties of York, Durham, Northumberland and part of Lincoln.

W. Ford, Liverpool Victoria House, 8 Otley Road, Leeds LS6 2AN. Tel. Leeds 782121. Telex 55125.

Manchester

Lancashire, Cheshire, Cumberland, Westmorland and part of Derbyshire; the Welsh counties of Anglesey, Caernarvon, Denbigh, Flint and Montgomery and the Isle of Man.

R. H. K. Hughes, Elisabeth House, St. Peter's Square, Manchester, M2 4AJ. Tel. 061-228 3621. Telex 667756.

New York

In the United States exporters can obtain assistance from the Department's resident Representative for the USA and Canada:

J. A. Dorrian DFM, c/o British Trade Development Office, 150 East 58th Street, New York 10022, USA. Tel. 212-593-2258. Telex 420543.

The economy: selected indicators

Series expressed as index numbers and seasonally adjusted except where shown otherwise

	Gross domestic product (average estimate)	Consumers expenditure	Fixed capital expenditure			Changes in stocks				Balance of payments		
			Total	of which: Manufacturing industry	of which: Distributive and service industries	Total	of which: Manufacturing industry	of which: Wholesalers	of which: Retailers	Current balance	Visible balance	Invisible balance
	at 1970 prices		at 1970 prices			at 1970 prices				at current prices		
Base of index	1971	1970	1970	1970	1970							
£m in base year		31,404	9,223	2,129	2,087	series in £ million				series in £ million		
1968	95	97	97	87	87	439	269	85	60	−284	−659	375
1969	97	98	98	93	92	416	320	42	13	445	−143	588
1970	99	100	100	100	100	257	175	68	38	692	−9	701
1971	100	103	100	92	101	−7	−218	52	21	1,061	285	776
1972	102	109	102	83	111	−412	−498	28	22	83	−685	768
1971 1st qtr	98	100	100	96	97	114	10	14	−22	145	−52	197
2nd qtr	100	102	101	94	102	103	−113	26	7	288	105	183
3rd qtr	100	103	101	92	105	−18	67	9	15	380	172	208
4th qtr	101	105	101	88	102	—	−47	3	21	248	60	188
1972 1st qtr	100	106	103	88	105	−136	−156	15	−9	79	−119	198
2nd qtr	102	108	102	84	110	−104	−145	−12	40	131	−50	181
3rd qtr	102	109	101	81	110	−87	−125	4	−8	−110	−284	174
4th qtr	104	111	102	81	118	−85	−72	22	−1	−17	−232	215
1973 1st qtr	108	114	110	87	123	245	168	18	52	−187	−364	177
2nd qtr	107	112	103	84	107	193	87	−14	166	−208	−411	203
3rd qtr	108	113	108	91	115	147	91	19	34	−317 p	−550 p	233 p
% change latest 2 quarters:												
on prev. 2 quarters	+1.9	+0.3	−0.1	+3.6	−8.2							
on a year earlier	+5.9	+4.0	+4.5	+5.9	+0.4							

	Index of Industrial production		Personal expenditure		Prices and costs					Labour			Trade§	
	Total all industries	Total manufacturing industries	Retail sales	Cars: new registrations	Index of retail prices		Index of wholesale prices: all manufacturing industry: basic materials and fuel used‡	Index of wholesale prices: all manufacturing industry: manufactured products: home sales‡	Basic hourly wage rates of manual workers (all industries and services)‡	Unemployed excluding school leavers and adult students		Unfilled vacancies for adults	Exports	Imports
				monthly averages	Index‡	% increase on a year earlier				mid-month count	% of total employees	mid-month count	monthly averages	
Base of index	1970	1970	1971		Jan 16 1962		1970	1970	July 31, 1972				Series in	
£m in base year			15,895	thousands						thousands		thousands	£ million	
1969	99.9	99.6	97.3	82.3	131.8	5.4	95.0	93.4	71.2	531	2.3	200	589	601
1970	100.0	100.0	99.0	91.4	140.2	6.4	100.0	100.0	78.5	568	2.5	186	658	659
1971	100.5	99.7	100.0	108.5	153.4	9.4	104.6	109.0	88.9	737	3.2	129	733	709
1972	102.2	101.6	105.8	138.6	164.3	7.1	109.2	114.8	101.4	816	3.6	145	761	818
1971 3rd qtr	100.6	99.4	100.5	116	155.3	10.1	105.6	110.3	89.6	772	3.4	119	762	705
4th qtr	100.4	99.0	102.1	132	157.3	9.2	104.8	110.8	92.7	832	3.7	118	748	728
1972 1st qtr	98.0	98.4	102.1	124	159.7	8.0	106.6	112.1	95.9	870	3.8	124	728	767
2nd qtr	102.7	101.3	104.6	147	162.7	6.2	106.1	113.5	98.1	835	3.7	135	769	786
3rd qtr	102.4	101.6	107.2	139	165.4	6.5	109.4	115.6	102.2	809	3.6	146	686	781
4th qtr	105.7	105.3	109.5	144	169.4	7.7	115.6	118.0	107.8	754	3.3	176	862	939
1973 1st qtr	110.4	110.5	112.0	150	172.4	8.0	126.0	119.5	108.8	665	2.9	229	878	999
2nd qtr	110.4	110.3	108.2	134	177.9	9.3	133.4	120.1•	112.6	602	2.6	292	937	1,074
3rd qtr	111.4	112.0	110.7	141	180.2	9.2	150.5	124.2	118.4	563	2.5	332	996	1,179
1973 Jan	108.6	107.7	109.4	147	171.3	7.7	122.7	119.0	108.4	703	3.1	201	867	947
Feb	110.7	111.2	111.8	153	172.4	7.9	126.0	119.6	108.9	660	2.9	238	899	976
Mar	111.9	112.6	114.2	149	173.4	8.2	129.4	120.0	109.5	630	2.8	254	867	1,074
Apr	110.0	109.9	107.1	137	176.7	9.2	130.5	118.8•	112.3	617	2.8	275	945	1,000
May	109.9	109.0	106.7	132	178.0	9.5	132.4	120.1	113.2	599	2.7	296	900	1,116
June	111.1	112.2	110.3	133	178.9	9.3	137.2	121.3	115.6	590	2.6	307	966	1,109
July	111.5	111.9	110.8	145	179.7	9.4	145.1	122.7	115.9	578	2.6	325	964	1,127
Aug	111.0	111.8	111.0	151	180.2	8.9	152.4	124.1	119.5	565	2.5	327	979	1,188
Sept	111.6	112.3	110.4	127	181.8	9.3	154.1	125.8	120.0	545	2.4	345	1,045	1,221
Oct	111.7	111.9	111.9	125	185.4	9.9	161.4	127.7	120.3	515	2.3	362	989	1,346
Nov	111.1	112.4	112.5	124	186.8	10.3	165.4 p	129.0 p	120.4	490	2.2	366	1,036 p	1,306 p
Dec					188.2	10.6	172.9 p	130.6 p		476 p	2.1	356 p		
% change latest 3 months:														
on prev. 3 months	+0.2	+0.2	+0.7	−12.4	+3.5		+10.7	+3.9	+2.6	−12.3		+8.5	+5.6	+13.3
on a year earlier	+6.3	+7.4	+3.3	−13.4	+10.3		+44.0	+10.7	+11.8	−34.5		+105.4	+19.4	+35.8

(‡) Not seasonally adjusted. (§) On a balance of payments basis. • After April, affected by changes due to VAT

Energy trends

THE normal pattern of energy statistics, regularly published in this series, is affected by the present energy situation. Figures for the latest periods and the corresponding cumulative totals are provisional and are liable to subsequent revision. In this present series a number of year-end revisions have been made.

SYMBOLS USED IN ALL STATISTICAL TABLES

.. not available	r revised
— nil or less than half the final digit shown	* five week period
p provisional	ø fifty-three week period

TABLE 1. INLAND ENERGY CONSUMPTION: PRIMARY FUEL INPUT BASIS

Million tons of coal or coal equivalent

	Total	Coal	Petroleum	Natural gas	Nuclear electricity	Hydro-electricity	Total†	Coal†	Petroleum†	Natural gas	Nuclear electricity	Hydro-electricity
1968	307.0	164.5	125.6	4.3	10.1	2.2	306.4	164.1	125.7	4.3	10.1	2.2
1969	317.7	161.1	135.7	8.4	10.5	2.0	315.1	159.6	134.6	8.4	10.5	2.0
1970	328.0	154.4	145.6	16.0	9.4	2.6	327.9	154.2	145.7	16.0	9.4	2.6
1971	323.3	138.7	147.3	25.8	9.7	1.8	324.4	139.1	148.0	25.8	9.7	1.8
1972	327.7	120.9	157.6	36.7	10.5	2.0	327.6	120.9	157.5	36.7	10.5	2.0
	Unadjusted						Seasonally adjusted (annual rate)					
1972 Jan.-Nov.	289.8	106.3	140.1	32.5	9.2	1.7	326.0	120.2	157.1	36.5	10.4	2.0
1973 Jan.-Nov. p	306.8	118.3	143.2	34.7	8.9	1.7	344.8	131.1	161.9	38.8	9.9	2.1
Per cent change	(+5.9)	(+11.3)	(+2.2)	(+6.8)	(−3.6)	(+0.9)	(+5.8)	(+9.1)	(+3.0)	(+6.3)	(−4.3)	(+3.6)
1972 Nov.	29.1	10.8	13.6	3.8	0.8	0.1	340.9	132.6	159.5	38.3	10.1	1.0
1973 Nov. p	31.1	11.9	13.9	4.3	0.8	0.2	358.5	141.0	162.0	43.1	9.5	1.4
Per cent change	(+6.9)	(+10.5)	(+1.7)	(+11.0)	(−5.2)	(+24.9)	(+5.2)	(+6.3)	(+1.6)	(+12.5)	(−6.0)	(+33.2)

† Also temperature corrected.

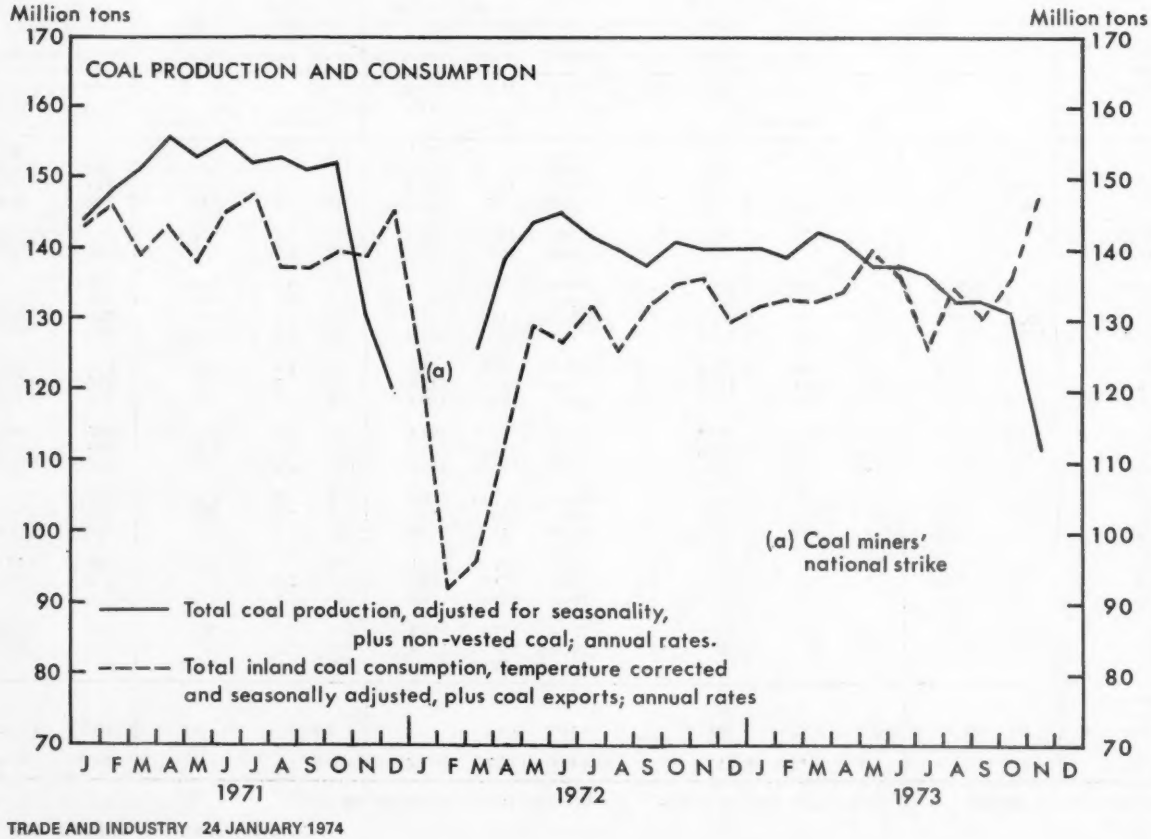
TABLE 2. INLAND ENERGY CONSUMPTION: HEAT SUPPLIED BASIS

Million therms

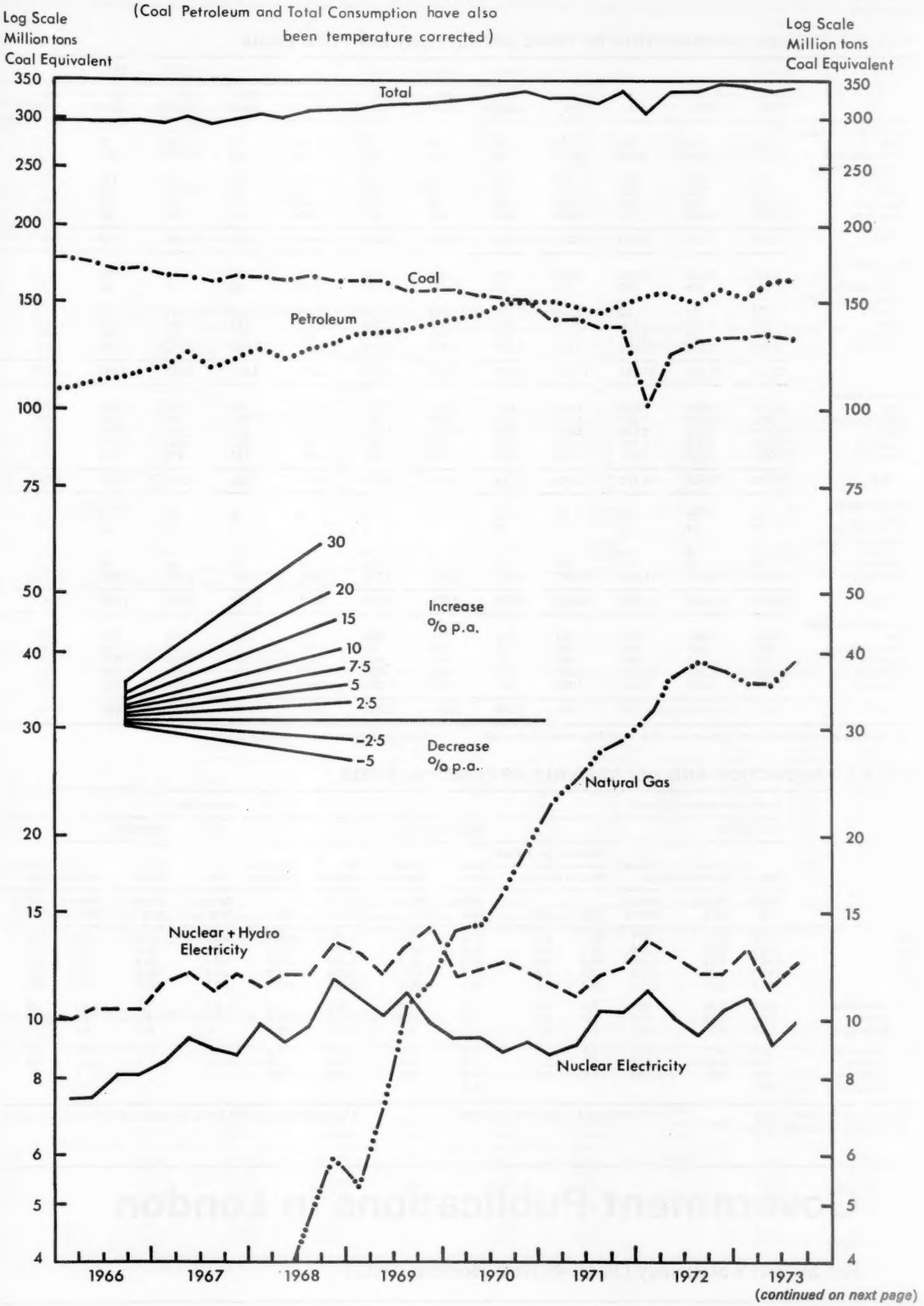
	Total primary energy	Used by fuel industries and losses in distribution	Final consumption						
			Total	Coal	Other solid fuels	Other coal derived fuels§	Petroleum	Gas†	Electricity
1968	78,816	23,647	55,169	13,613	6,507	732	24,063	4,434	5,820
1969	81,363	24,595	56,768	12,883	6,409	641	25,628	4,962	6,245
1970	83,481	25,541	57,940	11,839	6 008	621	27,198	5,720	6,554
1971	82,521	25,527	56,994	9,867	4,949	542	27,617	7,257	6,762
1972	83,847	25,796	58,051	8,085	4,612	513	28,634	9,193	7,014
1972 1st quarter	22,695	6,873	15,822	2,001	1,060	92	7,936	2,754	1,979
2nd quarter	19,849	6,001	13,848	2,004	1,157	140	6,855	2,047	1,645
3rd quarter	17,524	5,461	12,063	1,716	1,166	132	6,043	1,6C8	1,398
4th quarter	23,779	7,461	16,318	2,364	1,229	149	7,800	2,784	1,S92
1973 1st quarter p	24,809	7,385	17,424	2,321	1,249	135	8,307	3,257	2,155
2nd quarter p	20,770	6,335	14,435	1,938	1,252	129	7,036	2,292	1,788

§ Coke oven gas, creosote/pitch mixtures and other liquid fuels derived from coal.

† Town gas and natural gas supplied direct.


Million tons
Million tons
COAL PRODUCTION AND CONSUMPTION
170
160
150
140
130
120
110
100
90
80
70
(a)
(a) Coal miners' national strike
Total coal production, adjusted for seasonality, plus non-vested coal; annual rates.
Total inland coal consumption, temperature corrected and seasonally adjusted, plus coal exports; annual rates
J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D
1971
1972
1973

INLAND ENERGY CONSUMPTION : Seasonally adjusted annual rates
(Coal Petroleum and Total Consumption have also been temperature corrected)



(continued on next page)

TABLE 3. ENERGY CONSUMPTION BY FINAL USERS: HEAT SUPPLIED BASIS

Million therms

	1969	1970	1971	1972	1971 3rd quarter	1971 4th quarter	1972 1st quarter	1972 2nd quarter	1972 3rd quarter	1972 4th quarter	1973 1st quarter p	1973 2nd quarter p
Iron and steel industry												
Coal	240	210	154	93	29	35	26	20	18	29	32	13
Other solid fuel	3,521	3,485	3,049	2,899	743	684	567	772	774	786	812	769
Other coal derived fuels§	557	553	490	459	119	109	82	123	122	132	124	117
Gas†	174	244	343	437	98	80	102	98	92	145	104	97
Electricity	368	378	349	335	84	86	76	89	79	91	92	92
Petroleum	2,227	2,328	2,185	2,089	464	555	607	499	430	553	584	509
Total	7,087	7,198	6,570	6,312	1,537	1,549	1,460	1,601	1,515	1 736	1,748	1,597
Other industries												
Coal	5,332	4,824	3,908	2,954	790	983	754	723	638	839	819	718
Other solid fuel	358	375	267	229	55	55	46	61	58	64	63	67
Other coal derived fuels§	72	62	52	54	12	12	10	17	10	17	11	12
Gas†	873	1,172	2,118	3,251	500	681	724	792	767	968	1,055	1009
Electricity	2,032	2,105	2,154	2,176	489	571	499	552	517	608	629	640
Petroleum	8,386	8,945	8,982	9,294	1,657	2,650	2,725	2,155	1,687	2,727	2,820	2,100
Total	17,053	17,483	17,481	17,958	3,503	4,952	4,758	4,300	3,677	5,223	5,397	4,546
Domestic sector												
Coal	6,141	5,654	4,829	4,209	861	1,191	1,007	1,056	903	1,243	1,248	1,012
Other solid fuel	1,682	1,483	1,307	1,188	251	335	347	271	262	308	301	318
Gas†	3,211	3,542	3,930	4,509	453	1,210	1,623	935	603	1,348	1,741	955
Electricity	2,464	2,625	2,763	2,960	453	758	958	665	497	840	1,021	684
Petroleum	1,222	1,335	1,321	1,523	138	420	569	292	187	475	612	320
Total	14,720	14,639	14,150	14,389	2,156	3,914	4,504	3,219	2,452	4,214	4,923	3,289
Transport sector												
Coal	80	70	52	30	8	14	6	8	6	10	8	6
Other solid fuel	15	14	5	2	1	1	1	1	—	—	—	—
Other coal derived fuels§	12	6	—	—	—	—	—	—	—	—	—	—
Electricity	93	94	94	92	22	25	24	22	22	24	24	22
Petroleum	10,466	11,002	11,483	11,962	3,057	2,851	2,732	3,030	3,207	2,993	2,966	3,265
Total	10,666	11,186	11,634	12,086	3,088	2,891	2,763	3,061	3,235	3,027	2,998	3,293
Other final consumers												
Coal	1,090	1,081	924	799	123	278	208	197	151	243	214	189
Other solid fuel	833	651	321	294	60	65	99	52	72	71	73	98
Gas†	704	762	866	996	131	257	305	222	146	323	357	231
Electricity	1,288	1,352	1,402	1,451	259	396	422	317	283	429	389	350
Petroleum	3,327	3,588	3,646	3,766	485	1,065	1,303	879	532	1,052	1,325	842
Total	7,242	7,434	7,159	7,306	1,058	2,061	2,337	1,667	1,184	2,118	2,358	1,710

§ Coke oven gas, creosote/pitch mixtures and other liquid fuels derived from coal. † Town gas and natural gas supplied direct.

TABLE 4. PRODUCTION AND NET ARRIVALS OF PRINCIPAL FUELS

	Production of principal fuels									Net arrivals			
	Primary fuels					Secondary fuels					Petroleum		
	Coal	Crude petroleum§§	Natural gas	Electricity generated† Nuclear§	Electricity generated† Hydro	Solid fuels	Refined petroleum‡	Gas available	Electricity generated	Coal	Crude	Refined	Natural gas
	Million tons	Million tons	Million therms	TWh	TWh	Million tons	Million tons	Million therms	TWh	Million tons	Million tons	Million tons	Million therms
1968	167.2	0.09	811	27.7	3.6	27.2	77.9	4,901	209.4	−2.7	81.8	8.0	396
1969	153.2	0.10	1,938	29.1	3.3	25.9	86.2	5,517	223.4	−3.5	91.4	6.1	416
1970	144.8	0.15	4,153	26.0	4.5	24.3	95.7	6,350	233.7	−3.1	99.4	2.3	333
1971	147.0	0.20	6,902	27.5	3.4	21.8	99.1	8,080	241.3	+1.5	104.5	2.1	332
1972	119.9	0.32	9,920	29.4	3.4	19.1	100.5	10,621	248.1	+3.2	102.5	4.6	306
1972 September	12.5	0.02	664	2.2	0.2	2.1	7.9	802	21.0	0.1	8.6	−0.2	31
October	11.5	0.03	859	2.0	0.1	1.7	8.2	819	19.3	—	8.2	0.5	19
November	11.9	0.03	1,054	2.4	0.2	1.7	8.5	1,026	22.8	—	8.3	0.6	19
1973 September	12.4	0.02	655	2.4	0.3	1.9	8.5	791	21.4	−0.2	9.3	−0.1	31
October	10.6	0.03	1,023	1.8	0.2	1.5	9.6	949	21.5	−0.1	11.4	−0.5	19
November p	9.3	0.04	1,160	2.2	0.3	1.4	9.0	1,120	23.6	—			31
December p	8.1					1.5							

§ Generation for public supply. †† Including natural gas liquids. † Also included in secondary electricity. ‡ Including feedstock for further processing at petro-chemical plants.

Government Publications in London

from

Her Majesty's Stationery Office, 49 High Holborn, W.C.1

TABLE 5. COAL SUPPLY

Thousand tons

	Total supply	Production		Deep-mined	Opencast	Imports	Tonnage lost (deep-mined) †	
		Total‡					Recognised holidays and rest days	Disputes
		Unadjusted	Seasonally adjusted					
1968	167,235	167,235		157,215	6,864	—	13,277	286
1969	153,234	153,234		144,241	6,320	—	12,137	2,913
1970	144,869	144,791		134,526	7,760	78	11,689	3,103
1971	151,255	147,081		134,322	10,498	4,174	11,045	4,734
1972	124,845	119,926		107,818	9,832	4,919	10,244	22,117
1973 p	..	129,812		118,074	9,918	..	..	..
1972 December	15,094	15,012	13,415	13,903	905	82	—	734
1973 December p	..	8,089	..	7,206	683	..	—	..
Per cent change	..	−46.1	..	−48.2	−24.5	..	—	..

† NCB mines only ‡ Including slurry etc. recovered and disposed of other than by the National Coal Board.

TABLE 6. COLLIERY MANPOWER AND PRODUCTIVITY AT NCB MINES

	Number of wage-earners on colliery books at end of period		Absence percentage			Average output per manshift†		Recruitment	Wastage
	Thousands		Per cent			cwt.			
	Total	Underground	Total	Voluntary	Involuntary	Overall	At the face	Number	
1968	325	257	18.1	4.7	13.4	41.70	129.33	15,262	72,519
1969	300	235	18.3	4.8	13.5	43.45	136.96	23,346	48,295
1970	283	221	19.8	4.5	15.3	44.10	141.80	25,109	41,581
1971	279	218	18.1	4.4	13.7	43.94	143.08	28,010	32,309
1972	266	210	16.6	3.9	12.7	43.37	143.71	13,254	26,113
1972 January-November	271‡	213‡	16.4	3.9	12.5	43.22	11,486	14,299	23,723
1973 January-November p	258‡	..	..	..	..	45.62	..	16,644	34,727
1972 November	267	210	18.0	4.0	14.0	46.98	151.60	1,519	2,033
1973 November p	250	197	..	..	..	40.75	..	1,602	3,658

† Excluding capital working and tip coal. ‡ Weekly average.

TABLE 7. CONSUMPTION OF COAL

Thousand tons

	Total	Overseas shipments	Inland consumption						Colliery disposals			
			Total inland consumption	Collieries	Power stations§§	Gas works	Coke ovens	Other conversion industries	Industry ¶	House coal§†	Anthracite and dry † steam coal	Miscellaneous‡
1968	167,185	2,678	164,507	2,420	73,191	10,646	24,934	3,474	22,585	21,353	1,860	4 044
1969	164,615	3,456	161,159	2,032	75,883	6,867	25,373	3,846	21,367	19,745	1,883	4,163
1970	157,548	3,141	154,407	1,886	76,017	4,212	24,940	4,084	19,304	17,882	1,990	4,092
1971	141,330	2,625	138,705	1,556	71,696	1,826	23,182	4,406	15,581	15,366	1,621	3,471
1972	122,713	1,768	120,945	1,383	65,611	566	20,152	4,475	11,478	12,569	1,756	2,952
1973 p	134,228	2,667	131,561	1,352	75,815	504	21,735	3,419	11,540	12,632	1,721	2,543
1972 December	14,933	328	14,605	166	8,298	61	2,187	431	1,301	1,562	210	389
1973 December p	13,511	216	13,295	112	8,527	38	1,640	255	1,117	1,203	98	305
Per cent change	−9.5	−34.1	−9.0	−32.5	+2.8	−37.7	−25.0	−40.8				−21.6

† Prior to April 1973 the figures relate to merchants' disposals to the domestic market.
‡ Including coal used for transport purposes and shipments to the Channel Islands.
§ Including miners' coal.
§§ Public supply electricity and railway and transport power stations.
¶ Prior to October 1973 the figures relate to actual consumption.

TABLE 8. STOCKS OF COAL (a) GREAT BRITAIN

End of period

Thousand tons

	Total	Distributed					Undistributed		
		Total distributed stocks	Power stations	Gas works	Coke ovens	Miscellaneous	Total undistributed stocks	Opencast sites and central stocking grounds	Collieries
1968	42,589	14,554	12,490	726	1,107	231	28,035	4,234	23,801
1969	31,416	12,935	11,018	461	1,231	225	18,481	3,159	15,322
1970	18,729	11,627	9,575	276	1,434	342	7,102	1,836	5,266
1971	28,211	17,982	15,712	72	1,777	421	10,229	3,256	6,973
1972	29,979	19,045	16,791	50	1,890	314	10,934	3,376	7,558
1972 December	29,979	19,045	16,791	50	1,890	314	10,934	3,376	7,758
1973 December p	27,471	16,751	14,537	26	1,938	250	10,720	3,150	7,570

(a) Excluding distributed stocks held in merchants' yards, etc., mainly for the domestic market, and stocks held by the industrial sector.

(continued on next page)

TABLE 9. GAS: SOURCES OF SUPPLY AND SEND-OUT BY THE PUBLIC GAS SUPPLY SYSTEM

	Natural gas supply			Fuel used for all purposes		Gas sent out		
	Net total into system	Indigenous	Arrivals	Coal	Oil	Total	Town gas	Natural gas for direct supply
	Million therms			Thousand tons		Million therms		
1968	1,130	740	390	10,646	5,455	4,836	4,745	91
1969	2,267	1,856	411	6,885	5,525	5,437	4,973	464
1970	4,342	4,023	319	4,212	3,590	6,301	4,787	1,514
1971	6,977	6,660	317	1,770	1,881	8,061	4,069	3,992
1972	10,071	9,775	296	559	1,550	10,614	3,415	7,199
1972 Jan.-Nov.	8,767	8,493	274	498	1,314	9,220	3,033	6,187
1973 Jan.-Nov. p	9,356	9,120	236	465	1,557	9,998	2,149	7,849
Per cent change	+6.7	+7.4	−13.8	−6.5	−18.5	+8.4	−29.1	+26.9
1972 November	960	943	17	49	156	1,024	287	737
1973 November p	1,056	1,028	28	35	145	1,118	205	913
Per cent change	+10.0	+9.1	+58.7	−27.8	−7.0	+9.2	−28.5	+23.8

TABLE 10. GENERATION OF ELECTRICITY BY THE PUBLIC ELECTRICITY SUPPLY SYSTEM

	Primary fuel demand						Electricity generated				
								By steam plant			
	Total††	Coal	Oil	Natural gas	Nuclear electricity	Hydro-electricity	Total†	Nuclear	Other	Electricity sent out	Total electricity available
	Million tons of coal or coal equivalent						Million kilowatt hours				
United Kingdom											
1968	95.20	73.58	10.69	–	8.63	1.91	204,477	24,056	175,873	189,241	193,526
1969	100.75	76.05	13.81	0.14	9.01	1.74	218,402	25,271	188,177	201,970	206,295
1970	107.18	76.17	20.81	0.21	7.73	2.26	228,236	21,870	199,869	210,904	215,488
1971	105.85	71.18	24.16	0.95	8.05	1.51	235,740	23,209	207,808	218,000	222,374
1972	109.38	65.30	31.25	2.26	8.89	1.58	242,745	25,303	212,196	224,700	229,232
1972 January-November	96.53	57.36	27.92	1.99	7.79	1.45	213,618	22,171	186,879	197,648	201,414
1973 January-November p	102.09	67.09	25.43	0.70	7.39	1.43	230,733	21,232	205,086	214,285	218,049
Per cent change	+5.8	+17.0	−8.9	−64.6	−5.1	−1.3	+8.0	−4.2	+9.7	+8.4	+8.3
1972 November	9.92	6.21	2.71	0.18	0.72	0.10	22,398	2,059	19,960	20,782	21,093
1973 November p	10.35	7.23	2.24	0.08	0.66	0.13	23,162	1,904	20,830	21,546	21,846
Per cent change	+4.3	+16.3	−17.2	−54.5	−8.0	+28.4	+3.4	−7.5	+4.4	+3.7	+3.6
England and Wales											
1968	84.36	67.30	8.86	–	7.73	0.47	182,244	21,549	159,611	168,817	169,884
1969	89.35	69.16	11.61	0.14	8.05	0.39	193,474	22,582	169,470	179,307	180,887
1970	94.47	69.61	17.45	0.21	6.79	0.41	200,421	19,230	179,184	185,505	188,594
1971	93.30	64.95	20.07	0.95	7.19	0.14	208,070	20,679	186,144	192,738	195,127
1972	95.63	58.24	26.74	2.26	8.08	0.31	212,910	23,010	187,951	197,199	200,239
1972 January-November	84.54	51.20	23.95	1.99	7.09	0.28	187,578	20,152	165,767	173,686	176,217
1973 January-November p	88.66	59.63	21.46	0.70	6.71	0.12	201,120	19,259	180,473	186,609	189,725
Per cent change	+4.9	+16.4	−10.4	−64.6	−5.3	−57.0	+7.2	−4.4	+8.9	+7.4	+7.7
1972 November	8.66	5.51	2.29	0.18	0.65	0.02	19,648	1,877	17,626	18,247	18,335
1973 November p	8.92	6.38	1.85	0.08	0.59	0.01	20,039	1,712	18,175	18,608	18,849
Per cent change	+3.0	+15.7	−19.2	−54.5	−9.4	−50.0	+2.0	−8.8	+3.1	+2.0	+2.8

† Including generation by oil-engine and hydro-electric plant. †† Including coke.

TABLE 11. PLANT CAPACITY OF THE PUBLIC ELECTRICITY SUPPLY INDUSTRY

Megawatts

	United Kingdom			England and Wales		
	Output capacity			Output capacity		
	At end of period	New plant brought into commission during period†	Maximum load during period	At end of period	New plant brought into commission during period†	Maximum load during period
1968	51,029	4,173	42,884	44,372	3,439	37,735
1969	52,735	2,777	43,885	46,035	2,661	38,156
1970	57,237	5,791	44,161	49,335	4,511	38,651
1971	61,972	5,178	44,867	53,559	4,592	39,066
1972	65,067	3,618	45,897	56,055	3,029	39,927
1972 November	64,079	5	44,971	55,130	—	38,939
1973 November p	66,239	3	45,232	57,132	—	38,857

† Including revisions to interim ratings.

TABLE 12. ELECTRICITY GENERATED OUTSIDE THE PUBLIC ELECTRICITY SUPPLY SYSTEM

GWh

	Iron and steel (1)	Engineering and other metal trades (2)	Food, drink and tobacco (3)	Coal mining (4)	Chemical and allied trades: Nuclear power stations (5)	Chemical and allied trades: Other† (6)	Textiles, leather and clothing (7)	Paper, printing and stationery (8)	Other industries (including gas and water-works) (9)	Total industry (10)	Transport under-takings (11)	Total (12)
1968	2,779	1,412	376	623	3,655	5,753	568	2,857	598	18,621	625	19,246
1969	2,835	1,328	383	585	3,854	6,769	545	2,970	643	19,912	685	20,597
1970	2,700	1,508	375	478	4,142	6,846	564	2,965	637	20,215	664	20,879
1971	2,888	1,344	410	411	4,339	6,987	535	2,671	629	20,214	677	20,891
1972	2,587	1,320	409	420	4,098	7,408	458	2,786	679	20,165	689	20,854
1972 1st quarter	743	319	140	77	1,255	1,925	105	710	188	5,462	178	5,640
2nd quarter	618	318	53	117	907	1,916	119	679	160	4,887	167	5,054
3rd quarter	550	332	45	100	950	1,766	112	633	149	4,637	163	4,800
4th quarter	676	351	171	126	986	1,801	122	764	182	5,179	181	5,360
1973 1st quarter	797	624	108	139	1,157	2,060	133	773	203	5,994	194	6,188
2nd quarter	641	565	62	113	1,001	1,843	127	692	169	5,213	175	5,388
3rd quarter	553	672	62	90	1,105	1,743	114	584	156	5,079	162	5,241

† Including production by the mineral oil refining industry

TABLE 13. SALES OF GAS AND ELECTRICITY BY THE PUBLIC SUPPLY SYSTEMS

	Gas: Total	Gas: Iron and steel industry	Gas: Other industries	Gas: Domestic	Gas: Other	Electricity: Total	Electricity: Iron and steel industry	Electricity: Other industries	Electricity: Domestic	Electricity: Other
	Million therms					GWh				
1968	4,443	140	820	2,829	654	177,096	11,000	62,826	66,655	36,615
1969	5,000	174	911	3,211	704	188,834	11,693	65,742	72,185	39,214
1970	5,780	244	1,232	3,542	762	197,751	12,004	67,489	77 213	41,045
1971	7,520	343	2,381	3,930	866	203,433	10,837	69,371	80,674	42,551
1972	9,787	437	3,845	4,509	996	210,470	10,774	69,117	86.723	43,856
1972 1st quarter	2,883	102	853	1,623	305	59,535	2,766	15,970	28,068	12,731
2nd quarter	2,223	98	968	935	222	49,385	2,682	17 630	19,468	9,605
3rd quarter	1,738	92	897	603	146	42,124	2,620	16,330	14,567	8,607
4th quarter	2,943	145	1,127	1,348	323	59,426	2,706	19,187	24,620	12,913
1973 1st quarter	3,306	104	1,104	1,741	357	66,562	2,977	19,795	30,015	13,775
2nd quarter p	2,330	97	1,047	955	231	52,391	2,947	18,715	20,115	10,614
3rd quarter p						44,487	2,749	17,570	14,880	9,288

TABLE 14. REFINERY THROUGHPUT AND OUTPUT OF FINISHED PETROLEUM PRODUCTS

Thousand tons

	Through-put of crude, process and shale oils	Refinery fuel	Total output of finished products††	Gases: Butane and propane	Gases: Other petroleum	Aviation spirit and aviation wide-cut gasoline	Motor spirit	Industrial and white spirits	Kerosene: Burning oil†	Kerosene: Vaporising oil	Gas/diesel oil	Fuel oil	Lubricating oils	Bitumen
1968	81,787	5,073	75,832	1,022	586	430	9,379	247	4,583	69	16,874	33,718	1,019	1,726
1969	90,251	5,547	83,743	1,129	507	312	10,065	195	5,310	56	19,170	37,661	1,183	1,695
1970	100,301	5,933	93,200	1,163	364	287	11,167	186	5,724	36	22,159	42,181	1,303	1,886
1971	103,678	6,086	96,693	1,217	280	180	12,324	129	6,108	40	24,068	42,491	1,407	2,061
1972	105.290	6,319	97,797	1,440	363	416	13,417	123	6,689	31	25,133	40,355	1,312	1,972
1972 January-November	95,540	5,756	88,907	1,298	324	389	12,295	109	6,053	28	22,922	36,579	1,179	1,863
1973 January-November p	102,481	6,331	94,961	1,482	352	360	13,406	139	6,447	34	24,848	37,726	1,306	2,038
Per cent change	+7.2	+10.0	+6.8	+14.2	+8.5	−7.2	+9.0	+27.9	+6.5	+22.3	+8.4	+3.1	+10.7	+9.4
1972 October	8,591	520	7,982	130	28	31	1,057	3	534	1	2,128	3,236	109	188
1973 October	10,065	604	9,300	144	36	30	1,226	19	663	6	2,559	3,629	110	186
Per cent change	+17.2	+16.1	+16.5	+11.1	+29.9	−3.4	+16.0	(+)	+24.1	(+)	+20.3	+12.2	+0.3	−1.1
1972 November	8,889	530	8,301	112	34	47	1,105	9	557	—	2,130	3,411	110	155
1973 November p	9,383	612	8,692	156	32	24	1,108	14	542	1	2,363	3,416	130	173
Per cent change	+5.6	+15.5	+4.7	+39.6	−6.0	−49.2	+0.2	+50.6	−2.6	(+)	+10.9	+0.1	+18.1	+11.3

† Including aviation turbine fuel.

†† Including output of products not shown separately namely naphtha (light distillate feedstock) and other feedstock, waxes and miscellaneous production: refinery losses have been excluded.

(*continued on next page*)

Time Rates of Wages and Hours of Work

A volume of tables giving particulars of the minimum, or standard, time rates of wages for the more important industries and occupations, and of the normal weekly hours for which these rates are payable. The details given relate to the position as at April 1, 1972, but any later changes known to have come into operation are shown.

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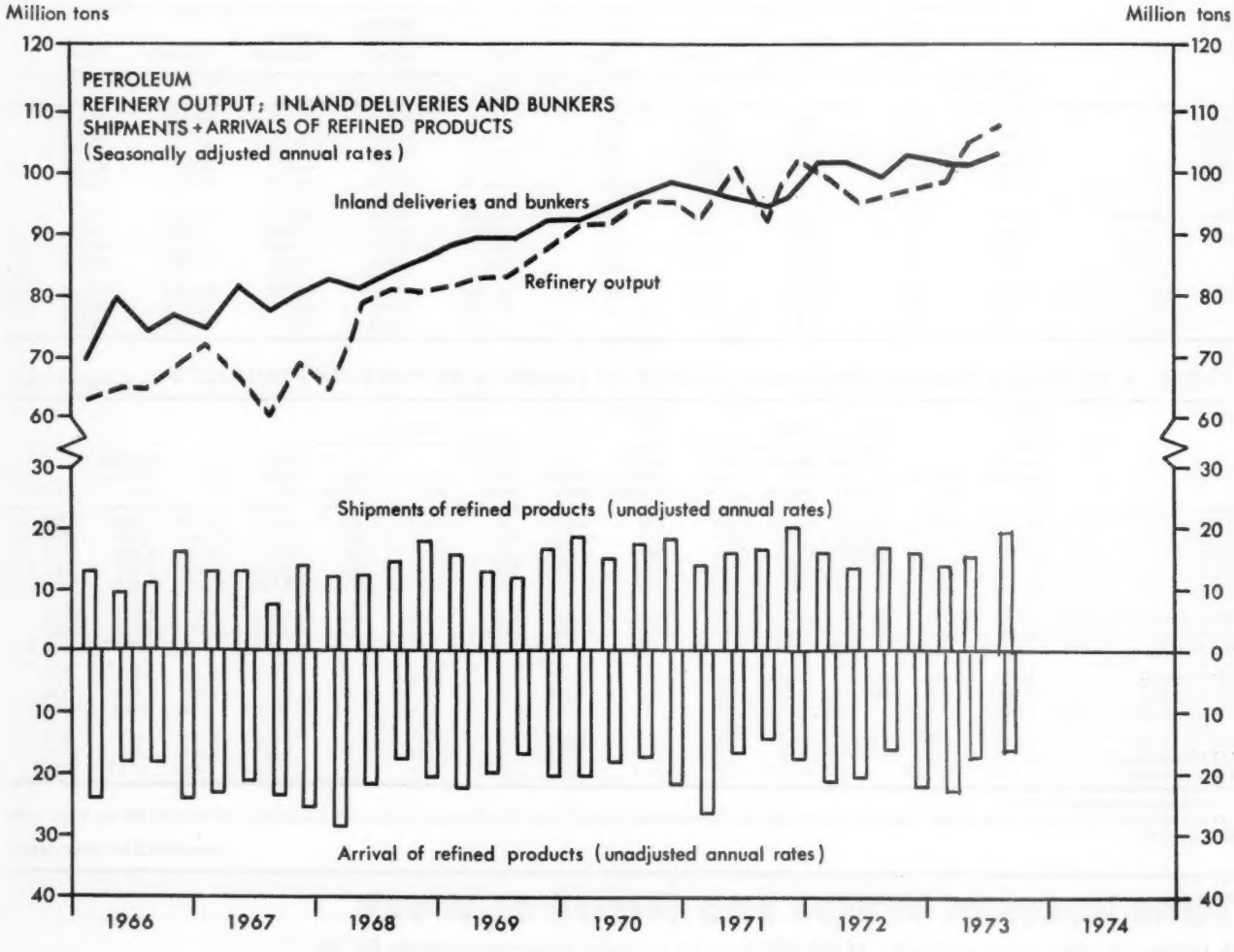
TABLE 15. DELIVERIES OF PETROLEUM PRODUCTS FOR INLAND CONSUMPTION

	Total §	Aviation spirit and aviation wide-cut gasoline	Motor spirit	Industrial and white spirits	Kerosene			Gas/diesel oil		Fuel oil †	Lubricating oils	Bitumen	Paraffin wax
					Aviation turbine fuel	Burning oil	Vaporising oil	Derv fuel	Other				
1968	77,746	445	12,808	361	2,721	1,967	74	4,577	9,025	30,611	1,134	1,828	55
1969	83,779	377	13,231	241	2,921	2,208	64	4,791	10,349	33,393	1,208	1,812	58
1970	89,404	224	14,010	181	3,202	2,442	53	4,955	11,918	37,975	1,157	2 036	56
1971	90,073	145	14,727	183	3,690	2,525	47	5,104	12,370	38,772	1,129	2,173	61
1972	96,157	139	15,648	211	3,867	2,882	40	5,172	14,874	40,654	1,095	2,169	65
1972 January-November	87,246	131	14,342	197	3,607	2,522	39	4,754	13,403	36,687	1,013	2,047	60
1973 January-November p	89,795	129	15,539	211	3,900	2,800	33	5,146	13,514	35,455	1,082	2,314	67
Per cent change	+2.9	−2.1	+8.3	+6.7	+8.1	+11.0	−13.7	+8.3	+0.8	−3.4	+6.9	+13.1	+12.0
1972 November	8,875	14	1,303	19	297	316	2	468	1,475	3,849	95	179	7
1973 November p	9,123	9	1,409	20	294	393	2	523	1,577	3,680	101	216	7
Per cent change	+2.8	−35.7	+8.1	+6.0	−1.3	+24.5	+34.0	+11.7	+6.9	−4.4	+6.4	+20.1	+0.2

§ Including products not shown separately. Excluding fuel consumed by refineries. † Excluding refinery consumption.



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Index of industrial production in November

THE provisional estimate index of production for November 1973, prepared by the Central Statistical Office, is 111.1 (seasonally adjusted). For manufacturing industry alone the figure is 112.4.

For the three months September to November 1973, it is provisionally estimated that production as a whole was 0.2 per cent higher than the figures for the preceding three months, June 1973 to August 1973; for manufacturing industry alone there was an increase of 0.2 per cent.

The average index numbers of the latest three months and the previous three months shown at the foot of the table give a general guide to the changes which have taken place in the output of the major groups in recent months.

INDEX OF INDUSTRIAL PRODUCTION

Seasonally adjusted — 1970 = 100

	Total all industries	Mining and quarrying	Manufacturing industries												
			Total	Food, drink and tobacco					Engineering and allied industries						
				Total	Food	Drink and tobacco	Coal and petroleum products	Chemicals and allied industries	Total	Mechanical engineering	Instrument engineering	Electrical engineering	Shipbuilding and marine engineering	Total vehicles	Metal goods, n.e.s.
Weights	1,000	37	745	84	52	32	7	58	319	100	15	67	16	73	48
1968	97.2	111.4	95.8	96.5	98.9	92.7	84.0	89.8	94.7	92.0	86.0	90.8	95.1	101.1	98.3
1969	99.9	104.9	99.6	99.4	101.0	96.8	92.1	95.1	99.9	97.0	92.4	97.2	94.8	106.3	104.1
1970	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
1971	100.5	99.7	99.7	101.5	101.4	101.7	103.4	101.9	99.3	100.1	100.9	102.5	96.5	99.5	93.3
1972	102.2	84.0	101.6	105.7	105.4	106.3	102.6	107.8	98.6	92.6	95.0	111.0	91.8	100.6	94.2
1971 1st qtr.	100.2	102.5	100.0	101.5					99.4						
2nd qtr.	100.9	102.9	100.3	101.7					100.7						
3rd qtr.	100.6	101.4	99.4	101.3					99.4						
4th qtr.	100.4	92.0	99.0	101.7					97.9						
1972 1st qtr.	98.0	45.4	98.4	105.6	104.0	108.4	97.4	104.1	96.5	94.8	93.6	108.1	90.4	93.9	89.1
2nd qtr.	102.7	95.7	101.3	105.6	105.1	106.5	100.9	108.1	98.1	93.6	93.8	108.2	93.0	99.4	94.2
3rd qtr.	102.4	95.0	101.6	105.8	105.9	105.6	106.7	106.8	98.1	90.4	96.8	109.4	91.5	102.1	96.7
4th qtr.	105.7	99.7	105.3	105.8	106.6	104.5	105.6	112.0	101.8	91.6	95.9	118.4	92.1	107.2	96.8
1973 1st qtr.	110.4	99.3	110.5	107.8	106.2	111.4	107.3	119.3	108.8	103.7	103.0	133.0	93.9	102.6	101.8
2nd qtr.	110.4	94.8	110.3	108.2	106.4	113.9	107.4	119.8	108.5	101.6	111.6	135.3	94.6	99.0	103.5
3rd qtr.	111.4	93.0	112.0	105.8	105.7	115.3	114.8	123.3	112.0	103.4	113.4	140.6	95.8	105.7	104.6
1973 March	111.9	99	112.6	108	107	109	107	121	111	106	106	136	95	103	104
April	110.0	94	109.9	109	107	112	103	117	108	101	110	134	94	98	103
May	109.9	96	109.0	109	106	115	106	122	108	102	112	136	94	96	102
June	111.1	94	112.2	109	106	114	114	121	110	102	113	137	96	103	105
July	111.5	94	111.9	109	105	116	113	121	112	104	113	140	96	104	109
Aug	111.0	91	111.8	110	107	116	120	121	112	103	114	141	96	109	103
Sep	111.6	94	112.3	109	106	115	112	127	111	103	113	141	96	104	102
Oct.	111.7	93	111.9	108	105	114	115	129	112	103	113	141	95	107	100
Nov	111.1	83	112.4	108	106	111	112	130	111	104	112	139	97	103	103
June-Aug (av.)	111.2	93	112.0	109	106	115	116	121	111	103	113	139	96	105	106
Sep-Nov (av.)	111.5	90	112.2	108	106	113	113	129	111	103	113	140	96	105	102

	Manufacturing industries (continued)													Construction	Gas, electricity and water
	Metal manufacture			Textiles, leather and clothing				Bricks, pottery, glass, etc.							
	Total	Ferrous	Non-ferrous	Total	Textiles	Leather, leather goods and fur	Clothing and footwear	Total	Bricks, cement, etc.	Pottery and glass	Timber, furniture, etc.	Paper, printing and publishing	Other manufacturing industries		
Weights	57	43	14	76	49	3	24	27	17	10	22	64	31	146	72
1968	97.5	96.8	99.7	98.9	97.1	104.4	101.8	102.2	103.9	99.7	106.5	96.2	95.7	103.5	91.6
1969	100.8	101.2	99.7	100.4	100.2	103.0	100.4	103.7	102.7	105.2	99.7	99.3	99.5	102.1	96.2
1970	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
1971	90.4	87.6	99.0	102.3	100.8	102.8	105.4	108.4	107.5	109.8	103.0	97.3	100.6	102.8	103.9
1972	88.8	87.0	94.2	104.5	102.7	106.9	107.9	115.5	115.9	114.9	113.0	102.4	104.4	105.2	111.1
1971 1st qtr.	94.8			102.5										100.9	99.2
2nd qtr.	92.0			102.5										102.1	102.5
3rd qtr.	89.3			102.2										103.3	105.8
4th qtr.	85.0			102.2										105.3	108.0
1972 1st qtr.	81.3	79.0	88.7	100.1	96.5	103.8	107.0	106.6	108.5	103.5	110.9	98.8	97.6	106.9	102.9
2nd qtr	88.5	87.9	90.3	104.0	102.6	104.9	106.9	116.7	116.2	117.6	113.9	101.3	103.1	107.7	111.6
3rd qtr.	89.8	88.4	94.5	105.7	104.6	106.6	107.7	113.9	114.7	112.7	111.6	103.1	106.1	101.7	115.1
4th qtr.	95.4	92.9	103.4	108.3	107.2	112.1	109.9	124.7	124.1	125.7	115.8	106.4	110.6	104.6	114.8
1973 1st qtr.	97.8	95.6	104.9	110.2	110.4	102.2	110.9	130.8	136.8	121.4	132.0	109.6	108.6	110.3	115.0
2nd qtr.	93.4	90.5	102.2	112.3	110.9	103.2	116.6	127.5	127.1	128.2	128.9	112.6	109.2	109.8	121.2
3rd qtr.	95.3	93.1	101.8	108.8	106.6	104.8	113.8	125.4	126.3	124.1	130.5	112.5	110.6		119.6
1973 March	103	102	105	114	116	102	111	134	138	127	146	111	109		114
April	95	91	106	113	111	103	118	131	130	133	130	112	110		120
May	88	86	93	109	107	104	115	123	125	120	127	111	109		127
June	97	95	107	115	115	103	117	129	126	132	130	115	108		111
July	93	92	96	108	106	105	113	128	128	128	132	113	112		122
Aug	93	91	99	108	106	105	114	126	127	124	127	112	111		118
Sep	100	96	110	110	108	104	115	122	124	121	132	112	109		120
Oct	93	94	91	109	106	104	115	124	127	121	126	111	114		130
Nov	95	94	98	112	109	104	120	127	130	122	131	113	111		120
June-Aug (av.)	95	93	101	110	109	104	115	128	127	128	130	113	110		117
Sep-Nov (av.)	96	95	100	110	108	104	117	124	127	121	130	112	111		123

Made-up clothing: orders and deliveries

THE index numbers now published in this article have been rebased in the case of deliveries and net new orders from 1963 = 100 to 1970 = 100, and for orders-on-hand from December 1962 = 100 to December 1969 = 100. The comparitively small differences in annual movement shown by the new and old series between 1968 and 1972 are due to the use of updated (1970 = 100) price deflators and new weights for each of the sub-series which together make up the clothing index. A more important change however, is that from 1972 the monthly index numbers, which are derived from a single figure of total sales of clothing from a sample of firms, are revised in the light of much fuller information which subsequently becomes available from the quarterly sales inquiries.

After a buoyant period in the first half of 1973 net new orders received by the clothing industry declined and in the third quarter were provisionally estimated to be 13 per cent lower than in the three months ended June 1973; deliveries have been maintained at a steadier level and were 2 per cent lower than in the second quarter. Orders on hand at the end of September were 1 per cent lower than at the end of June.

These comparisons are based on the seasonally adjusted series in the accompanying table.

MADE-UP CLOTHING

Index numbers of the volume of total orders and deliveries

		Orders-on-hand (end period)		Net new orders		Deliveries	
		December 1969 = 100		Average 1970 Deliveries = 100		Average 1970 Deliveries = 100	
1968		107		100		97	
1969		100		97		97	
1970		103		102		100	
1971		119		108		104	
1972		125		110		109	
		Actual	Seasonally adjusted	Actual	Seasonally adjusted	Actual	Seasonally adjusted
1971	1st quarter	100	107	106	110	107	104
	2nd quarter	123	115	117	111	101	104
	3rd quarter	103	110	92	101	103	104
	4th quarter	119	119	117	108	105	104
1972	1st quarter	107	113	99	105	107	105
	2nd quarter	124	116	117	110	104	106
	3rd quarter	112	120	100	112	108	109
	4th quarter	125	125	124	113	116	115
1973	1st quarter	144	153	126	131	116	112
	2nd quarter	174	162	135	130	115	119
	3rd quarter	150	160	102	114	115	116
1972	January	115	114	91	105	99	109
	February	110	114	98	104	106	101
	March	107	113	109	106	115	105
	April	109	115	117	115	109	106
	May	129	118	141	116	101	106
	June	124	116	92	98	103	105
	July	113	111	83	101	106	110
	August	116	123	101	128	97	108
	September	112	120	116	108	122	110
	October	124	126	150	121	130	115
	November	137	128	148	119	122	116
	December	125	125	73	99	95	114
1973	January	136	134	116	134	100	110
	February	137	141	125	132	124	117
	March	144	153	137	126	123	108
	April p	153	163	137	141	119	122
	May p	168	154	140	113	111	116
	June p	174	162	128	137	116	118
	July p	161	159	91	111	112	117
	August p	158	167	97	122	103	115
	September p	150	160	119	109	130	118

Orders and deliveries in October

IN the three months ended October 1973 net new orders received by the textile industry were provisionally estimated to have been 7 per cent less than in the three months ended July 1973; deliveries were 2 per cent less. Orders-on-hand at the end of October were 5 per cent less than at the end of July. These comparisons are based on the seasonally adjusted series in the accompanying table.

TEXTILE INDUSTRIES

Index numbers of the volume of total orders and deliveries

		Orders-on-hand (end period)		Net new orders		Deliveries	
		December 1962 = 100		Average 1963 Deliveries = 100		Average 1963 Deliveries = 100	
1963		117		105		100	
1964		129		106		103	
1965		124		103		104	
1966		105		97		102	
1967		118		102		99	
1968		144		118		111	
1969		134		113		113	
1970		125		112		114	
1971		126		113		113	
1972		135		124		122	
		Actual	Seasonally adjusted	Actual	Seasonally adjusted	Actual	Seasonally adjusted
1972	1st quarter	132	125	117	110	110	110
	2nd quarter	129	124	119	120	121	121
	3rd quarter	125	128	113	131	118	126
	4th quarter	135	135	149	138	138	130
1973	1st quarter	151	145	151	146	134	135
	2nd quarter	150	145	131	132	133	133
	3rd quarter	141	143	109	127	119	129
1972	January	129	126	121	119	111	117
	February	129	125	103	97	104	100
	March	132	125	126	114	116	114
	April	129	123	110	112	117	119
	May	130	124	124	126	123	124
	June	129	124	123	120	124	120
	July	127	129	104	139	110	124
	August	123	128	97	125	110	125
	September	125	128	137	128	133	129
	October	132	134	165	145	142	127
	November	133	132	150	123	145	127
	December	135	135	133	145	127	136
1973	January	139	137	132	133	120	127
	February	146	143	158	153	137	134
	March	151	145	164	152	145	145
	April	155	149	140	144	128	130
	May	153	147	124	123	131	130
	June	150	145	129	129	140	137
	July	148	148	106	139	111	128
	August	144	148	98	128	111	128
	September	141	143	124	115	135	132
	October	141	141	141	121	141	127

Complete description and notes on the construction of the above tables can be found in *Trade and Industry*, dated December 30, 1970 (page 587).

Northern Ireland index of production

THE provisional index of production for November 1973 is 176. This is three points lower than the index for October 1973 and three points higher than for November 1972.

The index numbers for the main industrial groups with the increase or decrease on November 1972 shown in brackets are: textiles (+21 points); clothing (+12); engineering and metals (−4); food, drink and tobacco (+4); timber and furniture (+25); mineral products (+19); other manufacturing industries (−20); and gas, electricity and water (+22).

UNITED KINGDOM OVERSEAS TRADE

Unit value and volume index numbers for November

THE export unit value index, on a balance of payments basis, rose by 1½ per cent in November and the average for the three months ended November was 4½ per cent above the average for the previous three months. The import unit value index rose by 4 per cent in November and the average for the three months ended November was 11½ per cent higher than the average for the previous three months.

The terms of trade fell by over 2 points in November.

Commodity groups

For the three months ended November, the export unit value index for manufactured goods rose by 4½ per cent over the average for the previous three months. Within this broad grouping the index numbers for chemicals and textiles rose by 7 per cent, for metals by 9 per cent, while that for machinery and transport equipment continued to show a lower than average increase. For non-manufactures the index rose by a little over 5 per cent.

Within the rise of 11½ per cent in the total import unit value index for the three months ended November compared with the previous three months fuels rose by 23 per cent; the index numbers for manufactured goods and basic materials rose by 11 per cent, and for food by 10 per cent.

Imports at London Airport

The volume indices in Table 1 for October and November have been adjusted at total level to remove the distortion arising from the interruption to statistical processing in October. It has not been possible to adjust the unit value figures in Table 1 and the

TABLE 1. IMPORT AND EXPORT UNIT VALUE AND VOLUME INDEX NUMBERS ON A BALANCE OF PAYMENTS BASIS 1970 = 100

	Unit value Index Numbers (Unadjusted)			Volume Index Numbers (Seasonally adjusted)	
	Imports	Exports	Terms of Trade†	Imports	Exports
1971	104.1	105.6	101.4	104.3	106.8
1972	109.2	111.0	101.7	116.9	106.8
1972 1st quarter	107.1	110.4	103.1	112.0	105.1
2nd quarter	107.1	110.9	103.5	116.1	109.6
3rd quarter	110.7	114.2	103.2	111.2	94.7
4th quarter	115.9	115.2	99.4	129.0	117.9
1973 1st quarter	122.6	118.8	96.9	131.0	116.6
2nd quarter	131.8	123.0	93.3	130.4	120.1
3rd quarter r	146.5	127.3	86.9	131.5	121.0
1972 November	116.4	115.1	98.9	130.4	118.0
December	118.3	116.3	98.3	123.0	111.3
1973 January	119.7	118.1	98.7	127.8	117.5
February	122.4	118.4	96.7	127.5	117.6
March	125.8	119.8	95.2	137.6	114.8
April	129.1	122.0	94.5	122.5	123.2
May	132.0	123.1	93.3	136.5	115.2
June	134.4	124.0	92.3	132.1	121.7
July	140.1	125.7	89.7	131.0	120.0
August	145.8	127.9	87.7	132.5	119.1
September	153.5	128.4	83.6	131.0	123.9
October	154.3	132.1	85.6	146.8*	117.3
November	160.8	133.9	83.3	135.7*	121.4
Average three months ending					
1973 August	140.1	125.9	89.9	131.9	120.3
November	156.2	131.5	84.2	137.8	120.9

Note: Figures are shown to one decimal place to assist users, but small month to month movements may have little significance.
† Export Unit Value Index as a percentage of the Import Unit Value index.
p Provisional estimates. r Revised
* See note in text about imports at London Airport.

TABLE 2. IMPORT AND EXPORT UNIT VALUE INDEX NUMBERS (UNADJUSTED) (OVERSEAS TRADE STATISTICS BASIS) 1970 = 100

	Imports					Exports							
	Total	Food, beverages and tobacco	Basic materials	Fuels	Manufactured goods	Total	Non-manufactures	Manufactured goods					
								Total	Chemicals	Textiles	Metals	Machinery and transport eqpt.	Other
Section or Division		0 and 1	2 and 4	3	5 to 8		0 to 4	5 to 8	5	65	67 to 69	7	
Weights	1,000	227	151	105	506	1,000	123	844	97	49	119	410	169
1971	104.6	107	102	122	101	105.6	107	105	102	102	99	110	102
1972	108.7	114	106	123	104	111.1	114	111	104	104	100	118	107
1972 1st quarter	106.6	112	101	120	103	110.3	110	110	105	102	98	118	106
2nd quarter	107.4	112	104	120	104	110.8	112	111	104	104	100	119	104
3rd quarter *	110.8					114.1							
4th quarter	115.8	122	115	127	111	115.1	118	115	107	107	103	122	113
1973 1st quarter	122.2	133	128	136	113	118.7	127	118	111	111	107	124	116
2nd quarter	132.2	145	142	144	121	122.9	137	121	114	120	111	126	119
3rd quarter	145.3	160	152	162	134	127.3	144	125	119	127	117	129	125
1972 November	116.3	123	115	128	112	115.0	118	115	106	106	102	122	112
December	118.2	125	120	130	113	116.2	120	116	107	109	104	123	113
1973 January	119.1	128	123	132	112	118.0	125	117	111	110	105	124	115
February	121.9	134	127	138	112	118.3	124	118	111	113	106	123	117
March	125.7	136	133	140	116	119.7	133	118	111	111	108	124	117
April	129.5	140	138	139	121	121.9	134	120	114	117	111	126	117
May	132.3	147	144	145	120	123.0	138	121	116	122	111	126	119
June	134.7	149	145	147	123	123.9	140	122	112	121	111	127	122
July	138.9	153	147	149	128	125.6	140	124	116	126	114	128	123
August	144.8	161	150	164	133	127.8	146	125	119	127	118	130	124
September	152.1	166	158	171	141	128.5	145	126	121	129	118	129	127
October †	154.9	170	164	183	140	132.0	149	130	123	132	127	133	127
November †	161.3	174	166	211	144	133.8	153	131	127	140	129	134	126
Average three months ending													
August 1973	139.5	155	147	154	128	125.8	142	124	116	125	114	128	123
November 1973	156.1	170	163	188	142	131.4	149	129	124	134	125	132	127

* Details not shown due to distortion by dock strike.
† See note in text about imports at London Airport.

VALUE AND VOLUME INDEX NUMBERS
continued

series in Tables 2 to 4, and these continue to reflect the detailed figures contained in the October and November issues of *Overseas Trade Statistics of the United Kingdom*. (See also *Trade and Industry*, December 20, 1973, page 666, note on 'Revision to figures'.)

Notes

(a) The discussion in this article of the unit value index numbers for total imports and exports and the terms of trade is based on the statistics in Table 1, which are on a balance of payments basis. Comments on unit values for commodity groups are based on the indices in Table 2, which are on an *Overseas Trade Statistics* basis. The adjustments which have to be made to the figures recorded in the *Overseas Trade Statistics* to bring them to a balance of payments basis relate either to the coverage of the statistics or to the valuation of items which are recorded. These adjustments are described in greater detail in the annual Balance of Payments *Pink Book*. A brief description of the way in which the index numbers on a balance of payments basis are calculated was published in the article giving unit value and volume index numbers for March 1971 in *Trade and Industry* of May 26, 1971.

(b) The index numbers on an *Overseas Trade Statistics* basis were first introduced in the *Board of Trade Journal* of September 21, 1963; an account of the method of construction of the index numbers was published in the October 11, 1973 issue of *Trade and Industry*. All the index numbers take account of the inclusion since 1968 of trade in diamonds and precious stones in the United Kingdom import and export statistics. From August of this year a new series of import and export unit value and volume index numbers with 1970 = 100 superseded the series with 1961 = 100. Figures for 1973 have not yet been fully rebased; for the present, month to month movements from December 1972, calculated from the series on the base year 1961 have been linked to the new 1970 based series at December 1972. A revised series for 1973 will be issued later this year.

TABLE 3. IMPORT AND EXPORT VOLUME INDEX NUMBERS (UNADJUSTED) (OVERSEAS TRADE STATISTICS BASIS) 1970 = 100

	Imports					Exports							
	Total	Food, beverages and tobacco	Basic materials	Fuels	Manufactured goods	Total	Non-manufactures	Manufactured goods					
								Total	Chemicals	Textiles	Metals	Machinery and transport eqpt.	Other
Section or Division		0 and 1	2 and 4	3	5 to 8		0 to 4	5 to 8	5	65	67 to 69	7	
Weights	1,000	227	151	105	506	1,000	123	844	97	49	119	410	169
1971	104.8	100	91	109	110	109.0	104	110	110	106	107	108	119
1972	116.1	102	93	109	131	111.4	110	112	118	111	108	106	128
1972 1st quarter	115.5	105	90	122	126	107.6	103	109	113	106	103	104	122
2nd quarter	116.8	105	94	111	130	117.4	112	119	130	116	115	112	134
3rd quarter •	106.2					92.4							
4th quarter	126.8	108	104	108	147	126.6	134	126	131	129	126	120	138
1973 1st quarter	135.9	112	106	114	160	121.5	116	124	133	126	120	114	143
2nd quarter	133.5	103	104	116	160	128.1	121	131	144	135	123	120	153
3rd quarter	130.0	95	106	112	157	122.4	130	122	134	121	108	110	158
1972 November	133.0	109	109	116	155	133.6	140	133	139	139	134	130	135
December	113.3	92	92	102	132	113.1	122	112	119	113	101	107	130
1973 January	144.0	130	114	123	163	125.2	120	127	136	127	126	120	141
February	118.4	89	95	102	142	115.6	106	118	123	117	112	109	139
March	145.3	117	109	116	175	123.5	121	126	141	133	124	113	149
April	118.9	96	97	104	140	123.8	116	127	133	119	115	111	170
May	146.2	111	112	121	178	130.2	127	132	151	142	128	126	133
June	135.5	103	104	122	163	130.3	120	134	149	143	127	122	155
July	134.0	98	104	106	166	130.1	129	132	138	133	121	122	159
August	132.7	95	112	135	155	123.1	131	123	140	120	106	109	159
September	123.2	92	103	94	150	114.0	130	113	123	110	95	98	155
October †	150.2	109	121	136	181	137.3	152	137	155	142	129	121	168
November †	147.2	108	108	113	184	141.1	156	139	148	136	129	122	184

• Details not shown due to distortion by dock strike.
† See note in text about imports at London Airport.

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TABLE 4. IMPORT AND EXPORT VOLUME INDEX NUMBERS (SEASONALLY ADJUSTED) (OVERSEAS TRADE STATISTICS BASIS)

1970 = 100

	Imports					Exports							
	Total	Food, beverages and tobacco	Basic materials	Fuels	Manufactured goods	Total	Non-manufactures	Manufactured goods					
								Total	Chemicals	Textiles	Metals	Machinery and transport eqpt.	Other
Section or Division		0 and 1	2 and 4	3	5 to 8		0 to 4	5 to 8	5	65	67 to 69	7	
Weights	1,000	227	151	105	506	1,000	123	844	97	49	119	410	169
1972 1st quarter	112.8	101	93	114	123	109.4	109	110	115	108	106	104	123
2nd quarter	113.9	103	94	107	124	113.7	111	115	122	114	111	107	135
3rd quarter *	110.9					99.7							
4th quarter	126.8	107	101	108	150	122.7	121	124	132	122	121	118	136
1973 1st quarter	131.2	106	105	107	156	122.6	123	124	136	128	123	113	141
2nd quarter	131.5	104	107	113	155	126.3	123	128	138	134	121	114	159
3rd quarter	135.7	100	106	121	164	129.3	134	130	140	131	115	119	159
1972 November	128.3	101	103	111	154	122.8	120	124	132	125	121	123	124
December	121.3	101	93	109	146	115.9	119	117	127	116	105	110	136
1973 January	130.3	114	100	108	153	123.0	122	125	136	127	127	116	136
February	127.5	97	103	106	153	123.6	120	125	133	126	120	116	145
March	135.8	108	111	107	162	121.2	127	122	139	131	122	108	142
April	124.4	102	104	106	145	130.1	125	132	136	128	121	118	173
May	136.6	108	111	113	162	121.0	123	122	135	129	115	109	147
June	133.5	103	105	121	159	127.8	120	130	144	143	126	116	156
July	131.5	99	103	114	159	126.2	127	128	135	136	117	116	157
August	139.5	102	103	140	167	127.3	137	127	144	128	114	117	148
September	136.2	98	111	109	167	134.2	139	135	142	129	115	124	172
October †	140.1	101	113	131	167	127.7	134	128	141	126	116	118	155
November †	145.5	100	107	113	184	129.2	136	129	143	123	115	115	165
Average three months ending													
August 1973	134.8	101	104	125	161	127.1	128	128	141	136	119	116	154
November 1973	140.6	100	110	118	173	130.4	136	130	142	126	115	119	164

* Details not shown due to distortion by dock strike.
† See note in text about imports at London Airport.

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Exceptionally copies can be purchased over the counter at either the Department of Trade and Industry Central Library, 1 Victoria Street, London SW1H 0ET, or at the Department's Statistics and Market Intelligence Library, Export House, 50 Ludgate Hill, London EC4M 7HU. Copies of specific issues (including back issues) can be ordered by post (payable in advance) from the Department's Central Library, which will supply prices on request (tel: 01-222 7877, ext. 3038).

A complete list of titles of Business Monitors is available on application to Department of Trade and Industry, Room 306, Gaywood House, Great Peter Street, London SW1P 3LW.

The transfer of the responsibility for the printing and publication of Business Monitors to the Business Statistics Office, Newport, Mon., has now been completed and the unit in Sanctuary Buildings, 16-20 Great Smith Street, London SW1P 3DB which formerly undertook this work, has been closed down.

Inquiries about the distribution of Business Monitors should be made to the Business Statistics Office (tel: 0633-56111, ext. 2700; telex 497121/497122—Answer back BSO Newport).

Release dates of economic statistics to be published in February

THIS notice is issued by the Central Statistical Office on behalf of the Government Statistical Service and other organisations as a guide to the dates of publication of major economic series in February. The dates are those which Departments, or other organisations concerned, are aiming at, and would normally expect to meet. They are always subject to the possibility of delay from unavoidable statistical problems of collection and compilation. There may, however, be exceptional delays occasioned by the present emergency measures although some allowance for this has been made in dates given for February. Further inquiries about individual series should be addressed to the source named.

Publication date	Series	Method and time of release*	Source
February			
4 Mon.	United Kingdom official reserves (Jan.)	PN	HM Treasury
	Hire purchase and other instalment credit business (Dec.)	PN	DTI
	Retail trade (Dec.)	PN	DTI
	Capital issues and redemptions (Jan.)	PN	Bank of England
5 Tues.	Car and commercial vehicle production (Jan.-prov.)	PN	DTI
6 Wed.	London Clearing Banks monthly statement (mid-Jan.)	PN	CLCB
	UK Banks' eligible liabilities, reserve assets and reserve ratios (mid-Jan.)	PN	Bank of England
7 Thurs.	CBI Industrial Trends Survey (Jan.)	PN	CBI
	Consolidated Fund and National Loans Fund (Jan.)	London Gazette	HM Treasury
11 Mon.	Turnover of the catering trades (Dec.)	PN	DTI
	Wholesale price index numbers (Jan.)	PN	DTI
14 Thurs.	Sales and orders in the engineering industries (Oct.)	T & I	DTI
15 Fri.	Crude steel production (Jan.)	PN	BSC/BISPA
	Finished steel receipts, consumption and stock changes (4th qtr.-prov.)	PN	DTI
	Index of industrial production (Dec.)	PN	CSO
	Building Societies' receipts and loans (Jan.)	PN	BSA
	Retail prices index (Jan.)	PN	Department of Employment
18 Mon.	UK Banks' assets and liabilities and the money stock (mid-Jan.)	PN	Bank of England
	Turnover of the motor trades (4th qtr.)	PN	DTI
20 Wed.	Preliminary estimates of gross domestic product based on output: data (4th qtr.)	PN	CSO
	Basic rates of wages and normal weekly hours (end-Jan.)	PN	Department of Employment
	Monthly index of average earnings (Dec.)	PN	Department of Employment
21 Thurs.	Unemployment (Feb.-prov.)	PN	Department of Employment
	Unfilled vacancies (Feb.-prov.)	PN	Department of Employment
	Energy trends	T & I	Department of Energy
	Consumers' expenditure (4th qtr.-2nd preliminary estimate)	PN	CSO
	Car and commercial vehicle production (Jan.-final)	PN	DTI
22 Fri.	New vehicle registrations (Jan.)	PN	Department of Environment
24 Sun.	National Savings monthly progress report (Jan.)	PN	National Savings Committee
25 Mon.	Central Government Borrowing Requirement (Jan.)	Fin. Stats.	CSO/Treasury
	Balance of payments current account and overseas trade figures (Jan.)	PN	DTI
27 Wed.	Construction—new orders (4th qtr.)	PN	Department of Environment
28 Thurs.	Unemployment (Jan.-final)	Gazette	Department of Employment
	Employment in production industries (Dec.)	Gazette	Department of Employment
	Overtime and short-time working in manufacturing industries (Dec.)	Gazette	Department of Employment
	Stoppages of work due to industrial disputes (Jan.)	Gazette	Department of Employment
	Bricks and cement production (Jan.)	PN	Department of Environment
	Housing starts and completions (Jan.)	PN	Department of Environment
	House improvement grants approved (Jan.)	PN	Department of Environment

* PN = Press Notice.

Information on 'T & I' material

Readers seeking detailed information on material published in *Trade and Industry*—such as the date on which a particular article was published—should contact the DTI Library at 1 Victoria Street, London, S.W.1. (Tel. 01-222 7877 ext. 5842). The library compiles the quarterly index to *Trade and Industry*.

Registrations of British, Community and foreign films

The following are details of films registered by the Department of Trade and Industry under the Films Acts 1960 to 1970, as amended by the European Communities Act 1972, during the week ended Friday, January 18, 1974.
BR/E indicates that the film is a British quota film, EC that the film is a quota film. The date which forms part of the registration number of each is the date on which quota life of the film expires.

Title of film	Registered No.	Playing time minutes	Date of registration	Registered in the name of	Makers' name
			BRITISH		
A Pride of Islands	BR/E 37268/20/1/79	30	January 17	United Artists Corporation Ltd.	Ogam Films Ltd.
Review No. 5—27th Year	BR/E 37271/20/1/79	10	January 17	Data Film Distributors Ltd.	National Coal Board
On the Game	BR/E 37272/20/1/79	87	January 17	Eagle Films Ltd.	Salon Productions Ltd.
Movietone News 2328	BR/E 37211/20/1/79	7	January 18	British Movietonews Ltd.	British Movietonews Ltd.
Movietone News 2328A	BR/E 37212/20/1/79	7	January 18	British Movietonews Ltd.	British Movietonews Ltd.
			COMMUNITY		
Sex After Six	EC 37266/20/1/79	84	January 17	Mark Associates Ltd.	Tele-Cine Film-und Fernsehproduktion GmbH, Berlin.
The Black Decameron	EC 37270/20/1/79	93	January 17	Eagle Films Ltd.	Gerico Sound e Finarco, Rome and Comacico S.A., Paris
			FOREIGN		
El Topo	F 37262	120	January 17	Abkco Industries Inc.	Abkco Films Inc.
Scream	F 37263	80	January 17	New Realm Distributors Ltd.	Carlin Productions Inc.
Executive Action	F 37264	91	January 17	Scotia-Barber Distributors Ltd.	National General Pictures Corporation
Jeremy	F 37265	90	January 17	United Artists Corporation Ltd.	Kenassit Film Productions Inc.
The Way We Were	F 37267	118	January 17	Columbia-Warner Distributors Ltd.	Rastar Productions Inc.
Ben Gurion Remembers	F 37269	82	January 17	L.M.G. Film Distributors Ltd.	A. Hesera/Kay/Israfilm Production, Tel Aviv

Amendments to the Register:
On January 16, 1974, the registration number of the film 'The Serpent' registered on January 10, 1974 was amended to EC 37261/13/1/79 and the names of makers corrected to Les Films La Boetie, Paris, Rialto Film, Berlin and Euro International Film, Rome.
The playing time of the film 'The Naked World of Harrison Marks' (BR/E 3 1166) registered on March 14, 1966 has been amended to 50 minutes and the name of renter distributing the film in Great Britain to ORB Productions Limited.
The title and playing time of the film 'The Asphyx' (BR/E 36689/18/3/78) registered on March 15, 1973 have been amended to 'The Horror of Death' and 87 minutes.
The name of renter distributing the film in Great Britain has also been amended to Titan Film Distributors Limited.
The registration certificate in respect of the film 'The Plank' (BR/E 32516), registered on July 12, 1967, has been amended to show alternative playing times as follows: (a) 54 minutes (b) 45 minutes.
The title of the film 'Commuter Husbands' (BR/E 36662/4/3/78) registered on February 26, 1973, which was amended to 'Sex Games', has been amended to show the original title 'Commuter Husbands'.

Index to statistics and organisational information published regularly in TRADE and INDUSTRY

A = annually M = monthly Q = quarterly 6M = every six months.
Dates before October 21, 1970, refer to articles in the *Board of Trade Journal*.

Title	Last published
Air transport:	
aircraft noise at Heathrow and Gatwick airports (Q)	May 25 1972
civil aviation balance of payments (A)	Mar. 16 1972
trade by air (6M)	Oct. 18 1973
Balance of payments:	
current account (M)	Dec. 20 1973
quarterly figures (Q)	Mar. 22 1973
trends in invisible transactions (Q)	Oct. 11 1973
(*see also* Overseas trade of the UK)	
Bankruptcy orders (Q)	Nov. 29 1973
Business names and limited partnerships (A)	Mar. 1 1973
Capital expenditure:	
distributive and service trades (A)	Apr. 28 1971
manufacturing, distributive and service industries (Q)	Jan. 10 1974
Catering trades turnover (M)	Jan. 17 1974
Chemicals industry activity (Q)	Aug. 2 1973
Companies:	
acquisitions and mergers (Q)	Nov. 22 1973
new registrations:	
Gt. Britain (M)	Jan. 3 1974
N. Ireland (M)	Nov. 15 1973
Computers: UK market (Q)	May 24 1973
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ECGD business (Q)	June 21 1973
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Film industry:	
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registration of films (A)	Jan. 25 1973
trends in film going (A)	Aug. 19 1971
Food:	
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(*see also* Balance of payments)	
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Royalties: overseas transactions (A)	Apr. 12 1973
Shipping: nationality of vessels in UK sea-borne trade (A)	Dec. 6 1973
Steel consumption and stocks (Q)	Jan. 3 1974
Stocks:	
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manufacturers' and distributors' (Q)	Jan. 10 1974
retail (M)	Jan. 17 1974
Television: overseas payments and earnings (A)	Aug. 9 1973
Textiles:	
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carpet sales (M)	Oct. 25 1973
cotton industry production (M)	Jan. 10 1974
hosiery production (M)	Jan. 10 1974
made-up clothing: orders and deliveries (M)	This week
orders and deliveries (M)	This week
wholesale houses' sales (M)	Jan. 10 1974
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wool output (M)	Jan. 10 1974
Tourism:	
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overseas travel and tourism (A)	Dec. 21 1972
Wholesale prices:	
average prices of selected commodities (A)	Mar. 29 1973
index numbers (M)	Jan. 17 1974

Dept. of Trade and Industry organisation etc.

Subjects	Last published
British commercial representation overseas	Jan. 3 1974
Business Monitor titles	Sept. 6 1973
Customs notices of interest to exporters	Dec. 13 1973
ECGD local offices	This week
Guide to DTI	Dec. 6 1973
Official Receivers' offices	Jan. 17 1974
Programme of trade promotions	Oct. 18 1973
Release dates of economic statistics	This week

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The motor transactions survey, 1971

Summary of an article published in *Economic Trends* No. 242, December 1973

In 1971 the Social Survey Division of the Office of Population Censuses and Surveys carried out an inquiry for the Government Statistical Service to provide information on sales and purchases of new and used cars, and on the extent to which cars are bought for business purposes and the part played by hire purchase and other forms of credit in these transactions. The inquiry was a follow up to a similar survey undertaken in 1962, the results of which were published in *Economic Trends* No. 139, May 1965, in an article entitled 'A survey of transactions in motor cars'.

As in 1962 the survey was based on a sample of cars which appeared to have been subject to a transaction in the 12 months ending March 31, 1971. Interviews were sought with the purchasers and vendors of these cars and effective interviews were obtained with 1,822 purchasers of new cars, 810 purchasers and 769 vendors of used cars. Both sellers and purchasers of 654 used cars which had changed hands were interviewed and this made it possible to obtain information on the margins received by dealers on the cars which passed through their hands.

Average prices

The average purchase price for a new car was estimated to be £1,032, including delivery charges and extras such as seat belts, but excluding licensing, insurance charges and hire purchase charges. The corresponding price estimated from the previous survey was £775, giving a 33 per cent rise over the decade. This measure is not a true indicator of price increase because no account has been taken of quality changes or the mix of cars for which the average price has been calculated.

Nearly two-thirds of used cars were reported to have been bought from dealers and the average purchase price of these was £435, nearly two and a half times the price of a used car bought from a private individual. The difference in price reflects the difference in average age of the cars purchased from dealers and private individuals. The average gross margin received by dealers on used cars was about £50 or 12½ per cent of the dealers' selling price and this would include any repairs or servicing which dealers might have had to carry out. A substantial proportion of used cars was resold at a loss.

Business use

In the latest survey 56 per cent of the new cars and 18 per cent of the used cars purchased were described by the respondents as being partly or entirely for business use. However respondents also indicated that the Inland Revenue did not receive or accept the claims for all these cars. In value terms the proportions accepted by the Inland Revenue as business expenses were estimated to be 27 per cent of the aggregate purchase value of new cars and 6 per cent of the value of used cars. A further analysis, of the aggregate purchase value of cars by engine capacity, shows that the proportion of cars with engine capacities of over 1,500 cc was greater in the case of cars wholly or partly accepted as a business expense than in the case of cars purchased purely for private use.

A very high proportion of new and used cars bought for private use were purchased to replace a previous car, and there was a tendency for the replacement to have a larger engine capacity than the previous car.

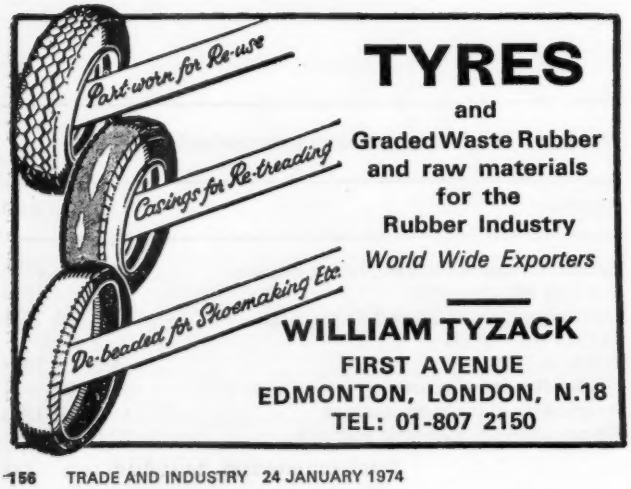
Hire purchase

About 23 per cent of new cars and 26 per cent of used cars were reported as being bought by means of hire purchase or similar instalment credit agreements with finance houses, and the average costs of these two groups of cars (excluding any credit charges) were slightly higher than the corresponding purchase prices for all cars in the survey.

The average downpayment was quite high, 56 per cent of the cash price for new cars and 50 per cent for used cars, although the statutory minimum deposit during the period was 40 per cent. The majority of new agreements entered into by purchasers were for the maximum permitted length of 24 months. An analysis of the sales of used cars which had originally been bought on hire purchase agreements showed that over half of the agreements were terminated early and only about one-third were on time, the remainder being later than originally agreed.

Publication

Further detailed results, together with information on the survey procedure and methodology will be found in the article in *Economic Trends*, December 1973. A fuller report with copies of the schedules and extensive tabulations of the results will appear in the report to be issued by the Social Survey Division of the Office of Population Censuses and Surveys later in 1974.



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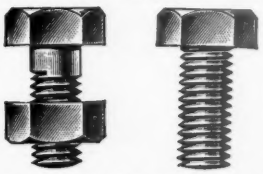

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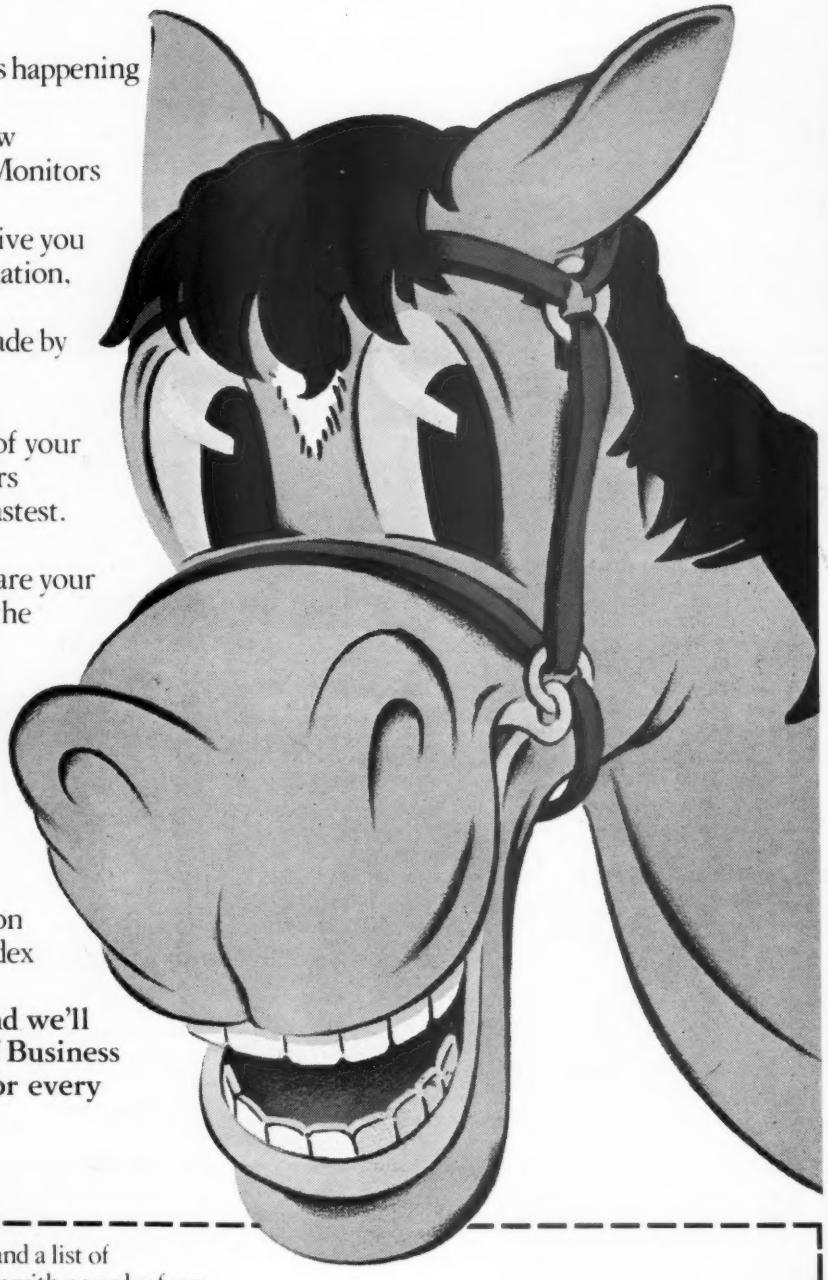

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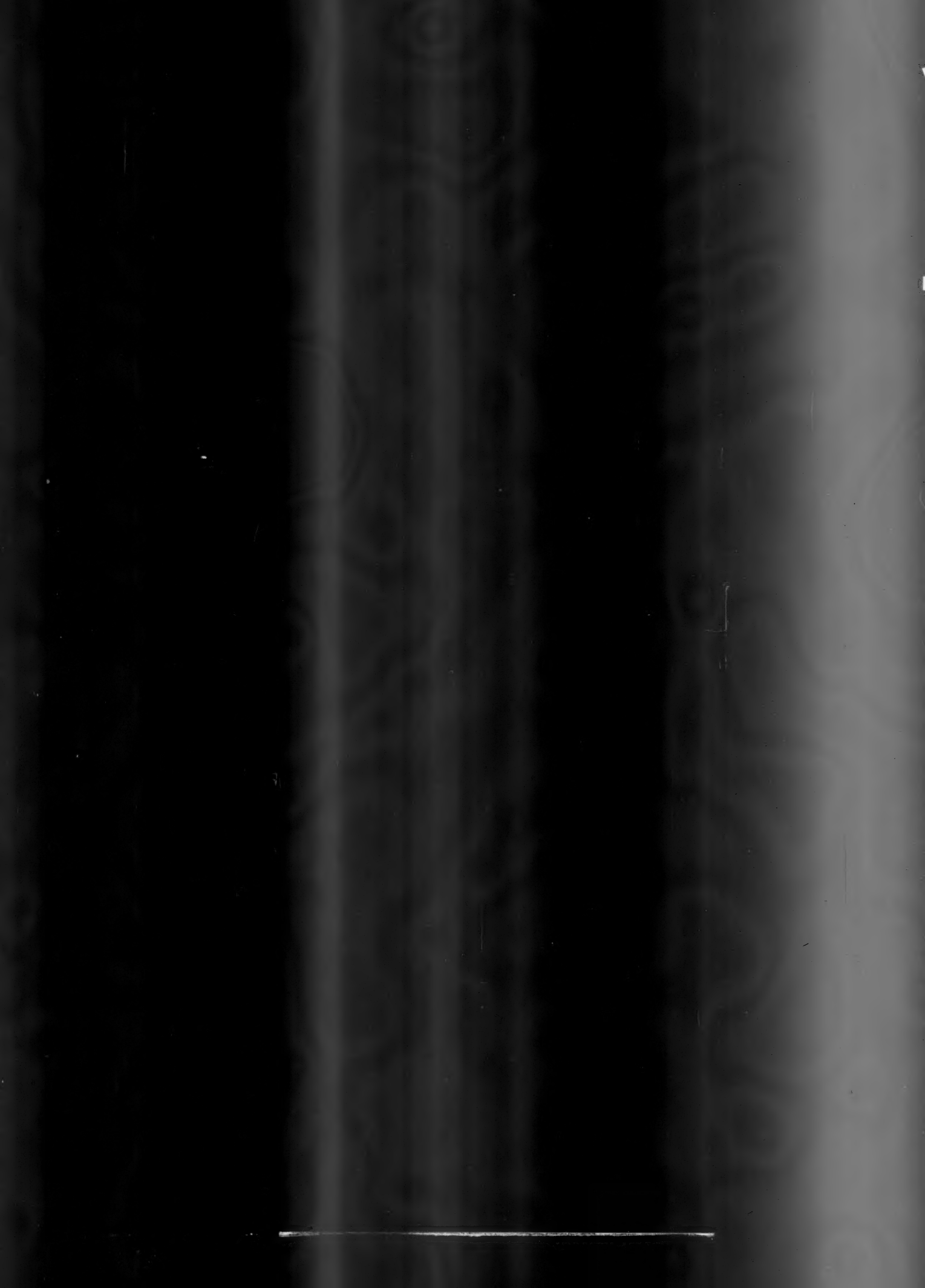
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ISBN 0 11 723714 0